



2017 Available CFA Resources

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Introduction

In 2011, Governor Andrew M. Cuomo created ten Regional Economic Development Councils (REDC) and the Consolidated Funding Application (CFA) to advance the administration's efforts to improve New York's business climate and expand economic growth.

The REDCs developed strategic plans with input from a broad spectrum of stakeholders taking into account the unique strengths and weaknesses of each region. The strategic plans serve as a road map, guiding each region's efforts to stimulate economic growth. Each region's strategic plan, implementation agenda and progress reports can be found online at www.regionalcouncils.ny.gov

For Round VII, Regional Councils will once again focus on the implementation of each region's strategic plan, and continue to identify and invest in significant economic development projects. The Governor has directed over \$800 million in State resources to be made available in 2017 to support the economic development priorities of the regions and spur job creation across the state, including \$225 million in competitive funds from Empire State Development.

In 2017, REDCs will advance projects and other actions identified for implementation and identify new strategies, as appropriate, to pursue. The Regional Councils are having a positive impact on economic development, helping to bring unemployment levels down through the creation and retention of thousands of jobs.

During Round VII, in addition to the strategies established in their regional strategic economic development plans, each REDC is asked to focus on the following priorities (additional details available in 2017 REDC Guidebook):

- Support the Downtown Revitalization Initiative Plan and identify projects.
- Implementing additional strategies in their strategic plan.
- · Maintaining a pipeline of projects.
- Working with industry to identify skills gaps
- Measuring the performance and progress of the strategic plan and CFA projects.

In addition to the \$225 million available for the competitive aspect of the Regional Council process, over \$575 million will be available to applicants through the CFA from various State agencies to support economic development projects that align with REDC strategic plans. The agency resources will support projects in the areas of community development, direct assistance to businesses and other organizations, waterfront revitalization, energy, environmental improvements, sustainability, education and workforce development, and low-cost financing.

This year, there are over 30 programs available through 12 state agencies, including Empire State Development; NYS Canal Corporation; NYS Energy Research and Development Authority; Environmental Facilities Corporation; Homes and Community Renewal; Department of Labor; New York Power Authority; Office of Parks, Recreation and Historic Preservation; Department of State; Department of Environmental Conservation, Department of Agriculture & Markets, and Council on the Arts. In an effort to provide the most appropriate state resources through this process, participating agencies will be able to review and potentially provide funding to a project that did not specifically apply to that program, if the materials submitted at time of application satisfy the requirements for that program and allow for fair review under the circumstances. In addition, all programs contained in this document will use regional distribution standards to ensure projects are funded throughout the state.

Please be advised that all CFA grants are subject to the New York State Executive Law Article 15-A which requires, where applicable, the establishment of 30% minority-and women-owned business enterprises ("M/WBE") contract goals.

This document outlines information about each agency's grant programs, including eligibility, scoring criteria, applicant requirements, and agency contact information.

2017 Available Resources

Direct Assistance to Business and Other Organizations: Up to \$247.25 million

- Empire State Development
 - Up to \$150 million for ESD Grant Funds
 - Up to \$75 million for Excelsior Jobs Program
 - Up to \$1.25 million for Innovation Hot Spot Support Program
 - o Up to \$1 million for Strategic Planning and Feasibility Studies
 - Up to \$15 million for Market New York
- NYS Department of Agriculture and Markets
 - Up to \$5 million for NYS Grown & Certified Agricultural Producers' Grant Program

Community Development: Up to \$73.1 million

- New York State Council on the Arts
 - o Up to \$5 million for Arts, Culture and Heritage Projects
 - Up to \$20 million for NYSCA/ESD Arts & Cultural Facilities Improvement Program
- Homes and Community Renewal
 - o Up to \$20 million for New York State Community Development Block Grant Program
 - Up to \$6.2 million for New York Main Street Program
- Office of Parks, Recreation and Historic Preservation
 - o Up to \$20 million for Environmental Protection Fund Grants
 - o Up to \$1.9 million for Recreational Trails Program (RTP)

Waterfront Revitalization: Up to \$16.2 million

- Department of State
 - Up to \$15.2 million for the Local Waterfront Revitalization Program
- New York State Canal Corporation
 - o Up to \$1 million for the Canalway Grants Program

Energy: Up to \$40 million

- New York State Energy Research and Development Authority
 - Up to \$40 million for Energy Efficiency Programs
- New York State Power Authority
 - o Up to 157MW for the ReCharge NY Program

Environmental Improvements: Up to \$105 million

- Department of Environmental Conservation
 - Up to \$3 million for NYS DEC/EFC Wastewater Infrastructure Engineering Planning Grant
 - o Up to \$87 million for the Water Quality Improvement Projects (WQIP) Program
- Environmental Facilities Corporation
 - Up to \$15 million for the Green Innovation Grant Program

Sustainability Planning and Implementation: Up to \$14 million

- Department of Environmental Conservation
 - Up to \$10 million for the Climate Smart Communities Program
- Department of State
 - Up to \$4 million for Local Government Efficiency Grants

Education/Workforce Development: Up to \$5 million

- Department of Labor
 - o Up to \$5 million for Workforce Development

Low Cost Financing: Up to \$300 million

- Empire State Development
 - o Up to \$300 million for Industrial Development Bond (IDB) Cap

Direct Assistance to Businesses and Other Organizations

Empire State Development Grant Funds

Funding Available: Up to \$150 million

DESCRIPTION:

ESD has \$150 million of capital grant funding from the Regional Council Capital Fund available for the State's Regional Economic Development Council Initiative, which helps drive regional and local economic development across New York State in cooperation with ten Regional Economic Development Councils ("Regional Councils").

Capital grant funding is available for capital-based economic development projects intended to create or retain jobs; prevent, reduce or eliminate unemployment and underemployment; and/or increase business or economic activity in a community or Region.

Grant funding will be allocated among the ten regions, each represented by a Regional Council. Funding decisions will be based on each Regional Council's development and implementation of a five-year strategic plan that sets out a comprehensive vision for economic development and specific strategies to implement that vision, coupled with New York State's economic growth priorities. Funding will be allocated to projects, including priority projects identified by the Regional Councils, identified as significant, regionally supported and capable of stimulating economic investment.

In addition, special consideration shall be given to projects supporting Regional Economic Development Council Opportunity Agenda priorities, Veterans' Related Projects, and Downtown Revitalization Initiative projects.

Funding will be awarded by the New York State Urban Development Corporation (d/b/a Empire State Development) at its discretion.

ELIGIBLE TYPES OF APPLICANTS:

Eligible Applicants include but are not limited to: for-profit businesses, not-for-profit corporations*, business improvement districts, local development corporations, public benefit corporations (including industrial development agencies), economic development organizations, research and academic institutions, incubators, technology parks, municipalities, counties, regional planning councils, tourist attractions and community facilities.

* If awarded funding, prior to ESD Directors' approval and execution of a contract with ESD, a notfor-profit corporation must be registered and up-to-date with filings with the New York State Office of the Attorney General's Charities Bureau and the New York State Office of the State Comptroller's VendRep System and must be prequalified in the New York State Grants Gateway.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

Applicants applying for ESD Grant Funds should clearly describe the scope and budget for the "project" for which funds are being requested. For example, an Applicant may be planning a larger project that would include multiple phases, such as in the case of a major infrastructure project or redevelopment of a specific geographic area. However, the "project" for which funds are being requested via the CFA might consist of only one phase of the larger project. In such situations, the request for ESD Grant funds should be specific to the phase, NOT the overall multi-phase project.

Assistance generally falls into three categories:

1. Business Investment:

Business investments are capital expenditures that facilitate an employer's ability to create new jobs in New York State or to retain jobs that are otherwise in jeopardy. Five-year job commitments will be required of all award recipients because it is by underwriting these job commitments that ESD is best able to forecast the economic benefits of providing assistance to any particular project. Applicants will therefore be required to commit to the number of jobs at risk (of relocation or loss) that will be retained by the proposed project, the number of net new full-time jobs that will be created by the project, and the average salaries of each. Failure to achieve or maintain these employment commitments will subject a funding recipient to potential recapture of assistance.

2. Infrastructure Investment:

Grant funds may be used to finance infrastructure investments in order to attract new businesses and expand existing businesses, thereby fostering further investment. Infrastructure investments are capital expenditures for infrastructure including transportation, parking garages, water and sewer, communication, and energy generation and distribution. Infrastructure Investment projects may also include planning or feasibility studies relating to a specific capital project or site.

Infrastructure investment projects that are able to provide job commitments will be viewed favorably. It is important, however, to note that (1) few infrastructure investment projects are anticipated to be able to provide job commitments and (2) if the employer will be an entity other than the Applicant, a third party guarantee of the Applicant's job commitment must be provided by the prospective employer and both the prospective employer and the third party guarantor must be found by ESD to be creditworthy.

3. Economic Growth Investment:

An Economic Growth Investment initiative fosters economic growth through cultural activity, higher education activity, agribusiness initiatives, other local or regional initiatives, planning or feasibility studies relating to a specific capital project or site, improvements to facilities in highly distressed areas, commercial revitalization activities in central business districts or commercial strips, or other types of projects that may not have direct job creation goals. Economic Growth Investment projects that are able to provide direct job commitments will be viewed favorably.

GRANT FUNDS MAY BE USED FOR:

- Acquisition of land, buildings, machinery and/or equipment;
- Demolition and environmental remediation;
- New construction, renovation or leasehold improvements;
- Acquisition of furniture and fixtures;
- Soft costs of up to twenty-five percent (25%) of total project costs; and
- Planning and feasibility studies related to a specific capital project or site.

INELIGIBLE ACTIVITIES:

The following types of expenses may be included in budgets but shall not be eligible for reimbursement by grant funds:

- Developer fees;
- Training:
- Residential development, although program funds may only be used for the commercial component of a mixed-use project; and
- Block grant projects or revolving loan funds

PRE-APPLICATION REQUIREMENTS:

Applicants must complete and submit a Consolidated Funding Application (CFA) for review by ESD and the Regional Council for the region in which the proposed project is located.

SUCCESSFUL APPLICANT REQUIREMENTS:

Because awards are offered as an incentive to undertake a project, the project should not begin, and expenses should not be incurred, before funding awards have been announced. Expenses incurred prior to submission of a CFA should not be included in CFA project budgets, nor should expenses that will be incurred after submission of a CFA but prior to an award announcement.

ESD seeks to provide up to twenty percent (20%) of the financing for any particular project.

ESD requires that the Applicant contribute a minimum of ten percent (10%) of the total project cost in the form of equity contributed after the Applicant's acceptance of ESD's incentive proposal. Equity is defined as cash injected into the project by the Applicant or by investors and should be auditable through the Applicant's financial statements or accounts, if so requested by ESD. Equity cannot be borrowed money secured by the assets in the project or grants from a government source.

The Applicant must always disclose whether it is pursuing or intends to pursue multiple ESD funding sources, including grants, loans and tax incentives.

SELECTION CRITERIA:

In addition to the criteria noted below, ESD shall have the discretion to consider additional factors in determining the relative merits of projects.

Vision and Regional Economic Development Strategies:

- The overall economic impact that the project identified in the application will have on a region, including, but not limited to, the number and impact of any direct or indirect jobs that will be created;
- The number of new jobs created and/or at-risk jobs that will be retained:
- The amount of capital investment and the level of increased economic activity from the proposed capital investment; and
- The likelihood that the project identified in the application would be located outside of New York State or would not occur in New York State but for the availability of state or local incentives.

Public/Stakeholders:

- Whether the project has demonstrated support from local government and private sector leaders in the locality and the region where the project will be located;
- Whether the project will have a significant regional impact or is likely to increase the subject community's economic and social viability and vitality; and
- The degree of economic distress in the area where the Applicant will locate the project identified in its application, including downtown revitalization and brownfield areas.

Implementation:

- The degree of project readiness and likelihood of completion, including, where applicable for real estate development projects, if there are identified tenants for a completed project; and
- The degree of the Applicant's financial viability and strength of financials/operating history/ESD credit score.

Leveraged Resources:

- The amount of private financing leveraged; and
- The amount of public financing leveraged.

Performance Measures:

- The estimated return on investment that the project identified in the application will provide to New York State;
- For downtown areas, whether or not the project concerns the preservation of the architectural character of a building or neighborhood;
- Whether, where applicable, there are identified tenants for a completed project;
- The degree to which the project supports the principals of smart growth, energy-efficiency (including but not limited to, the reduction of greenhouse gas and emissions and the Leadership in Energy and Environmental Design [LEED] green building rating system for the project identified in its application), and sustainable development; and
- The degree to which the project identified in the application supports New York State minorityand women-owned business enterprises.

Significant Statewide Programs:

Proposed projects that are part of the following initiatives will be looked upon favorably:

<u>Downtown Revitalization Initiative:</u> Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects: Each Regional Council may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence as such in their application.

<u>Veterans Related Projects:</u> New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014 the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants that link project proposals to the Veterans Initiative strategies identified by the Regional Councils will be looked upon favorably.

AWARD CRITERIA DETAILS:

Notice of a funding award will be given in the form of an incentive proposal outlining the terms of
the proposed assistance. The award is subject to approval of the ESD Directors and
compliance with applicable laws and regulations. Project funding may only be used for
expenses incurred after the date that notice of the funding award is given. Applicants are
strongly encouraged to review and countersign ESD's incentive proposal prior to starting the
project.

- All Applicants will be requested to certify and agree that any decrease in the scope of work
 described in the Applicant's final CFA submission including, but not limited to, total project costs,
 jobs retained, and jobs created, may result in ESD's reduction of the award, in ESD's sole
 discretion, in an amount proportionate to any such decrease.
- All Applicants will be requested to certify and agree that any expansion of the scope of work
 described in the Applicant's final CFA submission including, but not limited to, total project costs,
 jobs retained, and jobs created, will not result in the increase of the award by ESD.
- Please note that awarded grants are transferable at the sole discretion of ESD.
- The essential terms for the disbursement of assistance are included in the incentive proposal.
 Although funding is offered prior to project commencement as an inducement to undertake the project, funds are disbursed in arrears, as reimbursement for eligible project expenditures.
- Grant funds will be subject to pro rata recapture if property is sold within 5 years of disbursement of funds.
- It is expected the project will proceed in the time frame set forth by the Applicant. If the implementation of a project fails to proceed as planned and is delayed for a significant period of time and there is, in the exclusive judgment of ESD, doubt as to its viability, ESD reserves the right to cancel its funding commitment to such project. If awarded, the Incentive Proposal expires two years from the date of acceptance by the Recipient. ESD reserves the right to require Recipient to provide any additional information and/or documentation ESD deems necessary and terminate the project at any point if the applicant fails to provide such documentation in a timely manner.
- For Business Investment projects, partial funding is disbursed upon project completion and interim job creation/retention milestones, with additional funding disbursed upon achievement of job creation/retention milestones. For Infrastructure Investment and Economic Growth Investment projects, funding typically is disbursed upon project completion.
- Projects generally are presented to the ESD Directors once all project expenditures have been undertaken and disbursement of ESD assistance is sought.
- All required public approvals must be in place prior to the start of construction and approval by
 the ESD Directors, including State Environmental Quality Review (SEQR) and consultation with
 the State Historic Preservation Office, if applicable. Physical work on an ESD-funded project
 may not be started prior to the completion of any necessary environmental, historic and/or smart
 growth review.
- For projects with job creation and/or retention, job numbers will be verified using the employer's NY-45 and NY-45 ATT and/or payroll reports prior to disbursement of funds and annually thereafter through the required reporting period.
- In accordance with the requirements of Article 15-A of the New York State Executive Law:
 Participation By Minority Group Members and Women With Respect To State Contracts,
 projects awarded funding shall be reviewed by ESD's Office of Contractor and Supplier
 Diversity, which will set business and participation goals for minorities and women. Such goals
 shall typically be included in the incentive proposal.

Please note that ESD's agency-wide MWBE utilization goal is 30%. Each project will be assigned an individual contract-specific goal, which may be higher or lower than 30%. Should an Applicant receive a funding award, the Applicant shall be required to use good faith efforts to achieve the prescribed MWBE goals assigned to this project. Applicants must maintain such records and take such actions necessary to demonstrate such compliance. Failure to achieve the specified MWBE goal may result in award reduction.

- In accordance with State law, after approval by the ESD Directors, a public hearing will be required if the project involves the acquisition, construction, reconstruction, rehabilitation, alteration or improvement of any property. ESD will schedule a public hearing in accordance with the *New York State Urban Development Corporation Act* ("UDC Act") and will take such further action as may be required by the UDC Act and other applicable law and regulations. The ESD Directors must reconsider the matter if any negative testimony is received at the public hearing. (Generally, this hearing occurs the month after the Directors' initial approval). Approval by the Public Authorities Control Board ("PACB"), New York State Comptroller ("OSC") and the New York State Attorney General ("AG") may then be required. Following approval by the ESD Directors and PACB, OSC and AG approval, if required, the documents for processing the grant award will be prepared by ESD. Notwithstanding the process outlined above, no project shall be funded if sufficient resources are not received by ESD for such project.
- A \$250 Application Fee, payable when funding is documented in an Incentive Proposal, and a one percent (1%) non-reimbursable commitment fee based on the grant amount awarded will be assessed to all awardees. The commitment fee will be due when the Applicant executes documents required for processing the award, after approval by the ESD Directors. The Applicant will be obligated to pay for out-of-pocket expenses incurred by ESD in connection with the project, including, but not limited to, expenses related to attorney fees, appraisals, surveys, title insurance, credit searches, filing fees, public hearing expenses and other requirements deemed appropriate by ESD.
- Grant funds originally awarded to projects that have since been cancelled or terminated will be repurposed for economic development projects by ESD at its discretion in consultation with the REDCs.
- Projects having a hotel as a principal function will be required to demonstrate compliance with Section 2879-b of Public Authorities Law regarding labor peace if funding is awarded. Public Authorities Law Section 2879-b prohibits public authorities from providing financing for any project that includes, as one of the principal functions, a hotel with more than fifteen employees unless a labor peace agreement ("LPA") is entered into with a labor organization representing hotel or convention center employees in the State, for a period of at least five years. An LPA is an agreement between the project developer (or its contractors) and a labor organization prohibiting the labor organization and its members from engaging in labor activities that disrupt the hotel's operations.

ADDITIONAL RESOURCES:

For more information, eligible Applicants should contact the local Empire State Development Regional Office. A complete list of the ESD Regional Offices can be found at http://esd.ny.gov/RegionalOverviews.html

Excelsior Jobs Program

Funding Available: Up to \$75 million

DESCRIPTION: The Excelsior Jobs Program, established in Chapter 59 of the Laws of 2010, provides job creation and investment incentives to firms in such targeted industries as biotechnology, pharmaceutical, high-tech, clean-technology, green technology, financial services, agriculture and manufacturing. Firms in these industries that create and maintain new jobs or make significant financial investment are eligible to apply for up to four tax credits. The Program encourages businesses to expand in and relocate to New York while maintaining strict accountability standards to guarantee that businesses deliver on job and investment commitments. Program costs are capped at \$500 million annually to maintain fiscal affordability and ensure that New Yorkers realize a positive return on their investment.

Firms in the Excelsior Jobs Program may qualify for four, fully refundable tax credits. Businesses claim the credits over a multi-year period. To earn any of the following credits, firms must first meet and maintain the established job and investment thresholds.

The Excelsior Jobs Tax Credit: A credit of 6.85 percent of wages per new job to cover a portion of the associated payroll cost.

The Excelsior Investment Tax Credit: Valued at two percent of qualified investments.

The Excelsior Research and Development Tax Credit: A credit of 50 percent of the Federal Research and Development credit up to six percent of eligible research expenditures in NYS.

The Excelsior Real Property Tax Credit: Available to firms locating in certain distressed areas and to firms in targeted industries that meet higher employment and investment thresholds (Regionally Significant Project).

ELIGIBLE TYPES OF APPLICANTS: For-profit business entities including corporations, limited liability companies, partnerships, sole proprietorships.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

Manufacturing: the process of working raw materials into products suitable for use or which gives new shapes, new quality or new combinations to matter which has already gone through some artificial process by the use of machinery, tools, appliances, or other similar equipment. "Manufacturing" does not include an operation that involves only the assembly of components, provided, however, the assembly of motor vehicles or other high value-added products shall be considered manufacturing.

Software Development: the creation of coded computer instructions and includes new media; the application of information technology to traditional communications outlets, particularly through interactive modes such as the Internet, including video games, web search portals, interactive webbased content, and interactive advertising.

Scientific Research And Development: conducting research and experimental development in the physical, engineering, and life sciences, including but not limited to agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects. For the purposes of this article, scientific research and development does not include medical or veterinary laboratory testing facilities.

Agriculture: agricultural production (establishments performing the complete farm or ranch operation, such as farm owner-operators, tenant farm operators, and sharecroppers) and agricultural support (establishments that perform one or more activities associated with farm operation, such as soil preparation, planting, harvesting, and management, on a contract or fee basis).

Back Office Operations: a business function that may include one or more of the following activities: customer service, information technology and data processing, human resources, accounting and related administrative functions.

Distribution Center: a large scale facility involving processing, repackaging and/or movement of finished or semi-finished goods to retail locations across a multi-state area.

Music Production: means the process of creating sound recordings of at least eight minutes, recorded in professional sound studios, intended for commercial release. Music Production does not include recording of live concerts, or recordings that are primarily spoken word or wildlife or nature sounds, or produced for instructional use or advertising or promotional purposes.

Entertainment Company: means a corporation, partnership, limited partnership, or other entity principally engaged in the production or post production of (I) motion pictures, which shall include feature-length films and television films, (II) instructional videos, (III) televised commercial advertisements, (IV) animated films or cartoons, (V) music videos, (VI) television programs, which shall include, but not be limited to, television series, television pilots, and single television episodes, or (VII) programs primarily intended for radio broadcast. Entertainment Company shall not include an entity (I) principally engaged in the live performance of events, including, but not limited to, theatrical productions, concerts, circuses, and sporting events, (II) principally engaged in the production of content intended primarily for industrial, corporate or institutional end-users, (III) principally engaged in the production of fundraising films or programs, or (IV) engaged in the production of content for which records are required under section 2257 of Title 18, United Stated Code, to be maintained with respect to any performer in such production.

Financial Services: "Financial services data centers or financial services customer back office operations" means operations that manage the data or accounts of existing customers or provide product or service information and support to customers of financial services companies, including banks, other lenders, securities and commodities brokers and dealers, investment banks, portfolio managers, trust offices, and insurance companies.

Life Sciences: means agricultural biotechnology, biogenerics, bioinformatics, biomedical engineering, biopharmaceuticals, academic medical centers, biotechnology, chemical synthesis, image analysis, marine biology, medical devices, medical nanotechnology, natural product pharmaceuticals, proteomics, regenerative medicine, RNA interference, stem cell research, medical and neurological clinical trials, health robotics and veterinary science.

SUCCESSFUL APPLICANT REQUIREMENTS: Because awards are offered as an incentive to undertake a project, the project should not begin, and expenses should not be incurred, before funding award notification. Expenses incurred prior to submission of a CFA should not be included in CFA project budgets.

Excelsior Jobs Program eligibility is based on the predominant activity of the proposed project. The Program is limited to projects making a substantial commitment to growth – either in employment or through investing significant capital in a New York facility.

The Job Growth Track comprises 75% of the Program and includes projects creating new jobs in New York.

Targeted Activity	Minimum Job Creation Threshold
Scientific R&D	5
Software Development	5
Agriculture	5
Manufacturing	5
Back Office	25
Distribution	50
Music Production	5
Entertainment Company	100
Financial Services	25
Life Sciences	5

The Investment Track comprises 25% of the Program and includes projects with targeted activities that make significant new capital investments in a New York facility but cannot project the minimum job threshold. Applicants with manufacturing activities must retain at least 5 jobs; all other eligible activities must retain at least 25 jobs. Applicants admitted to the Program under the Investment Track must meet a benefit-cost threshold of at least \$10 of investment and new wages for every \$1 of tax credit.

INELIGIBLE ACTIVITIES: A not-for-profit business entity, a business entity whose primary function is the provision of services including personal services, business services, or the provision of utilities, a business entity engaged predominantly in the retail or entertainment industry, other than a business operating as an entertainment company as defined as defined above or a business entity engaged in music production, and a business entity engaged in the generation or distribution of electricity, the distribution of natural gas, or the production of steam associated with the generation of electricity are not eligible to participate in the program.

SELECTION CRITERIA: In addition to the criteria noted below, ESD shall have the discretion to consider additional factors in determining the relative merits of projects.

- The overall economic impact that the project identified in the application will have on a region, including, but not limited to, the number and impact of any direct or indirect jobs that will be created:
- The number of new jobs created and/or at-risk jobs that will be retained;
- The amount of capital investment and the level of increased economic activity from the proposed capital investment; and
- The likelihood that the project identified in the application would be located outside of New York State or would not occur in New York State but for the availability of state or local incentives.
- Special consideration shall be given to projects supporting Regional Economic Development Council Opportunity Agenda priorities, Veterans' Related Projects and Downtown Revitalization Initiative projects.

AWARD CRITERIA DETAILS: Notice of a funding award will be given in the form of an incentive proposal outlining the terms of the proposed assistance, establishing a schedule of job and investment requirements and tax credit benefits. The award is subject to compliance with applicable laws and regulations. Project funding may only be used for expenses incurred after the date that notice of the funding award from the Commissioner of the NYS Department of Economic Development. Applicants are strongly encouraged to review and countersign ESD's incentive proposal prior to starting the project.

Each participant must submit a performance report annually demonstrating that the applicable job and investment requirements are achieved. A participant may receive benefits under the program based on interim milestones up to the limits established in the formal agreement.

ADDITIONAL RESOURCES: Program Contact: 518/292-5240 http://esd.ny.gov/BusinessPrograms/Excelsior.html

New York State Innovation Hot Spot Support Program

Funding Available: \$1.25 Million

DESCRIPTION

The New York State Innovation Hot Spot Support Program was enacted initially as part of the 2013-14 State Budget and will provide significant continued financial support for business incubators in the state. This underscores the importance of business incubation and technology transfer to the Governor's overall economic development strategy.

Business incubation is the process of accelerating the development of entrepreneurial companies through a structured array of business support resources and services targeted to the needs of start-up companies. The business incubator is the entity responsible for organizing and managing these support services. Innovation Hot Spots are business incubators that are charged with coordinating regional entrepreneurial ecosystems, and can offer certain tax benefits to client businesses.

Empire State Development (ESD) is administering the competitive process for the designation of New York State Innovation Hot Spots. Applications will be received and reviewed through the Consolidated Funding Application (CFA) process by both the Regional Councils and ESD.

In this Round VII competition, ESD anticipates making five Innovation Hot Spot designations. ESD anticipates that one Innovation Hot Spot will be designated in each of the following economic development regions: Long island, New York City, Hudson Valley, Capital Region and Mohawk Valley.

Awardees will receive operating funds from ESD to expand and create services. Designation as an Innovation Hot Spot brings significant state income and sales tax benefits for the start-up companies within the Hot Spot, for a period of five years. These benefits¹ include:

- Corporation franchise tax benefit
- Personal income tax benefit: and
- Sales and use tax benefit.

The goal of the program is to improve the quantity and quality of incubator services provided to young companies, thereby enabling these businesses to successfully transition from start-up phase to larger scale commercialization of their products and services. This was one of the strategies laid out by Governor Cuomo to more effectively harness our innovation assets and better serve inventors and entrepreneurs. Importantly, this program will provide ESD with valuable information on the companies that are at the early stage of entry into the state's innovation pipeline.

¹ More information: www.tax.ny.gov/pdf/memos/multitax/m14 1c 1i 2s.pdf

ELIGIBILITY

- Any entity seeking designation as a New York State Innovation Hot Spot must currently be a business incubator program that has been in existence for three or more years.
- Applicants must provide a strategic plan for their incubator and demonstrate that their services align with industry best practices.
- Applicants must demonstrate how this funding will enable and/or expand services they provide to their tenant clients and demonstrate a 2:1 match of state funds.
- Applicants must demonstrate a strong affiliation with one or more colleges, universities or independent research institutions by providing a Memorandum of Understanding (MOU) describing such affiliation.
- Applicants are strongly encouraged to demonstrate regional partnerships with incubators or organizations assisting entrepreneurs and early stage companies.
- Applicants should demonstrate a track record of transitioning academic research to the marketplace.
- Only applicants within the New York State economic development regions of Long island, New York City, Hudson Valley, Capital Region and Mohawk Valley will be eligible for a New York Innovation Hot Spot Designation in this round.

FUNDING

Successful applicants will be awarded operating grants to expand the services and programs provided to start-up companies served by the incubator. Up to \$250,000² will be provided annually for five years to entities designated as a New York State Innovation Hot Spot. Five awards are anticipated in this category for CFA Round VII funding.

Successful Applicant Requirements

Entities seeking designation as an Innovation Hot Spot will be required to:

- Be located in New York State:
- Be a not-for-profit organization;
- Have operated an incubator for the last three years;
- Have a demonstrated link to regional sources of innovation and expertise;
- Commit to financially and programmatically maintain the incubator for five years from date of designation;
- Commit to best practices of incubation;
- Provide a strategic plan that describes how it intends to positively impact the regional entrepreneurial environment;
- Detail the process it uses to accelerate the development and commercialization of its clients products and services;
- Expand scope of services or provide new services:
- Provide a two-to-one match³ of the grant funds it receives for the operation of the incubator; and
- Submit data as required by ESD on the operations and performance of the incubator including a list of business enterprises currently being served by the incubator.

² The funding is reimbursement based.

³ At least 50% of the match must be cash

SELECTION CRITERIA

The CFA application will be scored by its respective Regional Council. In addition to review and evaluation by the Regional Councils, applications will be reviewed and scored by ESD. The programmatic goal of this solicitation is to have applicants (not-for-profits) focus on services related to one or more industry verticals instead of general business development services. This program is intended to expand, enhance, and improve existing programs and services offered by the entity.

Applications will be evaluated and judged using the following criteria:

- The additional resources which will be leveraged by state grant assistance
- The number of clients served
- Demonstrated success in graduating clients from the incubator
- Alignment with regional strategies, priorities, assets and opportunities
- Type and quality of services provided
- How well the services and programs offered by the incubator conforms to best practices
- Effectiveness in accelerating the growth of start-up companies
- The financial and programmatic support of the institution or communities it serves
- Commitment and support of the business sector
- Demonstrated commitment to growing the entrepreneurial and innovation network

SCORING

Applications will be scored using the following methodology:

- 1). Alignment with Regional Strategy and Priorities (20 percent) scored by the Regional Economic Development Council (REDC)
- 2). Incubation Effectiveness (20 percent)
 - What is the track record of the incubator in accelerating growth of start-ups?
 - Increased jobs, investment, and other metrics determining successful incubation and effectiveness.
 - o Graduation rates and illustrative examples
- 3). Expansion of Services (20 percent)
 - What new or expanded programs or services will be provided to start-up companies within the region as are result of the grant funding?
 - Does this application involve a partnership with other incubators or the Regional Innovation Hot Spot?
- 4). Financial Soundness and Sustainability (10 percent)
 - Does the applicant's operating budget demonstrate financial soundness and strength?
- 5). Regional Incubator Leadership Assistance (20 percent)
 - How does the applicant propose to assist in the growth of the region's entrepreneurial and innovation network?

6). Alignment to one or more Significant Statewide Programs (10 percent)

Proposed projects that are part of the following initiatives will be looked upon favorably:

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014, the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

PERFORMANCE MEASUREMENTS

Hot Spots will be required to provide bi-annual performance reports documenting their success in assisting companies to transition from their start-up stage to commercialization of products and services. These reports will include a list of every business served by the hot spot and the progress that has been made in growing these companies. These metrics as well as other documentation will be required to receive funds on a reimbursement basis from the state.

ESD Strategic Planning and Feasibility Studies

Funding Available: Up to \$1 Million

DESCRIPTION

ESD's Urban and Community Development Program promotes economic development in the State of New York by encouraging economic and employment opportunities and stimulating development of communities and urban areas. Total program funding of up to \$1 million is available for working capital grants of up to \$100,000 each to support 1) strategic development plans for a city, county, or municipality or a significant part thereof and 2) feasibility studies for site(s) or facility(ies) assessment and planning. Projects should focus on economic development purposes, and preference shall be given to projects located in highly distressed communities. In addition, special consideration shall be given to projects supporting Regional Economic Development Council Opportunity Agenda priorities and Downtown Revitalization Initiative projects. Each grant requires a minimum of 50% of total project costs in matching funds, which should include at least 10% of total project costs in the form of cash equity contributed by the Applicant organization. Funding will be awarded by the New York State Urban Development Corporation (d/b/a Empire State Development) at its discretion.

ELIGIBLE TYPES OF APPLICANTS:

- Cities
- Counties
- Municipalities
- Business Improvement Districts
- Local Development Corporations
- Not-for-profit Economic Development Organizations*
- * If awarded funding, prior to ESD Directors' approval and execution of a contract with ESD, a not-for-profit corporation must be registered and up-to-date with filings with the New York State Office of the Attorney General's Charities Bureau and the New York State Office of the State Comptroller's VendRep System and must be pregualified in the New York State Grants Gateway.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

Assistance is available in the following two categories:

- Preparation and development of strategic development plans for a city, county or municipality or a significant part thereof; and
- Studies, surveys or reports, and feasibility studies and preliminary planning studies to assess a particular site or sites or facility or facilities for any economic development purpose other than residential, though mixed-use facilities with a residential component are allowed.

INELIGIBLE ACTIVITIES: For Site Assessment and Site Planning grants:

 Residential development, although program funds may be used for a study involving a mixed-use project.

PRE-APPLICATION REQUIREMENTS: Applicants must complete and submit a Consolidated Funding Application (CFA) for review by ESD and the Regional Council for the region in which the proposed project is located.

SUCCESSFUL APPLICANT REQUIREMENTS: Because awards are offered as an incentive to undertake a project, the project should not begin, and expenses should not be incurred, before funding awards have been announced. Expenses incurred prior to submission of a CFA should not be included in CFA project budgets, nor should expenses that will be incurred after submission of a CFA but prior to an award announcement.

ESD requires that the Applicant contribute a minimum of ten percent (10%) of the total project cost in the form of equity contributed after the Applicant's acceptance of ESD's incentive proposal. Equity is defined as cash injected into the project by the Applicant or by investors, and should be auditable through the Applicant's financial statements or accounts, if so requested by ESD. Equity cannot be borrowed money secured by the assets in the project or grants from a government source.

The Applicant must always disclose whether it is pursuing or intends to pursue multiple ESD funding sources, including grants, loans and tax incentives.

Projects should focus on economic development purposes, such as increasing viability of existing businesses, stimulating new enterprises, and analyzing potential development opportunities or obstacles to development.

Priority will be given to projects located in Highly Distressed Areas

In determining whether a project is in a highly distressed area, ESD considers whether the area is characterized by pervasive poverty, high unemployment, and general economic distress based on characteristics including but not limited to:

- a former Empire Zone (investment zone areas);
- a poverty rate of at least twenty percent, or if the area does not contain a census tract or tracts, a block numbering area, or a city, town, or village, a poverty rate of at least thirteen percent;
- an unemployment rate of at least 1.25 times the statewide unemployment rate;
- significant job loss from one employer or in a particular industry;
- the United States President declares the area a natural disaster area;
- closure or realignment of a defense or military base or facility;
- contraction or discontinuance of a State hospital or mental hygiene facility;
- population and employment decline, increase in unemployment and public assistance
 recipients, decline in real property values, decline in per capita income, abandoned property
 and deteriorated industrial, commercial, and residential properties, a decline in business
 establishments, obsolescence in plant capacity, loss of markets to foreign competition, the
 unavailability of expansion financing, poor access to markets, and other indictors of chronic
 and severe economic distress;
- potential to attract private investment that will employ unemployed or economically disadvantaged persons;
- substantial public and private commitments to a long-term economic revitalization program and the capacity to manage the program;
- a plan that states the area's needs, proposals for meeting such needs, the process for routine periodic evaluation of progress in implementing the plan and compilation of essential information for such evaluation;
- applicable land use laws or regulations allow the use of at least twenty-five percent of the area for commercial or industrial activity; and
- Twenty-five percent or more of the area is vacant, abandoned, or otherwise available for industrial or commercial development.

SELECTION CRITERIA: In addition to the criteria noted below, ESD shall have the discretion to consider additional factors in determining the relative merits of projects.

Vision and Regional Economic Development Strategies:

- The overall economic impact that the project identified in the application will have on a region;
- The project's ability to increase viability of existing businesses, stimulate new enterprises, and analyze potential development opportunities or obstacles to development;
- Whether the project will have a significant regional impact and/or is likely to increase the subject community's economic and social viability and vitality; and
- The degree of economic distress in the area where the applicant will locate the project identified in its application, including downtown revitalization and brownfield areas.

Public/Stakeholders:

- Whether the project has demonstrated support from local government and private sector leaders in the locality and the region where the project will be located; and
- The project's plans for promoting and sharing information, tools or processes related to and resulting from the planning or feasibility study.

Implementation:

- The clarity of the proposed work plan, including description of tasks undertaken by all involved entities and schedule for completion of each task.
- The degree of project readiness and likelihood of completion; and
- The degree to which the Applicant can provide actionable deliverables.

Leveraged Resources:

- The degree to which the project is leveraged with additional resources and funds, including a minimum of 50% of total project costs in matching funds, including at least 10% cash equity.
- The degree to which future funding sources are in place and the amount expected to be committed to implementing the recommendations from the plan or study.

Performance Measures:

- The Applicant's demonstrated organizational capacity and experience in completing strategic development plans, feasibility studies, site assessments, or similar plans or studies, or ability to acquire the expertise through a consultant or another entity;
- The estimated return on investment that the project identified in the application will provide to New York State:
- The project's consistency with existing local, county and regional plans such as a local or county master or comprehensive plan and the Regional Economic Development Council's Strategic Plan;
- For downtown areas, whether or not the project concerns the preservation of the architectural character of a building or neighborhood;
- Whether, where applicable, there are identified tenants or potential tenants for a prospective development project;
- The degree to which the project supports the principals of smart growth, energy-efficiency (including but not limited to, the reduction of greenhouse gas and emissions and the Leadership in Energy and Environmental Design [LEED] green building rating system for the project identified in its application), and sustainable development; and
- The degree to which the project identified in the application supports New York state minority and women business enterprises.

AWARD CRITERIA DETAILS:

- Notice of a funding award will be given in the form of an incentive proposal outlining the
 terms of the proposed assistance. The award is subject to approval of the ESD Directors
 and compliance with applicable laws and regulations. Project funding may only be used for
 expenses incurred after date that notice of the funding award is given. Applicants are
 strongly encouraged to review and countersign ESD's incentive proposal prior to starting the
 project.
- All Applicants will be requested to certify and agree that any decrease in the scope of work
 described in the Applicant's final CFA submission including, but not limited to, total project
 costs, jobs retained, and jobs created, may result in ESD's reduction of the award, in ESD's
 sole discretion, in an amount proportionate to any such decrease.
- All Applicants will be requested to certify and agree that any expansion of the scope of work described in the Applicant's final CFA submission including, but not limited to, total project costs, jobs retained, and jobs created, will not result in the increase of the award by ESD.
- Please note that awarded grants are **not transferable** and reimbursement payments may only be made to the awardee.
- The essential terms for the assistance are included in the incentive proposal. Although funding is offered prior to project commencement as an inducement to undertake the project, funds are disbursed in arrears, as reimbursement for eligible project expenditures.
- Projects generally are presented to the ESD Directors once all project expenditures have been undertaken and disbursement of ESD assistance is sought.
- It is expected the project will proceed in the time frame set forth by the Applicant. If the implementation of a project fails to proceed as planned and is delayed for a significant period of time and there is, in the exclusive judgment of ESD, doubt as to its viability, ESD reserves the right to cancel its funding commitment to such project. If awarded, the Incentive Proposal expires two years from the date of acceptance by the Recipient. ESD reserves the right to require Recipient to provide any additional information and/or documentation ESD deems necessary and terminate the project at any point if the applicant fails to provide such documentation in a timely manner.
- All required public approvals must be in place prior to the start of construction (should the
 project result in construction) and approval by the ESD Directors, including State
 Environmental Quality Review (SEQR) and consultation with the State Historic Preservation
 Office, if applicable.
- In accordance with the requirements of Article 15-A of the New York State Executive Law:
 Participation By Minority Group Members and Women With Respect To State Contracts by
 providing opportunities for MBE/WBE participation, projects awarded funding shall be
 reviewed by ESD's Office of Contractor and Supplier Diversity, which will set business and
 participation goals for minorities and women. Such goals shall typically be included in the
 incentive proposal.

Please note that ESD's agency-wide MWBE utilization goal is 30%. Each project will be assigned an individual contract-specific goal, which may be higher or lower than 30%. Should an Applicant receive a funding award, the Applicant shall be required to use

good faith efforts to achieve the prescribed MWBE goals assigned to this project. Applicants must maintain such records and take such actions necessary to demonstrate such compliance.

- Following approval by the ESD Directors, the New York State Comptroller, and the New York State Attorney General, as required, the documents for disbursement of the grant award will be prepared by ESD. Notwithstanding the process outlined above, no project shall be funded if sufficient resources are not received by ESD for such project.
- If applicable, the Applicant will be obligated to pay for out-of-pocket expenses incurred by ESD in connection with the project, which may include, without limitation, expenses related to attorney fees, filing fees, and fees associated with other requirements deemed appropriate by ESD. There are no application fees.

ADDITIONAL RESOURCES: For more information, eligible Applicants should contact the local Empire State Development Regional Office. A complete list of the ESD Regional Offices can be found at http://esd.ny.gov/RegionalOverviews.html.

Market New York

Funding Available: Up to \$15 Million

Description

Market New York is a grant program established to strengthen tourism and attract visitors to New York State by promoting destinations, attractions and special events. Funding is available for tourism marketing initiatives, capital/construction projects and the recruitment and/or execution of special events, including meetings, conferences, conventions, festivals, agritourism/craft beverage events, athletic competitions and consumer and industry trade shows. The Market New York program and each funded proposal will work to support the long term strategic plans for economic growth as put forth by the Regional Economic Development Councils (REDCs). For the 2017-2018 Fiscal Year, up to \$15 million will be available through Market New York.

Funding is available for eligible projects that will create an economic impact by increasing tourism throughout the state. Grant funding will be allocated among the ten (10) REDC regions, based on each REDC's five-year strategic plan that sets out a comprehensive vision for economic development and specific strategies to implement that vision. REDC strategic plan information can be found at: http://regionalcouncils.ny.gov/.

There are two categories of funding available under *Market New York*, each with varying requirements. Up to **\$15 million total** is available for the following project categories:

1) Regional Tourism Marketing (Working Capital) - \$7 million;

Working capital includes marketing projects such as advertising, as well as non-capital costs associated with high quality, proven, new-to-the-state tourism special events that build tourism (only minimum requests of \$50,000 or more will be considered); and

2) Tourism Capital- \$8 million;

Tourism Capital includes funds for construction and/or renovation, as well as to purchase fixed assets/equipment for high quality, proven, new-to-the-state tourism special events that build tourism (only minimum requests of \$150,000 or more will be considered).

From the collective \$15 million available through Market NY, at least \$1 million will be awarded for projects around high quality, proven, new-to-the-state tourism special events that build tourism, and \$2 million will be awarded for projects that promote visitation related to agritourism, including but not limited to craft beverage tourism.

*Applicants with projects that include both marketing and capital expenditures will need to clearly indicate that in their CFA application (select both capital and working capital when requested).

ELIGIBILITY REQUIREMENTS

Applicants must complete and submit a Consolidated Funding Application (CFA) which will be reviewed by Empire State Development (ESD) and the REDC for the primary region in which the project is located or Headquarters if there is not one single project location.

Projects must clearly demonstrate in both the CFA application and the project plan that the project is tourism related. Projects that fail to establish a direct tourism impact will be determined ineligible and will not be scored.

Entities that may apply for funding include not-for-profit corporations, municipalities, Tourism Promotional Agencies (TPAs), public benefit corporations and for-profit companies. **Individuals are not eligible to apply for this grant.** Businesses must be certified in New York State. Not-for-profit corporations are subject to New York State's Not-For-Profit Corporation Law, and must have proof of incorporation (or equivalent document) from the NYS Department of State or NYS Board of Regents, a charities registration number from the NYS Office of the Attorney General and proof of tax-exempt status under the IRS code.

Note to Not-For-Profit Organizations:

Not-for-profit organizations who are successful in receiving grants must meet the following requirements prior to ESD Directors' approval and execution of a Grant Disbursement Agreement or Loan Agreement: 1) be prequalified in New York State Grants Gateway; 2) be registered and up-to-date with filings with the New York State Office of the Attorney General's Charities Bureau; and 3) be registered and up-to-date with the New York State Office of the State Comptroller's VendRep System.

Participation by Minority Group Members and Women with Respect to State Contracts
In accordance with the requirements of Article 15-A of the New York State Executive Law:
Participation by Minority Group Members and Women with Respect to State Contracts, projects awarded funding shall be reviewed by ESD's Office of Contractor and Supplier Diversity, which may set business and participation goals for minorities and women. Established goals for awarded projects will be designated in the Incentive Proposal.

Please note that ESD's agency-wide MWBE (Minority and Women Owned Business Enterprise) utilization goal is 30 percent (30%). Each project will be assigned an individual contract-specific goal, which may be **higher or lower than 30 percent (30%)**. Should an applicant receive a funding award, the applicant shall be required to use good faith efforts to achieve the prescribed MWBE goals assigned to this project. Applicants must maintain records and take the necessary actions to demonstrate such compliance, which includes, but is not limited to updating compliance and utilization records in the New York State Contract System. Failure to comply with MWBE requirements may result in award reductions.

Significant Statewide Programs

Proposed tourism projects that are part of the following initiatives will be looked upon favorably:

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014 the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

Significant Tourism Initiatives

<u>Proposed tourism projects that are part of the following initiatives will be looked upon favorably:</u>

Agritourism, including Craft Beverage Tourism

Up to \$2 million

(Only minimum requests of \$50,000 or more will be considered)

New York State supports and encourages agritourism, including but not limited to visitation connected to the craft beverage industry, a sector that successfully contributes to the overall NYS tourism industry. For this reason, applications will be accepted for the promotion of destinations, attractions and special events focused on increasing visitation around agritourism, including craft beverage tourism. Funding will be available for a portion of agritourism marketing projects that may include advertising; media production costs; industry-related press tours; marketing materials; website design, development and updates; and the hosting, execution and /or promotion of agritourism events that increase visitation.

*Projects developed collaboratively between businesses and tourism promotion agencies (TPA) will be looked upon favorably.

Tourism Special Events

Up to \$1 million

(Only minimum requests of \$50,000 or more will be considered)

New York State supports and encourages the successful recruitment of high quality, proven, new-to-the-state special events that build tourism and that derive a positive economic impact to the region. For that reason, applications will be accepted for the hosting, execution and / or promotion of high quality, proven, new-to-the-state special events that build tourism to be held in New York State including: meetings, conventions, conferences, festivals, athletic competitions and consumer and industry trade shows. Applicants must demonstrate how the tourism special events project will work to promote and forward the tourism goals of the corresponding Regional Council's strategic plan and drive economic impact.

Events will be required to demonstrate in their project plan that the event increases visitation and visitor spending to a region or regions of New York State in order to be eligible for Market New York grant funding.

*Projects developed collaboratively between businesses and tourism promotion agencies (TPA) will be looked upon favorably.

FUNDING CATEGORY INFORMATION

I. Regional Tourism Marketing (Working Capital)

Up to \$7 million

Only minimum requests of \$50,000 or more will be considered.

Applications will be accepted for projects that market New York State regional tourism destinations or attractions. Applicants must demonstrate how the tourism marketing project will promote and forward the tourism goals of the corresponding REDC's strategic plan, in addition to increased vitiation or increase spending per visitor.

Successful tourism marketing projects will also complement the goals and strategies of I LOVE NY, namely to make New York State the destination of choice for families looking to create meaningful memories. Special measurement criteria include: increases in room nights, visitor frequency, visitor spending and length of stay. New York State will employ strategies to achieve these goals including television, digital, out-of-home and other advertising, activations at live events, international marketing, public relations efforts, social media engagement and others initiatives.

*Projects developed collaboratively between businesses and tourism promotion agencies (TPA) will be looked upon favorably.

Please note that it is strongly suggested that applicants include a **project plan** outlining the specifics of the project, the budget and specifically how the grant funds and the grantee equity will be used as well as any other information that the applicant would like to share with the scoring teams. It is also strongly advised that applicants provide information that clearly and specifically addresses the Scoring Criteria listed later in these guidelines. The budget in the project plan should reflect the same total project costs indicated in the budget section of the CFA application.

Eligible Expenses

Eligible costs that may be covered by a grant include direct costs incurred, by the Grantee only, for the development and delivery of a regionally-based tourism marketing project and must not include organizational costs that would have otherwise been incurred by the applicant (e.g. finance, office related and/ or operational costs).

In general, eligible tourism marketing costs include, but are not limited to, the following:

- purchase of recognized media advertising;
- production costs of print collateral and/or audio/visual;
- licensing/talent fees to ensure ownership of finished product:
- website design/updates;
- fees paid to artists, musicians, performers, special guests & speakers;
- rental of event amenities (e.g. chairs, tents, tables, staging, lighting, fencing, etc.);
- consultation/vendor events services (e.g. security, AV, sound, lighting crews, etc.);
- site expenses &services (e.g. convention center fees, security, shuttle buses, etc.);
- · event producer or other consultant costs;
- administrative costs up to a maximum of 10 percent (10%) of the total project cost as approved by ESD (administrative costs are defined as- staff costs to execute the project/grant program only and must be demonstrated at the time that reimbursement is requested through payroll journals, cashed payroll checks and

other sources deemed appropriate by ESD. These costs are not meant to include any general overhead costs of everyday business); and

other costs deemed reasonable by ESD.

Ineligible Expenses

Ineligible expenses include, but are not limited to, the following:

- food and / or beverages for consumption, including alcoholic beverages;
- legal fees, insurance/liability insurances and / or membership fees;
- in-kind, donated, volunteer services (not reimbursable nor can they be used toward the match):
- · any costs incurred for events held outside New York State;
- competition prizes, prize money and monies paid to participants;
- salaries, wages and / or staff time (outside of the 10% administrative cost);
- fringe benefits (such as health insurance, retirement benefits and other nonmandated benefits);
- expenses reimbursed from any other source or agency;
- capital expenditures (e.g. equipment, hardware, vehicles, computers, etc.). For these purposes, "capital expenditures" are defined as: funds spent to acquire/upgrade physical non-consumable fixed assets in order to maintain or increase the scope of operations. (e.g. property, renovations/upgrades, building construction, long term assets, etc.);
- permanent wayfinding signage (signage produced to be placed on city, county, state roads):
- training;
- operational expenditures (e.g. rent, utilities, etc.); and
- other expenses deemed ineligible by ESD.

Note that travel costs, as approved by the Division of Tourism, will be eligible toward the grantee's match only and not reimbursed by grant funds;

Required Match 25% of Total Project Cost

ESD generally seeks to provide no more than seventy-five percent (75%) of the financing for Regional Tourism Marketing projects. An actual cash match of at least 25% of the total project cost is required. In-kind matches and/or staff time are not eligible for the match requirement. Additionally, funds from any other state agency (including I LOVE NY Matching Funds and the ESD Fund) are ineligible to be used for the match. Match Example: A \$200,000 total project cost requires a \$50,000 minimum match, regardless of the amount of grant being requested, with no more than \$150,000 being requested as a grant. Match is required to be expended and proof of expenditures demonstrated by the Grantee only.

Payment Process

The grantee will receive an Award Letter after the grants have been announced. After that time, the grantee will then receive an Award Confirmation Letter outlining the requirements of the grant program and what is expected of the grantee if they choose to accept the grant. The project will then be brought before the ESD Board of Directors for approval. If approval is received, the grantee will be required to enter into a contract (Grant Disbursement Agreement/GDA) with ESD, which will be sent to the grantee after Board approval.

ESD will pay the grantee on a <u>reimbursement basis</u>, no more frequently than quarterly, up to 75% of the total eligible costs that are supported by invoices, paid receipts and other documentation as required. (This means that the Grantee will need to show a minimum of 25% of their match for each reimbursement request.

Reimbursement forms and requirements will be included in the GDA.) No financial payment of the grant will be made upfront. The grantee should be prepared to subsidize the project for a term of up to 6 months or more.

Expenses incurred prior to the award of a CFA grant may not be included in CFA project budgets; additionally expenses incurred after submission of a CFA but **prior** to an award announcement are not eligible for reimbursement.

All Regional Tourism Marketing Projects, including Tourism Special Events and Agritourism/Craft Beverage projects, are expected to complete projects within two years of the date of the award letter (December 31, 2019).

Please note that awarded grants are not transferable, project expenditures (grant and match) must be demonstrated to have been expended from the Grantee's accounts and reimbursement payments may only be made to the awardee.

Fees

There are no fees associated with the Regional Tourism Marketing funding.

Reporting

Requirements for progress reports and requests for reimbursement will be outlined with successful awardees in the GDA, and may be submitted no more frequently than quarterly, up to 75% of the total eligible costs. Reimbursements are eligible for request after the successful grantee has a signed/approved grant disbursement agreement (GDA). Please note all MWBE requirements must be in compliance and Grants Gateway accounts in pre-qualified status for non-profit organizations, in order for payments to be processed.

II. Regional Tourism Capital

Up to \$8 million

(only minimum requests of \$150,000 or more will be considered)

Applications will be accepted for projects that include plans to expand, construct, restore or renovate New York State tourism destinations and attractions, and for capital projects connected with special events. Applicants must demonstrate how the tourism capital project will work to promote and forward the tourism goals of the corresponding REDC's strategic plan, in addition to increased visitation and visitor spending.

Successful tourism marketing projects will also complement the goals and strategies of I LOVE NY, namely to make New York State the destination of choice for families looking to create meaningful memories.

Special measurement criteria include: increases in room nights, visitor frequency, visitor spending and length of stay. New York State will employ strategies to achieve these goals including television, digital, out-of-home and other advertising, activations at live events, international marketing, public relations efforts, social media engagement and others initiatives.

*Projects developed collaboratively between businesses and tourism promotion agencies (TPA) will be looked upon favorably.

Projects that include a hotel with more than 15 employees as a principal function are required to demonstrate compliance with Section 2879-b of Public Authorities Law regarding labor peace.

Please note that it is <u>strongly suggested that applicants include a project plan</u> outlining the specifics of the project, the budget and specifically how the grant funds and the grantee equity will be used and any other information that the applicant would like to share with the scoring teams. It is also strongly advised that applicants provide information that clearly and specifically addresses the Scoring Criteria listed later in these guidelines. Additionally, the project plan budget should reflect the same expenditures costs and total project costs indicated in the CFA application budget section.

Eligible Expenses

Eligible projects costs should be associated with the construction of a new tourism destination/attraction, or adding on to and/or restoring an existing tourism destination/attraction, and/or with permanent structures or other infrastructure associated with a special event.

In general, eligible tourism capital costs include, but are not limited to, the following:

- acquisition or leasing of land, buildings, machinery and / or equipment;
- pre-development costs;
- remediation costs;
- improve accessibility services;
- purchase of equipment and/or event amenities (ex. permanent staging, fixed assets, etc.)
- acquisition of an existing business and/or assets; and
- new construction, renovation or leasehold improvements.

Ineligible Expenses

Ineligible expenses include, but are not limited to, the following:

- developer fees;
- training;
- recapitalization/refinancing;
- expenses reimbursed from any other source or agency;
- food and/or beverages for consumption, including alcoholic beverages:
- legal fees, insurance/liability insurances and / or membership fees;
- any costs incurred for capital event costs held outside New York State;
- competition prizes, prize money and monies paid to participants;
- in-kind, donated, volunteer services (not reimbursable nor can they be used toward the match);
- fringe benefits (such as health insurance, retirement benefits and other nonmandated benefits);
- wayfinding signage (signage produced to be placed on city, county, state roads);
- operational/overhead expenditures (e.g. rent, utilities, etc.);
- residential development, although program funds may be used for the commercial component of a mixed-use project; and
- other expenses deemed ineligible by ESD.

Note: Expenses incurred prior to submission of a CFA may not be included in CFA project budgets; anticipated expenses that might be incurred after submission of a CFA but prior to an award announcement will not be reimbursed.

Required Match 80% Match Required

ESD generally seeks to provide no more than twenty percent (20%) of the financing for Tourism Capital projects. An actual cash match of 80% of the Total Project Cost is required. In-kind matches and/or staff time is not eligible for the match requirement. Funds from any other state agency (including, but not limited to I LOVE NY Matching Funds and the ESD Grant Fund) are ineligible to be used for the match. Match Example: A \$500,000 total project cost requires a \$400,000 minimum match, regardless of the grant amount being requested, with no more than \$100,000 being requested as a grant.

Payment Process

The grantee will receive an Award Letter after the grants have been announced. After that time, the grantee will receive an Incentive Proposal outlining the requirements of the grant program and what is expected of the grantee if they choose to accept the grant. The grantee will then alert their ESD project manager when their capital project is approximately one (1) month from completion.

The project will then be brought before the ESD Board of Directors for approval. If approval is received, the project will be set up (by ESD) for a public hearing. The grantee will be invoiced for these associated fees. The project will then be presented for approval to the Public Authorities Control Board (PACB). If approved, the grantee will be required to enter into a contract (Grant Disbursement Agreement/GDA) with ESD, which will be sent to the grantee after Board approval.

ESD will pay the grantee on a <u>reimbursement basis</u>, up to the total award amount, and disbursed in a lump sum upon project completion as evidenced by attainment of a certificate of occupancy and/or other documentation verifying project completion as ESD may require, and receipt of documentation verifying project expenditures being expended from the Grantee's accounts only. No financial payment of the grant will be made upfront. Grant funds are not transferable.

Because awards are offered as an incentive to undertake a project, the project should not begin, and expenses should not be incurred, before funding awards have been announced. Expenses incurred prior to submission of a CFA may not be included in CFA project budgets nor should expenses be incurred after submission of a CFA but prior to an award announcement.

Fees

The Recipient will provide a \$250 Application Fee, due when this Incentive Proposal is returned and a 1% (of the awarded grant) commitment fee, due after ESD Directors' approval and at the time a Grant Disbursement Agreement is executed. In addition, the recipient will reimburse ESD for any direct expenses incurred in connection with this project, including costs related to holding a public hearing, attorney fees, appraisals, surveys, title insurance, credit searches, filing fees and other requirements deemed appropriate by ESD.

Reporting

All projects will require that a "Project Performance Measure" report and a final report, be completed before a final reimbursement will be made. Requirements for such reports/requests will be outlined in the GDA with successful awardees. Reimbursements may be eligible for request after the successful grantee has a signed and approved grant disbursement agreement (GDA). Please note all Grants Gateway accounts (for non-profit organizations) and MWBE compliance must be up to date in order for payments to be processed.

***FOR ALL APPLICANTS WHO APPLY FOR FUNDS UNDER EITHER REGIONAL TOURISM MARKETING OR CAPITAL FUNDING SOURCES:

- Awarded grants are not transferable.
- All project expenditures (grant and match) must be demonstrated to have been expended from Grantees accounts.
- Expenditures made by partners and/or consultants are not eligible unless the grantee can demonstrate that the partner and/or consultant was directly reimbursed for the expenses and/or services rendered.
- Reimbursement payments may only be made to the awardee.
- Any use of the I LOVE NY logo as part of the funded project must conform to ESD guidelines and be approved in advance by ESD.
- In the event that I LOVE NY / NYS Division of Tourism would choose to record video
 footage related to the project or grantee for state tourism purposes, have a tourism
 promotion presence at public events related to the project or put on by the grantee,
 and/or distribute I LOVE NY marketing materials at sites controlled by the grantee, no
 further money would be exchanged for these purposes, including but not limited to
 rights and space fee(s).
- If the information on the application regarding a project match fails to show any demonstrated "match" for the program, the overall project may be deemed ineligible.
- Applicants must demonstrate how Market New York funding for these expenses will be used to support the desired outcome of their enhancement project, and how these expenses are expected to stimulate increased visitation and spending in the corresponding region of New York State.
- Being awarded a grant does not imply automatic approval of elements in the submitted marketing plan if they do not comply with local/state/federal laws and/or regulations, including the requirements of the *Market New York* grant program itself.
- Projects that have been funded in three (3) consecutive rounds may be deemed
 ineligible; a question in the online CFA application will require that an applicant who
 has been funded for the same basic project (even updated phases of the same
 project) in three (3) consecutive rounds justify how the proposed project is different
 from the project awarded in previous rounds of funding.
- All grantees are fully responsible for being aware of any taxes required to be paid as a part of accepting an awarded grant. Empire State Development is not able to advise on your tax reporting status.
- All projects will require that a Project Performance Measure report (included in the Grant Disbursement Agreement-Exhibit B), a final report, be completed before a final reimbursement will be made.
- Any changes of an awarded project budget (including the match) over 10% or \$1,000, whichever is greater, and/or major changes to the scope of the project may cause a reduction of award amount or termination of your awarded grant.
- Regional Tourism Marketing projects requests must be for \$50,000 or more, projects below this minimum request will be deemed ineligible.

 Regional Tourism Capital projects requests must be for \$150,000 or more, projects below this minimum request will be deemed ineligible

MARKET NEW YORK SELECTION CRITERIA (Applies to both Regional Tourism Marketing and Capital projects)

ESD will establish an internal technical review committee that will score each eligible application (applications determined to be ineligible will not be scored). Accepted applications will be reviewed by applying the review criteria described below. Reviewers' final scores will be combined to provide a *final average score* for each Proposal.

An Executive Review Team may then also consider additional or subsequent information pertaining to the Proposals that may not have been available for the reviewers to consider and award up to thirty points to each proposal.

Applications will be scored, by the internal technical review team, upon the following criteria and combined with **up to 20 points** to be scored by the REDC.

I. ESD TECHNICAL REVIEW [50 Points Total]

INCREASED TOURISM IMPACT [up to 15 Points]

How well does the project plan demonstrate:

- evidence that the project will increase tourism to and within New York State;
- that the theme and/or scope of this project will support the REDC strategic plan for the affected region(s);
- the project's overall positive economic impact on the region(s);
- if the project relates to one attraction/destination, how the project will economically benefit the region(s).

I LOVE NEW YORK ALIGNMENT [up to 15 Points]

How well does the project plan demonstrate that the proposed project aligns with the goals and strategies of I LOVE NY, increasing the perception and consideration of New York State as a travel destination, increasing visitation and creating a positive economic impact.

- * Additional consideration, in this category, will be given for:
 - information demonstrating project partnerships, such as how the applicant will collaborate with regional partners on the project particularly TPAs; and
 - for applicants that are part of the NY Rising and/or Opportunity Agenda projects, are considered a Global NY and/or a Veteran Related Project, and/or are projects that increase agritourism, including but not limited to visitation related to craft beverage tourism.

BUDGET [up to 10 points]

How well does the project budget demonstrate:

- how the ESD reimbursed funds will be spent;
- how the Grantees Match will be spent;

- an overall clear budget in which all financial figures match throughout the application and project plan.

PROJECT TIMELINE & PERFORMANCE MEASURES/METRICS [up to 5 points]

How well does the project plan demonstrate:

- a timeline for individual project steps;
- performance measures/metrics to quantify the ROI and demonstrate the economic impact.

GRANT MATCH REQUIREMENT [up to 5 points]

How well does the project plan/budget evidence the necessary minimum cash match for total project costs (+ 25% for Region Tourism Marketing projects including Tourism Special Events and Agritourism/Craft Beverage Events; and/or+ 80% for Capital Tourism projects and projects with any capital components) with information like:

- letter(s) from partners confirming financial support/sponsorship;
- a letter from the grantee committing a specific amount of actual cash to the project; or
- a letter from a bank showing a bank loan committed to the project, etc.

II. ESD EXECUTIVE REVIEW [30 Points Total]

ESD will consider additional factors pertaining to the Proposals, as part of the Executive Review that may not have been available for the reviewers to consider and award **up to 30 points** to each proposal. This review will take into account such factors as:

- Alignment with the mission of the Division of Tourism;
- Past Market New York compliance and contractual history;
- And other mitigating factors as determined by ESD.

III. REGIONAL COUNCIL SCORE [20 Points Total]

Regional Economic Development Council scoring teams will score projects from their region up to a maximum of 20 points.

TOTAL POSSIBLE SCORE FOR PROPROSAL – [100 Points Total]

MORE INFORMATION/ASSITANCE

For more information please contact the New York State Division of Tourism staff at RegionalTourism@esd.ny.gov and/or 518.292.5949.

^{*}Additional consideration will be given for applications demonstrating additional funding for the proposal outside of the minimum required.

New York State Grown & Certified Agricultural Producer's Grant Program

Funding Available: Up to \$5 million

Description

The New York State Grown & Certified Agricultural Producers' Grant Program (the Program) will provide grants on a competitive basis to eligible applicants (Program Administrator) who will administer a grant program for NYS agricultural producers to meet food safety standards necessary for participation in the New York State Grown & Certified program (NYSG&C). The Program will be administered by the NYS Department of Agriculture and Markets (the Department).

The goals of the Program are to assist NYS agricultural producers with the capital costs of meeting food safety standards and increase participation in the NYSG&C program. Agricultural producers receiving grant funds from the program administrator will be required to participate the NYSG&C program.

Program Administrator Requirements

Eligible Applicants:

Eligible applicants include: Counties and Municipalities, Local Development Corporations, Regional Development Corporations, Public Benefit Corporations, Industrial Development Agencies, and Not-for-profit corporations. Eligible Applicants will apply for a block grant for the purposes of providing grants to individual agricultural producers. Eligible Applicants will enter into a grant agreement with agricultural producers to complete individual projects.

Funding Available:

A total of \$5 million is available for the Program. A \$500,000 block grant will be awarded to a single entity in each NYS Regional Economic Development Council Region, of which not more that 15% (\$75,000) may be used for program delivery and administration cost directly related to the execution of the program. The NYS Regional Economic Development Councils are identified as follows: Long Island REDC, New York City REDC, Mid-Hudson REDC, Capital District REDC, North Country REDC, Mohawk Valley REDC, Central New York REDC, Southern Tier REDC, Finger Lakes REDC, and Western New York REDC.

Program Administrator Responsibilities:

Program Administrators will be responsible for day to day administration of the Program, including, but not limited to, marketing activities to ensure participation, accepting and evaluating proposals received from agricultural producers, awarding grants, contracting with eligible agricultural producers, ensuring the agricultural producers enrolls in the NY Grown and Certified Program, contract administration, and reporting to The Department as required.

Agricultural Producer Grant Program

Eligible Agricultural Producers

Agricultural producers located wholly within New York State which produce an agricultural product. Agricultural producers are defined in section 328(2) of the NY Agriculture and Markets

Law as a commercial operation that involves land and on-farm buildings, equipment and practices which contribute to the production, preparation and marketing of crops, livestock and livestock products. Agricultural product is defined as any agricultural or aquacultural product of the soil or water, including but not limited to fruits, vegetables, eggs, dairy products, meat and meat products, poultry and poultry products, fish and fish products, grain and grain products, honey, nuts, preserves, maple sap products, apple cider, and fruit.

Eligible Agricultural Producer Projects:

Capital projects that will enable agricultural producers to meet food safety standards necessary for participation in the New York State Grown & Certified program (NYSG&C).

Funding Available:

Up to 90% of the total project cost not to exceed \$50,000 will be made available to Eligible Agricultural Producers for eligible projects and costs.

Matching Funds:

The eligible agricultural producer must provide at least 10% of the total project cost. Eligible matching funds include cash, grants or loans.

Eligible Costs:

Eligible costs are direct capital costs of meeting food safety standards of the NYSG&C program for the agricultural product(s) produced by the eligible agricultural producer.

- 1. Machinery and Equipment
- 2. Construction
- 3. Acquisition of buildings

Ineligible Costs:

- 1. Working capital
- 2. Purchase of land

NYSG&C Requirements

Agricultural producers receiving funding through the Program will be required to participate in the NYSG&C program upon completion of the project.

Project Term Completion Date

Awardees will have 5 years from the date of the execution of a contract to spend all program funds. It is anticipated this will be on or around March 31, 2023.

Pre-application Requirements

Eligible not-for-profit corporations must submit their NYS Office of the Attorney General Charities Bureau Registration or Exemption.

Selection Criteria

An application is eligible to receive a total final score of 100, of which 80 percent is derived from Department review criteria and 20 percent is allocated to the applicable Regional Economic Development Council (REDC). The REDC rates the degree to which project aligns with the REDC's Strategic Plan.

The Department will evaluate, score and select proposals based on the following criteria:

- 1. Degree to which the applicant demonstrates the ability to market and promote the program to achieve maximum agricultural producer participation. **20 points**
- 2. Degree to which the applicant proposes to successfully deliver the program and achieve the program goals and objectives. **20 points**
- 3. Degree of demonstrated experience in delivering regional grant and or loan programs. **20 points**
- 4. Reasonableness of administrative costs.

20 points

Limitations

The Department reserves the right to:

- 1. Reject any or all proposals received with respect to this program.
- 2. Waive or modify minor irregularities in proposals received after prior notification and concurrence of the applicant.
- 3. Request from an applicant additional information as deemed necessary to more fully evaluate its proposal.
- 4. Amend the program's specifications after their release, with appropriate written notice.
- 5. Select only certain portions of proposals for state funding.
- 6. Negotiate the terms of any agreement proposed by the applicant.
- 7. Make all final decisions with respect to the amount of State funding and the timing of payments to be provided to the applicant.
- 8. All eligible proposals submit in response to this solicitation will become the property of the New York State Department of Agriculture and Markets.

Successful Applicant Requirements

- 1. Awardees will be required to execute a contract with the New York State Department of Agriculture and Markets.
- 2. Prior to the execution of a contract, awardees must registered in the Grants Gateway.
- 3. Awardees will be required to comply with the New York State Workers' Compensation Law sections 57 and 220 require that the Department not enter into a contract unless proof of Workers' Compensation and Disability Insurance in a form satisfactory to the New York State Workers' Compensation Board.
- 4. Appendix A, which is posted on the Department's web site at www.agriculture.ny.gov, contains standard clauses that are required in all State contracts. Appendix A will be a part of any contract awarded, and successful applicants will be responsible for complying with the terms and conditions contained therein.
- Some projects may be subject to review under the New York State Environmental Quality Review Act (SEQRA). Municipalities should go to the New York State Department of Environmental Conservation web site www.dec.ny.gov for further information regarding applicability.

- 6. The Department and State Comptroller's Office reserve the right to audit the Applicant's books and records relating to the performance of the project during and up to six years after the completion of the project.
- 7. Successful applicants will be required to submit a current New York State Vendor Responsibility Form. See http://www.osc.state.ny.us/vendrep/vendor_index.htm.
- 8. All proposals submitted and all related contracts and reports may be subject to disclosure under the Freedom of Information Law.
- 9. Successful applicants will be required to comply with all applicable Federal statutes, regulations and policy requirements.
- 10. Projects which include ground disturbing activities, construction of new buildings, or modification of buildings over 50 years old will be subject to further review by the NYS Office of Parks, Recreation and Historic Preservation (OPRHP). The Department reserves the right to request such additional information as is necessary to allow OPRHP to make a determination regarding the potential impacts of the project on historical sites or artifacts and possible alternatives which avoid or mitigate adverse impacts.

SIGNIFICANT STATEWIDE PROGRAMS

Proposed projects that are part of the following initiatives will be looked upon favorably:

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014, the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

Community Development

New York State Council on the Arts – Arts and Culture Initiatives

Funding Available: Up to \$5 million

DESCRIPTION:

Funding for arts and culture initiatives is available to eligible non-profit and local units of government through the Regional Economic Development Program (REDC). The New York State Council on the Arts (NYSCA) welcomes applications in FY2018 for requests to REDC categories described below. This Local Assistance support is provided under Article 3 of NYS Arts and Cultural Affairs Law for the planning, presentation and staffing of the performing, literary and visual arts, to encourage broader participation and public interest in the cultural, heritage of the state, and to promote economic development.

NYSCA's REDC Program makes grant awards in all ten of the state's regions. Priority will be given to applicants that have not received NYSCA REDC Program funding in previous years.

All NYSCA's REDC Program funding must be distinct from applications for support already submitted to or currently funded by other NYSCA programs in FY 2018.

GOALS:

Funding opportunities are available through the REDC program for projects designed to enhance and transform the cultural and economic vitality of New York State communities.

Arts and culture activities enrich and strengthen community, civic and social life in New York State. Successful proposals will demonstrate significant economic and community development impact that positions arts, culture and heritage at the core of local development and revitalization efforts.

Through NYSCA's REDC program, arts and cultural projects focused on economic and community development will:

- Develop the arts and culture workforce
- Engage new audiences
- Revitalize neighborhoods
- Generate collaborative projects among non-profit organizations, for-profit entities, artists, and municipal and local government
- Drive and support tourism through events that serve as destinations for regional, national and international visitors
- Enhance resources for communities experiencing poverty, geographic isolation or other barriers to participation in or access to arts and cultural activities

Grant awards will assist communities and organizations in the following ways:

- Attract visitors to experience the cultural assets of the community
- Broaden and encourage public access and participation in arts and culture
- Create new jobs in the arts and culture sector that will increase capacity, impact and efficiency of the organization(s), their programs and operations
- Expand business opportunities by harnessing the power of the creative economy
- Develop new and catalytic initiatives to expand public participation in arts and culture
- Bring public, private, and non-profit sectors together as partners with community members and artists, to strategically enhance local economy and sense of place

ELIGIBLE APPLICANTS AND ACTIVITIES:

The New York State Council on the Arts awards grants to nonprofit organizations either incorporated in or registered to do business in New York State, Indian tribes in New York State, and units of local government in New York State. An organization must have its principal place of business located in New York serving the state's constituents.

Please click here to review the eligibility requirements for all NYSCA applicants: http://www.arts.ny.gov/public/grants/who_is_eligible.htm

Organizations must be prequalified in Grants Gateway to be considered for funding. Prequalification must be completed by the CFA application deadline. Units of local government and Indian Tribes are exempt from the prequalification requirement. Please click here to register for Grants Gateway and apply for prequalification: http://www.grantsreform.ny.gov/

Applicants must meet agency-wide and programmatic evaluative criteria: artistic/programmatic, managerial/fiscal, and outreach/service to the public. Please click here to review the evaluative criteria: http://www.arts.ny.gov/public/grants/funding_criteria.htm

Please note: The Council rarely funds more than 25% of an organization's overall operating budget for the most recently completed fiscal year. This should be taken into consideration when determining an applicant's request amount. Please click here to review general NYSCA funding restrictions: http://www.arts.ny.gov/public/grants/nysca_does_not.htm

An application made to the NYSCA REDC Program <u>is exempt</u> from NYSCA's two-grant request limit per applicant per year.

Applicants <u>may submit only one application</u> to the NYSCA REDC Program. Organizations <u>are not</u> restricted from applying to other NYS agencies' REDC Programs. Please review the resource guide materials for the other agencies thoroughly.

Applicants <u>may not</u> request funding for the same project through the FY2018 REDC Program and another FY2018 NYSCA grant program, including activities receiving continuing multi-year funding.

No applicant may apply through a fiscal sponsor.

Proposals involving regranting of funds **are not** eligible for support.

Capital requests for equipment, design, feasibility studies or construction <u>are not</u> eligible for support.

FY2017 CATEGORIES OF SUPPORT:

Eligible applicants may submit an application to only **one** the following three REDC categories:

- 1. Arts and Cultural Impact Programming
- 2. Workforce Investment
- 3. Workforce Readiness

CATEGORY DESCRIPTIONS & REQUIREMENTS:

1) Arts and Cultural Impact Programming

Support is provided for the implementation of new, bold programming initiatives designed to have a measurable economic and community development impact in a community or region. Initiatives developed through partnerships among non-profit, for-profit and government entities will be given priority.

New York State is celebrating two landmark events of great historical significance. The NYSCA REDC Program is supporting arts and culture projects that are inspired by either of these two events and that broadly engage the general public, including temporary programs for art in public places.

- Nonprofit organizations and local units of government may apply in this category
- The Arts and Cultural Impact Programming category is offered as a single-year grant contract
- This category is open only to initiatives that are not part of a current NYSCA FY2018 request and not included in activities receiving continuing multi-year funding

For the FY18 grant cycle funds must be directed in the Arts and Cultural Impact Programming category in any ONE of the following three focus areas:

FOCUS 1

Erie Canal Bicentennial Celebration

Funds can be requested for organizations producing, presenting or exhibiting arts and cultural activities as part of the ongoing Erie Canal Bicentennial Celebration 2017-2025 (ECB). This opportunity is statewide. Historic and cultural links to the Erie Canal Corridor can be found from the Great Lakes, to the Mohawk River, Lake Champlain, to the Hudson River and New York Harbor, including a vast system of feeder canals and related communities throughout New York.

The Erie Canal launched the growth of New York State through an ambitious and innovative infrastructure project that spurred the rapid development of communities throughout New York State. It has had an enduring impact along all of New York's inland waterways and canal systems.

Proposed activities might reflect any of NYSCA's programmatic disciplines, but may not replicate funding sought from those programs. Project support funding for the Erie Canal Bicentennial Celebration (ECB) is available to produce, present or exhibit arts and cultural activities, programs, or events that celebrate and interpret the construction, historical development, traditions, communities and contemporary culture relating to and along the Erie Canal.

FY18 REDC-ECB also offers an exciting inter-agency collaboration between NYSCA and the NYS Canal Corporation. Applicants may apply to both NYSCA and the Canal Corporation for separate components of the same project, respective to each agency's guidelines. Expenses for the same activity cannot be included in proposals to both agencies.

Priority will be given to NYSCA REDC-ECB projects that:

- Celebrate historic and cultural milestones in the development of the Canal
- Demonstrate the relevance of the Canal to contemporary communities
- Identify and present activity that leads to a lasting Canal legacy for future generations
- Exhibit creative storytelling by youth (ages 10-18) using digital technology

For more information on FY18 NYS Canal Corporation CFA opportunities and the Erie Canal, refer to:

Canal CFA: http://www.canals.ny.gov/community/grant.html
http://www.canals.ny.gov/history.html

FOCUS 2

Women's Suffrage Commemoration

Funds can be requested for organizations producing, presenting or exhibiting arts or cultural activities which celebrate the centennial of New York State signing women's suffrage into law, three years before the United States passed the 19th Amendment.

With the support of Governor Cuomo, and Lt. Governor Kathy Hochul, the New York State Women's Suffrage 100th Commemoration Commission took effect on April 1, 2016. The Commission seeks to "coordinate the commemoration of the 100th anniversary of women's suffrage." The tribute begins in 2017 for the centennial of New York State signing into law a woman's right to vote, and culminates in 2020 on the anniversary of the United States passing the 19th amendment to the U.S. Constitution.

The New York State Council on the Arts encourages applications from non-profit arts organizations producing, presenting, or exhibiting arts or cultural activities which celebrate this centennial. Funded activities might reflect any of NYSCA's programmatic disciplines, but may not replicate funding sought directly from those programs. This might include creation of new work, performances, festivals and exhibitions.

Women's Suffrage Background Link:

http://www.assembly.state.ny.us/member_files/084/20090313/

FOCUS 3

Art In Public Places

Funds can be requested for organizations producing, presenting or exhibiting temporary arts or cultural activities that by design take place in currently underutilized locations and venues such as empty storefronts, squares, parks, waterfronts, streets, markets and cultural districts that will increase visibility, sense of community and in turn serve as an economic driver for the defined area. Applications can involve any arts discipline, including multidisciplinary programs, and are encouraged to relate to the specific place where the activity occurs.

Successful applications will demonstrate an inclusive approach, engaging a variety of stakeholders as part of the proposed art in public places program. Further, they will demonstrate the need for public programs as they relate to the proposed location. Programming taking place in areas experiencing significant economic challenges are encouraged.

Informational Links:

http://www.passagewayschattanooga.com/passageways

http://www.artplaceamerica.org/

Arts and Cultural Impact Programming Criteria:

- Programming awards will range from \$10,000 \$75,000
- Require a 50% cash match from non-NYSCA sources (in-kind services are not permitted)
- The Arts and Cultural Impact Programming category is offered as a single-year grant contract

NOTE: One year contract and work period is from January 2018 through December 2018

- Partnership applications are strongly encouraged
- Proposals involving regranting of funds are not eligible for support

Required Supplemental Materials:

- 1. 1-page Resume(s) of key program consultant(s) and/or staff
- 2. Current organizational chart of lead organization including names and titles of all staff and board members
- 3. Up to three representative work samples that showcase the artistic content of proposed initiative. Video work samples may be no longer than three minutes each. If submitting stills, no more than 10 stills may be submitted
- 4. Comprehensive marketing plan
- 5. OPTIONAL: Letters of support and/or partnership
- 6. Please submit a NYSCA Organization Budget form for the current fiscal year. Upon completing the form, save the document as a PDF to upload
 - NOTE: Applicants who already maintain an Organization Budget on NYSCA's website, may submit a PDF copy of that budget in lieu of completing this form Budgets must have been updated in 2017
 - b. Click here to download the NYSCA Organization Budget Form

The following are not eligible for Impact Programming support:

- Permanent public art works
- Production support for broadcast/cablecast programming, film and media documentary
- Website design, equipment purchase or capital projects

Impact Programming initiatives must cultivate and leverage local cultural assets, generating one or more of the following:

- Livability quality of life
- New and increased revenue for local businesses
- Sustainable ongoing programming
- Job growth, especially in the area of artist compensation
- New opportunities for local and regional artists to create, market or make a living from their art

2) Workforce Investment

Workforce Investment support is designed to expand the capacity of New York State's arts and cultural organizations with operating budgets from the organization's last completed fiscal year that do not exceed \$750,000. Please note there is no limit on the organizational budget size for applications submitted in the Resident Artist focus area.

Grant awards will support ONE expanded staff position or ONE new staff position. Applicants must demonstrate the critical need for the employee and provide a substantial sustainability plan to ensure continued employment after the grant term ends. Positions to be occupied by members of communities underrepresented in arts and cultural professions are encouraged. Applicants should demonstrate how this position will contribute to the organizational goals relating to diversity and inclusion.

- Only nonprofit arts and cultural organizations may apply in this category
- In every case grant funds received can fund a SINGLE position. Applications for multiple positions are ineligible
- The Workforce Investment category is offered as a single-year grant contract
 NOTE: One year contract and work period is from January 2018 through December 2018

- This category is open only to initiatives that are not part of a current NYSCA FY2018 request and not included in activities receiving continuing multi-year funding
- Organizations that have already received REDC Workforce Investment funding are not eligible to apply in this category.

For the FY18 grant cycle, funds in the Workforce Investment category must be directed toward any ONE of the following focus areas:

FOCUS 1

Administrative Position

Support for the following administrative positions will be considered: Executive Director, Development Personnel, Marketing or Social Media Personnel, Community Outreach Personnel. Other administrative positions that meet the overall category criteria will be considered on a case-by-case basis.

FOCUS 2

Artistic Position

Support for the following artistic positions will be considered: Artistic Director or Associate (all arts disciplines), Curator, Arts Educator Personnel, Literary Personnel. Other artistic positions that meet the overall category criteria will be considered on a case-by-case basis.

FOCUS 3

Resident Artist Position

Support is available for Resident Artist positions that will employ an individual artist to carry out public engagement projects in their own art forms and regions that highlight one or more of the five REDC goals. Because NYSCA recognizes the power of artists to transform lives and make communities better places to live, both culturally and economically; this area of workforce investment is intended to encourage the creation of permanent resident artist positions in a variety of institutional and civic settings. It further seeks to demonstrate the long-term value of maintaining these resident artist positions within an organization. Examples of Resident Artist positions include, but are not limited to, city, town, county or regional Poet/Writer Laureates, Teaching Artists, Filmmakers, Composers, Visual Artists, Folklorists, Architects, Designers, and Choreographers. NOTE: There is no limit on the organizational budget size for applications submitted in the Resident Artist focus area.

Applicants are encouraged to apply for residencies for artists with disabilities as well as for artists with or without disabilities who are skilled American Sign Language Interpreters. In the latter case, a lead applicant may wish to apply for a partnered residency in which an artist/ASL interpreter is shared with another organization, and may, for example, interpret for a deaf designer at one performing arts organization and perform or direct at another over the course of the residency.

Workforce Investment Criteria

- Workforce investment awards will range from \$25,000 \$49,500
- Workforce Investment category is offered as a single-year grant contract
 NOTE: One year contract and work period is from January 2018 through December 2018
- Require a 25% cash match from non-NYSCA sources (in-kind services <u>are not</u> permitted) based on the request amount
- Cash match may only include a combination of additional salary, fringe benefits and employer-paid payroll taxes
- Grants received may only be allocated toward base salary
- Support may not be requested for hiring costs, payroll taxes, fringe benefits, or overhead

costs

- Workforce Investment funds may not support contracted employees or seasonal staff
- Workforce Investment grants will only support:
 - Wages to increase a current part-time staff employee's hours
 - Wages to hire a new full or part-time staff employee
- Proposals involving regranting of funds are not eligible for support
- The applicant's overall operational budget may not exceed \$750,000 as determined by the audit or financial statement provided in the organization's Grants Gateway Document Vault at the time of application. Exception: There is no limit on the organizational budget size for applications submitted for the NYSCA Resident Artist focus area

Required Supplemental Materials:

- 1. 1-page Job announcement and detailed job description for the new position
 - a. **OR** for an expanded position, a 1-page resume of staff member being expanded to fulltime and job description of expanded role
- 2. Current organizational chart including names and titles of all staff and board members. Please note with an asterisk the new or expanded position for which funding is being sought
- 3. 1-2-page recruitment plan including key search personnel conducting the search and hire timeline
 - a. Note: provide a recruitment plan even if the candidate has been identified
- 4. OPTIONAL: Letters of support and/or partnership
- 5. Please submit a NYSCA Organization Budget form for the current fiscal year. Upon completing the form, save the document as a PDF to upload
 - NOTE: Applicants who already maintain an Organization Budget on NYSCA's website may submit a PDF copy of that budget in lieu of completing this form Budgets must have been updated in 2017
 - b. Click here to download the NYSCA Organization Budget Form

3) Workforce Readiness

Workforce Readiness support is designed to prepare emerging professionals for careers in the arts through innovative training, mentoring and professional development programs. A successful Workforce Readiness Program will include one or more of the following: work experiences such as summer and year-round employment, on-the-job training, apprenticeships, internships and job-shadowing opportunities.

These opportunities must not replace or supplement an applicant organization's existing staff.

Projects involving pathways that incorporate multiple stages in the development of an arts career, including training and exposure in schools or arts organizations, employment and on-going support are welcomed.

At least 35% of the overall proposed program budget must be used to compensate participants for their time as part of the program.

- Only nonprofit arts and cultural organizations may apply in this category
- In every case the grant will cover direct costs associated with the proposed program intended to benefit 2 or more participants as part of the proposed program
- The Workforce Readiness category is offered as a single-year grant contract
 NOTE: One-year contract and work period is from January 2018 through December 2018
- This category is open only to initiatives that are not part of a current NYSCA FY2018

- request and not included in activities receiving continuing multi-year funding.
- Organizations that have already received REDC Workforce Readiness funding in this category are not eligible to apply

For the FY18 grant cycle, funds in the Workforce Readiness must be directed category towards any ONE of the following focus areas:

FOCUS 1

Arts Career Development Fellowships for Underrepresented Communities

Support is available to provide fellowship and career development opportunities to individuals from communities that have been historically underrepresented in arts organizations because of educational and economic disadvantage and ethnic background. Recognizing the limited opportunities for underrepresented communities, these NYSCA Fellowships are intended to create avenues for artistic and administrative career advancement. Fellowships should provide mentoring, career advice, and experience, and build confidence for emerging professional artists and administrators. Fellows should participate fully in the life of the organization, including opportunities to perform, create, curate or produce art. Fellowship programs that incorporate a "pipeline" that includes training and exposure in schools or arts organizations and on-going support are welcomed.

FOCUS 2

Arts Career Training Programs

Support is available to provide youth and young adults ages 16-25 training opportunities that offer a pathway to working in the arts and cultural sector. Training opportunities can revolve around administrative or production-related skills-based learning that encompasses any number of arts disciplines. Applicants are encouraged to collaborate with high schools, community colleges and four-year colleges.

Administrative training programs can encompass any number of areas including: box office operations, front of house operations, bookkeeping for nonprofits, basic grant writing, marketing, and facilities management.

Production training programs can encompass any number of areas, including: stage management, company management, curation and program coordination, art handling, design, technical operations (light board, stage craft, electrics, exhibition installation, etc.).

Programs that target members of communities underrepresented in arts professions are encouraged.

Other specific training opportunities that meet overall category criteria will be considered on a case-by-case basis.

Workforce Readiness Criteria

- Workforce Readiness awards will range from \$25,000 \$75,000
- The Workforce Readiness category is offered as a single-year grant contract.
 NOTE: one year contract and work period is from January 2018 through December 2018
- Require a 25% cash match from non-NYSCA sources (in-kind services <u>are not</u> permitted) based on the request amount
- 35% or more of the overall program budget must be used to compensate participants.
- Grants received may only be allocated towards direct program costs
- Workforce Readiness funds may not support contracted employees or seasonal staff
- Workforce Readiness grants will only support:

- Wages and travel reimbursement to program participants
- Direct program costs such as program coordinator fees, instructor fees, seminar and other related event fees and recruitment
- Proposals involving regranting of funds <u>are not</u> eligible for support

Required Supplemental Materials:

- 1-page program announcement and 1-2-page detailed training or work/learn description or curriculum and timeline delineating activities occurring during the duration of the program
- 2. Current organizational chart including names and titles of all staff and board members
- 3. 1-2-page recruitment plan including key search personnel conducting the search and timeline delineating the selection of program participants
 - a. Note: provide recruitment plan even if the candidates have been identified
- 4. 1-page Resume(s) of key program consultant(s) and/or training staff
- 5. OPTIONAL: Letters of support and/or partnership
- 6. Please submit a NYSCA Organization Budget form for the current fiscal year. Upon completing the form, save the document as a PDF to upload
 - NOTE: Applicants who already maintain an Organization Budget on NYSCA's website, may submit a PDF copy of that budget in lieu of completing this form Budgets must have been updated in 2017
 - b. Click here to download the NYSCA Organization Budget Form

SIGNIFICANT STATEWIDE PROGRAMS

Proposed projects that are part of the following initiatives will be looked upon favorably:

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

<u>Veterans' Related Projects</u>

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014 the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

REGIONAL ECONOMIC DEVELOPMENT COUNCIL REVIEW AND EVALUATION:

The Regional Economic Development Councils' review and rating is conducted separate and apart from the NYSCA process. Review and rating by the Regional Economic Development Councils will be based on the degree to which an application advances strategies and goals of

the Regional Economic Development Councils.

Please carefully review the regional development priorities when developing an application: http://regionalcouncils.ny.gov/.

CONTACT/ADDITIONAL PROGRAM INFORMATION:

Additional Resources: For more information, applicants should contact the New York State Council on the Arts, 300 Park Avenue South, 10th Floor, New York, NY 10010, call (212) 459-8800 or email NYSCA.REDC@arts.ny.gov

Please visit *About NYSCA Grants* at http://www.arts.ny.gov/public/grants/index.htm for information on NYSCA's grant process, requirements and evaluative criteria.

Also, please click *Regional Priorities* at http://regionalcouncils.ny.gov/ to view detailed information about the Regional Economic Development Councils.

REDC PROGRAM APPLICATION SCORING CRITERIA:

NYSCA's program staff and advisory panelists adhere to the following statutory requirements in the review, evaluation and scoring of all grant applications.

Service to the Public

As a public funder, NYSCA must ensure that its grants support a broad array of cultural activity that fully represents the diversity of the state and that the supported events are accessible to the broadest possible public in every region of the state. In addition, it must ensure that the organizations and events it supports comply with public safety and accessibility laws.

The following are considered elements of service to the public. Applicants will be evaluated based on their strength in these areas:

Promotion and Outreach: the organization demonstrates that it makes significant efforts to reach a broad and diverse audience through marketing and public relations efforts.

Audience Development: the organization offers thoughtful and well-designed educational and interpretive activities that help build audience appreciation and understanding of the organization and its work.

Audience/Visitor Participation: the organization's commitment to its programs and activities as demonstrated through attendance data (relevant to the population of the community served) as well as customer satisfaction surveys (if available and appropriate).

Safety & Accessibility: the activities and events for which support is being sought will take place in venues that are fully accessible to the public and comply with all safety and accessibility standards.

Diversity of Programming: programming reflects significant efforts to reach a broad array of artists and audiences.

Community Service: the organization brings value to its community through partnerships with local businesses and schools, free and low-cost events, and in other appropriate ways.

Artistic/Programmatic Excellence

NYSCA believes in artistic excellence without boundaries, and its evaluation process embraces the widest variety of cultural and artistic expression being offered to the public in a broad array of settings and contexts, including classrooms and community centers, parks, open spaces, and traditional venues.

NYSCA considers four dimensions of proposals when evaluating applications:

Idea: the concept or artistic impetus behind the artistic work or services proposed.

Practice: the effectiveness of the artistic work and the impact it has on those experiencing it, or in the case of services, the effectiveness of the services in practice and their impact on the community served.

Development: the contribution the artistic work makes to the development of the artists involved, the art form, and the arts generally, or for services, the contribution the services make to the development of a vibrant arts and cultural community in the state.

Context: the context in which the work or services are being presented and the appropriateness of the work or services in that context.

Managerial/Fiscal Competence

As a public funder, NYSCA must ensure that funded organizations are capable of carrying out their proposals and will be ethical and effective stewards of public funds.

NYSCA considers four dimensions of managerial competence when evaluating applicant organizations.

Mission: The organization's activities must relate directly to its written mission statement. A mission statement should (1) define the organization's purpose for being and core values, (2) determine its structure, functions and purpose, (3) be approved by the organization's board, and (4) be reviewed regularly and updated when appropriate.

Governance: The organization should have a governing board of directors or trustees, and that group should be diverse and appropriate to the mission of the organization. The board should provide administrative, financial, and ethical oversight for the organization by:

- Adopting enabling documents, including by-laws and a mission statement, both of which are reviewed at regular intervals;
- Selecting a chief executive and annually reviewing her/his performance;
- Reviewing and approving the annual budget and ensuring that proper financial controls are in place; engaging in adequate fundraising for the organization by making a personal contribution to the organization and actively soliciting support on its behalf;
- Ensuring fiscal and programmatic integrity and maintaining accountability by upholding legal standards and ethical norms;
- Maintaining and enforcing a conflict of interest policy;
- Ensuring effective organizational planning by participating in an overall planning process and monitoring its implementation;
- Recruiting and orienting new board members and assessing board performance; enhancing the organization's public standing and value; and
- Understanding, monitoring, and strengthening the organization's core programs and

services.

Organizational Management: Organizational management will be assessed based on the extent to which the leaders of the organization comprehend their roles, advance the mission, and plan for the future. Responsible management hinges on the:

- Existence of a professional staff appropriate to the size and mission of the organization;
- Implementation of board policies by professional staff;
- Comprehension, review, and revision of policies by staff and with the board as needed;
- Preparation of a year-end statement of the organization's financial condition and Program activities;
- Offering of competitive compensation and health benefits to employees;
- Appropriate compensation of artists;
- Existence of personnel policies that include job descriptions and performance evaluations for board members, staff, and volunteers; and
- Development and implementation of a strategic plan incorporating input from the board, staff, community and other stakeholders.

Financial Management: The organization will be evaluated based on whether it provides adequate human and financial resources to enable the organization to work toward fulfilling its mission and managing those resources appropriately. Successful financial management includes:

- Raising adequate financial resources for operating costs, cash reserve, endowment, and short and long-term capital needs;
- Developing a balanced operating budget which includes contingencies, contains realistic projections of revenues and expenses, and is approved by the board;
- Reviewing revenues and expenses in relation to the budget at regular intervals and taking steps to raise funds or cut costs when necessary to balance the budget;
- Establishing a finance committee that meets regularly to review financial statements and that reports directly to the board;
- Engaging an independent financial auditor that reports directly to board;
- Engaging in cost-effective fundraising activities;
- Possessing written financial policies that govern investment of assets, internal control procedures, purchasing practices, reserve funds, compensation expense account reporting, and earned income;
- Monitoring internal financial processes, including handling of checks, petty cash, cash disbursements, and payroll management, in order to prevent errors and misuse of funds;
- Monitoring the use of restricted funds;
- Preparing reports comparing Adopted Budget to actual revenue and expenses and making them available to appropriate staff in a timely manner;
- Preparing a fund development plan that ensures a diversified funding base;
- Possessing financials demonstrating a diversified funding base;
- Noting and explaining variances of more than 10%; and
- Explaining operating deficits and having a deficit reduction plan for accumulated deficits.

Educational Impact: The nature and extent of the applicant's planned efforts to educate and orient the public about the proposed project or activities of an organization.

Geographic Location: The scarcity or availability of comparable services or activities in the geographic region in which proposed services or activities will take place.

Funding Availability: The nature and extent of the availability of other public and private funds to support comparable activities.

GRANT APPLICATION REVIEW PROCESS:

NYSCA uses a multi-step process involving program staff, peer review panels, a committee of NYSCA's Council members, and the full NYSCA Council, as described in more detail below. Complete information on NYSCA's grant process can be found at http://www.arts.ny.gov/public/grants/index.htm

Staff Review

NYSCA's program and administrative staff verify applicant eligibility and review application materials according to NYSCA's primary criteria, program and category-specific guidelines. Staff may meet with representatives of the organization, visit facilities, and attend programs to become familiar with the organization and its work. Staff review may be supplemented by reports from field representatives who have expertise in a particular art form.

Peer Review Panels and the Rating System

In each program category, the peer panel convenes with program staff present. The panel is composed of seven to fifteen people and represents a diverse group of professionals from across the state. Each member has relevant and specific expertise. NYSCA accepts nominations for panelists from the general public. To nominate an individual for panel service consideration, visit the panelist nomination page. The panel discusses, evaluates and rates each request according to NYSCA's criteria.

The panel ratings form the basis for staff funding recommendations to the designated NYSCA Council Committee.

Rating System

Rating	Descriptor	Strengths/Weaknesses
9	Exceptional	Exceptionally strong (model and standard for field
		or discipline with essentially no weaknesses)
8	Outstanding	Extremely strong with negligible weaknesses
7	Excellent	Very strong with some minor weaknesses
6	Very Good	Strong with numerous minor weaknesses
5	Good	Strong but with at least one moderate weakness
4	Satisfactory	Some strengths but with some moderate weaknesses
3	Fair	Some strengths but with at least one major weakness
2	Marginal	A few strengths and a few major weaknesses
1	Poor	Very few strengths and numerous major weaknesses

Minor Weakness: An easily addressable weakness that does not substantially lessen impact.

Moderate Weakness: A weakness that lessens impact. **Major Weakness:** A weakness that severely limits impact.

NYSCA COUNCIL COMMITTEES AND NYSCA COUNCIL:

There are two committees composed of NYSCA Council Members: (1) Multi-Arts and (2) Performing, Literary Arts and Visual Arts. Funding recommendations and panel ratings are presented to the designated Committee for review and discussion.

After review and discussion, the Committees make funding recommendations to the full NYSCA Council. All NYSCA Council Committee meetings and full NYSCA Council meetings are open to the public and are webcast. The Arts Council's meeting agenda is posted at www.arts.ny.gov in advance of all meetings and is available for review by the public.

The full NYSCA Council reviews the NYSCA Council Committees' funding recommendations and votes on the grant award recommendations. Upon NYSCA Council approval of a grant and subsequent grantee notification, Cultural Service Contracts are issued to organizations awarded funding.

Can an organization appeal an NYSCA funding decision?

An applicant may appeal NYSCA's funding decision. The appeals procedure is set forth in Part 6401 of the New York Codes, Rules and Regulations and may be reviewed at http://www.arts.ny.gov/public/grants/PART 6401 Appeals.pdf

NYSCA/ESD Arts & Cultural Facilities Improvement Program (Guidance Language Updated 6/2/17)

Funding Available: Up to \$20 million

Description

The Arts & Cultural Facilities Improvement Program is a capital grant program established to strengthen tourism; promote business development, and improve the quality, efficiency and accessibility of New York State arts and cultural organizations through targeted investments.

Funding is available for, but not limited to, renovations and/or expansions of space(s) that are open to the public; modifications to provide for sustainable, energy efficient spaces that would result in overall cost savings; accessibility renovations; as well as technology and other equipment that would benefit the public. The *Arts & Cultural Facilities Improvement Program* and each funded proposal will work to support the long term strategic plans for economic growth as put forth by the Regional Economic Development Councils (REDCs). For the 2017-2018 Fiscal Year, up to \$20 million will be available through the *Arts & Cultural Facilities Improvement Program*.

Only minimum request amounts of \$500,000 or more will be considered.

Funding is available for eligible projects that include plans to improve the quality, efficiency, and accessibility of arts and cultural organizations within New York State, thereby increasing the economic impact in the corresponding region as a result of increased visitation and visitor spending. Grant funding will be allocated among the ten (10) REDC regions, based on each REDC's five-year strategic plan that sets out a comprehensive vision for economic development and specific strategies to implement that vision. REDC strategic plan information can be found at: http://regionalcouncils.ny.gov/.

ELIGIBILITY REQUIREMENTS (Updated 6/2/17)

Applicants must complete and submit a Consolidated Funding Application (CFA) which will be reviewed by Empire State Development (ESD), the New York State Council on the Arts (NYSCA) and the REDC for the primary region in which the project is located or headquartered if there is not one single project location.

Applications must clearly demonstrate that the project is related to arts and culture in both the CFA application and the project plan. Projects that fail to establish this focus will be determined ineligible and will not be scored.

Only Not-For-Profit arts and cultural organizations incorporated in NY State or registered to do business in NY State or individuals applying through non-profit sponsors may apply for funding. Not-for-profit corporations are subject to New York State's Not-For-Profit Corporation Law, and must have proof of incorporation (or equivalent document) from the NYS Department of State or NYS Board of Regents, a charities registration number from the NYS Office of the Attorney General and proof of tax-exempt status under the IRS code.

These organizations are not eligible:

- Religious institutions or arts organizations requesting funds for a facility they share with or lease from a religious institution.
- Public school districts, public universities, or state agencies, or arts organizations leasing their facility from such an entity.

Not-for-profit organizations who are successful in receiving grants under this program must meet the following requirements prior to approval and execution of a Grant Disbursement Agreement or Loan Agreement: 1) be prequalified in New York State Grants Gateway; 2) be registered and up-to-date with filings with the New York State Office of the Attorney General's Charities Bureau; and 3) be registered and up-to-date with the New York State Office of the State Comptroller's VendRep System.

If applicable, projects that include a hotel with more than 15 employees as a principal function, are required to demonstrate compliance with Section 2879-b of Public Authorities Law regarding labor peace.

Please note that it is <u>required for applicants to include a project plan</u> outlining the specifics of the project, the budget and specifically how the grant funds and the grantee equity will be used and any other information that the applicant would like to share with the scoring teams. Additionally it should include the following documents as appropriate: architect(s), engineer(s) and other key project contractor resume(s), facility images and/or images of architect(s); further, a fundraising plan for the required 50% cash match. It is also strongly advised that applicants provide information that clearly and specifically addresses the Scoring Criteria listed later in these guidelines. Additionally, the project plan budget should reflect the same expenditures costs and total project costs indicated in the CFA application budget section.

Participation by Minority Group Members and Women with Respect to State Contracts
In accordance with the requirements of Article 15-A of the New York State Executive Law:
Participation by Minority Group Members and Women with Respect to State Contracts, projects awarded funding shall be reviewed by ESD's Office of Contractor and Supplier Diversity, which may set business and participation goals for minorities and women. Established goals for awarded projects will be designated in the Incentive Proposal.

Please note that ESD & NYSCA's agency-wide MWBE utilization goal is 30 percent (30%). Each project will be assigned an individual contract-specific goal, which may be **higher or lower** than 30 percent (30%). Should an applicant receive a funding award, the applicant shall be required to use good faith efforts to achieve the prescribed MWBE goals assigned to this project. Applicants must maintain records and take the necessary actions to demonstrate such compliance, which includes, but is not limited to updating compliance and utilization records in the New York State Contract System. Failure to comply with MWBE requirements may result in award reductions.

<u>Proposed projects that are part of the following significant statewide initiatives will be looked upon favorably:</u>

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative projects that will attract and retain residents, visitors and

businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014, the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

Eligible Project Activities

The general purpose of this program is to fund capital expenditures which are defined as: funds spent to acquire/upgrade physical non-consumable fixed assets in order to maintain or increase the scope of operations (e.g. property, renovations/upgrades, building construction, long term assets, etc.).

Therefore, eligible arts and culture costs include, but are not limited to, the following:

- Acquisition of land and/or buildings, new construction, renovation or expansion of leasehold improvements;
- Acquisition of fixed capital equipment;
- Acquisition of fixtures;
- Soft costs of up to 15% of total project costs:
- Design studies related to a specific capital project including conceptual, schematic, design development through construction documents.

Use Restrictions

Ineligible expenses include, but are not limited to, the following:

- developer fees;
- training;
- recapitalization/refinancing;
- expenses reimbursed from any other source or agency;
- food and/or beverages for consumption, including alcoholic beverages;
- legal fees, insurance/liability insurances and / or membership fees;
- any costs incurred for capital costs outside New York State;
- competition prizes, prize money and monies paid to participants;
- in-kind, donated, volunteer services (not reimbursable nor can they be used towards the match):
- fringe benefits (such as health insurance, retirement benefits and other non-mandated benefits);

- wayfinding signage (permanent signage produced to be placed on city, county, state roads);
- operational/overhead expenditures (e.g. rent, utilities, etc.);
- residential development, although program funds may be used for the commercial component of a mixed-use project; and
- other expenses deemed ineligible by ESD/NYSCA.

Required Match

50% Match Required

No more than fifty percent (50%) of the financing for *Arts & Cultural Facilities Improvement* projects will be considered. **An actual cash match of 50% of the Total Project Cost is required**. In-kind matches and/or staff time is not eligible for the match requirement. Additionally, funds from any other state agency (e.g. I LOVE NY Matching Funds, ESD or other NYSCA Fund) are ineligible to be used for the match.

Match Example: A \$1,000,000 total project cost requires a \$500,000 minimum match, regardless of the grant amount being requested.

Award and Payment Process

The grantee will receive an Award Letter after the grants have been announced with details of all requirements of the grant program and what is expected of the grantee if they choose to accept the grant. If the grantee accepts the award, the grantee will be required to prequalify with NY State and enter into a NY State Master Grants Contract (Grant Disbursement Agreement/GDA) with NYSCA in the Grants Gateway, after Council approval.

All grants contracts will be paid on a performance basis, as follows:

- Upon contract execution by the State Comptroller, the grantee receives a 25% advance
 of the contract award amount.
- The grantee is eligible to receive the second installment payment of 35% of the contract amount, for a total amount of 60% of the contract amount at an appropriate interval to be determined by the grantee, NYSCA, and the supervising project manager based on the length of the contract term. The second installment payment will not be released until the Grantee submits to NYSCA a detailed Progress Report comprised of a detailed progress report, and can demonstrate how they have spent or intend to spend the funds to date. Upon satisfactory submission and approval of the report, the grantee will be sent a Claim for Payment Form for the second installment payment.
- The grantee is eligible to receive the third and final installment payment of 40% of the contract amount when it is determined that at least 60% of the project has been completed, as determined by the grantee, NYSCA, and the supervising project manager. The third and final installment payments will not be released until the Grantee submits to NYSCA a Progress Report comprised of a detailed narrative report, and can demonstrate how they have spent or intend to spend the funds to date, and that the grantee has successfully raised the 50% match for the project. Upon satisfactory submission and approval of the report, the grantee will be sent a Claim for Payment Form for the second installment payment.

Expenses incurred prior to the award of the grant may not be included in the project budgets; additionally expenses incurred after submission of a CFA but prior to an award announcement are not eligible for reimbursement.

Fees

There are no fees associated with this program.

Reporting

Requirements for progress reports and requests for reimbursement will be outlined with successful awardees in the Award Confirmation Letter and the GDA. Awardees will also be notified of reporting requirements pursuant to NY State's MWBE requirements and its Grants Gateway pregualification and Vendor Responsibility procedures.

**FOR ALL APPLICANTS WHO APPLY FOR FUNDS UNDER THIS PROGRAM:

- Awarded grants are not transferable.
- All project expenditures (grant and match) must be demonstrated to have been expended from Grantees accounts.
- Expenditures made by partners and/or consultants are not eligible unless the grantee can demonstrate that the partner and/or consultant was directly reimbursed for the expenses and/or services rendered.
- Grant award payments may only be made to the awardee.
- If the information on the application regarding a project match is determined to not show any demonstrated "match" for the program, the overall project may be deemed ineligible.
- Applicants must demonstrate how Arts & Cultural Facilities Improvement Program
 funding for these expenses will be used to support the desired outcome of their
 enhancement project, and how these expenses are expected to stimulate increased
 tourist visitation and spending to the corresponding region of New York State.
- Being awarded a grant does not imply automatic approval of elements in the submitted marketing plan if they do not comply with local/state/federal laws and/or regulations, including the requirements of the Arts & Cultural Facilities Improvement Program grant program itself.
- Projects that have been funded in three (3) consecutive rounds may be deemed
 ineligible; a question in the online CFA application will require that an applicant who
 has been funded for the same basic project (even updated phases of the same
 project) in three (3) consecutive rounds justify how the proposed project is different
 from the project awarded in previous rounds of funding.
- All grantees will be required to adhere to the terms outlined in the award letter and contract, including all requested documentation, including interim and final reports.
- All grantees are fully responsible for being aware of any taxes required to be paid as
 a part of accepting an awarded grant. Empire State Development and New York State
 Council on the Arts are not able to provide assistance on your tax reporting status.
- Major changes to the scope of the project will cause a proportional reduction of award amount or termination of your awarded grant.

SCORING CRITERIA

NYSCA and ESD will work together to determine a <u>combined total score</u> based on the NYSCA Technical Review Final score and the ESD Executive Review score as outlined below.

NYSCA, will establish a technical review committee that will score each eligible application (applications determined to be ineligible will not be scored). Eligible applications will be reviewed by applying the review criteria described below. Reviewers' final scores will be combined to provide a *final average score* for each Proposal. ESD and NYSCA will consider regional distribution in the determination of awards, to the extent practicable.

ESD will establish an Executive Review Team that will then review each eligible application based on the scoring criteria below and award **up to 30** points to each proposal. Reviewers' final scores will be combined to provide a *final average score* for each Proposal. This averaged score will then be combined with the NYSCA Technical reviewers' final average scores for a combined total score.

The <u>combined total score</u> will then be added with **up to 20 points** to be scored by the REDC for a final score.

I. NYSCA TECHNICAL REVIEW [50 Points Total]

This review will take into account such factors as:

<u>Artistic/Programmatic Excellence [up to 15 Points]</u>

NYSCA believes in artistic excellence without boundaries, and its evaluation process embraces the widest variety of cultural and artistic expression being offered to the public in a broad array of settings and contexts, including classrooms and community centers, parks, open spaces, and traditional venues. The following are considered elements of Artistic/Programmatic Excellence.

Applicants will be evaluated based on their strength in these areas:

Idea: the concept or artistic impetus behind the artistic work or services proposed. **Practice:** the effectiveness of the artistic work and the impact it has on those experiencing it, or in the case of services, the effectiveness of the services in practice and their impact on the community served.

Development: the contribution the artistic work makes to the development of the artists involved, the art form, and the arts generally, or for services, the contribution the services make to the development of a vibrant arts and cultural community in the state.

Context: the context in which the work or services are being presented and the appropriateness of the work or services in that context.

Service to the Public [up to 15 Points]

As a public funder, NYSCA must ensure that its grants support a broad array of cultural activity that fully represents the diversity of the state and that the supported events are accessible to the broadest possible public in every region of the state. In addition, it must ensure that the organizations and events it supports comply with public safety and accessibility laws. The following are considered elements of service to the public.

Applicants will be evaluated based on their strength in these areas:

Promotion and Outreach: the organization demonstrates that it makes significant efforts to reach a broad and diverse audience through marketing and public relations efforts.

Audience Development: the organization offers thoughtful and well-designed educational and interpretive activities that help build audience appreciation and understanding of the organization and its work.

Audience/Visitor Participation: the organization's commitment to its programs and activities as demonstrated through attendance data (relevant to the population of the community served) as well as customer satisfaction surveys (if available and appropriate).

Safety & Accessibility: the activities and events for which support is being sought will take place in venues that are fully accessible to the public and comply with all safety and accessibility standards.

Diversity of Programming: programming reflects significant efforts to reach a broad array of artists and audiences.

Community Service: the organization brings value to its community through partnerships with local businesses and schools, free and low-cost events, and in other appropriate ways.

PROJECT TIMELINE & PERFORMANCE MEASURES/METRICS [up to 20 points] How well does the project plan demonstrate:

- a timeline for individual project steps;
- performance measures/metrics to quantify the ROI and demonstrate the economic impact.

Additionally, NYSCA will look favorably on projects that meet one or more of the following priorities:

- Projects that improve, expand, or rehabilitate existing buildings to provide access for all
- Projects that address known health and safety deficiencies.
- Projects that address issues of building stabilization.
- Projects from organizations that further cultural development in rural or minority communities.
- Projects that reduce an organization's operating costs.
- Projects that demonstrate environmental stewardship and/or sustainable building practices.

NYSCA shall have the discretion to consider additional factors in determining the relative merits of projects.

II. ESD EXECUTIVE REVIEW [30 Points Total]

INCREASED ECONOMIC IMPACT [up to 20 Points]

How well does the project plan demonstrate:

- evidence that the project will increase arts and cultural activities within New York State:
- theme and/or scope of this project support the REDC strategic plan for the affected region(s);
- the project's overall economic impact on a region(s);

- if the project relates to one attraction/destination, how the project will economically benefit the region(s).

BUDGET & GRANT MATCH REQUIREMENT [up to 10 points]

How well does the project plan/budget/match demonstrate:

- how the grant funds will be spent;
- how the Grantee's match will be spent;
- information illustrating the necessary minimum cash match for total project costs:
- letter(s) from partners confirming financial support/sponsorship, or
- a letter from the grantee committing a specific amount of actual cash to the project, or
- a letter from a bank showing a bank loan committed to the project, etc.
- additional consideration will be given for applications demonstrating additional funding for the proposal outside of the minimum required;
- and other mitigating factors as determined by ESD.

III. REGIONAL COUNCIL SCORE [20 Points Total]

Regional Economic Development Council scoring teams will score projects from their region up to a maximum of 20 points.

TOTAL POSSIBLE SCORE FOR PROPROSAL – [100 Points Total]

CONTACT INFORMATION:

Please submit questions to: NYSCA.REDC@arts.ny.gov

Community Development Block Grant Program

Funding Available: Up to \$20 million

Description:

The Community Development Block Grant (CDBG) Program is a federally funded program authorized by Title I of the Housing and Community Development Act of 1974. The CDBG Program is administered by the Office of Community Renewal (OCR) under the direction of the Housing Trust Fund Corporation (HTFC). For 2017, the OCR may make up to \$20 million available.

NYS CDBG funds provide small communities and counties in New York State with a great opportunity to undertake activities that focus on community development needs such as creating or expanding job opportunities, providing safe affordable housing, and/or addressing local public infrastructure and public facilities issues. The primary statutory objective of the CDBG program is to develop viable communities by providing decent housing and a suitable living environment by expanding economic opportunities, principally for persons of low and moderate income. The state must ensure that no less than 70% of its CDBG funds are used for activities that benefit low- and moderate-income persons. A low-and moderate income person is defined as being a member of a household whose income is less than 80% of the area median income for the household size. A principal benefit to low- and moderate-income persons requires at least 51% of the project beneficiaries to qualify as low- and moderate-income.

Eligible Activities / Program Benefit Requirements:

NYS CDBG applicants must address and resolve a specific community or economic development need within one of the following areas: (1) Public Infrastructure (2) Public Facilities (3) Microenterprise (4) Community Planning.

1) Public Infrastructure

The NYS CDBG Public Infrastructure program consists of two funding activities: drinking water/ clean water/stormwater and public works. Eligible projects for NYS CDBG Public Infrastructure may include the repair or replacement of existing systems, construction of new systems, or expansion of existing systems into areas previously unserved that are in compliance with the NYS Smart Growth Public Infrastructure Act (Chapter 433 of the Laws of 2010) and principally benefit low- and moderate-income persons. Under the Public Infrastructure category, the benefit to low- and moderate-income persons is most commonly achieved through an area benefit. For more information regarding National Objective Compliance, refer to the Application Guidance located on the HCR website: http://www.nyshcr.org/AboutUs/Offices/CommunityRenewal/FundingOpportunities.htm.

The drinking water/clean water/stormwater activity includes, but is not limited to, water source development, storage, and distribution; sanitary sewage collection and treatment; flood control and storm water drainage. The aforementioned types of projects *may* also include ancillary public works components such as sidewalks, streets, parking, open space, and publicly-owned utilities. Note that ancillary activities, such as homeowner service lateral replacement, should not exceed 10% of the grant amount without formal approval from OCR.

The Public Works activity consists of, but is not limited to, standalone public works components such as streets, parking, open space, and publicly-owned utilities. Public works activities should be creatively designed to leverage the availability of other Consolidated Funding Application (CFA) funding sources to the greatest extent possible.

Funding for standalone residential water and sewer lateral connections is not available as part of the CFA. These types of applications may be available separately as part of HCR's Housing Funding Category, which may be announced later this year. For information on HCR's non-CFA funding opportunities see the HCR website at: http://www.nyshcr.org/Funding/.

Beginning in 2017, eligible costs for water or sewer/stormwater projects only, may include pre-development costs necessary to complete the environmental review process required for all CDBG projects under the National Environmental Policy Act (NEPA). This will encourage projects that are more "shovel-ready" upon award. These expenses may include, but are not limited to:

- Engineering or design work needed to obtain approval from state or federal agencies
- Administrative costs incurred consulting with state and federal agencies
- Permitting activities needed to complete the Environmental Review Record (ERR) and/or Request for Release of Funds (RROF). This includes addressing State Environmental Quality Review Act (SEQRA) process requirements as applicable

Pre-development costs incurred up to 12 months prior to grant award may be eligible for reimbursement. Eligible costs must still meet all CDBG rules and regulations including federal procurement and civil rights requirements, and must be in compliance with 2CFR 200. Applicants are strongly urged to contact OCR prior to considering incorporating pre-award costs into the project budget to ensure that those costs are eligible.

2) Public Facilities

The NYS CDBG Public Facility program activities include, but are not limited to, structures to house or serve special-needs populations; senior services; child care centers; removal of architectural barriers for the disabled (installing lifts, automatic doors, ramps, etc.); sidewalks; and multi-purpose buildings housing several qualifying activities where benefits are provided principally to low-and moderate-income persons. Removal of architectural barriers is not eligible in new construction. Under the Public Facilities category, the benefit to low- and moderate-income persons is achieved most commonly through a presumed benefit, which is applicable for seniors, the severely disabled, or abused children. National Objective compliance for public facilities can also be met through the Low/Mod Area (LMA) benefit. For more information regarding National Objective Compliance, refer to the Application Guidance located the **HCR** website: on http://www.nyshcr.org/AboutUs/Offices/CommunityRenewal/FundingOpportunities.htm.

NYS CDBG funds can be used for construction or renovation of facilities, but cannot be used to cover the day-to-day operational costs of an assisted facility, nor can funds be used for buildings that are primarily for the general conduct of government business (e.g. town halls), however, the removal of architectural barriers in a building for the general conduct of government may be eligible. Any public facility funded with NYS CDBG funds must be maintained in the same capacity as funded for a period of five (5) years after the project is formally closed out by OCR. OCR reserves the right to monitor the use of such facilities during the five (5) year period to substantiate compliance.

3) Microenterprise

The NYS CDBG Economic Development program through the CFA includes Microenterprise activities. Eligible applicants must apply on behalf of the business seeking

CDBG funds. Awards are made to the applicant community and not directly to businesses. Eligible uses of NYS CDBG funds include, but are not limited to: financing of machinery, furniture, fixtures and equipment; working capital; inventory; and employee training expenses. Funds awarded under the Microenterprise activity may be used for all other uses, with the exception of construction or other improvements where Davis Bacon and Related Acts apply.

Eligible non-entitlement units of local government must apply for microenterprise assistance which is defined as a commercial enterprise that has 5 or fewer employees, 1 or more of which is the principal and owns the enterprise at the time of application. The size of the microenterprise includes all part-time and full-time employees (head count, not full-time equivalents).

- A minimum of 50% of the CDBG award must be awarded to start-up businesses. A start up business is defined as an enterprise that has been in operation for fewer than six (6) months at the time of application for assistance.
- Individual grant amount to business: \$5,000 (minimum) to \$35,000 (maximum).
- Each microenterprise must either be owned by a low- to moderate-income person or the project must result in the creation of at least one full-time equivalent position to benefit a low- to moderate-income person
- At least 51% of all jobs created must be held by or made available to low- and moderate-income persons.
- NYS CDBG can fund up to 90% of a total project cost.
- Minimum of 10% owner equity contribution (cash equity only) to the project is required.
- Certified completion of a locally approved entrepreneurial assistance or small business training program is required. Cost of training may be a CDBG eligible expense; attendee may be reimbursed after completing the training.
- A Business owner cannot be included or reported as a created job unless fulfilling the LMCMC (low-to-moderate income owner) National Objective.

All Economic Development and Small Business Applications will be available through an Open Round process and completed through the CFA portal. The Open Round applications require the completion of a Pre-Submission Form. The Pre-Submission Form will be reviewed by The Office of Community Renewal and if accepted, the applicant will receive an invitation to apply and will have 60 days to complete a full application within the CFA portal.

The CDBG Economic Development and Small Business applications are not subject to the 2017 CFA deadline. These open round applications may be submitted at any time. Please note, an applicant must submit a standalone CDBG Economic Development or Small Business application. The application cannot request other CFA resources in the same project application. More information is available online, here:

http://www.nvshcr.org/AboutUs/Offices/CommunityRenewal/FundingOpportunities.htm.

For Economic Development projects, funds cannot be used to re-finance or pay off existing personal or business debt or fund speculative investment. Funds awarded under the NYS CDBG Small Business program may not be used for new construction activity. Construction, building or other improvements are not an eligible use of CDBG Microenterprise funds when Davis Bacon and Related Acts must be applied. Recurring expenses associated with repairing, operating or maintaining public facilities, improvements and services are also ineligible.

4) Community Planning

The NYS CDBG Planning program consists of two activities: Community Needs Assessments and Preliminary Engineering Reports. Any planning proposal must address an activity which, if implemented, meets at least one of two national objectives under the CDBG program. That is, it must be shown that either 1) at least 51% of the persons who would benefit from implementation of the plan are low- and moderate- income persons, or 2) the plan addresses a slum or blighted area in the community.

The Community Needs Assessment activity must be used by eligible applicants to identify the assets of a community and determine potential concerns that it faces. The needs assessment analysis may focus on one or more of the following: 1) Public Infrastructure, 2) Public Facilities and/or 3) Economic Development.

Eligible planning activities for Public Infrastructure include assisting eligible applicants to develop preliminary engineering reports for a municipality's drinking water, clean water and/or stormwater needs. The goal of this infrastructure planning grant is to help initiate a planning process that will result in follow-up implementation plans to address these critical infrastructure needs.

Eligible planning activities for Public Facilities includes, but is not limited to Strengths, Weaknesses, Opportunities, and Threats (SWOT) analysis, energy conservation plans, building studies, and asset management plans. Comprehensive Plans, Strategic Plans, and Master Plans are not eligible for funding under this round of the CFA.

Market studies and feasibility studies are eligible planning activities for determining economic development needs if performed on behalf of the grant recipient to determine the market for some type of facility or business. Market studies and feasibility studies performed on behalf of a particular business are <u>not</u> eligible planning activities. For example, studying the need for a new hotel downtown would be eligible for planning assistance but conducting a study of a specific proposed hotel project would not be eligible for planning assistance.

Successful applicants must propose a Community Needs Assessment or Preliminary Engineering Report activity designed to assist the municipality in seeking future funding opportunities from NYS CDBG or other State and Federal agencies that will result in a benefit to low-and moderate-income persons. Requests for assistance that are not designed to assist the municipality in implementing a specific future project may not be considered.

- NYS CDBG can fund up to 95% of the total project cost, not to exceed the maximum grant amount.
- NYS CDBG Planning funds may be used as match for other CFA funded planning activities when other funding agencies permit the use of CDBG funds as match.

At least 5% of the total project cost must be provided as a cash match through other non-CDBG funding sources. In-kind services, force account and volunteer services cannot be considered as match.

Activity Funding Limits:

Public Infrastructure	Maximum
Counties, Towns, Cities or Villages	\$750,000
Joint Applicants	\$900,000
*With NYS Co-Funding Initiative	\$1,000,000
Public Facilities	
Counties, Towns, Cities or Villages	\$300,000
Microenterprise	
Counties, Towns, Cities or Villages	\$200,000
Planning	
Counties, Towns, Cities or Villages	\$50,000

Exceptions to these limits may be made in cases where it is found that a project or projects may have a significant impact that may realize a potential for regional or statewide economic impact.

For Public Infrastructure, Public Facility and Microenterprise projects, Applicants should only apply for the amount of funding that can be fully expended and propose the type of activities that can be completed within the specified project completion period of twenty-four (24) months. All proposed accomplishments must be completed and accomplishments reported within the project completion period.

For planning projects, Applicants should only apply for the amount of funding that can be fully expended and the type of activities that can be completed within the specified project completion period of fourteen (14) months.

*For certain "co-funded" Public Infrastructure projects, applicants may apply for an amount of funding not to exceed \$1,000,000. "Co-funded" projects are those projects that include other State and/or Federal sources including, but not limited to, USDA Rural Development and/or the NYS Environmental Facilities Corporation (EFC). In order to qualify for this higher funding threshold, the applicant must clearly demonstrate that other co-funded sources are firmly committed and in place at the time of application. Qualifying documentation includes:

- USDA Preliminary Funding Estimate (PFE)
- NYS EFC Project listed on Intended Use Plan (IUP) AND financing application has been submitted
- Other Sources Contact NYS OCR

All qualifying documentation must be submitted as an attachment to the funding application and is subject to review and approval by the OCR.

Beginning in 2017, eligible costs for water, sewer, or storm water projects only, may include pre-development costs necessary to complete the environmental review process required for all CDBG projects under the National Environmental Policy Act (NEPA). These expenses may include, but are not limited to:

- Engineering or design work needed to obtain approval from state or federal agencies
- Administrative costs incurred consulting with state and federal agencies

 Permitting activities needed to complete the Environmental Review Record (ERR) and/or Request for Release of Funds (RROF). This includes addressing State Environmental Quality Review Act (SEQRA) process requirements as applicable

Pre-development costs incurred up to 12 months prior to grant award may be included as part of the project budget. Eligible costs must still meet all CDBG rules and regulations including federal procurement and civil rights requirements, and must be in compliance with 2CFR 200. Please contact OCR prior to considering incorporating pre-award costs into the project budget to ensure that those costs are eligible.

Program Delivery and Administration Costs

Applicants are not required to request NYS CDBG program delivery and administrations funds. However, if desired, program delivery and administration funds may be requested at the time of application and must be included within the maximum request amount. Program delivery and administration funds are available on a reimbursement basis, and will therefore be reviewed for eligibility prior to disbursement of funds. Disbursement requests for program delivery and administration costs are not eligible for reimbursement until the approval of a Request for Release of Funds by HCR. Additionally, applicants are encouraged to identify alternate sources of funds for administrative and program delivery expenses. Additional funding commitments for administrative expenses and project delivery strengthen an application.

Public Facilities and Public Infrastructure

Applicants may request up to 18% of the CDBG award in program delivery, administration, and engineering costs combined. Of the 18%, administration must not exceed more than 5% of the total CDBG award.

<u>Microenterprise</u>

Applicants may request up to 15% of the CDBG award in program delivery, administration, and training combined. Of the 15%, administration must not exceed more than 5% of the total project cost.

Eligible Types of Applicants:

Eligible applicants are non-entitlement units of general local government (Villages, Cities, Towns or Counties), excluding metropolitan cities, urban counties and Indian Tribes that are designated entitlement communities. Non-entitlement areas are defined as cities, towns and villages with populations of less than 50,000, except those designated principal cities of Metropolitan Statistical Areas, and counties with populations of less than 200,000. The NYS CDBG program does not provide direct financial assistance to businesses. For a list of eligible communities, please visit: http://www.nyshcr.org/Programs/NYS-CDBG/EligibleCommunities.htm.

Applicants may submit multiple applications up to the maximum per activity. The total amount requested by the applicant between the two categories of Public Infrastructure and Public Facilities cannot exceed the individuals caps listed above for counties, cities, towns and villages, with the exception of single projects that qualify under the higher threshold as described above. Applicants may request up to the maximums listed for Microenterprise regardless of any applications submitted for other categories of assistance. Applicants may also request up to the maximum listed for Planning regardless of any other applications submitted for any other categories of assistance. However, as noted above, demonstrated capacity to carry out each grant activity in a timely manner is a factor in the application review process, so funding requests should be determined with this in consideration.

Pre-Application Requirements:

Prior to submitting an application for funding, applicants must comply with citizen participation requirements pursuant to 24 CFR 570.486 and NYS Homes and Community Renewal's Citizen Participation Plan. These require applicants to follow a citizen participation plan providing for a minimum of one public hearing (one in each jurisdiction of a joint application) held **prior** to the submission of an application and making the application available to the public for inspection at the municipal office(s). The public hearing is held to provide an opportunity for citizen feedback on the community and economic development needs of the applicant community and any proposed project(s). When issuing the notice and holding the public hearing, please note the following:

- Public hearings must be held by a quorum of the legislative body of the eligible applicant, not by a department or arm of the local government, a Subrecipient or other related organization;
- The notice for the hearing must specifically mention the municipality's intent to apply for NYS CDBG funds, and must identify activities that may be applied for during the current program year;
- Public hearings must be held in a location accessible to persons with disabilities and/or provide reasonable accommodations to allow all interested parties to participate;
- The public hearing must be conducted prior to finalizing and submitting an application;
- The public notice as published, as well as the hearing minutes and list of attendees must be included as an attachment to this CFA; and
- A copy of the application must be available for public inspection at the municipal office(s).

Upon award, continued compliance with Citizen Participation is required, which means that a recipient of NYS CDBG funds must issue a public hearing notice and hold a minimum of one additional public hearing during the implementation of the project to report project accomplishments. For planning related activities, the applicant should plan on providing public input opportunities throughout the planning process.

Successful Applicant Requirements:

The HCR application review process includes, but is not limited to, a determination of the project's compliance with a National Objective, feasibility, readiness, and project underwriting, where applicable. Therefore, applications must include the documents listed below as attachments to the CFA. This list is not an exhaustive list of all items required as part of the CFA; HCR also has several required forms that will need to be completed by successful applicants and depending on the specifics of the project, additional information and documentation may be required. For the full list of required documents, refer to: http://www.nyshcr.org/Funding/.

For Public Infrastructure and Public Facilities Applications

Survey Information:

- Survey Methodology.
- Sample Income Survey Instrument.
- Representative Sample of Income Surveys.
- Summary of Income Survey Data.

Evidence of National Objective Compliance

Purchase Agreements (site control)

Maps (as required)

<u>Confidential Materials</u> (Materials that identify a specific person, household or address. For example, surveys, applications, photographs and etc.)

Authorization for Joint Applications:

- A cooperation agreement and a resolution authorizing an Applicant to submit an application on behalf of a unit of local government.
- A cooperation agreement and a resolution authorizing a joint application and one of the units of local government as the primary applicant.

Project Budget-Related Documents:

- Financial commitment letter(s) from all other funding sources, including proposed terms or letters of application.
- Third party cost estimates.
- · Engineering Report.

Compliance with Citizen Participation requirements:

Copy of public hearing notice(s) with the Affidavit of Publication.

Civil Rights Materials

Affirmatively Furthering Fair Housing (AFFH) attachments.

For Microenterprise Program Applications

Program Information:

- Program Design Plan.
- Draft program Application and other applicable forms that are to be completed by each program beneficiary.
- List of Grant Committee members and experience. (Grant committee is a panel chosen by the applicant to review grant applications and to make recommendations and/or approval of grant award.)
- Letters of Support.
- Entrepreneurial training program syllabus.
- Draft Agreement between Recipient and businesses to receive assistance.

Project Budget-Related Documents:

- Commitment Letter(s) from all other funding sources, including proposed terms.
- Documentation for all third party costs. (Applicants proposing Microenterprise projects that include soft costs such as classroom instruction, technical assistance to businesses, marketing, etc. must provide supporting cost documentation.)

Compliance with Citizen Participation requirements:

• Copy of public hearing notice(s) with the Affidavit of publication.

Civil Rights Materials

Affirmatively Furthering Fair Housing (AFFH) attachments.

For Community Planning Applications

(Community Needs Assessments and Drinking Water and Clean Water Preliminary Engineering) National Objective Compliance

• Evidence of CDBG National Objective Compliance at the time of plan implementation.

Project Budget-Related Documents:

• Commitment letter from municipality for required 5% cash match.

Compliance with Citizen Participation requirements:

Copy of public hearing notice(s) with the Affidavit of Publication.

Authorization for Joint Applications:

- A cooperation agreement and a resolution authorizing an Applicant to submit an application on behalf of a unit of local government.
- A cooperation agreement and a resolution authorizing a joint application and one of the units of local government as the primary applicant.

Maps (as applicable)

<u>Confidential Materials</u> (Materials that identify a specific person, household or address. For example, surveys, applications, photographs and etc.)

Civil Rights Materials

• Affirmatively Furthering Fair Housing (AFFH) attachments.

General Requirements

Upon award, all CDBG recipients will be required to comply with all federal, state, and local regulations and statutes as outlined in the certifications required by Title I of the Housing and Community Development Act (HCDA) of 1974, as amended, including, but not limited to compliance with Title VI of the Civil Rights Act, the Fair Housing Act, and compliance with Section 3 of the HCDA. Recipients must ensure compliance with other statutory, regulatory and program requirements including, but not limited to Labor Standards, as applicable, annual reporting, conflict of interest, procurement, A-133 Audit, Civil Rights, and other requirements as outlined in the Office of Community Renewal Grant Administration Manual available at: http://www.nyshcr.org/Programs/NYS-CDBG/GrantAdministration.htm.

Applicants should only apply for the amount of funding that can be fully expended and the type of activities that can be completed within the specified project completion period. All proposed accomplishments must be completed and reported within the project completion period. Applicants should not proceed with a project that cannot be completed within the specified timeframe or with the assumption that an extension of the project deadline will be considered. Grant recipients who are unable to satisfy the term of their grant agreement may be unable to secure further OCR funding until such time as the prior grants have been completed or the funds recaptured. Inability to meet the required timeframe may be viewed as an issue of project readiness and/or inadequate local capacity to carry out grant activities in a timely manner and may require significant additional actions on the part of the municipality to insure that any potential future grants will be completed within the term of the grant agreement.

In addition, all recipients must meet the Environmental Review and Request for Release of Funds requirements prior to submitting any requests for funds. Costs incurred prior to the completion of the Environmental Review and approval of a Request for Release of Funds are only eligible to be reimbursed by CDBG if the activities are determined to be exempt. Recipients incur costs prior to the Release of Funds at their own risk. Please be advised that there may be a gap between submission of the application and the award of projects. If projects contain activities that are imminent, the CFA may not be the appropriate avenue to pursue funding. Contact HCR for guidance on whether submission of a CFA is advised or if other funding is available to support the project.

Funding Priorities:

Priority will be provided to projects that demonstrate a clearly defined need, address specific community and economic development priorities, meet the objectives of the New York State Community Development Block Grant Program, demonstrate that they have satisfied all administrative and regulatory requirements to proceed immediately upon award, present a project budget that effectively leverages a variety of funding sources, and projects that are recognized as a priority project for the respective Regional Economic Development Council, including

Significant Statewide Programs:

Proposed projects that are part of the following initiatives will be looked upon favorably:

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family. Opportunity Agenda Related Projects

Each Regional Economic Development Council (REDC) may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed communities as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72% of whom served in combat. In 2014, the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

Ineligible Activities:

The State CDBG Program deems any activity that is not included in the Housing and Community Development Act of 1974, as amended, ineligible. Generally, CDBG funding cannot be used for projects that involve buildings used for the general conduct of government business, general government expenses, or political activities with the exception of handicapped accessibility improvements to comply with the Americans with Disabilities Act (ADA). In addition, any project that does not present satisfactory evidence of compliance with a national objective will be considered ineligible and will not be considered for funding.

Public Infrastructure and Public Facilities

Applications within the funding categories of Public Infrastructure and Public Facilities are rated and scored against the factors below. Applications are evaluated and ranked against applications within the same category.

Criteria – 100 Points

Total Vision and REDC Strategies – 20 points

• The degree that the proposed project aligns with the Regional Council's Strategic Plan.

Project Assessment Points – 80 Points

Applications within the funding categories will be assessed based on the extent to which they meet the category-specific assessment criteria identified below. Scoring will be based on a maximum of 80 points, with the most points being awarded to projects that have demonstrated

exceptional compliance with the assessment criteria identified for each category. An application's project assessment score will be determined by averaging the assessment criteria points.

Public Infrastructure:

Need – 40 Points

The degree to which the applicant has demonstrated:

- serious public health, welfare or safety conditions, as attested by third party documentation (e.g. consent orders, engineering reports, test results);
- that NYS CDBG funds are necessary to undertake the project and the community is unable to secure sufficient funding or assistance through other methods or resources, including other public funding.

Impact – 25 Points

The degree to which the applicant has demonstrated:

- that the proposed project is affordable, viable, and sustainable over the long-term, is of appropriate capacity for the demand, and addresses the need;
- the impact of NYS CDBG funds on the reduction of the debt burden, connection fees, and annual water/sewer fees on LMI households:
- that the proposed project supports a "Smart Growth" development strategy in accordance with the New York State Smart Growth Public Infrastructure Act (Chapter 433 of the Laws of 2010).

Financial Capacity – 10 points

The degree to which the applicant has demonstrated:

- that the project cost is financially feasible and includes the cost associated with regulatory compliance;
- that leveraged funds are available and committed including CDBG program income generated from previously funded HUD and NYS CDBG projects, and there are not gaps in funding;
- that the costs of program delivery and administration are reasonable and based on the actual work to be performed as described in the application;
- a financial and administrative plan for future maintenance and operations.

Public Facilities:

Need – 40 Points

The degree to which the applicant has demonstrated:

- a need and market for the project and the services to be provided;
- that NYS CDBG funds are necessary to undertake the project and the community is unable to secure sufficient funding or assistance through other methods or resources, including other public resources.

Impact – 25 Points

The degree to which the applicant has demonstrated that:

- the proposed project has long-term affordability, viability and sustainability, is appropriate in terms of capacity, and addresses the need;
- the project design includes components accommodating mobility, visual, and auditory handicaps where relevant.

Financial Capacity – 10 Points

The degree to which the applicant has demonstrated:

 that the project cost is financially feasible and includes the cost associated with regulatory compliance;

- that leveraged funds are available and committed including CDBG program income generated from previously funded HUD and NYS CDBG projects;
- that the costs of program delivery and administration are reasonable and based on the actual work to be performed as described in the application;
- a financial and administrative plan for future maintenance and operations.

Additional Project Assessment Criteria

In addition to evaluating applications in accordance with the project assessment criteria listed above for each of the funding categories, applicants will be evaluated on the following criteria:

Administrative Capacity – 5 Points

The degree to which the applicant has demonstrated:

- a clear understanding of the program requirements and measures to ensure compliance of the program requirements, including applicable Federal and State regulations, such as environmental, lead-based paint, labor standards, historic preservation, and procurement;
- that no impediments exist, or the degree to which all potential impediments, such as regulatory compliance, community support, site control (i.e. easements, acquisition etc.), and permits and clearances, have been addressed;
- project readiness and the ability to implement the program upon award;
- the ability to complete the proposed project/program within the 24-month term of the grant agreement.

Prior Performance

The applicant's prior CDBG performance is considered at the time of application which may include, but is not limited to:

- the successful completion of prior projects as proposed and per the grant agreement;
- the number of project extensions requested and the reasons for extensions;
- monitoring findings and concerns and the timeframe in which they were resolved;
- status of current grants (expenditure rate, suspension of funds, adherence to program schedules);
- the ability to resolve grant administration issues in a timely manner and to address the issues for all grants and Program Years;
- first time applicants and first time awardees are not negatively impacted by this.

Generally, the criteria noted above shall apply when awarding funding for applications received through the Consolidated Funding Application. In addition to the criteria noted above, HCR shall have the discretion to consider additional factors when determining the relative merits of projects.

Microenterprise

Applications within the funding category of Microenterprise are rated and scored using the criteria below. Applications are evaluated and ranked against all applications within the Microenterprise Program.

Criteria – up to 100 Points

Total Vision and REDC Strategies –20 points

• The degree that the proposed project aligns with the Regional Council's Strategic Plan.

Public Benefit/Impact – 20 Points

- The demonstrated need for the project;
- The overall employment and economic impact of the project;
- The extent to which the project will create permanent, full-time equivalent jobs for persons from low- to moderate-income families and/or assist low- and moderate-income business owners;
- Local support for the project.

Implementation – 22 Points

- The degree of project readiness and ability to implement upon award;
- The degree to which the project is financially and technically feasible within the 24-month term of the grant agreement;
- The administrative capacity of the applicant, and the degree to which the applicant has demonstrated a clear understanding of, and ability to meet, the program requirements.

Leveraged Resources – 20 Points

- The extent to which the project coincides with previous state or program investments:
- The availability and commitment of non-CDBG leverage;
- The CDBG-funded portion of the project.

Performance Measures – 18 Points

- The quality of the program design proposed;
- The quality of the entrepreneurial training program proposed;
- The project's alignment with green principles and sustainable development practices.

Planning Assistance

Applications within the planning and engineering funding categories are rated and scored against the factors below. Applications are evaluated and ranked against other planning applications. Applications with the highest scores are considered the most competitive and have a greater chance of being awarded.

Criteria-up to 100 Points

Total Vision and REDC Strategies – 20 Points

• The degree that the proposed project aligns with the Regional Council's Strategic Plan.

Demonstrated Need – 30 Points

- Demonstration of need for the Plan and for funding assistance:
- Evidence that key stakeholders share the opinion that the subject of the Plan is critical to addressing identified needs and challenges.

Public Benefit/Impact – 30 points

- The proposed process for identifying development challenges and needs;
- The approach to which an applicant proposes to address community needs criteria (public infrastructure, public facility and economic development);
- Public support and participation.

Implementation – 10 points

- Readiness to proceed upon award;
- NYS CDBG performance history, if any;
- Capacity to complete the planning process in a timely and effective manner;

- Extent to which the needs identified are potential NYS CDBG eligible activities;
- How well the proposed planning activity follows or reinforces local or regional plans.

Leveraged Resources – 10 Points

- Creative leveraging and coordination with other CFA activities;
- Reasonableness of activity costs and evidence of match requirement.

Award Criteria Details:

Eligible Area, City, County Population Limits or Population Target Types:

Projects must be located in non-entitlement areas such as cities, towns and villages throughout New York State, with populations of less than 50,000 and counties with populations of less than 200,000 (excluding metropolitan cities, urban counties, and Indian Tribes that are designated Entitlement communities) and must primarily benefit the population of the non-entitlement area.

Limitations:

The maximum awards are not intended to serve as a target figure for requests for assistance. The amount of CDBG assistance should be based on need, and CDBG funds should not be used to reduce the amount of non-federal financial support for the project.

<u>Projects that commence any construction prior to award are not reimbursable with NYS CDBG funds.</u>

HTFC reserves the right to award all, a portion of, or none of a program's funds based upon funding availability, feasibility of the applications received, the competitiveness of the applications, an applicant's ability to meet HTFC criteria for funding, the applicant's ability to advance the State's housing goals, and HTFC's assessment of cost reasonableness. HTFC reserves the right to award less than the requested amount, and further reserves the right to review an application requesting project funds as an application for funding under other programs, for which the project is eligible, and to change or disallow aspects of the applications received. Note that beginning in 2017, eligible costs for **water or sewer/stormwater projects only**, may include pre-development costs necessary to complete the environmental review process required for all CDBG projects under the National Environmental Policy Act (NEPA). This will encourage projects that are more "shovel-ready" upon award. **Applicants are strongly urged to contact OCR prior to considering incorporating pre-award costs into the project budget to ensure that those costs are eligible.**

Long Range Goals:

Applications will be reviewed in the context of the long range goals established by New York State for the NYS CDBG program over the five-year period as outlined in the HUD-approved 2016-2020 Consolidated Plan. For the NYS CDBG Economic Development program, the goal is to assist 150 businesses with creating 3,500 jobs. For the NYS CDBG Public Infrastructure program, the goal is the completion of 100 public infrastructure projects serving 50,000 people. For the NYS CDBG Public Facilities program, the goal is the completion of public facilities projects serving 500 people.

Project Term Completion Dates:

Recipients of CDBG public infrastructure, public facility or microenterprise funding enter into a two-year (24 month) grant agreement in which all funds must be expended and all accomplishments met. Any funds remaining at the end of the two-year period are subject to de-obligation. Recipients are also obligated to report accomplishments and beneficiary information on an annual basis. This information must demonstrate the progress of the project and compliance with the national objective proposed in the application.

Recipients of CDBG Planning assistance enter into a 14-month grant agreement in which all funds must be expended and a final plan submitted to OCR. Any funds remaining at the end of the 14-month period are subject to de-obligation. Recipients are also obligated to report accomplishments and beneficiary information on an annual basis. This information must demonstrate the progress of the project and compliance with the national objective proposed in the application.

Matching Fund Requirements / Deadlines:

For the Microenterprise Program, up to 90% of the total project cost can be funded with CDBG funds. The remaining 10% of the cost of the project will be required to be provided from owner equity. For Public Infrastructure and Public Facility projects, a match is not required; however bringing leveraged funds to a project may make the application more competitive. Planning requires a minimum 5% cash match in non-CDBG sources. In-kind services, force account labor, and volunteer services cannot be used as demonstration of match.

Additional Resources:

For more information, applicants should contact the Office of Community Renewal at New York State Homes and Community Renewal, 38-40 State St, Albany, New York 12207, call (518) 474-2057, email HCR_CFA@nyshcr.org or visit: http://www.nyshcr.org/AboutUs/Offices/CommunityRenewal/.

New York Main Street Program

Funding Available: Up to \$6,200,000

Description:

The New York Main Street (NYMS) Program was created by the Housing Trust Fund Corporation (HTFC) in 2004 to provide resources to assist New York's communities with Main Street and downtown revitalization efforts. Article XXVI was added to NYS Private Housing Finance Law in 2009 to formally establish the New York Main Street Program in statute. The NYMS Program is administered by the Office of Community Renewal (OCR) under the direction of the Housing Trust Fund Corporation.

NYMS provides resources to invest in projects that provide economic development and housing opportunities in downtown, mixed-use commercial districts. A primary goal of the program is to stimulate reinvestment and leverage additional funds to establish and sustain downtown and neighborhood revitalization efforts.

Eligible Types of Applicants:

Eligible applicants for NYMS Program applications are Units of Local Government or organizations incorporated under the NYS Not-for-Profit Corporation Law that have been providing relevant service to the community for at least one year prior to application.

Eliqible Target Area:

All NYMS activities must be located in an eligible target area. Applicants must clearly identify how the target area meets each of the three components of the statutory definition of an eligible target area. Applications that do not address each of the three statutory criteria, or do not provide clear source documentation will be deemed ineligible. Please note, based on the statutory criteria there are areas within NYS that are not eligible; therefore vague or unclear responses cannot be interpreted to present an eligible target area.

Article XXVI of the Private Housing Finance Law indicates that an eligible target area shall mean an area:

- (i) that has experienced sustained physical deterioration, decay, neglect, or disinvestment;
- (ii) has a number of substandard buildings or vacant residential or commercial units;

<u>and</u> (iii) in which more than fifty percent of the residents are persons whose incomes do not exceed ninety percent of the area median income for the county or metropolitan statistical area (MSA) in which the project is located, or which is designated by a state or federal agency to be eligible for a community or economic development program.

Applicants are encouraged to identify well-defined Main Street areas to maximize the impact that the funds will have on the community. The proposed activities must be carried out in a program target area of generally no more than three contiguous blocks which has experienced sustained physical deterioration, decay, neglect, or disinvestment, and has a number of substandard buildings or vacant residential or commercial units.

Applicants are required to include a Target Area Map to identify the location of the proposed target area.

Pre-Application Requirements:

Municipal Resolution

Each municipality in which the proposed program or project will function must approve a formal resolution supporting an application for the proposed NYMS program or project. The resolution must be passed prior to the application deadline and attached in the documents section of the application.

- The resolution must be on official stationery and should hold the official seal. Applicants within New York City must obtain the resolution from the Community Board with jurisdiction over the project target area.
- Draft or proposed resolutions are not acceptable.
- Support letters do not meet this requirement.
- The resolution must be for the current 2017 funding round and the specific NYMS project.
- If the municipality or Community Board provides only a summary letter without the full text of the resolution, a copy of the meeting minutes must be provided to document the vote and formal board resolution.

This requirement applies to all NYMS application types. Applications without a Municipal Resolution, as described above, will be deemed ineligible.

Eligible Activities:

1. <u>Traditional NYMS Target Area Building Renovation Projects</u>

Applicants may request between \$50,000 and \$500,000 for Target Area Building Renovation Activities. Requests must not exceed an amount that can be reasonably expended in the identified target area, within a 24-month term. Requests generally should not exceed the amount of documented property owner need in the target area.

- <u>Building Renovation:</u> Matching grants available for renovation of mixed-use buildings. Recipients of NYMS funds may award matching grants of up to \$50,000 per building, not to exceed 75% of the total project cost in a designated target area. Renovation projects that provide direct assistance to residential units may be awarded an additional \$25,000 per residential unit, up to a per-building maximum of \$100,000, not to exceed 75% of the total project cost.
- <u>Streetscape Enhancement:</u> Applicants may request up to \$15,000 in grant funds for streetscape enhancement activities, such as: planting trees, installing street furniture and trash cans, or other activities to enhance the NYMS target area.
 - Streetscape enhancement grant funds will be awarded only for activity ancillary to a traditional NYMS building renovation project and cannot be applied for on its own. NYMS Downtown Anchor or Downtown Stabilization applicants may not request Streetscape funds.
 - Streetscape enhancement activities must be reviewed for eligibility and approved by HTFC prior to commencement of construction or installation.
 - Streetscape activities must be completed within the proposed building renovation target area.
- Administration: Applicants may request up to 7.5% of the grant amount for salaries and other costs associated with the administration of the grant. The administrative funds must be requested at the time of application, and must be included within the maximum request amount.

Soft Costs: Applicants may request funds to cover architectural and engineering work, required environmental testing and clearances, and filing fees. These expenses must be included in the per-building activity funding limits, requires matching funds and may not exceed 18% of the NYMS renovation funds for a specific project. Project costs incurred for work on buildings that eventually prove infeasible and do not receive other investments will not be reimbursed with NYMS funds. Funds for Soft Costs must be requested at the time of application, and must be included within the maximum request amount.

Applicants are not required to request NYMS program funds for Administration or Soft Costs. Funds for Administration and Soft Costs are available on a reimbursement basis, and will therefore be reviewed for eligibility prior to disbursement of funds. Additionally, applicants are encouraged to identify alternate sources of funds for administrative expenses and soft costs. Additional funding commitments for administrative expenses and soft costs strengthen an application.

Example NYMS Target Area Building Renovation Application Request:

\$250,000	2017 NYMS Request Amount
\$210,000	Building Renovation Funds: to renovate five buildings
\$15,000	Streetscape Enhancement Funds: install bike racks and benches
\$10,000	Soft Costs: to hire environmental firm to complete five site specific reviews
\$15,000	Administration: staff time to administer grant

2. NYMS Downtown Anchor Project:

Applicants may request between \$100,000 and \$500,000 for a standalone, single site, "shovel ready" renovation project. The NYMS Downtown Anchor Project funds may not exceed 75% of the Total Project Cost.

NYMS Downtown Anchor Project funds are intended to help establish or expand cultural, residential or business anchors that are key to local downtown revitalization efforts through substantial interior and/or exterior building renovations.

Applicants for NYMS Downtown Anchor Project funds must:

- Document a compelling need for substantial public investment.
- Document project readiness, as evidenced by funding commitments, developer site control, pre-development planning completed, and local approvals secured;
- Provide cost estimates to substantiate the request amount:
- Identify source(s) of available construction financing and matching funds;
- Demonstrate the importance of the project for the neighborhood, community and region;
- Provide a Business Plan and Market Analysis to demonstrate project viability.
- <u>Administration</u>: Applicants may request up to 5% of the grant amount for salaries and other
 costs associated with the administration of the Downtown Anchor Project grant. The
 administrative funds must be requested at the time of application, and must be included
 within the maximum request amount.
- <u>Soft Costs</u>: Applicants may request funds to cover architectural and engineering work, required environmental testing and clearances, and filing fees. These expenses must be included in the per-building activity funding limits, requires matching funds and may not exceed 18% of the NYMS renovation funds for a specific project. Project costs incurred for work on buildings that eventually prove infeasible and do not receive other investments will

not be reimbursed with NYMS funds. Funds for Soft Costs must be requested at the time of application, and must be included within the maximum request amount.

Applicants are not required to request NYMS program funds for Administration or Soft Costs. Funds for Administration and Soft Costs are available on a reimbursement basis, and will therefore be reviewed for eligibility prior to disbursement of funds. Additionally, applicants are encouraged to identify alternate sources of funds for administrative expenses and soft costs. Additional funding commitments for administrative expenses and soft costs strengthen an application.

Example NYMS Downtown Anchor Project Application Request:

\$250,000	2017 NYMS Downtown Anchor Project Request Amount
\$227,500	Building Renovation Funds: to renovate one project
\$10,000	Soft Costs: to hire firm to complete environmental review
\$12,500	Administration: staff time to administer grant

3. NYMS Downtown Stabilization Program

Applicants may request \$50,000 to \$500,000 to implement a Downtown Stabilization Program. Funds are available to assist with environmental remediation and associated construction costs, as well as other innovative approaches to stabilizing and developing downtown, mixeduse buildings. NYMS Downtown Stabilization Program funds may not exceed 75% of the total project cost.

NYMS Building Stabilization Project funds are available for projects that meet the goals identified above, including, but not limited to asbestos management (surveys, abatement design plans, air monitoring, etc.), soil vapor intrusion testing and mitigation, building stabilization construction activities (e.g. roof stabilization in conjunction with asbestos remediation) or other projects that identify or mitigate risks associated with other hazardous materials or remove obstacles to future redevelopment. Applicants must demonstrate local program interest and commitments, and may propose assistance to a single property, or multiple properties.

Please contact the Office of Community Renewal at <u>HCR_CFA@nyshcr.org</u> to discuss project eligibility prior to submitting an application.

New York Main Street (NYMS) Program Ineligible Activities

<u>Please note:</u> Applicants are encouraged to focus their efforts on one project type. For this reason, NYMS Downtown Anchor Project funds <u>may not</u> be requested in addition to a NYMS Target Area Building Renovation Program. NYMS Downtown Anchor Project funds are intended for standalone, single site, "shovel ready" renovation projects.

Ineligible uses of NYMS funds include, but are not limited to: demolition; new construction; improvements to structures owned by religious or private membership organizations; improvements to municipally-owned buildings used for municipal purposes; the purchase of non-permanent fixtures, such as furnishings, appliances, electronics, and business equipment; general organizational operating expenses; capitalizing a revolving loan fund; site work or ancillary activities on a property, including septic systems and laterals, grading, parking lots, sidewalks, landscaping, fences, free standing signs, and general maintenance. Pre-development planning and associated expenses are ineligible uses of Target Area Building Renovation and Downtown Anchor Projects as these activities must result in a completed, occupied space.

Costs that are not adequately justified or that do not directly support the project are not eligible for reimbursement with NYMS funds. Contact the Office of Community Renewal prior to submitting an application to discuss project eligibility, and review the NYMS Program Guide for more detailed guidance on NYMS program rules: http://www.nyshcr.org/Programs/NYMainStreet/

NYMS Selection Criteria – up to 100 Points

Total Vision and REDC Strategies –20 points

The Regional Council rates the degree with which the proposed project aligns with the Regional Council's Strategic Plan.

Need - 10 points

Measures the severity of need for the proposed Main Street activities, based on the analysis of existing commercial and residential conditions in the target area. The needs described must correspond to the proposed activities and the extent to which the activity resolves or addresses the identified need. Applicants that empirically demonstrate substantial need for public investment in the proposed target area will receive maximum points.

Residential need

Evaluates the severity of need for affordable housing or rehabilitation of the existing housing stock and vacant buildings in the proposed target area.

Commercial need

Evaluates the extent of need for commercial investment in the proposed target area that the private sector alone has been unable to provide.

Impact - 10 Points

Measures the extent to which the project described in the application will have a positive public benefit and sustainable positive impact on the target area and surrounding community and neighborhoods.

- Residential impact Evaluates the likelihood that investment of NYMS funds will preserve
 or improve housing units in the Main Street district. Projects or programs that propose
 meeting affordable housing needs in the target area through the creation of residential
 units on upper floors of mixed use buildings are strongly encouraged. Applications
 determined to have the greatest impact on increasing the availability of quality, affordable
 housing, when compared with all other applications, will receive the highest scores.
- <u>Commercial impact</u> Evaluates the likelihood that investment of NYMS funds will improve
 the aesthetics of the Main Street commercial corridor, spur investment of private
 resources, and mobilize additional resources to sustain Main Street physical and
 commercial assets. Applications determined to have the greatest impact on business
 conditions, when compared with all other applications, will receive the highest scores.

Leveraging & Financing Plan - 20 Points

Measures the quality and completeness of the proposed project budget and status of funding commitments, specifically:

- Clarity of project budget including eligible use of funds and substantiated request amount;
- Status of funding commitments for required match and construction financing;
- Extent to which the NYMS resources will result in additional investments including private sources beyond the required matching funds;
- Plan for use of funds for soft costs and administrative expenses.

Implementation Capacity and Readiness - 40 Points

Measures the extent to which the applicant has organized the proposed project and has assembled sufficient resources to complete the project, and achieve the goals and objectives of the program in a manner that is timely, effective and on-budget. Applications submitted by current awardees with open, on-going contracts may be negatively impacted if substantial expenditures or funding commitments have not been achieved. An applicant's past and current performance in other state programs and contracts will be considered in rating and ranking its application.

- Program Experience Points for performance history are available to applicants who are administering an open NYMS contract where substantial expenditure or funding commitments have been achieved and sufficient progress has been made. Points are also available to applicants who have successfully and effectively completed previous NYMS contract obligations. Applicants who have not previously participated in the NYMS program but who have a successful record of achievement within the community where the proposed Main Street target area is located, and have assembled a team with experience in community development, housing rehabilitation, or commercial revitalization in mixed-use districts on a scale comparable to the proposed program or projects will be eligible for points as well.
- Implementation Capacity Proposals that have identified specific projects, clearly substantiated the request amount, obtained local approvals, have demonstrated a clear understanding of NYMS administrative procedures and have necessary organizational structures in place to implement the proposed projects, without delay, will receive the most points.
- <u>Program Support</u> Evaluates local support and linkages between the proposed project and local planning and development efforts. Rates the degree to which the proposal relies on building consensus and cooperation among groups and individuals who have a role in the revitalization process.
- <u>Design</u> Applicants must outline a process for project design review in the NYMS Program
 application. The highest scores will be awarded to proposals in communities that have
 existing design standards and have identified the necessary resources to work with
 building owners to enhance the physical appearance of the commercial area by preserving
 historic buildings and developing sensitive design management systems.
- Business Strategy Applications must demonstrate a viable strategy for retaining and assisting existing businesses, attracting new customers, potential investors and residents, and finding new commercial uses for traditional buildings in the district. Downtown Anchor Applications must present a viable strategy for establishing or expanding a cultural, residential or business anchor that is key to local revitalization efforts. Priority consideration will be given to applicants that demonstrate a strong understanding of current economic conditions in the district, identify opportunities for market growth, and clearly demonstrate how the proposed project contributes to improving economic conditions. Projects that demonstrate capacity to grow the district's existing economic base, while meeting the challenges of commercial sprawl, will receive the highest scores.

Funding Priorities:

- Ready to go or "shovel ready" projects. Project readiness is best demonstrated by clear funding commitments for permanent and construction financing, documented site control, completed pre-development planning work, and local approvals.
- A proposed NYMS service area should include a mix of uses, such as residential, commercial, and civic buildings. Individual assisted buildings are not required to include both residential and civic or commercial spaces; however, applications should propose a comprehensive approach to strengthen both the commercial and residential sectors. Affordable housing in

upper-floor spaces and on adjacent streets helps to strengthen the social and economic vitality of the business district. Incorporating residential units on the upper floors is strongly encouraged and those projects will receive priority consideration.

- For NYMS there is a preference for funding proposals where contiguous buildings will be assisted, maximizing the impact of the investment.
- Applicants able to successfully demonstrate broad local support and linkages between the proposed project and local planning and development efforts, and applicants documenting high percentages of committed matching and leveraged funds will receive the highest scores.

Significant Statewide Programs:

Proposed projects that are part of the following initiatives will be looked upon favorably.

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014, the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

Award Criteria Details:

NYMS Downtown Anchor Projects must be standalone, "shovel ready" projects. NYMS Downtown Anchor Project funds may not be requested in conjunction with a regular NYMS Target Area Building Renovation program.

HTFC reserves the right not to issue an award or contract to any applicant if it has been determined that the applicant is not in compliance with existing state contracts and has not taken satisfactory steps to remedy such non-compliance. Projects that commence prior to contract execution and environmental review will not be eligible for reimbursement.

HTFC reserves the right to award all, a portion of, or none of a program's funds based upon funding availability, feasibility of the applications received, the competitiveness of the applications, an applicant's ability to meet HTFC criteria for funding, the applicant's ability to advance the State's housing goals, and HTFC's assessment of cost reasonableness. HTFC reserves the right

to award less than the requested amount, and further reserves the right to review an application requesting project funds as an application for funding under other programs for which the project is eligible, and to change or disallow aspects of the applications received.

Award of NYMS funds does not confirm eligibility of all activities included in an application proposal, and HTFC reserves the right to change or disallow aspects of the applications received and may make such changes an expressed condition of its commitment to provide funding to a project.

Limitations:

The list below identifies several program requirements, and limitations, but applicants are advised to review the NYMS Program Guide for additional detail related to activity eligibility and grant administration:

http://www.nyshcr.org/Programs/NYMainStreet/NYMSProgramGuide.pdf

Contract Term

NYMS awardees enter into a two-year grant agreement; all activities must be completed within this two-year term. NYMS projects must not commence prior to award, and grant agreement execution. Costs incurred prior to award and grant agreement execution will not be eligible for reimbursement.

Environmental Review

Prior to the commitment or expenditure of NYMS program funds, the environmental effects of each activity must be assessed in accordance with the State Environmental Quality Review Act (SEQRA). Environmental Compliance areas evaluated for each project include, but are not limited to Historic and Cultural Resources, Floodplains, Zoning, Site Contamination, Lead Based Paint, Asbestos Containing Materials, Radon and Wetlands. Please review the NYMS Program Environmental Compliance Handbook for additional information:

http://www.nyshcr.org/Forms/EnvironmentalComplianceHandbook.pdf

Funding Commitments

NYMS Downtown Anchor Projects must be ready to commence upon award, grant agreement execution and environmental review. HTFC will not execute a grant agreement with applicants unable to present evidence of site control and funding commitments sufficient to undertake the proposed project following award of NYMS Downtown Anchor funds.

Procurement & Bidding

All NYMS activities require a minimum of two bids to establish reasonableness of cost. Related professional services and consultant services will require a documented procurement process.

Matching Funds

Each of the NYMS activities require matching funds, and only funds directly invested in eligible project activities are eligible as the required match. In kind match is not eligible, and costs incurred prior to award and contract execution are not eligible.

Regulatory Term

The owner of a property improved with NYMS funds made available under this article must agree for a minimum of five years to: maintain the property in good operating order and condition; to make available and maintain the affordability of residential housing units to persons of low income by signing and filing a Property Maintenance Declaration with the County in which the building is located.

Project Term Completion Dates:

Recipients of NYMS funding enter into a two-year (24 month) grant agreement in which all funds must be expended and all proposed accomplishments met. Applicants should not submit applications if they do not expect to initiate the project within a reasonable time period after receiving an executed contract or will not be able to complete the project within the two-year term. Funds remaining at the end of the two-year period are subject to de-obligation and reallocation.

Matching Fund Requirements:

New York Main Street Building Renovation Projects

The NYMS Program operates as a reimbursement program and the NYMS Program Guidelines require matching funds for each participating building project. NYMS funds may reimburse up to 75% of total, eligible project costs for general building renovations up to a maximum of \$50,000 per building, or up to \$100,000 for a building renovation project involving direct assistance to residential units.

New York Main Street Downtown Anchor Projects

NYMS Downtown Anchor Project funds are available to reimburse up to 75% of a total, eligible project cost not to exceed \$500,000 in NYMS Downtown Anchor Project funds. The minimum NYMS Downtown Anchor request amount is \$100,000.

New York Main Street Downtown Stabilization Program

NYMS Downtown Stabilization funds are available to reimburse up to 75% of a total, eligible project cost not to exceed \$500,000. The minimum NYMS Downtown Stabilization Program request is \$50,000.

Additional Resources:

For more information, applicants should contact the Office of Community Renewal at New York State Homes and Community Renewal, 38-40 State St, Albany, New York 12207, call (518) 474-2057, email https://www.nyshcr.org/AboutUs/Offices/CommunityRenewal/

Office of Parks, Recreation & Historic Preservation (OPRHP) – Environmental Protection Fund Grants Program for Parks, Preservation and Heritage (EPF)

Funding Available: Up to \$20 Million

DESCRIPTION:

Title 9 NYCRR (sections 439.1 – 443.4) implements the Environmental Protection Fund (EPF) Act of 1993 (Title 9 of Article 54 of the Environmental Conservation Law), which created OPRHP's program for Parks, Preservation and Heritage Grants.

EPF Parks, Preservation and Heritage grant funding is available for the acquisition, planning, development, and improvement of parks, historic properties, and heritage areas located within the physical boundaries of the State of New York. Grants can fund up to 50% of total project cost, up to 75% if the project is located in a high-poverty district. Grant awards are capped at \$500,000.

ELIGIBLE TYPES OF APPLICANTS:

- Municipalities
- State Agencies
- Public Benefit Corporations
- Public Authorities
- Not-for-profit Corporations that have tax-exempt status under the IRS code, are current
 with pertinent federal and state filings and are pre-qualified in the Grants Gateway (see
 http://www.grantsreform.ny.gov/Grantees).

The applicant must have an ownership interest in the project property:

- Where the applicant is not the property owner:
 - If the project is for planning only, the owner must grant the applicant any access necessary to complete the project.
 - o If the project involves acquisition of the property, the application must include documentation of the owner's intent to sell, donate or transfer the property.
 - o If the project involves improvement/development of the property, the owner must agree to sign the project agreement and any long term protection document.
- If there are additional parties with an ownership interest in the property, including lien holders, all parties must agree to sign the project agreement and all lien holders must subordinate their interests to those of the State.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT AND LONG TERM PROTECTION

REQUIREMENTS: Funding under the EPF Parks, Preservation and Heritage Grants program is available for the activities and programs described below. An application will be evaluated in all categories for which it qualifies. Applicants should be alert to the requirements for each category for which they wish the application to be considered.

To ensure the public benefit from the investment of State funds, properties acquired or developed with grant funds will receive long term protections, either through parkland alienation law, conservation easements, or public access or preservation covenants recorded against the deeds.

- Parks Program for the acquisition, development or planning of parks and recreational
 facilities to preserve, rehabilitate or restore lands, waters or structures for park,
 recreation or conservation purposes and for structural assessments and/or planning for
 such projects. Examples of eligible projects include: playgrounds, courts, rinks,
 community gardens, and facilities for swimming, boating, picnicking, hunting, fishing,
 camping or other recreational activities.
 - o Public access covenants will be conveyed to the State for all park development projects undertaken by not-for-profit corporations.
 - Conservation easements will be conveyed to the State for parkland acquisition projects undertaken by not-for-profit corporations.
 - Parkland acquired or improved by a municipality must remain parkland in perpetuity.
 Information is available in the "Handbook on the Alienation and Conversion of Municipal Parkland," located at http://nysparks.com/publications/.
- Historic Preservation Program to acquire, improve, protect, preserve, rehabilitate or restore properties listed on the State or National Register of Historic Places and for structural assessments and/or planning for such projects. All work must conform to the Secretary of the Interior's Standards for the Treatment of Historic Properties and professional qualifications as defined in "Historic Preservation Terms and Professional Qualifications" available at http://nysparks.com/grants/consolidated-funding-app.aspx.
 - Properties not currently listed, but scheduled for nomination review at the State Board for Historic Preservation meeting of either June 15, 2017, or September 14, 2017, are eligible to apply for funding. Questions about or proposals for listing on the State or National Register should be directed to the OPRHP National Register Unit at (518) 237-8643.
 - Preservation covenants or conservation easements will be conveyed to the State for all Historic Preservation grants.
 - Grant funds cannot be used for constructing contemporary additions on an historic property unless that work will provide universal access and/or eliminate code deficiencies for access/egress, such as an elevator or stair tower.
 - Multi-purpose additions to historic buildings and free-standing new construction on historic properties are not eligible for this grant program.
- Heritage Area Program for projects to acquire, preserve, rehabilitate or restore lands, waters or structures identified in the approved management plans for Heritage Areas designated under section 35.03 of the Parks, Recreation and Historic Preservation Law, and for structural assessments or planning for such projects. The designated Heritage Areas with approved Management Plans are listed at http://nysparks.com/grants/heritage-areas/default.aspx, which also provides links to maps showing exact Heritage Area boundaries.
 - To ensure a public benefit from the investment of state funds, appropriate long-term protections in the form of public-access covenants, preservation covenants or conservation easements will be conveyed to the State for all Heritage Area grants.

ALLOWABLE COSTS:

All expenditures under these grants must be for goods and services procured in a manner so as to assure the prudent and economical use of public money in the best interests of the taxpayers of the State of New York, to facilitate the acquisition of goods and services of maximum quality at the lowest possible cost under the circumstances, and to guard against nepotism, favoritism, improvidence, extravagance, fraud and corruption. Such procedures may include, but are not limited to, competitive bidding, the solicitation of three price quotes, written requests for proposals, etc.

Eligible budget items include:

Pre-Development Planning and Design

- Design Fees and other Professional Fees are allowed for the preparation of
 construction documents and to satisfy other pre-construction requirements. Predevelopment costs must be incurred during the project term or in the three years prior
 to the application deadline. In general, pre-development costs should not exceed
 fifteen percent (15%) of the construction costs.
- Archeology includes field work, report writing, curation of artifacts and interpretation. If
 your project includes any ground-disturbing activity (e.g., trenching, grading, demolition,
 new construction, etc.), it is very likely that an archeological survey will be required
 unless you can provide adequate documentation of prior ground disturbance. Your
 budget should take into account the need for an archeological survey. Contact your
 regional grants administrator (RGA) to determine the need and anticipated costs for
 archeology.
- **Project planning** is eligible for stand-alone funding in all three programs. This funding is intended for project-specific planning, such as designs and specifications for rehabilitation of a historic property or structural assessment of a dock for public fishing, not for comprehensive Open Space or Management Plans.

Construction

- Capital costs can include labor, materials and other necessary costs for permanent
 capital improvements to the property that are directly related to the recreational,
 conservation, historic preservation, and/or heritage development purposes of the grant
 program. The budget should be broken down by categories of expenditure, such as
 utilities/infrastructure, site preparation, landscaping, carpentry, etc.
- The budget may include purchase of permanent equipment necessary to achieve the project purposes (e.g., playground equipment, interpretive kiosks), but cannot include operational or maintenance equipment such as mowers or automotive equipment.
- The budget may include costs to undertake construction, such as rent/lease of heavy equipment, but cannot offset overhead and operating expenses, such as office rental.
- For historic preservation projects on sectarian properties, grant assistance can fund only
 costs necessary for historically accurate restoration to restore and preserve the historic
 integrity of the historic property, and only to the extent that those costs exceed the cost
 of basic rehabilitation.

Acquisition

- The application must identify each parcel proposed for acquisition, the type of interest to be acquired (fee simple, lease, easement, etc.) and method of acquisition (purchase, donation or transfer from another use), number of acres and estimated fair market value of the parcel(s) documented by a written estimate of value (windshield appraisal) by a qualified appraiser. Acquisition costs must be incurred during the project term or up to one year prior to the application deadline.
- Associated acquisition costs, such as the cost of appraisals (one appraisal is required for any parcel valued under \$300,000; two appraisals are required for any parcel valued at \$300,000 or more), surveys, title search, legal fees, title insurance (required for this grant) and, where a conservation easement is required, the cost of title continuation and recordation are eligible costs.

Administration

- Construction Supervision costs are those associated with the coordination, supervision and scheduling of work and may be provided by a qualified member of the applicant's staff, the design professional who prepared the construction documents, or a clerk of the works.
- **Grant Administration** costs include expenses associated with administering the grant after it is awarded, such as preparing the project agreement, affirmative action, solicitation of Minority and Women-owned Business Enterprises (MWBEs), and payment request documentation. In general, these costs **should not exceed ten percent (10%) of the grant amount**. The cost of preparing this application is **NOT** eligible.
- Procurement Costs include costs for assuring competitive pricing, such as costs for distributing Requests for Proposals and for public advertising for bids, including the cost of advertising in specialty publications, such as minority newspapers and appropriate construction publications.
- Audit: An accounting of grant expenditures and revenues is required. Generally, this is
 accomplished by detailed auditing of every payment request. Depending upon the grant
 award and complexity, the State may require an Agreed Upon Procedure Review
 (AUPR) performed by a representative of the State or a Certified Public Accountant prior
 to the final reimbursement.
- **Project Sign**: All grant-funded projects, except for those funding planning only, must have a project sign noting the funding assistance. Signs are available for purchase through the State for approximately \$57.

INELIGIBLE COSTS (will be eliminated from the total project costs in the grant application):

- Work completed prior to award is not eligible for reimbursement or for match. There are two exceptions:
 - Professional services and materials purchased or donated, but not installed, up to three years prior to the application deadline may be applied toward the matching share.
 - Acquisition costs retroactive no more than one year prior to the application deadline are eligible costs.
- Comprehensive open space or management plans.
- Application preparation.
- Contingencies, training, travel, OJT wages, working capital, marketing, taxes, interest, purchase of operational or maintenance equipment, salaries and wages, overhead or operating expenses, rent/lease are ineligible unless noted otherwise above.
- Fundraising events/expenses.
- Bond interest and associated fees. The interest associated with a Bond or Bond Anticipation Note (BAN) cannot be calculated into project cost, whether for reimbursement or local match.
- Lobbying expenses.
- Costs that are not adequately justified or that do not directly support the project.

MATCHING SHARE (APPLICANT SHARE) REQUIREMENTS

This grant program is administered on a reimbursement basis. Successful applicants will be expected to fund project expenditures upfront, then submit for reimbursement. Applicants must plan their financial arrangements accordingly.

Successful applicants are reimbursed for up to 50 percent of their eligible expenditures. For projects located in impoverished areas (as defined by 10 percent or more of the population below the poverty level according to the most recent Census data as provided in the "Poverty Level Table by Census Tract" at http://nysparks.com/grants/consolidated-funding-app.aspx), the reimbursement can be up to 75 percent of the eligible project cost. All applicants are expected to raise their share within one year of the award, or risk cancellation of the grant. Principal types of applicant share are:

- Cash: Includes grants other than this grant request. Other Environmental Protection Fund grants (i.e., Climate Smart Communities, Water Quality Improvement Project, Local Waterfront Revitalization Program, etc.) cannot be used as match.
- **Force Account**: Applicant's payroll expenses itemized according to job title or job assignment on project. Grant recipients will be required to document time worked, tasks, pay ratio and payment (including components and percentage of fringe benefit rate).
- **Professional Services**: The value of services provided by professional and technical personnel and consultants. Three-year retroactivity applies.
- Supplies and Materials: The current market value of items warehoused (not yet installed). Three-year retroactivity applies; use value current at time items were obtained.
- Volunteer Labor: Skilled and professional labor can be computed at the job rate. The
 value for labor (unskilled labor and work performed by professionals or skilled laborers in
 an area outside of their area of expertise) of an adult (18 and over) donating time to a
 project may be computed up to the amount identified as the Value of Volunteer Time for
 New York State at http://www.independentsector.org/volunteer_time. (For example, a
 lawyer donating legal services may compute the value based on the standard billing
 rate, but the value for the same lawyer donating time painting walls will be computed up
 to the amount identified as the Value of Volunteer Time for New York State).
- Equipment Usage: Valued according to its fair market rental cost in project location.
- Real Property: The value of all property acquired, donated or converted from other purposes. One year retroactivity applies to all three categories. For real property owned by the applicant and converted from other purposes, the value of such property may be included under the EPF budget, provided it has not been previously designated as parkland or otherwise used for purposes related to this project.

Applicants are encouraged to use the online layered "Grants Map for CFA" accessed via http://nysparks.com/grants/consolidated-funding-app.aspx to help answer application questions in the CFA, including questions concerning how to identify the appropriate Regional Economic Development Council, Census Tract and Poverty data, Latitude and Longitude, Congressional, Assembly and Senate Districts, save and print or upload a 1:24,000 scale topographic or planimetric map, etc. for the project location. The instruction document, "Using the Grants Map for CFA," outlines how to use the features of the layered map.

APPLICATION REQUIREMENTS:

The following documentation will be required with the application. Applications lacking these attachments (or an acceptable explanation) are considered incomplete, and may cause the application to be deemed ineligible, or adversely affect the rating points assigned. Depending upon the particular circumstances of your project, other attachments may be required. Still other attachments, while not required, may be essential to support rating points. All documents should be current to this grant cycle. See the ADDITIONAL RESOURCES section at the end of this document, and the Attachment Checklist at http://nysparks.com/grants/consolidated-funding-app.aspx, for additional guidance on required documents as well as supporting documentation that is requested but not required.

For All Applicants:

- State Environmental Quality Review Act (SEQR) compliance documentation: Notfor-profits must fill out the "Environmental Review Form" available at http://nysparks.com/grants/consolidated-funding-app.aspx. Municipalities must document or describe where they are in the SEQR process.
- Photos showing the project area
- Schematic Site Plan
- 1:24,000 scale topographic or planimetric map with the <u>subject property circled</u>

For Not-for-Profit Applicants applying for a project under the Parks Program:

Except for projects on State lands, a resolution of municipal endorsement, passed by the governing body of the municipality in which the project is located, which stipulates the approval/endorsement of the application. For projects involving multiple municipalities, the endorsement is required from the municipality with planning jurisdiction (e.g., the county) and all municipalities owning affected property. See a sample of an acceptable resolution of "Municipal Endorsement" at http://nysparks.com/grants/consolidated-funding-app.aspx.

For Historic Preservation Applicants:

Documentation of State/National Register listing or scheduled nomination review.

For Heritage Area Applicants:

Written approval/endorsement of the project by the local heritage area management entity, if it is not the project sponsor, is required with the application. The letter should reference the appropriate Heritage Area management plan and relevant Heritage Area programs and goals. See a list of approved Heritage Areas at http://nysparks.com/grants/heritage-areas/default.aspx.

For Partner Groups of State Parks or Historic Sites:

Letter(s) of support from the Regional Director AND Capital Facilities Manager.

For Applications including Acquisition (purchase, donation or transfer from another use):

- Evidence of the owner's intent to sell, donate or transfer the property.
- A written estimate of fair market value (windshield appraisal/market valuation) for each parcel that will be acquired or used as match as part of the proposal.

For Applications where Parkland is being Alienated:

If the project is located in a public park facility, all or part of which is being sold, leased, exchanged, donated, disposed of or used for other than public park purposes, a copy of the proposed or enacted legislation authorizing the alienation.

SUCCESSFUL APPLICANT REQUIREMENTS:

Successful applicants are advised NOT to begin work until a project contract with the State has been fully executed. Proceeding without advance OPRHP approval will jeopardize grant reimbursement. Certain conditions of award must be met to the satisfaction of OPRHP before a contract can be executed with the applicant/grantee. These will include:

- Submission of a signed authorizing resolution that names the official authorized to accept the grant funds and enter into and execute a contract (and long-term protection document, if required) with the State.
- Registration in the Grants Gateway.

- For not-for-profit grantees:
 - Maintenance of pre-qualification status in the Grants Gateway.
 - Documentation of coverage or exemption for Workers' Compensation and Disability Insurance.
 - Being current with pertinent filings under Section 501 of the United States Internal Revenue Code and the following New York State Laws, as applicable: Article 7-A of the Executive Law; Section 8-1.4 of the Estates, Powers and Trusts Law; Section 1508 of the Not-for-Profit Corporation Law; or Section 215 of the Education Law.
 - Valid Vendor Responsibility Questionnaire.
- Evidence of ownership interest, including:
 - For development projects:
 - Property deed and affidavit of title or opinion of municipal counsel.
 - If the grantee does not own the property in fee, documentation of the ownership interest, such as a lease, management agreement, or memorandum of agreement.
 - For stand-alone planning grants where the grantee does not have any ownership interest in the property: the owner's written permission for the applicant to access the property as necessary to complete the project.
- Environmental and historic preservation reviews (including archeological review).
- Documentation of all necessary approvals to undertake the project.

Grant contracts will require that prior to commencement of project work, certain procedures must be followed and documentation provided to and approved by OPRHP including:

- For any project involving ground disturbance (trenching, grading, demolition, new construction, etc.), prior ground disturbance documentation or an archeological investigation will be required.
- Acquisition projects require certification of clear title by the Office of the Attorney General.
- Any permits required from agencies such as the NYS Department of Environmental Conservation (DEC) or the US Army Corps of Engineers (COE) must be filed with the State before construction begins.
- OPRHP must accept/approve plans and specifications, bidding documents, competitive bidding, and solicitation of MWBEs, etc.

Project costs will be eligible for reimbursement only if the specified grant work meets State standards and the expenditures are made in compliance with State requirements, including:

- Pursuant to Article 15A of the Executive Law, Minority and Women-owned Business Enterprises/Equal Employment Opportunity, grant recipients will be required to solicit MWBEs before commencing work and to document efforts involving MWBEs during the project term.
- Municipalities must comply with General Municipal Law Sections 103 (competitive bidding) and 104-b (procurement policies and procedures). Not-for-profit corporations must follow procurement policies that ensure prudent and economical use of public money.
- All reimbursements for projects on property eligible or listed on the National or State Registers of Historic Places must be satisfactorily documented so that the State Historic Preservation Office can ensure work was done in conformance with the Secretary of the Interior Standards.
- At the discretion of the State, an Agreed Upon Procedure Review may be required by the State, performed by a representative of the State or a Certified Public Accountant.

Failure to comply with these requirements could jeopardize full reimbursement.

OPRHP staff will conduct periodic inspections, including a final inspection of the project, and may conduct post completion inspections as warranted to ensure the public benefit is maintained.

FUNDING PRIORITIES: Priority projects are those that clearly demonstrate and document:

- Impact For park projects, the importance of the project to the community in terms of economic stimulus, impetus to community renewal, revenue generation, visual appeal, health and vitality of the community, and community involvement and support of the project. For historic preservation, the extent to which the project will contribute to preservation of a historically significant property. For Heritage Areas, the extent to which the project will contribute to the local Heritage Area. For all projects, advancement of the Downtown Revitalization Initiative, Veterans' Initiative, or Opportunity Agendas of the Regional Economic Development Council.
- Community support and consistency with state/region/community plans, including and especially the Statewide Comprehensive Outdoor Recreation Plan (SCORP).
- Sound administrative infrastructure/reasonableness of costs, including demonstration of project planning, administrative structures and a budget that reflects fiscal prudence and readiness to proceed.
- The Commissioner's priorities for the 2017 grant program:
 - Projects that enhance and/or create opportunities for walkable public spaces for recreation, fitness, community gardens and open space in underserved neighborhoods (i.e., build green space, revitalize existing athletic and recreational facilities, create and enhance amenities at community gardens and schoolyards).
 - Trail projects that provide linkages to the Empire State Trail, and/or create or enhance multi-use pedestrian and bicycle trails, creating physical and functional connections among already-protected state and local lands, historic sites, greenways, trails and waterways (including landscape and trail improvements and special features or signage to improve programming and interpretation).
 - O Projects that are undertaken by OPRHP Friends organizations or other partner groups that occur in State Parks or Historic Sites, or projects that enhance the public's access to already-protected state and local lands and historic sites by creating physical and functional connections (e.g. landscape improvements to facilitate connections, special features or signage to improve programming and interpretation).

SELECTION CRITERIA: Each application will be reviewed for eligibility and, if determined eligible, will be rated according to the Grant Selection Criteria. Applications will be evaluated to assess the degree to which they meet the elements of each criterion below. A successful grant proposal is not expected to meet all of these criteria. Within each region, applications are ranked according to project category, competing only against others in their region and category. The Grant Selection Criteria are:

I. Project Impact (up to 25 points)

For Parks Projects:

- A. Statewide Index of Need (0-5): (points are predetermined by SCORP)
- B. Community Impact and Need (0-20):

Community Impact. Points are based on the physical and/or social importance of the project to the community in terms of economic stimulus, impetus to community renewal, revenue generation, visual appeal (downtown anchor), and community health and vitality. If not funded, how would this impact the community?

Community Need.

Population Served: Assess whether the project will particularly impact underserved groups. For example, meets the needs for an aging population, encourages participation by youth and teens, responds to population and social changes in the community, and/or provides new access and/or ensures open and reasonable access to persons of various abilities.

Need for Facilities: Evidence of need can include documentation of: number of similar facilities in the service area; level of use of existing facility and anticipated level of use of proposed facility; condition of facilities; emergencies, mandates or development pressure.

For Historic Preservation Projects:

A. Level of Significance (0-10) Points are awarded based on the level and area(s) of significance recorded for the property in the State/National Register nomination (or in the National Historic Landmark documentation), and consideration of the significance of the specific feature(s) of the property to be addressed in the proposed project (e.g., a primary contributing resource versus a secondary contributing resource).

B. Severity/Immediacy of Threat (0-15) Points are awarded based on the type (e.g., deterioration, damage, demolition, inappropriate development), extent (e.g., isolated, wide-spread, accelerated), severity, immediacy, and degree (e.g., recent, on-going, imminent) of threat to the property from negligence, development pressure, inappropriate treatment, etc.

For Heritage Area Projects:

A. Addresses current Heritage Area programs (0-10) Points are awarded based on how well the project fits into current programs/projects/plans of the Heritage Area, as documented by the applicant, the Heritage Area director, and other community sources. At minimum, the project should be consistent with the Heritage Area Management Plan; at maximum, the project would be essential to the success of the Heritage Area's highest priority programs.

B. Addresses Heritage Area goals (0-15) At a minimum a Heritage Area project will address one of the Heritage Area goals (preservation/conservation, education/interpretation, recreation, and economic revitalization), but a typical Heritage Area project addresses two or more. Therefore, points should reflect both the number of goals met and how well they are met.

For Acquisition Projects:

- A. Environmental and Recreational Contribution (0-10) Protection of watershed, aquifer, animal or plant species, significant natural communities, or other natural and cultural resources, wetlands, shorelines, unique areas biodiversity, wildlife habitats, forested wildlife, flood plains, corridors. Provide access to water or public fishing rights, trails or greenways, increased land for active recreation in existing or new parklands, buffer/protection to a listed historic resource, property that serves or benefits Heritage Area visitors and users, a recognized brownfield site for park development.
- B. Surrounding Area Contribution and Impact and Protection of Historic Resources (0-15) Consolidate public ownership by eliminating gaps in ownership between two or more parcels of public land, proximity to urban areas, providing a linkage between parks, trails or designated open space, economic stimulus or community renewal, local revenue generation, visual appeal (downtown anchor) or impetus to community health and vitality, diversity of population served. Significance of resource (national; state or local, contributing element in a district), preserves significant viewshed, contributes to existing preservation efforts or established Heritage Area goals, heritage tourism, or economic development initiative, working landscape, scenic easement, contributes to the economic vitality of the area (i.e., façade easements), provides for the long term preservation of the resource, immediate threat of a listed property.
- **II. Poverty Level** (0-5) Points are predetermined, based on project location. See the Poverty Table at http://nysparks.com/grants/consolidated-funding-app.aspx (also determines eligibility for 75% funding).

III. Planning Initiatives (up to 10 points)

A. Community Support: Points are based on evidence of community support of and involvement in the project, including efforts to publicize and/or engage the community in project planning, such as:

- letters of support, especially those from people directly impacted by the project
- official project endorsements/partnerships and other evidence that the project is supported by local elected officials and community groups, such as Land Trusts, recreation committees, environmental councils, preservation boards, Friends groups, local activists
- press releases/announcements/publicity
- plans for public outreach or fundraising campaign
- news articles
- records of public meetings including project-specific meetings (such as press event), official government reviews (e.g., Community Board, Planning Board, etc.) and presentations to a group such as a neighborhood association or interest group
- B. Consistent with Plans: In determining whether the project relates or contributes to documented plans, examine documents cited and submitted. For planning documents more than five years old, look for evidence that the plans are current and applicable. Relevant documents include, but are not limited to:
 - NYS Open Space Conservation Plan as a priority project
 - New York State Historic Preservation Plan
 - State or National Heritage Area Management Plans
 - Local Waterfront Revitalization Program (LWRP)
 - Recognized local Open Space Plan

- Local historic preservation ordinance/designations
- Community participation in the Certified Local Government (CLG) Program
- Other state/federal/local plans, such as Preserve America designation, Path Through History, etc.
- Community comprehensive or master plans or other local plans
- Project implements a prior Planning grant
- C. Advancement of the Downtown Revitalization Initiative, Veterans' Initiative, or Opportunity Agendas of the Regional Economic Development Council.
- **IV. Reasonableness of Cost** (0-20) Project planning, administrative structures and budget demonstrate fiscal prudence and readiness to proceed. Is there a logical justification for all expenses? Does the budget narrative include an explanation for each budget line and clearly support the applicant's need for additional financial resources to achieve project outcomes? Does the budget include the required matching funds? Does the proposal describe how the grant recipient will monitor expenditures during the life of the project to ensure that the project stays on schedule and within budget?

A. Budget

- Budget in the application is complete, detailed, computed correctly and contains no extraneous or ineligible expenses.
- The budget is based on a cost estimate from a reliable source.
- Matching funds are on hand and/or application evidences a reasonable expectation that matching funds will be available as and when needed.

B. Readiness

- Necessary project planning and document preparation has been completed.
- Qualified project professionals, properly procured/hired, are on hand.
- Proposed project/work is appropriate and conforms to accepted professional standards.
- Application evidences viable strategy and resources for implementing/operating and maintaining the project in the future.

C. Feasibility

- Administrative structures are in place to handle grants.
- Applicant has proven experience in projects of similar scale and/or scope.
- Timeframe presented in application is reasonable to accomplish all aspects of the work and grant administration (including any necessary fundraising).

V. OPRHP Commissioner Priorities (0-10)

- A. Projects that enhance and/or create opportunities for walkable public spaces for recreation, fitness, community gardens and open space in underserved neighborhoods (i.e., build green space, revitalize existing athletic and recreational facilities, create and enhance amenities at community gardens and schoolyards).
- B. Trail projects that provide linkages to the Empire State Trail, and/or create or enhance multi-use pedestrian and bicycle trails, creating physical and functional connections among already-protected state and local lands, historic sites, greenways, trails and waterways (including landscape and trail improvements and special features or signage to improve programming and interpretation).

C. Projects that are undertaken by OPRHP Friends organizations or other partner groups that occur in State Parks or Historic Sites, or projects that enhance the public's access to already-protected state and local lands and historic sites by creating physical and functional connections (e.g. landscape improvements to facilitate connections, special features or signage to improve programming and interpretation). Letter(s) from the Regional Director and Capital Facilities Manager must be submitted with the application.

VI. Regional Economic Development Council Assessment (0-20)

VII. Statewide Assessment "Commissioner Points" (0-10)

- **A. Geographic Distribution.** Consideration may be given to projects in areas that have or have not received funding in recent cycles or where funding is not commensurate with the population of the area. This will be based on the proximity to other funded sites and the diversity of projects being funded on a regional and local basis, as well as the service area of the developed or planned facilities.
- **B.** Maximize Use and Accessibility. Consideration may be given to projects where funding will allow underutilized facilities to be accessed or to develop underutilized resources for public use. This will be based on the resources offered by the facility, the use of those resources and whether the proposed project will help the facility expand and enhance its public use.
- C. Special Engineering, Environmental, Preservation Benefits. Consideration may be given to develop particularly significant resources and facilities or to develop innovative approaches to preserve valuable resources. This will be based on the type of resource being developed or rehabilitated; its rarity on a local, regional, statewide and national basis; the ability of an innovative technology to address an emergency or mitigate future problems; how well a technology can be "exported" for use on other properties and resources; and how/if the project will allow public access that would not otherwise be available.
- **D. Past Performance.** Consideration may be given to how timely an applicant completed previous projects, including its reporting requirements; how successful it was in outreach, especially to minority- and woman-owned businesses; the ongoing upkeep and maintenance of the property; and its cooperation in allowing OPRHP to complete inspections and other follow-up activities.

TOTAL (0-100)

VIII. Project in a Hudson River Greenway Compact Community (5 percent bonus) Award points if the proposed project is located in a Hudson River Valley Greenway Compact Community, and the application documents that the project is consistent with the Greenway criteria of natural and cultural resource protection, regional planning, economic development, heritage and environmental education, and/or public access to the Hudson River (for information, go to: http://www.hudsongreenway.ny.gov/Planning/Greenway_Compact.aspx or the Greenway map at http://hudsongreenway.ny.gov/Libraries/PDF_s/Greenway_Map_08-04-16.sflb.ashx

AWARD CRITERIA DETAILS

- ELIGIBLE AREA, CITY, COUNTY, POPULATION LIMITS OR POPULATION TARGET TYPES:
 - Not less than \$10 million of the \$20 million appropriation must be awarded to projects located in inner city/underserved areas. {Note: \$2,250,000 of the appropriated amount is directed to specific line items, leaving \$17,750,000 available for the competitive award program.}
- LIMITATIONS: While applicants may apply for more than one grant category funded under OPRHP's EPF Program, no project will receive more than one grant award in any funding year. There is no statutory limit on the number of grants one property or one applicant may receive, but in the interest of equity and fairness and in consideration of applicant capacity, applicants that have three or more open grants with OPRHP should not receive additional awards. There is an administrative cap of \$500,000 for 2017-2018 awards. Should project costs increase post award, the grant award will not be adjusted upward.
- LONG RANGE GOALS: Special consideration should be given to projects that are referenced in the Statewide Comprehensive Outdoor Recreation Plan (SCORP) or included in other state and local planning initiatives.
- PROJECT TERM COMPLETION DATES: Once all conditions of award are met (see SUCCESSFUL APPLICANT REQUIREMENTS above) and a contract is executed with the State, it is anticipated that acquisition and planning projects will be completed within one year and construction projects within two years; projects must be completed within five years from the date of the <u>award of the grant</u>. OPRHP will monitor the progress of project work and will recapture awarded funds if significant progress is not made.

ADDITIONAL RESOURCES:

Go to http://nysparks.com/grants/consolidated-funding-app.aspx to view forms and resources containing additional instructions concerning attachments to the application. For more information, contact the NYS Office of Parks, Recreation and Historic Preservation (OPRHP) Regional Grants Administrator for your county (see list below).

Western New York Region	Central New York Region	
Noelle Kardos	Jean Egenhofer	
Beaver Island State Park	Clark Reservation State Park	
2136 West Oakfield	6105 East Seneca Turnpike	
Grand Island, NY 14072	Jamesville, NY 13078-9516	
(716) 773-5292, FAX (716) 773-4150	(315) 492-1756, FAX (315) 492-3277	
COUNTIES: Allegany, Cattaraugus,	COUNTIES: Cayuga, Cortland, Madison,	
Chautauqua, Erie and Niagara	Onondaga and Oswego	
Finger Lakes Region	Mohawk Valley Region	
Kathleen McIsaac	Jean Egenhofer	
2221 Taughannock Park Road	Clark Reservation State Park	
Trumansburg, NY 14886	6105 East Seneca Turnpike	
(607) 387-7041, FAX (607) 387-3390	Jamesville, NY 13078-9516	
COUNTIES: Genesee, Livingston, Monroe,	(315) 492-1756, FAX (315) 492-3277	
Ontario, Orleans, Seneca, Wayne, Wyoming	COUNTIES: Fulton, Herkimer, Montgomery,	
and Yates	Oneida, Otsego and Schoharie	
Long Island Region	Southern Tier Region	
Traci Christian	Kathleen McIsaac	
Belmont Lake State Park	2221 Taughannock Park Road	

PO Box 247 Trumansburg, NY 14886 Babylon, NY 11702 (607) 387-7041, FAX (607) 387-3390 (631) 321-3543, FAX (631) 321-3721 COUNTIES: Broome, Chemung, Chenango, COUNTIES: Nassau and Suffolk Delaware, Schuyler, Steuben, Tioga and Tompkins New York City Region Mid-Hudson Region Merrill Hesch Erin Drost **NYS OPRHP NYS OPRHP** Adam Clayton Powell, Jr. State Office Taconic Regional Office 9 Old Post Road Building 163 West 125th Street, 17th Floor Staatsburg, NY 12580 New York, NY 10027 (845) 889-3866, FAX (845) 889-8321 (212) 866-2599, FAX (212) 866-3186 COUNTIES: Dutchess, Orange, Putnam, COUNTIES: Bronx, Kings, New York, Queens Rockland, Sullivan, Ulster and Westchester and Richmond Capital Region North Country Region Danielle Dwver Sunshine Jenkins Saratoga Spa State Park Keewaydin State Park 19 Roosevelt Drive Alexandria Bay, NY 13607 (315) 482-2593, FAX (315) 482-9413 Saratoga Springs, NY 12866-6214 (518) 584-2000, FAX (518) 584-5694 COUNTIES: Clinton, Essex, Franklin, Hamilton, COUNTIES: Albany, Columbia, Greene, Jefferson, Lewis, and St. Lawrence Rensselaer, Saratoga, Schenectady, Warren and Washington

Attachments listed in the **APPLICATION REQUIREMENTS** section of the guidance document are required of every application as indicated. Following is additional guidance on required attachments. All documents should be current to this grant cycle.

State Environmental Quality Review Act Compliance (SEQR)

<u>NOT-FOR-PROFIT CORPORATIONS</u>: Complete the "Environmental Review Form" available online at http://nysparks.com/grants/consolidated-funding-app.aspx</u>. Also include with your application clear drawings, maps, or plans of existing and proposed natural and man-made conditions on the site and the areas immediately adjacent to the site.

<u>MUNICIPALITIES</u>: The municipality will be SEQR lead agency if OPRHP is the only other agency involved, or will be responsible for initiating lead agency designation procedures if there are other involved agencies (e.g., the Department of Environmental Conservation (DEC) via a required permit). The lead agency is required to classify projects under SEQR as follows:

- If your project is Type II, it is not subject to SEQR. If this is the case, provide a statement as to the classification of your project and the reason. If any permits are required, list them in your statement.
- If your project is subject to SEQR, consult SEQR regulations to determine if it is classified Unlisted or Type I.
 - If it is Unlisted, submit a completed Short Environmental Assessment Form (EAF) (Parts I-III).
 - If the project is classified Type I, submit a completed Full Environmental Assessment Form and either a negative declaration or a Final Environmental Impact Statement (FEIS) and SEQR Findings.

• If the project's impacts have been previously reviewed under SEQR, supporting documentation must be submitted (e.g., FEIS and SEQR Findings Statement).

Photos

Provide images (scanned photographs or born-digital; photocopies are not acceptable substitutes) showing the overall project area and documenting existing conditions. Include photos of any structures more than 50 years old within, or immediately adjacent to, the project area. Provide views to these features from the project site, as well as views of the project site from them. Photographs must reflect current conditions. Images that are freely available on the internet may not show current, actual conditions. Key all images to a schematic site plan (see below).

Schematic Site Plan

Provide a document that connects the narrative, photos, budget, and for a historic property the work detail, together pictorially.

For parks, a site plan that identifies the boundary of the park that is the subject of the application as well as how it relates to the surrounding areas (properties adjoining the site, roadways, water bodies, public access), what facilities are currently existing on proposed site (arrows or legend to indicate type -baseball fields, playgrounds, pavilions, parking areas, public access to the site, links to surrounding areas via trails, etc. and location of those facilities within the park), and what facilities are being proposed (type and location); these would then be linked to photos showing the subject area and surrounding areas, the narrative describing the work being contemplated, and the budget showing estimated costs.

With historic properties, two dimensional plans or elevations which identify the areas of the structure or site with the conditions as they currently exist that are the subject of the application (i.e., arrows to mortar joints, cracks, bricks); these would have a legend or some other way to link back to photos which show the areas of concern, the narrative and work detail which describe both existing conditions and the proposed work to correct issues, and the budget showing the estimated costs to accomplish the work.

Map

Submit a 1:24,000 scale USGS or DOT planimetric map with the subject property circled. An 8½" x 11" section, copy, or printout is acceptable, so long as it shows at least 1:24,000 scale and is clearly marked as to scale and source, including Quad Name and/or Code. We recommend using the online, layered "Grants Map for CFA," accessed via http://nysparks.com/grants/consolidated-funding-app.aspx and the instruction document, "Using the Grants Map for CFA." Another source for downloadable, printable maps is the NYS GIS Clearinghouse http://gis.ny.gov/gisdata/quads/. In addition you may submit any other site map that is available which will help to locate the specific project site.

Federal, Statewide, Regional and Local Planning Documents

Provide clearly marked excerpts in support of the project narrative AND documentation that the plans cited reflect current need (e.g., a copy of the resolution adopting or reaffirming the local plan if it is 5 years or older).

Community Support

Documentation of community support may include an official resolution by the governing body of the applicant, approving and/or endorsing the project and affirming public and community support for it, evidence of public participation, public outreach plan, press

releases/announcements, public meetings, events, fundraising campaign plans. Provide copies of official project endorsements, partnerships and letters of support.

Stand-Alone Planning Grants

To justify the proposed consultant costs, two estimates are required. For planning budgets involving just the preparation of plans and specifications, provide at least two professional estimates for the preparation of these documents or provide two professional estimates of the proposed construction costs or submitted construction bids and identify the percentage of the professional fee to prepare plans and specifications. For other planning projects (condition studies, Historic Structures Report, Cultural Landscape Report, feasibility study, etc.), submit two estimates and documentation of consultants' qualifications and/or licenses (for historic preservation professionals, see "Historic Preservation Terms and Professional Qualifications" available at http://nysparks.com/grants/consolidated-funding-app.aspx).

Alienation Legislation

If parkland is being alienated (projects located in a public park facility, all or part of which is being sold, leased, exchanged, donated, disposed of or used for other than public park purposes), provide a copy of the proposed or enacted legislation authorizing the alienation.

SUPPORTING DOCUMENTATION:

Depending upon the particular circumstances of your project, other attachments may be required. Still other attachments, while not required, may be essential to support rating points. All documents should be current to this grant cycle. See below for a list of supporting documentation.

- Evidence of local historic preservation or landmark designation
- Clearly marked excerpts from federal, statewide, regional or local planning documents
- Written documentation clearly identifying community need and involvement; if the local plan which identifies the need for the project is 5 years or older, provide evidence that the plan reflects current need (i.e., a copy of the resolution adopting or reaffirming the local plan)
- Documentation from State agencies regarding remediated brownfields, protected species, habitats, etc.
- Documentation of pre-construction planning, procurement of services, consultant qualifications, etc.
- o Ground disturbance documentation
- o All official project endorsements, partnerships and letters of support
- For stand-alone planning projects, justification of budget estimate

Office of Parks, Recreation & Historic Preservation (OPRHP) – Recreational Trails Program (RTP)

Funding Available: Up to \$1.9 Million

DESCRIPTION:

The Recreational Trails Program (RTP) is an assistance program of the U.S. Department of Transportation's Federal Highway Administration (FHWA). In New York, RTP is a program of the New York State Department of Transportation (NYSDOT) administered by the Office of Parks, Recreation and Historic Preservation (OPRHP).

The RTP was reauthorized on December 4, 2015, when the President signed into law the Fixing America's Surface Transportation (FAST) Act (Pub. L. No. 114-94). The FAST Act authorizes funding for the Recreational Trails Program for fiscal years 2016 through 2020. More information on the Federal legislation and program guidance can be found at: http://www.fhwa.dot.gov/environment/recreational_trails/.

The Recreational Trails Program provides funds to states to develop and maintain recreational trails for both motorized and non-motorized recreational trail use. Funding is available for the maintenance and restoration of existing recreational trails, development and rehabilitation of trailside and trailhead facilities and trail linkages for recreational trails, purchase and lease of recreational trail construction and maintenance equipment, construction of new recreational trails, acquisition of easements and fee simple title to property for recreational trails or recreational trail corridors, and assessment of trail conditions for accessibility and maintenance. Grants can fund up to 80% of the total project cost, or, up to 95% if the applicant is a federal agency. The minimum grant award for restoration, development and property acquisition projects is \$25,000. The minimum equipment purchase award is \$5,000. All grant awards are capped at \$200,000. Should project costs increase post award, the grant award will not be adjusted upward.

PROGRAM MANDATES:

The RTP legislation requires that States use 40% of their funds apportioned in a fiscal year for **diverse** recreational trail use, 30% for **motorized** recreation, and 30% for **non-motorized** recreation. Below is a description of project types and funding categories.

INTENDED USE TYPE OF USE EXAMPLES FUNDING CATEGORIES

Non-Motorized Single Use	Pedestrian only; equestrian only; or bicycle only	Non-motorized Funding
Non-Motorized Diverse Use	Pedestrian, bicycle and skate; equestrian and pedestrian	Non-motorized and Diverse Funding
Diverse Use (includes both non-motorized and motorized uses)	Equestrian in summer, snowmobile in winter	Diverse Funding
Motorized Single Use	Snowmobile only	Motorized Funding
Motorized Diverse Use	Snowmobile and Motorcycles	Motorized and Diverse Funding

- 1. Non-Motorized project for a Single Use: A project primarily intended to benefit only one mode of non-motorized recreational trail use, such as pedestrian only or equestrian only. Projects serving various pedestrian uses (such as walking, hiking, wheelchair use, running, birdwatching, nature interpretation, backpacking, etc.) constitute a single use for the purposes of this category. Note: wheelchair use by mobility-impaired people, whether operated manually or powered, constitutes pedestrian use, not motorized trail use. Projects serving various non-motorized human-powered snow uses (such as skiing, snowshoeing, etc.) constitute a single use for this category.
- **2. Non-Motorized Diverse Use project:** A project primarily intended to benefit more than one mode of non-motorized recreational trail use such as: walking, bicycling, and skating; both pedestrian and equestrian use; or pedestrian use in summer and cross-country ski use in winter.
- **3. Diverse Use project including both Motorized and Non-Motorized Uses:** A project intended to benefit both non-motorized recreational trail use **and** motorized recreational trail use. This category includes projects where motorized use is permitted, but is not the predominant beneficiary. This category includes projects where motorized and non-motorized uses are separated by season, such as equestrian use in summer and snowmobile use in winter. Other examples: a common trailhead project serving separate ATV and bicycle trails; purchasing a machine to groom both snowmobile and cross-country ski trails.
- **4. Motorized Single Use project:** A project primarily intended to benefit only one mode of motorized recreational use, such as snowmobile trail grooming. A project may be classified in this category if the project also benefits some non-motorized uses (it is not necessary to exclude non-motorized uses), but the primary intent must be for the benefit of motorized use.
- **5. Motorized Diverse Use project:** A project primarily intended to benefit more than one mode of motorized recreational use, such as: motorcycle and ATV use; or ATV use in summer and snowmobile use in winter. A project may be classified in this category if the project also benefits some non-motorized uses (it is not necessary to exclude non-motorized uses), but the primary intent must be for the benefit of motorized use.

Projects in categories 1 and 2 count toward the 30 percent non-motorized use requirement.

Projects in categories 2, 3, and 5 count toward the 40 percent diverse trail use requirement.

Projects in categories 4 and 5 count toward the 30 percent motorized use requirement. For equipment-only purchases and assessment projects, the selection criteria will be based on the primary use of the trail system that the project impacts.

ELIGIBLE TYPES OF APPLICANTS:

- Municipalities
- State Agencies
- Federal Agencies
- Other Government Entities
- Not-for-Profit Corporations that have tax-exempt status under the IRS code, are current with pertinent federal and state filings and have pre-qualified in the Grants Gateway (see http://www.grantsreform.ny.gov/Grantees)

The applicant must have an ownership interest in the project property. Where the applicant is not the property owner:

A clear and legible copy of the documentation showing such interest in the property (i.e. lease, operating or management agreement) must be provided along with a letter of support for the project from the owner/managing entity stipulating that they will agree to enter into a legally binding agreement.

- In the case of State Property, an authorization (i.e. permit) must be submitted if a lease, operating, or management agreement is not already in place. A letter of support from the Capital Facilities Manager must be submitted with the application.
- If the project involves acquisition of property, describe the status of purchase negotiations and document the owner's intent to sell (signed purchase contract, option agreement, or letter of intent).
- If the project involves the purchase of equipment, a list of landowners and a copy of the land use agreement must be provided.

ELIGIBLE ACTIVITIES/PROGRAM BENEFIT REQUIREMENTS:

All projects funded under the Recreational Trails Grant Program must meet the following eligibility requirements:

- The proposed project must be legally and physically accessible to the public, or be a portion
 of an identified trailway project which, when completed, will be legally and physically
 accessible to the public;
- The proposed project must be physically and environmentally developable as a trailway;
- The proposed project must be planned and developed under the laws, policies and administrative procedures of the State; and
- The proposed project must be identified in or further one or more specific goals of the Statewide Comprehensive Outdoor Recreation Plan (SCORP) required by the Land and Water Conservation Fund Act of 1965, or the Statewide Trails Plan, as found at: http://nysparks.com/grants/forms-resources.aspx, or a local trails plan.

Funding under the Recreational Trails Grant Program is available for one or more of the following grant categories and project elements:

- Maintenance and restoration of existing trails may be interpreted broadly to include any
 kind of trail maintenance, restoration, rehabilitation, or relocation. This category may include
 maintenance and restoration of trail bridges or providing appropriate signage along a trail.
- Development and rehabilitation of trailside and trailhead facilities and trail linkages for recreational trails may be interpreted broadly to include development or rehabilitation of any trailside and trailhead facility. The definition of "rehabilitation" means extensive repair needed to bring a facility up to standards suitable for public use (not routine maintenance). Trailside and trailhead facilities should have a direct relationship with a recreational trail; a highway rest area or visitor center is not an appropriate use of RTP funds.
- Purchase and lease of recreational trail construction and maintenance equipment
 includes purchase and lease of any trail construction and maintenance equipment, including
 lawn mowers and trail grooming machines, provided the equipment is used primarily to
 construct and maintain recreational trails. This provision does not include purchase of
 equipment to be used for purposes unrelated to trails. For example, a lawn mower
 purchased under this program must be used primarily for trail and trailside maintenance, not
 to maintain open lawn areas or sport fields.
- Construction of new recreational trails includes construction of new trail bridges or providing appropriate signage along a trail. In the case of new recreational trails crossing Federal lands, construction of the trails shall be:
 - o permissible under other law;
 - necessary and recommended by a Statewide Comprehensive Outdoor Recreation Plan (SCORP);
 - approved by New York State Office of Parks, Recreation and Historic Preservation (OPRHP); and
 - approved by each Federal agency having jurisdiction over the affected lands under such terms and conditions as the head of the Federal agency determines to be

appropriate, except that the approval shall be contingent on compliance by the Federal agency with all applicable laws, including the National Environmental Policy Act of 1969 (42 U.S.C. 4321 et seq.), the Forest and Rangeland Renewable Resources Planning Act of 1974 (16 U.S.C. 1600 et seq.), and the Federal Land Policy and Management Act of 1976 (43 U.S.C. 1701 et seq.).

- Acquisition of easements and fee simple title to property is self-explanatory. This
 category may include acquisition of old road or railroad bridges to be used as recreational
 trail bridges. However, §206(g)(1) prohibits condemnation of any kind of interest in property.
 Therefore, acquisition of any kind of interest in property must be from a willing landowner or
 seller.
- Assessment of trail conditions for accessibility and maintenance authorizes specific
 projects to assess trails to determine the level of accessibility for people who have
 disabilities, to develop programs to provide trail access information, and to assess trails for
 current or future maintenance needs.

ALLOWABLE COSTS:

All expenditures under these grants must be for goods and services procured in a manner so as to assure the prudent and economical use of public money in the best interests of the taxpayers of the State of New York, to facilitate the acquisition of goods and services of maximum quality at the lowest possible cost under the circumstances, and to guard against nepotism, favoritism, improvidence, extravagance, fraud and corruption. Such procedures may include, but are not limited to, competitive bidding, the solicitation of three price quotes, written requests for proposals, etc.

Eligible budget items include:

Pre-Development, Planning and Design

- Design Fees and Other Professional Fees are allowed for the preparation of construction
 documents and other pre-construction requirements, including environmental reviews and rightof-way plans. These documents are required for trails projects, and applicants are encouraged
 to include any costs associated with the preparation of these documents in their budget. Upon
 approval, planning and environmental assessment costs incurred prior to project approval may
 be credited toward the matching share or non-Federal share cost of the project, limited to costs
 incurred not more than 18 months prior to project approval.
- Archeology includes field work, report writing, curation of artifacts and interpretation. If
 you cannot document prior ground disturbance, it is very likely that an archeological
 survey will be required prior to any work on the project. Your budget should take into
 account the need for an archeological survey. Contact your Regional Grant
 Administrator (RGA) to determine the need and anticipated costs for archeology.
- Project Planning is only permitted for projects that assess trail conditions to determine
 the level of accessibility for people who have disabilities, and to assess trails for current
 or future maintenance needs. Additional planning costs are not eligible.
- Pre-development costs should not exceed 15% of the total funds requested.

Development

- Include only work items related to new development or restoration related to this grant application.
- Include only the costs pertaining to construction and rehabilitation that are directly related to recreational trails and trailside amenities. Where applicable, the budget should identify which costs are for trail clearing, gravelling/paving, bridge work, installation of gates, signs, or other trail-side amenities.

Acquisition of Land

- Provide a breakdown for each parcel showing the type of interest acquired (fee-simple, lease, easement, etc.) and method of acquisition (purchase, donation), number of acres and estimated Fair Market Value of the parcel(s) as determined by a qualified appraiser.
 A written estimate of value (windshield appraisal/market valuation) for each acquired parcel must be included.
- Also include Appraisals, Surveys, and Legal Fees under this category. If a grant is awarded, the value of each parcel must be established by a full, detailed (self-contained appraisal), the standards for which can be found at http://nysparks.com/grants/forms-resources.aspx. For any parcel valued at \$300,000 or more, two full, detailed (self-contained) appraisal reports are required.

Purchase/Lease of Equipment

Equipment is defined as tangible, non-expendable personal property having a useful life
of more than one year and an acquisition cost of \$5,000 or more per unit. Equipment
purchased with grant assistance shall be used in the project or program for which it was
acquired as long as needed, then may be used for other activities or disposed of in
accordance with federal standards.

INELIGIBLE COSTS:

- Indirect costs are ineligible expenses under RTP. Indirect costs are elements which are not directly attributable to the project. Usually these costs relate to objects of expenditure that do not become an integral part of the finished product or service, such as rent, heat, light, supplies, and other administrative overhead (e.g. salaries of executive staff).
- **Condemnation** of any kind of interest in property or the use of value of condemned land toward the match requirement;
- Construction of any recreational trail on State or Federal land for any motorized use unless:
 - Such uses are legally permissible on such lands, and
 - Such construction is consistent with the management direction in the approved land and resource management plan;
- Upgrading, expanding, or otherwise facilitating motorized use or access to recreational trails predominantly used by nonmotorized recreational trail users and on which, as of May 1, 1991, motorized use was prohibited or had not occurred.
- The performance of any Trail Feasibility Study
- Routine Law Enforcement
- **Trail Planning**, if it is the sole purpose of the project. Trail planning costs may be allowed if it is a relatively small portion of an overall trail project.
- Railroad rights-of-way on which the railroad tracks are in place, if trail users will
 traverse on or between the railroad tracks, except for providing a railroad crossing in
 coordination with the railroad owner, operator, and State agency with jurisdiction over the
 railroads
- Improvements to roads and/or bridges intended to be generally accessible by low clearance passenger vehicles (regular passenger cars), unless they are specifically designated for recreational trail use by the managing agency
- Paths or sidewalks along or adjacent to public roads or streets unless the path or sidewalk is needed to complete a missing link between other recreational trails
- Federally designated **Wilderness areas** are subject to the restrictions of the Wilderness Act (16 U.S.C. 1131)

MATCHING SHARE (APPLICANT SHARE) REQUIREMENTS:

This grant program is administered on a reimbursement basis. Successful applicants will be expected to fund project expenditures upfront, then submit for reimbursement. Applicants must plan their financial arrangements accordingly.

Successful applicants are reimbursed for up to 80 percent of their eligible expenditures. The reimbursement rate for awarded grants will be determined by the grant award/total cost ratio, which in some cases may be lower than 80%. Note: If the applicant is another Federal agency, the total federal share may not exceed 95%. After the grant award is made, the applicant is responsible for any increases in the total cost of the project. Successful applicants must be prepared to fund the cost of the project and then submit for reimbursement.

- Cash: Includes grants other than this grant request.
- Force Account: Applicant's payroll expenses itemized according to job title or job
 assignment on project. Grant recipients will be required to document time worked,
 tasks, pay ratio and payment (including components and percentage of fringe benefit
 rate).
- **Professional Services**: The value of services provided by professional and technical personnel and consultants.
- **Supplies and Materials**: The value of items warehoused (not yet installed) with current market prices at the time they are obtained.
- Volunteer Labor: Skilled and professional labor can be computed at the job rate. The
 value for labor (unskilled labor and work performed by professionals or skilled laborers in
 an area outside of their area of expertise) of an adult (18 and over) donating time to a
 project may be computed up to the amount indicated for New York State at
 http://www.independentsector.org/volunteer_time. (For example, a lawyer donating legal
 services may compute the value based on the standard billing rate, but the value for the
 same lawyer donating time painting walls will be calculated up to the amount identified
 as the Value of Volunteer Time for New York State.)
- **Equipment Usage/Donation**: Compute the value according to its fair market rental value in project location.
- Real Property: The value of all property acquired or donated.

APPLICATION REQUIREMENTS:

The following documentation will be required with the application. Applications lacking these attachments (or an acceptable explanation) are considered incomplete, and may cause the application to be deemed ineligible, or adversely affect the rating points assigned. See also the Attachment Checklist at http://nysparks.com/grants/consolidated-funding-app.aspx which also lists supporting documentation that is requested but not required:

For All Applicants:

- State Environmental Quality Review Act (SEQR) compliance documentation Notfor-profits must fill out the "Environmental Review Form" available at http://nysparks.com/grants/consolidated-funding-app.aspx. Municipalities must document or describe where they are in the SEQR process.
- 1. **National Environmental Policy Act (NEPA) compliance documentation** ALL applicants must fill out the Environmental Survey and Supplemental Information Checklist forms available at http://nysparks.com/grants/consolidated-funding-app.aspx.
- 2. Photos showing the project area and/or equipment to be purchased
- 3. 1:24,000 scale topographic or planimetric map with the subject property circled
- 4. Land Ownership/Land Use Agreement documentation

For Not-For-Profit Applicants:

 A resolution of municipal endorsement, passed by the governing body of the municipality in which the project is located, which stipulates the approval/endorsement of the application. See a sample of an acceptable resolution of municipal endorsement at http://nysparks.com/grants/consolidated-funding-app.aspx. (If the project is for equipment purchase ONLY, this endorsement is not required.)

For Partner Groups of State Parks:

• Letter(s) of support from the Regional Director AND Capital Facilities Manager.

For Property Acquisition Projects

- Evidence of the owner's intent to sell, donate or transfer the property.
- For each parcel to be acquired show the type of ownership interest acquired (fee-simple, lease, easement, etc.), method of acquisition (purchase, donation), number of acres and estimated Fair Market Value of the parcel(s) as determined by a qualified appraiser.

For Development Projects:

 A schematic development plan, and any site plans completed to date should be submitted along with the application. A site plan that identifies the boundary of the park that is the subject of the application as well as how it relates to the surrounding areas (properties joining the site, roadways, water bodies, wetlands, public access, etc.); what facilities are currently existing on the proposed site (arrows or legends to indicate typetrails, gates, trailside amenities, parking areas); and what facilities are being proposed (type and location).

For Projects That Include Purchase or Lease of Equipment

- Provide a written estimate and photos (originals or examples from catalogs or brochures) of the type of equipment being purchased or leased.
- Applicants purchasing trail grooming vehicles and mechanized equipment primarily constructed with steel or iron must comply with Buy America requirements or must request a waiver. See FHWA's Notice of Buy America Waiver Request webpage for information: http://www.fhwa.dot.gov/construction/contracts/waivers.cfm
- If the project is for the acquisition of motorized grooming or trail maintenance equipment
 for use on any State Land, a signed statement by the agency or jurisdiction certifying
 that the use of such equipment (specific to the type and size being purchased with this
 grant) on state land is consistent with the policies and management plan for such
 property must be submitted.
- A list of landowners and a copy of the land use agreement must be provided

SUCCESSFUL APPLICANT REQUIREMENTS:

Successful applicants are advised NOT to begin work until a project contract with the State has been fully executed and Federal Authorization for the applicable project phase has been granted. Proceeding without advance OPRHP approval will jeopardize grant reimbursement. Certain conditions of award must be met to the satisfaction of OPRHP before a contract can be executed with the applicant/grantee. These will include:

- Submission of a signed authorizing resolution that names the official authorized to accept grant funds and enter into and execute a contract with the State
- Registration in the Grants Gateway
- For not-for-profit grantees:
 - Maintenance of pre-qualification status in the Grants Gateway

- Documentation of coverage or exemption for Workers' Compensation and Disability Insurance
- Being current with pertinent filings under Section 501 of the United States
 Internal Revenue Code and the following New York State Laws, as applicable:
 Article 7-A of the Executive Law; Section 8-1.4 of the Estates, Powers and Trusts
 Law; Section 1508 of the Not-for-Profit Corporation Law; or Section 215 of the
 Education Law
- Valid Vendor Responsibility Questionnaire
- Environmental and historic preservation reviews. Including archeological review.
 Archeology is required in any project that will result in any ground disturbance and must be included in the project budget.
- Documentation of all necessary approvals to undertake the project.

Grant contracts will require that prior to commencement of project work, certain procedures must be followed and documentation provided, including:

- Completion of, and NYSDOT concurrence on Design Report documents including plans, specifications, and Right of Way (ROW) Certificate
- NYSDOT concurrence with National Environmental Policy Act (NEPA) and the Endangered Species Act.
- Compliance with Buy America provisions
- OPRHP concurrence on bidding documents, competitive bidding, Equal Employment Opportunity (EEO), and solicitation of Disadvantaged Business Enterprises (DBEs) may be required prior to start of work depending on the type of project. These requirements will be stipulated in the project contract.
- Projects that involve construction or alteration to any building or structure will require stamped plans and specifications by a licensed professional.
- Acquisition projects require certification of clear title by the Office of the Attorney General.
- Any permits required from agencies such as the NYS Department of Environmental Conservation (DEC) or the US Army Corps of Engineers (COE) must be filed with the State before construction begins.

Long term protections are required under this grant program:

- Permanent conservation easements must be granted to the State for any not-for-profits acquiring land for recreation or conservation purposes
- Municipal parkland acquired or developed for trail purposes may be subject to the "6f" requirements of the Land and Water Conservation Fund, which forbid conversion to a use other than recreational
- The Recreational Trails Program prohibits the use of grant funds to accommodate motorized use on trails that have been predominantly used by non-motorized trail users prior to May 1, 1991. All applicable requirements will be specified in the project contract for an awarded grant project. Please contact your regional grant administrator for information on how these and other applicable statutes may impact your project.

Project costs will be eligible for reimbursement only if the specified work meets State and Federal standards and the expenditures are made in compliance with State and Federal requirements, including, but not limited to:

- Compliance with Federal, State and OPRHP mandates, including, but not limited to: SEQR and NEPA environmental reviews, appropriate building codes, the Americans with Disabilities Act, State Labor Law (including prevailing wage), General Municipal Law, Workers Compensation Law, Single Audit Act, Uniform Relocation Assistance and Real Property Acquisition Policies Act, Buy America, Equal Employment Opportunity, Disadvantaged Business Enterprise, and Section 106 of the National Historic Preservation Act.
- Successful grantees are expected to submit a payment request within ten months of the federal approval date and at least annually thereafter until the project is completed.
- Municipalities are subject to the terms provided for in Section 103 of the General Municipal Law. All purchase contracts involving an expenditure of more than twenty thousand dollars (\$20,000) shall be awarded to the lowest responsible bidder after advertisement for sealed bids in the manner provided for in Section 103 of the General Municipal Law.
- Nonprofit organizations are to follow the procurement procedures in 49 CFR 19.40 et seq. All procurement transactions shall be conducted in a manner to provide, to the maximum extent practical, open and free competition. Regardless of equipment cost, awards shall be made to the bidder or offer or whose bid or offer is responsive to the solicitation and is most advantageous to the recipient, price, quality and other factors considered.
- All reimbursements for projects on property eligible or listed on the National or State Registers of Historic Places must be satisfactorily documented so that the State Historic Preservation Office can ensure work was done in conformance with the Secretary of the Interior Standards.

OPRHP staff will conduct periodic inspections, including a final inspection of the project and post completion inspections to ensure the public benefit is maintained. Failure to comply with these requirements could jeopardize full reimbursement.

FUNDING PRIORITIES:

Priority projects are those that clearly demonstrate and document:

- Opportunities for the expansion or growth of an existing trail or network, or the development of new trail-to-trail linkages
- New or improved connectivity between recreational resources, population centers, commercial or cultural destinations
- The creation of high quality trail facilities designed to meet the recreational needs of a community
- The advancement of the Downtown Revitalization Initiative, Veterans' Initiative, or Opportunity Agendas of the Regional Economic Development Councils.
- Sound administrative infrastructure/reasonableness of costs, including demonstration of project planning, administrative structures and a budget that reflects fiscal prudence and readiness to proceed
- A high level of community support, public involvement, or volunteer labor in the planning, pre-development, or project implementation phases.

SELECTION CRITERIA:

Each application will be reviewed for eligibility and, if determined eligible, will be rated according to the Grant Selection Criteria. Within each region, applications are ranked according to funding category. In selecting which top-ranked projects will get funded, the Commissioner factors in conformance to the mandated spending requirements (Program Mandates). It is not expected that all categories will be funded in all regions.

When award recommendations are finalized, OPRHP submits recommended projects to the Federal Highway Administration for approval. Grant awards are contingent upon federal approval. The Grant Selection Criteria are:

- A. Project provides for innovative recreational trail corridor sharing for motorized and/or non-motorized use. (Maximum points = 5)
 - Key Consideration: The most important concern is that two or more uses are compatible and provide a safe recreational experience for all users.
 - (5) Project involves two or more trails in the same corridor that accommodate both motorized and non-motorized trail uses.
 - (4) Project involves two or more trails in the same corridor that accommodate either motorized or non-motorized trail uses.
 - (3) Project involves one trail with motorized and non-motorized concurrent uses.
 - (2) Project involves time sharing of the trail other than on a seasonal basis.
 - (1) Project involves seasonal time sharing of the trail.
 - (0) Criterion is not applicable.
- B. Project provides for motorized and/or non-motorized use that will enhance the quality and quantity of recreational trail opportunities. (Maximum points = 5)

 Key Consideration: An important consideration is that this project will enhance the quality
 - and quantity of recreational trail opportunities available in the community or region.
 - (5) Project provides for motorized and non-motorized use for both summer and winter activities
 - (4) Project provides for motorized and non-motorized use for either summer or winter activities
 - (3) Project provides either motorized or non-motorized use for summer and winter activities
 - (2) Project provides either motorized or non-motorized use for either summer or winter activities
- C. Project provides development of urban trail linkages. (Maximum points = 4)
 Key Consideration: An important consideration is that this project will improve the quality
 and quantity of recreational experiences and/or offer alternative methods of transportation
 from communities to recreational, shopping, work or public places.
 - (4) Project meets all of the following:
 - (a) Project provides linkage to other trail opportunities in urban areas
 - (b) Project provides linkage to recreational areas, residential communities work or shopping places, schools, parks, etc. (public places) in urban areas
 - (c) Project is located in a census defined Standard Metropolitan/Micropolitan Statistical Area (SMSA)
 - (3) Project will meet two of the above criteria
 - (2) Project will meet one of the above criteria
 - (0) Project does not meet any of the above criteria

- D. Project is identified as a component of a statewide or national trails system, or furthers a specific goal of SCORP or the Statewide Trails Plan or a local trail plan. (Max. points = 5) Key Consideration: The degree to which the project is clearly identifiable as a priority for action, ties in with specific goals, priorities and implementation strategies, and/or complies with identified needs of the area.
 - (5) Project is a component of a statewide or national trail system (i.e., National Scenic, Historic or Recreational Trails, Millennium Trails, Hudson River Valley Greenway, Heritage Areas, Canal Recreationway, Empire State Trail or State Snowmobile Plan) as identified in SCORP or the Statewide Trails Plan.
 - (4) Project furthers a specific goal of a regional trail plan referenced in the Statewide Trails Plan or SCORP.
 - (3) Project furthers a specific goal of a local trail plan referenced in regional or local planning documents.
- E. Index of Need based on the "Relative Index of Needs" table in SCORP. (Max. points = 5) Key Consideration: The project satisfies county recreation needs based on a statewide supply and demand assessment.
 - (1-5) points based on the average SCORP Index of Need table for trail activities.
- F. Citizens were/will be involved in proposal conception and implementation. (Maximum points = 3)
 - Key Consideration: The major concern is that this project is responding to citizen-identified needs and shows evidence of citizen support.
 - (1-3) Citizens or community groups where the project is located have participated in the planning of the project, demonstrated support for the project and/or will be involved in project implementation.
- G. Project ties into other trails; greenways; scenic corridors; or natural, cultural, historical and recreational areas. (Maximum points = 4) Key Consideration:
 - (a) Project ties into the Hudson River Greenway Trail or another major greenway
 - (b) Project ties into a designated scenic corridor of National, State or regional significance
 - (c) Project ties into other trails
 - (d) Project links natural, cultural, historic or recreation areas or resources
 - (4) Project will meet three of the above criteria
 - (3) Project will meet two of the above criteria
 - (2) Project will meet one of the above criteria
 - (0) Project does not meet any of the above criteria
- H. Volunteer labor, non-traditional labor and other certified donations will be used to accomplish this project. (Maximum points = 6)
 - Key Consideration: The major concern is that the project will facilitate community involvement in the development of trail opportunities through volunteer labor or other non-traditional labor and/or through the donation of land, equipment or materials.
 - (a) Land Donations:
 - (3) points 40+% of total project cost
 - (2) points 25-39% of total project cost
 - (1) points 10-24% of total project cost
 - (b) Equipment, labor and/or material Donations:
 - (3) points 40+% of total project cost
 - (2) points 25-39% of total project cost

(1) points 10-24% of total project cost

- Project will utilize existing corridors (railroad right-of-way, canal towpath, utility lines, publicly owned river valleys or highland ridges, parkways, etc.). (Maximum points = 3)
 Key Consideration: The major concern is to maximize the use and maintain the integrity of existing corridors.
 - (3) The project will utilize an existing corridor
 - (0) The project will not utilize an existing corridor
- J. Project will improve the continuity of a trail system. (Maximum points = 4)
 Key Consideration: The concern is to encourage the expansion and integration of trails.
 NON-MOTORIZED USE (Non-Motorized Single and Non-Motorized Diverse Categories)
 - (4) Project is part of a trail system over 10 miles in length
 - (3) Project is part of a trail system 5-10 miles in length
 - (2) Project is part of a trail system less than 5 miles in length

MOTORIZED USE (Motorized Single, Motorized Diverse and Diverse Categories)

- (4) Project is part of a trail system over 50 miles in length
- (3) Project is part of a trail system 5-50 miles in length
- (2) Project is part of a trail system less than 5 miles in length
- K. Project budget is reasonable, justified and cost-effective. (Maximum points = 18)
 Key Consideration: Points are determined by assessing the completeness of the budget for the project, the eligibility and need for the cost items as well as their cost-effectiveness.
 - (0-3 points) A complete budget containing all details requested in the Request for Applications and in the application
 - (0-15 points) A budget with eligible and necessary cost estimates that are cost-effective and do not contain extraneous expenses
- L. Project addresses federal program initiatives: (Maximum points = 6)
 - (2) Project utilizes Youth Conservation or Service Corps (information on National Association of Service and Conservation Corps can be found on www.nascc.org)
 - (2) Project clearly and specifically provides enhanced recreational access for persons with disabilities
 - (2) Innovative project to mitigate and or minimize impacts to significant environmental resources
- M. Project advances the Downtown Revitalization Initiative, Veterans' Initiative, or Opportunity Agendas of the Regional Economic Development Councils. (0-2)
- N. Regional Economic Development Council Assessment (0-20)
- O. Statewide Assessment Factors (Maximum 10 points)

 The Commissioner may award any of the following factors up to ten points. All applications

will be reviewed for the relevance of these to the project scope:

• Geographic Distribution Consideration may be given to projects in areas that have

A. Geographic Distribution. Consideration may be given to projects in areas that have or have not received funding in recent cycles or where funding is not commensurate with the population of the area. This will be based on the proximity to other funded sites and the diversity of projects being funded on a regional and local basis, as well as the service area of the developed or planned facilities.

- **B. Maximize Use and Accessibility.** Consideration may be given to projects where funding will allow underutilized facilities to be accessed or to develop underutilized resources for public use. This will be based on the resources offered by the facility, the use of those resources and whether the proposed project will help the facility expand and enhance its public use.
- **C. Special Engineering, Environmental, Preservation Benefits**. Consideration may be given to develop particularly significant resources and facilities or to develop innovative approaches to preserve valuable resources. This will be based on the type of resource being developed or rehabilitated; its rarity on a local, regional, statewide and national basis; the ability of an innovative technology to address an emergency or mitigate future problems; how well a technology can be "exported" for use on other properties and resources; and how/if the project will allow public access that would not otherwise be available.
- **D. Past Performance.** Consideration may be given to how timely an applicant completed previous projects, including its reporting requirements; how successful it was in outreach, especially to minority- and woman-owned businesses; the ongoing upkeep and maintenance of the property; and its cooperation in allowing OPRHP to complete inspections and other follow-up activities.

TOTAL (0-100)

AWARD CRITERIA DETAILS

- LIMITATIONS: There is no statutory limit on the number of grants one property or one
 applicant may receive, but in the interest of equity and fairness and in consideration of
 applicant capacity, applicants that have three or more open grants with OPRHP should
 not receive additional awards.
 - The minimum grant award for restoration, development and property acquisition projects is \$25,000. The minimum equipment purchase award is \$5,000. All grant awards are capped at \$200,000. Should project costs increase post award, the grant award will not be adjusted upward.
 - Successful grantees are expected to submit a payment request within ten months of the federal approval date and at least annually thereafter until the project is completed. OPRHP will monitor the progress of project work and will recapture awarded funds if significant progress is not being made, lacking compelling justification.
- PROJECT TERM COMPLETION DATES: Certain conditions of award must be met before OPRHP can execute a contract with successful applicants. This includes submission of a signed authorizing resolution that names the official authorized to accept grant funds and enter into and execute a contract with the State, and completion of environmental and historic preservation reviews (including archeological review). Once a contract is executed, all projects must be completed within five (5) years from date of federal approval. Successful grantees are expected to submit a payment request within ten months of the federal approval date and at least annually thereafter until the project is completed. OPRHP will monitor the progress of project work and will recapture awarded funds if significant progress is not being made, lacking compelling justification. Significant progress includes such tasks as retaining consultants, purchasing equipment, executing contracts, initiating construction, submitting payment requests or other tasks required to complete project work pursuant to timeframes established in the grant contract. Any work accomplished and paid for will be subject to all provisions of the contract.

RTP projects require three phases of federal authorization before construction. This process can be time consuming and requires preliminary design work on behalf of the grantee. Therefore, grantees are advised to be aware of all the Design Report requirements associated with their projects, including NEPA, SEQR, right-of-way, and equal employment opportunity requirements. Grantees are advised to include any necessary preliminary design costs associated with the requirements of the Design Report in their project budget and cost share summary. Please consult with OPRHP staff for further information on Design Report requirements, project timeline and the federal authorization process.

ADDITIONAL RESOURCES:

Go to http://nysparks.com/grants/consolidated-funding-app.aspx to view forms and resources, including the CFA Guidance Document, which contains additional instructions concerning attachments to the application. For more information, contact the NYS Office of Parks, Recreation and Historic Preservation (OPRHP) Regional Grants Administrator for your county (see list below).

Western New York Region Noelle Kardos Beaver Island State Park 2136 West Oakfield Grand Island, NY 14072 (716) 773-5292, FAX (716) 773-4150 COUNTIES: Allegany, Cattaraugus, Chautauqua, Erie and Niagara	Central New York Region Jean Egenhofer Clark Reservation State Park 6105 East Seneca Turnpike Jamesville, NY 13078-9516 (315) 492-1756, FAX (315) 492-3277 COUNTIES: Cayuga, Cortland, Madison, Onondaga and Oswego
Finger Lakes Region Kathleen McIsaac 2221 Taughannock Park Road Trumansburg, NY 14886 (607) 387-7041, FAX (607) 387- 3390COUNTIES: Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming and Yates	Mohawk Valley Region Jean Egenhofer Clark Reservation State Park 6105 East Seneca Turnpike Jamesville, NY 13078-9516 (315) 492-1756, FAX (315) 492-3277 COUNTIES: Fulton, Herkimer, Montgomery, Oneida, Otsego and Schoharie
Long Island Region Traci Christian Belmont Lake State Park PO Box 247 Babylon, NY 11702 (631) 321-3543, FAX (631) 321-3721 COUNTIES: Nassau and Suffolk	Southern Tier Region Kathleen McIsaac 2221 Taughannock Park Road Trumansburg, NY 14886 (607) 387-7041, FAX (607) 387-3390 COUNTIES: Broome, Chemung, Chenango, Delaware, Schuyler, Steuben, Tioga and Tompkins
New York City Region Merrill Hesch NYS OPRHP Adam Clayton Powell, Jr. State Office Building 163 West 125 th Street, 17 th Floor New York, NY 10027 (212) 866-2599, FAX (212) 866-3186 COUNTIES: Bronx, Kings, New York, Queens and Richmond	Mid-Hudson Region Erin Drost NYS OPRHP Taconic Regional Office 9 Old Post Road Staatsburg, NY 12580 (845) 889-3866, FAX (845) 889-8321 COUNTIES: Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster and Westchester

Capital Region
Danielle Dwyer
Saratoga Spa State Park
19 Roosevelt Drive
Saratoga Springs, NY 12866-6214
(518) 584-2000, FAX (518) 584-5694
COUNTIES: Albany, Columbia, Greene,
Rensselaer, Saratoga, Schenectady, Warren
and Washington

North Country Region
Sunshine Jenkins
Keewaydin State Park
Alexandria Bay, NY 13607
(315) 482-2593, FAX (315) 482-9413
COUNTIES: Clinton, Essex, Franklin, Hamilton,
Jefferson, Lewis, and St. Lawrence

Attachments listed in the **APPLICATION REQUIREMENTS** section of the guidance document are required of every application as indicated. Following is additional guidance on required attachments. All documents should be current to this grant cycle.

State Environmental Quality Review Act Compliance (SEQR)

<u>NOT-FOR-PROFIT CORPORATIONS</u>: Complete the "Environmental Review Form" available online at http://nysparks.com/grants/consolidated-funding-app.aspx</u>. Also include with your application clear drawings, maps, or plans of existing and proposed natural and man-made conditions on the site and the areas immediately adjacent to the site.

<u>MUNICIPALITIES</u>: The municipality will be SEQR lead agency if OPRHP is the only other agency involved, or will be responsible for initiating lead agency designation procedures if there are other involved agencies (e.g., the Department of Environmental Conservation (DEC) via a required permit). The lead agency is required to classify projects under SEQR as follows:

- If your project is Type II, it is not subject to SEQR. If this is the case, provide a statement as to the classification of your project and the reason. If any permits are required, list them in your statement.
- If your project is subject to SEQR, consult SEQR regulations to determine if it is classified Unlisted or Type I.
- If it is Unlisted, submit a completed Short Environmental Assessment Form (EAF) (Parts I-III).
- If the project is classified Type I, submit a completed Full Environmental Assessment Form and either a negative declaration or a Final Environmental Impact Statement (FEIS) and SEQR Findings.
- If the project's impacts have been previously reviewed under SEQR, supporting documentation must be submitted (e.g., FEIS and SEQR Findings Statement).

National Environmental Policy Act (NEPA) compliance documentation

ALL applicants must fill out the Environmental Survey and Supplemental Information Checklist forms available at http://nysparks.com/grants/consolidated-funding-app.aspx.

Review of the trail project under the National Environmental Policy Act (NEPA) is completed by the federal agency funding the project, in this case the New York State Department of Transportation (NYSDOT), or, the Federal Highway Administration (FHWA). NEPA review is completed as part of the Design Report approval process. The applicant will be involved in collecting information for the NEPA review at different stages, including: application, prior to contract execution, or, prior to the commencement of project work.

Photos showing the project area and/or equipment to be purchased

Provide images (scanned photographs or born-digital; photocopies are not acceptable substitutes) showing the overall project area and documenting existing conditions. Include photos of any structures more than 50 years old within, or immediately adjacent to, the project area. Provide views to these features from the project site, as well as views of the project site from them. Photographs must reflect current conditions. Images that are freely available on the internet may not show current, actual conditions. Key all images to a schematic site plan (see below).

Map

Submit a 1:24,000 scale USGS or DOT planimetric map with the subject property circled. An 8½" x 11" section, copy, or printout is acceptable, so long as it shows at least 1:24,000 scale and is clearly marked as to scale and source, including Quad Name and/or Code. We recommend using the online, layered "Grants Map for CFA," accessed via http://nysparks.com/grants/consolidated-funding-app.aspx and the instruction document, "Using the Grants Map for CFA." Another source for downloadable, printable maps is the NYS GIS Clearinghouse http://gis.ny.gov/gisdata/quads/. In addition you may submit any other site map that is available which will help to locate the specific project site.

In addition, submit map(s) that show the location of the specific project site(s). The proposed project, or new trail segments should be identified, labelled, or circled, as applicable.

Land Ownership/Land Use Agreement documentation

Applicant must identify ownership and provide the Deed Liber/Reel and page # or the electronic filing number of the deed for the property. In addition, if the applicant has less than fee simple ownership in the property, a clear and legible copy of the documentation showing such interest in the property (i.e., lease, operating or management agreement) must be provided. If there are any restrictions on the use or ownership of the property, provide documentation of such liens or restrictions (e.g., Title Policy Schedule B).

If the applicant is not the owner of any portion of the land on which the project takes place, the applicant must provide a letter of support for the project from the owner/managing entity stipulating that they will agree to enter into a legally binding agreement, OR,

In the case of State Property, an authorization (i.e. permit) must be submitted if a lease, operating, or management agreement is not already in place. Additionally, a letter of support from the Capital Facilities Manager must be also submitted with the application.

ADDITIONAL SUPPORTING DOCUMENTATION

- Highlighted excerpts from local, State and Federal Planning Documents
- Permits
- Written documentation clearly identifying community involvement
- Copies of official project endorsements, partnerships, and letters of support.
- Documentation of pre-construction planning, procurement of services, consultant qualifications, etc.
- Ground disturbance documentation
- Evidence of local historic preservation or landmark designation (e.g. municipal list of designated properties, copy of the preservation designation, etc.), where applicable

Waterfront Revitalization

Department of State - Local Waterfront Revitalization Program

Funding Available: Up to \$15.2 million

Description:

The Department of State's (Department) Local Waterfront Revitalization Program provides grants on a competitive basis to eligible villages, towns, cities, and counties (with the consent and on behalf of one or more villages, towns, cities) located along New York's coasts or designated inland waterways to revitalize communities and waterfronts through planning, design, and construction projects, with design and construction tied to prior planning (must have an approved Local Waterfront Revitalization Program or relevant component substantially completed). Construction projects also must be on public property, or where a permanent public interest, such as conservation easement, has been established. This is a reimbursement program.

State assistance awarded and paid shall not exceed 75% of the total eligible project costs set forth in the application and as approved by the Department, except where the proposed project is located in an environmental justice community, in which case state assistance awarded and paid shall not exceed 85% of the total eligible project costs set forth in the application and as approved by the Department.

Eligible Types of Applicants:

Eligible applicants are villages, towns, or cities, and counties (with the consent and on behalf of one or more towns, villages, or cities) which are located along New York's coasts or inland waterways designated pursuant to Executive Law, Article 42. A list of coastal water bodies and designated inland waterways is available at http://www.dos.ny.gov/funding/. Applicants may also partner with other organizations; however, only applications from eligible applicants will be evaluated for funding. If successful, all applicable procurement requirements must be met for such partnerships. Applications submitted by not-for-profit organizations (including, but not limited to, community-based organizations, neighborhood groups) and for-profit organizations are ineligible and will not be scored.

Eligible applicants working in partnership with neighboring municipalities to address regional land use, waterfront revitalization, community development, and resource and/or environmental issues or opportunities are encouraged to apply. Only the municipality identified as the applicant (one village, town, or city, or a county with the consent and on behalf of one or more villages, towns, cities) will be awarded a contract.

- For general planning needed to advance any of the eligible activities listed below, an
 applicant must be a village, town, city, or county with the consent and on behalf of one or
 more towns, villages, or cities located along New York's coast or a designated inland
 waterway.
- For project-specific planning, feasibility, design, and/or marketing needed to advance eligible
 activities, an applicant must be a village, town, city, or county with the consent and on behalf
 of one or more towns, villages, or cities, currently preparing a LWRP or component, or with
 an approved LWRP or component.
- For construction of projects needed to advance eligible activities, an applicant must be a
 village, town, city with an approved LWRP or the relevant LWRP component substantially
 completed, or a county with the consent and on behalf of one or more eligible town, village,
 or city with an approved LWRP or relevant LWRP component substantially completed.

Applicants that have been awarded Department grants in the past should have demonstrated responsible contracting with the Department to be eligible for an award from this procurement.

Amendments cannot be made to the original contracted scope of work, for example, applicants that receive funding for general planning or for project-specific planning, feasibility, design, and/or marketing projects may use this funding for these purposes only.

Eligible Activities / Program Benefit Requirements:

Local Waterfront Revitalization Program Grant Funding will be available for program planning, feasibility, design, or marketing of specific projects, and construction projects, to advance the preparation or implementation of strategies for community and waterfront revitalization through the following grant categories:

- Preparing or Implementing a Local Waterfront Revitalization Program (LWRP)
- Updating an LWRP to Mitigate Future Physical Climate Risks
- Redeveloping Hamlets, Downtowns and Urban Waterfronts
- Planning or Constructing Land and Water-based Trails
- Preparing or Implementing a Lakewide or Watershed Management Plan
- Implementing a Community Resilience Strategy
- Celebrating the Bicentennial of the Erie Canal Improving Public Waterfront Access for Canal Communities

Eligible Costs:

Costs must be adequately justified and directly support the project. Proposed total project costs must be essential to project completion. Grant funds may be used for the following costs:

- Personal Services including direct salaries, wages, fringe benefits for activities related to project work by municipal employees, including project management, capacity building, and grant administration
- Non-Personal Services including supplies and materials, travel, equipment, consultant/contractual services for direct project related costs, project management, capacity building, limited grant administration, and other goods and services.

NOTE: Project management activities may include, but are not limited to, oversight and coordination of tasks needed to produce contracts deliverables, coordination of Project Advisory Committee activities, consultant procurement and oversight, public outreach and providing technical assistance. Project management may include providing local and/or regional capacity to advance revitalization goals.

NOTE: Capacity building may include: investment in existing staff, such as training, purchasing equipment or automating systems that will improve a community's ability to carry out projects and/or deliver programs funded under this RFA; or developing organizational capacity, such as through creating and recruiting new positions to oversee revitalization efforts.

NOTE: Grant administration activities may include, but are not limited to, preparation of reports, vouchers, contract related administration and compliance with grant record keeping and reporting requirements. Grant administration may not exceed 15% of the award amount or \$50,000, whichever is less.

NOTE: Land acquisition – land acquired (e.g., purchase or donation) may only be used as local match for construction projects. Land acquired must directly support the project and be acquired within three years prior to the contract start date or within the executed contract term. A map identifying the property, current appraisal report and copy of the recorded deed conveying title will be required to document property value and ownership.

Ineligible Costs:

The following costs are ineligible costs and will neither be reimbursed with grant funds nor accepted as the required local match:

- Indirect or overhead costs of the municipality, such as rent, telephone service, general administrative support, computers, office equipment, general office supplies, general operations costs, membership fees, subscription costs
- Salaries and other expenses of elected officials, whether incurred for purposes of project direction, execution, or legislation. However, volunteer services contributed by these officials to the project may be used as local match, provided that such services are outside the performance of their official duties
- Fund raising events/expenses
- Federal assistance
- Other Environmental Protection Fund awards
- Land acquisition (except as noted above)
- Taxes, insurance, fines, deficit funding
- Bond interest and associated fees
- Contingency costs
- Lobbying expenses
- Costs incurred prior to the contract start date
- Costs that are not adequately justified or that do not directly support the project

Ineligible costs will be eliminated from the total project costs in the grant application.

Pre-Application Requirements:

None. However, informational public workshops will be held (see below under additional resources).

Successful Applicant Requirements:

New York State Grants Gateway

Grant applicants are encouraged to register through the New York State Grants Gateway. To register, log on to http://grantsreform.ny.gov.

Standard Cost Reimbursement Contract

Each successful applicant must enter into a standard cost reimbursement contract with the Department of State which includes this Request for Applications, the successful applicant's proposal, an agreed upon work program, any other attachments or exhibits, and the standard clauses required by the NYS Attorney General for all state contracts including Attachment A along with Article 15-A of the New York Executive Law. The contract will be: 1) subject to approval by the Attorney General and State Comptroller; 2) required to submit final products in both hard copy and electronic format; 3) subject to payment only upon proper documentation and compliance with reimbursement procedures; and all other contractual requirements. (A copy of a standard contract along with Attachment A and Article 15-A is available from the Department.)

To ensure that funds are awarded to applicants that are ready to move forward, the Department of State reserves the right to rescind an award if the state contract is not signed and returned within a reasonable amount of time. There will be no contract advance available to grantees. Expenses incurred prior to the start date of the state contract cannot be reimbursed.

Compliance with Procurement Requirements

All contracts by municipalities for service, labor, and construction involving not more than \$35,000 and purchase contracts involving not more than \$20,000 are subject to the requirements of General Municipal Law §104-b, which requires such contracts to comply with the procurement policies and procedures of the municipality involved. All such contracts shall be awarded after and in accordance with such municipal procedures, subject to the Minority or Women-Owned Business Enterprise (MWBE) requirements as set forth below and any additional requirements imposed by the State as set forth in Attachment C of the Master Contract.

The municipal attorney, chief legal officer or financial administrator of the municipality shall certify to the Department of State that applicable public bidding procedures of General Municipal Law §103 were followed for all service, labor, and construction contracts involving more than \$35,000 and all purchase contracts involving more than \$20,000. In the case of contracts by municipalities service, labor, and construction contracts involving not more than \$35,000 and purchase contracts involving not more than \$20,000, the municipal attorney, chief legal officer or financial administrator shall certify that the procedures of the municipality established pursuant to General Municipal Law §104-b were fully complied with, in addition to the MWBE requirements.

The municipal attorney, chief legal officer or financial administrator for the municipality shall certify to the Department of State that alternative proposals and/or quotations for professional services were secured by use of written requests for proposals through a publicly advertised process. This certification will verify that the procurement requirements were met and ensure the prudent and economical use of public funds for professional services of maximum quality at reasonable cost.

Record Retention and Audits

The successful applicant shall establish and maintain, in paper or electronic format, complete and accurate books, records documents, receipts, accounts, and other evidence directly pertinent to its performance under Master Contract with the Department of State. Payment requests may be subject to periodic reviews. The successful applicant will be required to agree to produce and retain for the balance of the term of the Master Contract, and for a period of six years from the later of the date (i) the Master Contract and (ii) the most recent renewal of the Master Contract, any and all Records necessary to substantiate upon audit, the proper deposit and expenditure of funds received under the Master Contract. Such records may include, but not be limited to, original books of entry (e.g., cash disbursements and cash receipts journal), and the following specific records (as applicable) to substantiate the types of expenditures noted (i) personal service expenditures: cancelled checks and the related bank statements, time and attendance records, payroll journals, cash and check disbursement records including copies of money orders and the like, vouchers and invoices, records of contract labor, any and all records listing payroll and the money value of noncash advantages provided to employees, time cards, work schedules and logs, employee personal history folders, detailed and general ledgers, sales records, miscellaneous reports and returns (tax and otherwise), and cost allocation plans, if applicable, (ii) payroll taxes and fringe benefits: cancelled checks, copies of related bank statements, cash and check disbursement records including copies of money orders and the like, invoices for fringe benefit expenses, miscellaneous reports and returns (tax and otherwise), and cost allocation plans, if applicable, (iii) non-personal services expenditures: original invoices/receipts, cancelled checks and related bank statements, consultant agreements, leases, and cost allocation plans, if applicable, (iv) receipt and deposit of advance and reimbursements: itemized bank stamped deposit slips, and a copy of the related bank statements.

Minority or Women-Owned Business Enterprise Participation

Successful applicants will be required to comply with the requirements of Article 15-A of the New York State Executive Law. For purposes of this solicitation, the Department has established an overall goal of 30% for MWBE participation. If your project is selected for an award, you will be required to comply with all the contractual requirements, including demonstrating that a good faith effort is made to meet the goals for certified MWBE firms participation as stated in your contract and in accordance with Article 15-A.

For additional detail, the Contractor Requirements And Procedures For Participation By New York State-Certified Minority And Women-Owned Business Enterprises, Equal Employment Opportunities For Minority Group Members And Women, And Service-Disabled Veteran-Owned Businesses can be viewed at: http://www.dos.ny.gov/funding.

Contract Period

Subject to the continued availability of funds in the budget, the contract period shall not exceed five years from the start of the project. No extensions are anticipated. The earliest start date of contracts is April 1, 2017. Upon request by the grant recipient, with a showing of good cause, the contract start date may be set to a date in the future not to exceed 12 months beyond the contract execution date. Special consideration for extensions due to extreme extenuating circumstances will only be granted on a case-by-case basis. To ensure timely completion, the Department encourages submission of an application for a discrete phase (e.g. planning, design, construction) of a project.

Satisfactory Progress

It is imperative that the grant recipient complete the project as set forth in the agreed upon work program and individual monitoring plan. Failure to render proof of satisfactory progress or to complete the project to the satisfaction of the State may be deemed an abandonment of the project and may cause the suspension or termination of any obligation of the State. Satisfactory progress toward implementation includes, but is not limited to, executing contracts and submitting status reports and payment requests in a timely fashion, retaining consultants, written certification of compliance with procurement requirements, completing plans, designs, permit applications, reports, or other tasks identified in the work program within the time allocated for their completion. The Department may recapture awarded funds if satisfactory progress is not being made on the implementation of a grant project. Applicants should not submit applications if they do not expect to initiate the project within a reasonable time period after receiving an executed contract and will not be able to complete the project within the time period cited in the application.

Other Grant Requirements for Construction Projects

Grant funded work must be done on public property or where there is a permanent public interest established, such as a conservation easement, and the predominant purpose is to provide a public benefit. Property where improvements are made must remain available to the public and provide direct public benefit for the intended useful life of the project. Property sold or transferred prior to the useful life may require that grant funds are returned to the Department.

Projects intended to be open to the public must be open to the general public and not limited to residents of the municipality receiving a grant. Signage to this effect must be provided at these sites.

It is required that project design and construction be undertaken under the supervision of an architect and/or engineer licensed to practice in the State of New York. In addition, proper certification from a licensed architect or engineer, as appropriate to the task, will be required for the preparation of designs and specifications and for the submission of as-built plans upon completion of the project.

Prior to the start of construction, the successful applicant will be required to install a sign satisfactory to the Department identifying the Department's funding of the project. The project sign will need to remain in place for the useful life of the improvements undertaken.

In addition to responsibility for compliance with local regulations, the grant recipient is responsible for complying with applicable State and Federal regulations, including, but not limited to:

- State Environmental Quality Review Act
- State Freshwater and Tidal Wetlands Acts
- US Army Corps of Engineer permits
- Coastal Erosion Hazards Areas Act
- Floodplain Management criteria
- State and Federal laws and regulations for Historic Preservation
- Coastal Zone Management Act (federal)

Grantees will be expected to provide quarterly reports, request reimbursement using forms provided by the Department, and complete a final project summary report and measurable results form.

Funding Priorities:

Projects that revitalize communities and waterfronts and also advance the Downtown Revitalization Initiative, REDC Opportunity Agenda, or Veterans Initiative.

Application Evaluation Criteria:

Applications will be reviewed according to the specific criteria presented below.

Minimum Criteria:

Eligible applicants are villages, towns, or cities, and counties with the consent and on behalf of one or more towns, villages, or cities which are located along New York's coasts or designated inland waterways. Failure to meet this criterion will result in immediate disqualification of the application, which will not be further evaluated.

Program Criteria (maximum of 80 points):

Applications will be evaluated to assess the degree to which they meet the following program criteria:

- Vision (maximum of 4 points)
- Process (maximum of 8 points)
- Strategies (maximum of 24 points)
- Implementation (maximum of 12 points)
- Leveraging (maximum of 8 points)
- Performance Measures (maximum of 4 points)
- Evaluation of Budget and Cost (maximum of 20 points)

Regional Economic Development Council Endorsement (maximum of 20 points):

Each application will be scored by the Regional Economic Development Council in which the proposed project is located. Regional Councils will review applications to assess the degree to which the project helps implement the Regional Strategic Plan. The Regional Council will score applications based on a set of standards, referred to as "endorsement standards." and will assign each project a single score of 20, 15, 10, 5 or 0 (no fractions) based on merit. Regional Strategic Plans and endorsement standards can be found at https://regionalcouncils.ny.gov/.

Award Method:

A total score of 100 points is possible for any application, of which up to 80 points is derived from program criteria and 20 points from the Regional Economic Development Council (REDC) endorsement.

The Department will fund the highest scoring applications until the allocated funds are exhausted. Approximately \$15.2 million is anticipated for awards for this procurement, with up to \$2 million for updates to existing LWRPs to mitigate future physical climate risks.

Eligible Area, City, County Population Limits or Population Target Types:

Approximately \$10,000,000 will be awarded for projects which are in, or primarily serve, areas where demographic and other relevant data demonstrate that the areas are: densely-populated and have sustained physical deterioration, decay, neglect, or disinvestment, or where a substantial proportion of the residential population is of low income, or is otherwise disadvantaged and is underserved with respect to the existing recreational opportunities.

Matching Fund Requirements:

Local Match: State assistance awarded and paid shall not exceed 75% of the total eligible project costs set forth in the application and as approved by the Department, except where the proposed project is located in an environmental justice community, in which case state assistance awarded and paid shall not exceed 85% of the total eligible project costs set forth in the application and as approved by the Department.

The total eligible cost of the project is the total of costs set forth in the grant application, less any federal assistance and other state assistance from the Environmental Protection Fund. In addition, the Environmental Protection Fund grants provided under this program may not be used as the local match for any federal grants without explicit permission from the Department. State assistance payments will be made to grant recipients based on actual expenditures for eligible costs up to the amount of the grant awarded.

Explicit demonstration of local match is required at the time of application. Failure to fully demonstrate this match (the amount, type and source) within the application may result in a reduced award amount or in the disqualification of the application.

Additional Resources:

The Request for Applications is available on the Department of State's website: http://www.dos.ny.gov/funding. Updates and/or modifications to the Request for Applications, along with answers to written questions received, will be posted on the Department of State's website.

Pre-application workshops will be held at several locations around the State. The workshop schedule and further information are available at http://regionalcouncils.ny.gov/. All those who would like to have the application process explained or have process-related questions are encouraged to attend.

For general questions on this grant program, please submit written questions by email to opd@dos.ny.gov or New York State Department of State, Office of Planning and Development, Attn: LWRP RFA Questions, 99 Washington Avenue, Suite 1010, Albany, New York 12231.

Canalway Grants Program

Funding Available: Up to \$1 million

DESCRIPTION:

The "Canalway Grants Program" includes up to \$1.0 million in competitive grants available to eligible municipalities, and 501(c)(3) non-profit organizations along the New York State Canal System for canal related capital projects. The minimum grant request amount is \$25,000. The maximum grant request is \$150,000. Grant administration and pre-development costs shall not exceed 10% of the grant award amount. These costs may be used as part of the applicant match though, with no cap.

FUNDING PRIORITIES:

Priority will be given to projects that are intended to further the goals and objectives of the NYS Canal Recreationway Plan http://www.canals.ny.gov/news/crc/plan.html and Regional Economic Development Councils Strategic Plans http://regionalcouncils.ny.gov/

Priority in this round of funding is being given to projects that recognize and support the bicentennial of the Erie Canal between 2017 and 2025 and result in noteworthy and sustainable recognition of the Canal System's significance, relevance, and heritage during and after the 2017-2025 bicentennial of Erie Canal construction.

The Canal Corporation's goal for the Erie Canal Bicentennial Celebration is to strengthen the Canal's identity by raising public awareness of the historical and current impact of the Canal, expand community engagement and participation in canal programs; and increase investment in the canal to generate economic and cultural benefits for all communities ensuring an enduring legacy. Information on the history of the canal can be found http://www.canals.ny.gov/history/history.html

NOTE: The New York State Council on the Arts (NYSCA) has established a grant program for cultural projects related to the Erie Canal Bicentennial. For more information on NYSCA grant criteria see: http://www.arts.ny.gov/public/guidelines/regional_economic_Dev/index.htm
Bicentennial related projects that include an Arts and Heritage component seeking funding through the New York State Council on the Arts CFA will be given priority consideration.

Applicants are also encouraged to explore additional state agency funding sources for historic preservation, waterfront development, recreational access and tourism marketing projects and/or programs.

Projects proposed for Canal funding should preserve and rehabilitate canal infrastructure, enhance recreational opportunities for water-based and land-side users, promote tourism, economic development, and revitalization in the canal corridor and enhance the connections between the canal and the corresponding region. Funding can be used to expand public access, increase recreational use, improve services for motorized and non-motorized boaters, improve services for Canalway trail users, and stimulate private investment along the NYS Canal System. Canal CFA projects are expected to offer a greater appreciation and understanding of canal and community history, and to promote the protection of environmental and historic canal resources.

In addition, proposed projects that are part of the following state wide initiatives will be looked upon favorably:

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014, the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

ELIGIBLE TYPES OF APPLICANTS:

- Municipalities
- Not-for-profit Corporations

Not-for-profit corporations are subject to New York State's Not-For-Profit Corporation Law. In order to apply under this program, a not-for-profit corporation must have proof of incorporation (or equivalent document) from the NYS Department of State or NYS Board of Regents, a charities registration number from the NYS Office of the Attorney General, and proof of tax-exempt status under the IRS code.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

Eligible canal capital projects include, but may not be limited to: constructing new buildings, vessels or structures; constructing additions or improvements that enlarge, expand, enhance or extend existing buildings, vessels or structures; new systems in existing buildings, vessels or structures (HVAC, plumbing, electrical, mechanical, propulsion); substantial renovations or preservation of existing buildings, vessels or structures, including reconfigurations (removal or construction of walls, ceilings and flooring, windows, window frames, hulls); site preparation and improvements associated with a project (excavation, demolition, roadways, sidewalks, exterior lighting, sprinkler systems, utility hook-ups); acquisition of furnishings, fixtures, machinery and equipment with a useful life in excess of five years; constructing or rehabilitating segments of Canalway Trail; constructing or rehabilitating docks or bulkeaheads for the purpose of public access to and from the Canal System; and/or hazardous waste clean-up associated with a project.

PRE-APPLICATION REQUIREMENTS:

Boundary Eligibility: Projects must be located along one of the four canals of the Canal System (Erie, Champlain, Oswego and Cayuga-Seneca), trail linkages or connections to existing Canalway Trail segments, or the historic canal alignment. See map and list of eligible communities at http://www.canals.ny.gov/community/grant-muni.html

Applicants must demonstrate a minimum of 50% matching funds. Eligible matching funds include federal, local, private and **other agency** state funding (Canal Corporation funds may not be used towards matching funds).

Eligible match also includes the value of in-kind services and donations. See Award Criteria for more details on eligible match.

The applicant is responsible for obtaining all required permits and approvals from federal, state, and local agencies, such as the U.S. Army Corps of Engineers, NYS Department of Environmental Conservation and NYS State Office of Parks, Recreation and Historic Preservation, and any others that may be required by the NYS Canal Corporation.

Please note that the New York State Canal Corporation is subject to the State Smart Growth Public Infrastructure Act (Chapter 433 of the Laws of 2010) and must, to the extent possible, make funding decisions consistent with the provisions of that Act.

SUCCESSFUL APPLICANT REQUIREMENTS:

For projects proposed by a municipality, the municipality will be lead agency for purposes of the State Environmental Quality Review Act (SEQRA) or will be responsible for initiating lead agency designation procedures, if there are other involved agencies. For new projects initiated after receipt of the grant award letter, the Canal Corporation shall be an involved agency. The municipality shall meet the procedural and substantive requirements of SEQRA and all other state, federal or local law, rules, regulations, ordinances, codes and requirements. For non-profit organizations, the Canal Corporation will determine whether it will proceed as lead agency, initiate the lead agency designation process or refer lead agency to the local municipality. If the project is a Type I or Unlisted Action, the Environmental Assessment Form will be required prior to contract for award. If a Determination of Significance has been established, documentation will be required prior to contract for award.

Grant funds will be provided on a reimbursement basis **ONLY**. Receipts, invoices and other documentation must meet the requirements of the Canal Corporation and the Office of the State Comptroller. Reimbursement will only be provided for projects or portions of a project initiated after the date of the grant award letter from the Canal Corporation. Projects may be initiated prior to receipt of the award letter, and **matching expense** documentation will be accepted for expenses up to one year prior to the date of the award letter, but reimbursement will **only** be provided for portions of the project initiated **after** the date of the award letter. Reimbursement payments **will not** be issued prior to final contract execution.

The Canal Corporation reserves the right to reallocate funding and grant awards based upon available funds and grant requests.

INELIGIBLE ACTIVITIES:

- Use of grant funds for land acquisition is prohibited (however the costs of acquisition may be used as a local match)
- Grant funds cannot be used to cover operating expenses

SELECTION CRITERIA

Each project will be rated with the following evaluation criteria. Criteria #1, Regional Council Endorsement will carry 20% weight and an independent weighting committee will assign weights for criteria #2 through #10. Final ranking of project applications will be based on a weighted scoring.

Vision, Regional and Statewide Strategies

- > Is the project endorsed by the corresponding Regional Economic Development Council?
- Is the project consistent with the goals and objectives of the NYS Canal Recreationway Plan? Does it enhance an existing harbor, service port, lock project or the Canalway Trail, or improve public access to the Canal System and Canal related amenities?
- ➤ Does the project recognize and support the bicentennial of the Erie Canal between 2017 and 2025? Will the project result in a noteworthy and sustainable recognition of the Canal System's significance, relevance, and heritage during and after the 2017-2025 bicentennial of Erie Canal construction?
- ➤ Is the project consistent with regional or intermunicipal plans, including NYS Department of State "Local Waterfront Revitalization Program" (LWRP), Erie Canalway National Heritage Corridor Management Plan, or other regional and local plans?
- Does the project address 2016 statewide REDC Initiatives including Downtown Revitalization, NYRising, Global NY, Opportunity Agenda, and Veteran's Related Projects?

Public/ Stakeholders:

Is widespread support from residents and other canal stakeholders demonstrated in the application?

Financial Viability

- Are the project costs reasonable and clearly defined both in the Budget sheet and in the supporting documents?
- Is viable and accessible match clearly demonstrated in the grant budget?

Innovation/Effectivesness

- Can the project increase canal visitation and/or participation in canal related activities?
- Does the project protect or enhance historic and/or natural resources of the Canal System?

Implementation

- Does the proposal reflect a reasonable and achievable timeframe for completion of the grant funded project including project milestones and identification of parties responsible for project oversight?
- Does the proposal define a reasonable and achievable strategy for the long term operation and maintenance of the project?

AWARD CRITERIA DETAILS

A 50% match will be required on all grants and must be fully documented according to the requirements of the Canal Corporation and the Office of the State Comptroller. Principal types of applicant share are:

- Cash: Includes grants other than this grant request.
- **Force Account** (Payroll of applicant): Itemize according to job title or job assignment (on project). At the time of the reimbursement request, grant recipients will be required to document time worked, tasks, pay ratio and payment (including components and percentage of fringe benefit rate).
- **Professional Services**: The value of services provided by professional and technical personnel and consultants. Three-year retroactivity applies.

- **Supplies and Materials**: The current market value of items warehoused (not yet installed). Three-year retroactivity applies; use value current at time items were obtained.
- Volunteer Labor: Skilled and professional labor can be computed at the job rate. The
 value for labor (unskilled labor and work performed by professionals or skilled laborers in
 an area outside of their area of expertise) of an adult (18 and over) donating time to a
 project may be computed up to the amount identified as the Value of Volunteer Time for
 New York State at http://www.independentsector.org/volunteer time
- (For example, a lawyer donating legal services may compute the value based on the standard billing rate, but the value for the same lawyer donating time painting walls will be computed up to the amount identified as the Value of Volunteer Time for New York State).
- **Equipment Usage**: Compute the value according to its fair market rental value in project location.
- Real Property: The value of all property acquired, donated or converted from other purposes should be included in the project schedule. One year retroactivity applies to all three categories.

Canal Corporation assistance toward the costs of the project shall not exceed 50% of the approved project cost. The Canal Corporation shall not be responsible for any increases in the total project costs beyond the grant approval amount indicated in the award letter from the Canal Corporation. Qualifying match types include in-kind services, federal funding, other state funding, donated services or volunteer labor, force account (paid labor), supplies, materials and land acquisition (however, grant funds CANNOT be used for land acquisition.) Donated professional services should be valued at the prevailing hourly rate with overhead costs.

Maintenance and operation of facilities receiving grants will be the responsibility of the applicant. All successful applicants will be required to enter into a formal contract and agree to other legal documents with the Canal Corporation to ensure the long term protection of the property and also restrict changes in the use of the property. A preservation covenant or conservation easement must be conveyed for work involving historic resources.

The liability for projects constructed, owned and maintained by awardees on real property not under the jurisdiction of the Canal Corporation will remain with the grant awardees. Projects on Canal Corporation real property must be designed and constructed with Canal Corporation approval and in accordance with engineering and design standards of the Canal Corporation. Projects must provide for public safety and must not interfere with canal operations or navigation. Projects will be required to meet all applicable insurance requirements.

Projects on Canal Corporation real property may require the purchase, lease or permitting of the real property from the Canal Corporation, in accordance with all applicable laws and regulations and the Canal Corporation's "Canal Real Property Management Policy" and standard operating procedures.

Project plans must be reviewed and approved by the Canal Corporation before advertisement or contract letting. Every project must comply with all applicable local, state and federal laws, rules, regulations, requirements, ordinances and codes.

ADDITIONAL RESOURCES

For more information, eligible applicants should contact the New York State Canal Corporation, 30 South Pearl Street, Albany NY 12207 www.canals.ny.gov/community/grant.html
procurement@canals.ny.gov

Energy

NYSERDA Energy Efficiency Programs

Funding Available: Up to \$40 million available

NYS Energy Research and Development Authority - Flexible Technical Assistance DESCRIPTION:

Program provides eligible New York State commercial, industrial, and institutional end users with objective and customized engineering analysis to help make informed energy decisions.

ELIGIBLE TYPES OF APPLICANTS:

FlexTech is funded on a first-come, first served basis until funds are exhausted. Eligible Applicants are New York State electricity customers of a participating utility company, who pay into the System Benefits Charge (SBC). The SBC may be a line item on the customer's utility bills.

Eligible Applicants include, but are not limited to:

- Commercial Facilities
- Industrial Facilities
- Public and Private K-12 schools
- Colleges and Universities
- Healthcare Facilities
- Agricultural Facilities
- Municipalities (Local Government)
- State Agencies & Government
- Not-for-profit Corporations

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

Customers who are in need of a service provider may choose from NYSERDA's FlexTech Consultant list comprised of firms under NYSERDA contract who have been competitively selected to provide technical services across the state. The current list of FlexTech Consultants is available on NYSERDA's website at www.nyserda.ny.gov/flextech. Alternatively, customers may select their own service provider. Potential service providers include, but are not limited to: ESCOs, energy consultants, and engineering companies.

Eligible study categories include:

- Energy Feasibility Studies Studies and customized recommendations for the energy consuming systems at your facility that align with your business goals.
- Master Planning Ongoing identification of energy opportunities for your business. Services include energy, carbon and sustainability master planning, long-term energy management support, and RFP preparation.
- Industrial Process Efficiency Studies focusing on increasing productivity while improving energy performance. The findings of these studies help your company define and reduce energy use per unit of production.
- Data Centers Assess energy efficiency and reduce energy and carbon impacts in your data center support systems. Includes items such as system upgrades or replacement, server virtualization, and redundancy optimization.
- Combined Heat and Power Study to investigate the feasibility of installing gas-fired combined heat and power at your site.
- Farm Energy Audits: Energy feasibility studies that provide farmers with cost effective, energy efficiency opportunities for their farm process.

PRE-APPLICATION REQUIREMENTS:

Customers must be contributing to the SBC. Work conducted prior to scope of work receipt is not eligible for cost-sharing.

SUCCESSFUL APPLICANT REQUIREMENTS:

Successful Applicants will work with NYSERDA staff, their NYSERDA FlexTech Consultant, or chosen service provider, to develop a detailed and site specific scope of work. This scope of work will then be reviewed and approved by NYSERDA. Please contact NYSERDA for scope of work requirements.

Upon NYSERDA approval of the scope of work, NYSERDA will issue a Purchase Order for the project. Applicants may begin study execution upon NYSERDA's receipt of the scope of work at their own risk. Cost-share funds are not committed until the application and scope of work are approved and a Purchase Order is issued.

The draft final report will then be developed and submitted to NYSERDA for review and comment. Please contact NYSERDA for final report requirements. Upon NYSERDA approval of the final report, final payment may be issued.

FUNDING PRIORITIES:

Eligible applications are accepted on a first-come, first-served basis until funds are exhausted.

INELIGIBLE ACTIVITIES:

- New facilities or those that have undergone substantial renovations, which have not been occupied for more than one year are not eligible for funding.
- Whole building, new construction, new equipment commissioning and retro-commissioning is not eligible for funding under this program.
- Detailed engineering design is not eligible for funding under this program.
- Applications seeking funding for single, multifamily, or Publicly Assisted Housing are not eligible under this program, but may apply under NYSERDA's one of NYSERDA's other programs.
- Applications seeking funds to support the sale or distribution of energy are not eligible for funding under this program except as defined in NYSERDA's CHP requirements.
- Equipment purchases are not eligible for funding under this program, except for metering equipment, software costs, and other data collection hard costs. To be eligible for funding, the equipment must be a necessary component of the funded study.
- No service provider may apply for more than 25% of the funds available under this program.
- Power quality, power factor, and power conditioning studies are not eligible for funding under this program.
- Utility billing error analysis is not eligible for funding under this program.
- Organizations that generate, transmit, or distribute energy for sale are not eligible for funding under this component of the program.
- Applications for generation studies without a heat recovery component are not eligible for funding.
- Applications for studies proposing to evaluate generation systems utilizing fuel sources other than natural gas are not eligible for funding.
- Applications seeking assistance with evaluating CHP systems for which the potential generation capacity would be larger than 50 MW or mechanical equivalent in total prime mover capacity, including back up, are not eligible for funding.
- Applications seeking assistance with evaluating CHP systems for which less than 75% of the electricity generated would be used on-site are not eligible for funding.

SELECTION CRITERIA:

FlexTech provides funding on a first-come, first-served basis until funds are exhausted.

AWARD CRITERIA DETAILS

ELIGIBLE AREA, CITY, COUNTY POPULATION LIMITS OR POPULATION TARGET
TYPES: Customers must be contributing to the System Benefits Charge (SBC) on their
electric utility bill in order to be eligible. Distribution customers of the six major New York State
electric utilities (Central Hudson Gas & Electric Corporation, Consolidated Edison, New York
State Electric & Gas Corporation, National Grid, Orange and Rockland Utilities, Inc., and
Rochester Gas and Electric Corporation) may contribute to the SBC.

LIMITATIONS:

- For most applications, NYSERDA will contribute fifty percent (50%) of the eligible study costs, up to the lesser of either \$500,000 or ten percent (10%) of the Applicant's annual energy costs, based on an approved Scope of Work.
- Service providers and customers are limited to ten (10) open applications at any given time.
- Unless otherwise negotiated, all work funded under this program must be completed within two (2) years of issuance of the Purchase Order.
- Service provider travel costs are limited to 3% of the total project cost.
- An independent third-party consultant is required for all projects.
- LONG RANGE GOALS: FlexTech's goal is to increase productivity and economic competitiveness of participating facilities by identifying and encouraging the implementation of cost-effective energy efficiency.
- PROJECT TERM COMPLETION DATES: Individual study schedules vary. Unless otherwise negotiated, all work funded under this program must be completed within two (2) years of issuance of the Purchase Order.
- MATCHING FUND REQUIREMENTS / DEADLINES: If the customer chooses to work with a
 NYSERDA FlexTech Consultant, NYSERDA's contribution, up to 50% of the total project cost,
 will be paid directly to the Consultant, provided the work is acceptable to the customer and
 NYSERDA. The customer will pay the remaining percentage of the total project cost of the
 Consultant fees directly to the Consultant under terms and conditions to be negotiated by the
 customer and the consultant.

If the customer chooses to work with an independent service provider, the customer will pay 100% of the total project cost directly to the independent service provider under terms and conditions to be negotiated by the Applicant and the independent service provider. NYSERDA will reimburse the customer, up to 50% of their contribution to the total eligible project cost, provided the work is acceptable to the customer and NYSERDA.

All projects must include cost-sharing in the form of matching cash support from the customer. In-kind contributions of any type are not allowed as matching funds.

FlexTech funding is available on a first-come, first-served basis until funds are exhausted.

ADDITIONAL RESOURCES:

FlexTech Main Page: www.nyserda.ny.gov/flextech

FlexTech Cost-Shared studies – outline of process: http://www.nyserda.ny.gov/All-Programs/Programs/FlexTech-Program/FlexTech-Process

NYS Energy Research and Development Authority – Commercial New Construction Program

DESCRIPTION:

The Commercial New Construction Program (CNCP) provides technical and financial support to evaluate energy efficiency options and to promote the installation of energy-efficient electric equipment in new and substantially renovated commercial and industrial buildings.

ELIGIBLE TYPES OF APPLICANTS:

 State and local governments, businesses, not-for-profit and private institutions, public and private K-12 schools, colleges and universities, and health care facilities in New York State that are electricity customers of a participating utility company, and that pay, or will pay, into the System Benefits Charge, are eligible for incentives.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

- Projects for which an architect or engineer is preparing and certifying construction documents, including:
 - New buildings, or space within a new building.
 - Substantial renovations to existing buildings where the space has been, or will be, vacant for at least 30 consecutive days; or where there is a change of use (e.g. warehouse to office).

PRE-APPLICATION REQUIREMENTS

None.

SUCCESSFUL APPLICANT REQUIREMENTS:

- Submit a Consolidated Funding Application (CFA).
- Working with NYSERDA, identify, analyze and document potential energy efficiency measures and incentives. Technical support services during this phase may require cost-sharing between NYSERDA and the applicant, with the applicant's prior approval.
- Purchase and install equipment after receiving an incentive offer from NYSERDA.*
 - * NYSERDA may elect to inspect projects prior to final approval. If requested by NYSERDA the applicant must also provide access to the site for post-occupancy measurement and verification.

FUNDING PRIORITIES:

- Funding is available on a first-come, first-served basis until funds are exhausted;
- All applications to the CNCP are given equal consideration; and
- To ensure eligibility to participate in all services available through the CNCP and to maximize CNCP benefits, NYSERDA recommends that applications be submitted in the early schematic design phase or sooner.

INELIGIBLE ACTIVITIES:

 Applicants may not obtain incentives for the same energy efficiency measures through other NYSERDA programs or from programs offered by their local utility;

- Ineligible projects include renovations and equipment upgrades at existing facilities where the facility will remain occupied during construction;
- Applicants who do not, or will not, pay into the System Benefits Charge through their local utility company are ineligible for participation in the program;
- Applicants may not obtain incentives for energy efficiency measures installed before an application is submitted and an CNCP incentive offer is issued by NYSERDA; and
- Energy-efficiency measures must be cost effective.

SELECTION CRITERIA:

- The program is open enrollment, advertised as a Program Opportunity Notice (PON), and is
 offered on a first-come, first-served basis subject to funding availability as of the date of the
 program offer letter.
- Incomplete or unauthorized applications will be returned.

AWARD CRITERIA DETAILS:

- ELIGIBLE AREA, CITY, COUNTY POPULATION LIMITS OR POPULATION TARGET TYPES:
 - State and local governments, businesses, not-for-profit and private institutions, public and private schools, colleges and universities, and health care facilities in New York State that are electricity customers of a participating utility company, and that pay, or will pay, into the System Benefits Charge, are eligible for incentives.
- LIMITATIONS: Each PON is offered with defined technical assistance and incentive rates and caps. Refer to the current PON for details.
- LONG RANGE GOALS: The CNCP offers technical and financial support to effect a permanent transformation in the way buildings are designed and constructed for energy efficiency in New York State with a focus on replicable, deep energy savings and zero net energy projects.
- PROJECT TERM COMPLETION DATES: Financial incentives are based upon the predicted performance of building energy efficiency improvements as compared to a designated baseline. NYSERDA will provide written pre-approval of custom measure and whole building design applications qualified for financial incentives. This pre-approval authorizes the applicant to proceed with the specification, purchase and installation of specific equipment and building features described in the approved application. NYSERDA will hold the necessary incentive funds for the applicant until the building is completed. The applicant will be asked to provide written certification that the equipment and building features have been installed. Upon NYSERDA review and approval of the completed installation and any technical reports, a check will be issued to the applicant. NYSERDA may elect to inspect any and all projects prior to final approval and the applicant must provide site access to NYSERDA staff or contractors after project completion for possible measurement and verification.
- MATCHING FUND REQUIREMENTS / DEADLINES: Technical assistance is offered on a
 cost-shared basis and will be invoiced after delivery of the technical assistance report
 approved by NYSERDA or upon cancellation of the technical assistance services. Payment of
 the applicant's portion of the cost share is due within 30 days of the invoice date.

ADDITIONAL RESOURCES:

More information is available at http://www.nyserda.ny.gov/new-construction. 1-866-NYSERDA

NYS Energy Research and Development Authority – Industrial and Process Efficiency Program

DESCRIPTION:

The New York State Energy Research and Development Authority (NYSERDA)'s Industrial and Process Efficiency (IPE) Program provide performance-based assistance to manufacturers and data centers implementing energy efficiency and process improvements.

IPE assists commercial and industrial manufacturers and data centers in identifying ways to improve energy efficiency through capital investments and process improvements by offering capital incentives and practical technical assistance while recognizing the importance of sustaining reliability and maximizing uptime. IPE's goal is to help manufacturers and data centers increase product output and improve data processing as efficiently as possible. IPE focuses on projects that improve manufacturing process productivity and data center efficiency. For example, projects that increase throughput, reduce scrap, improve productivity, and prioritize and optimize server loads all have an energy component. Manufacturing, industrial, and data center facilities are eligible for participation in this program and are engaged through effective marketing, which includes key account strategies to build ongoing relationships as the primary energy efficiency resource for customers.

ELIGIBLE TYPES OF APPLICANTS:

All of New York State manufacturing, industrial and data center facilities that pay into the System Benefits Charge (SBC):

- Manufacturing facilities, or support operations such as warehousing and distribution sites:
 - Example: Plastics and Packaging, Chemicals, Petrochemicals, Metals, Paper and Pulp, Transportation, Biotechnology, Pharmaceutical, Food and Beverage, Mining and Mineral Processing, General Manufacturing and Equipment Manufacturers.
- Data Centers located in various business sectors:
 - Example: Manufacturing, Financial, Higher Education, Health Care, Commercial Real Estate, Service Provider, Co-location Facilities, Government, Legal, Insurance, and Telecom.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

Applications will be accepted on a first-come, first-served basis, or until funds are exhausted.

- NYSERDA's focus is on projects that improve manufacturing process productivity and data center efficiency. NYSERDA's performance-based incentives are calculated from the total annual energy savings that result from implementing energy efficiency measures.
 - For example, projects that increase throughput, reduce scrap, improve productivity, and prioritize and optimize server loads all have an energy component and may be eligible for a NYSERDA incentive.
- NYSERDA also provides incentives for improvements to support system efficiency (related to process) such as process cooling, heat recovery, pumping systems, compressed air, air flow management (hot isle/cold isle), and UPS system upgrades.
- O&M incentives are available for projects that deliver verifiable annual energy savings resulting
 from upgrades or initiatives to improve operations. Projects may involve: Compressed air system
 leak management, replacement of leaking steam traps, installation of cogged style fan belts,
 burner tune-up, server power management, air flow controls optimization, or dynamic temperature
 monitoring and adjustment.

In order to be considered eligible, a facility must pay into the System Benefits Charge (SBC) on their electric bill through one of the following utility companies:

- Consolidated Edison Company of New York, Inc.
- Central Hudson Gas & Electric Corporation
- National Grid Generation d/b/a National Grid
- New York State Electric & Gas Corporation
- Orange and Rockland Utilities, Inc.
- Rochester Gas and Electric Corporation
- Projects must qualify for an incentive of at least \$25,000.
- A facility may receive an incentive for a specific energy efficiency measure either through NYSERDA or a utility company, but not both.

PRE-APPLICATION REQUIREMENTS:

- Current copy of the facility's utility bill with SBC notation
- Description of the energy efficiency project
- Facilities can apply to the program and receive incentives directly from NYSERDA or use a third party if desired

SUCCESSFUL APPLICANT REQUIREMENTS:

- Engineering Study: Incentives are based on a site/process specific engineering analysis.
 NYSERDA's Technical Reviewers are available to assist with the required engineering analysis at no cost to the facility.
- Measurement and Verification (M&V): NYSERDA may use metering and other M&V tools at the Applicant's facility. In addition to the installation incentives described above, any incremental M&V costs will be performed by NYSERDA's technical reviewer at no additional cost to the applicant.
- Project approval is in the form of a purchase order issued to the Applicant by NYSERDA.
 Generally, the purchase order is issued as soon as a reasonably accurate estimate of the
 energy savings is available. For straightforward projects, a purchase order is issued within a
 few weeks of application. For more complex projects, a site visit by NYSERDA staff and/or a
 NYSERDA technical reviewer may be required to develop a clear understanding of the project
 and to estimate energy savings. In either case, the goal is to approve projects as quickly as
 possible.

FUNDING PRIORITIES:

Applications will be accepted on a first-come, first-served basis until funds are exhausted.

SELECTION CRITERIA:

Applications will be accepted on a first-come, first-served basis until funds are exhausted.

AWARD CRITERIA DETAILS:

 ELIGIBLE AREA, CITY, COUNTY POPULATION LIMITS OR POPULATION TARGET TYPES:

All of New York State manufacturing, industrial and data center facilities that pay into the System Benefits Charge (SBC).

LIMITATIONS:

Minimum project: at least \$25,000 incentive

Multiple projects can be bundled together to reach the minimum

Project Incentive Cap: 50% of project cost Facility Incentive Cap: \$2 million per company

\$1 million per electric project \$500,000 per fossil fuel project

LONG RANGE GOALS:

To cost effectively reduce utility consumption for eligible customers.

PROJECT TERM COMPLETION DATES:

Project Process/Milestones:

- Applicant submits application
- Technical Reviewer is assigned to project
- Technical Reviewer reviews energy savings of project
- NYSERDA issues purchase order for estimated incentive
- Facility installs project
- Technical Reviewer verifies the installation and energy savings
- NYSERDA awards incentive
- A facility may take up to 2 years to complete a project.
- MATCHING FUND REQUIREMENTS / DEADLINES:
 - The IPE project incentive cap is 50% of project cost.

ADDITIONAL RESOURCES:

Website: www.nyserda.ny.gov/ipe

New York Power Authority - ReCharge New York

Amount available: Up to 157 Megawatts (availability as of 4/1/17)

Description:

ReCharge New York (RNY) is a statewide economic development power program designed to retain or create jobs through allocations of lower cost electricity to businesses and Not-for-Profit Corporations. The majority of the power remaining to be allocated will be for businesses that plan to expand operations in the state or are looking to relocate to New York State. The RNY power program is a valuable tool for promoting economic development within the state. Businesses and Not-for-Profit Corporations are eligible to apply. The program is not available to sports venues, retail businesses, gaming or entertainment related establishments, and places of overnight accommodations.

Allocations of ReCharge New York power will be awarded based on a competitive application process based on legislative criteria. Recommended allocation awards must be approved by the Economic Development Power Allocation Board and the New York Power Authority Board of Trustees. Allocations of RNY power (in kW) will be delivered after the execution of a contract. The contract could be a term of up to seven years and will specify employment commitments and other terms and conditions for retaining the RNY power allocation.

For more information, eligible applicants should call the ReCharge New York Hotline at 888-JOBSNYS (888-562-7697) or email Recharge.NewYork@nypa.gov.

Environmental Improvements

New York State DEC/EFC Wastewater Infrastructure Engineering Planning Grant Program - Overview

Funding Available: Up to \$3 million

Description

The New York State Department of Environmental Conservation (DEC), in conjunction with the New York State Environmental Facilities Corporation (EFC), will offer grants to municipalities to help pay for the initial planning of eligible Clean Water State Revolving Fund (CWSRF) water quality projects. Up to \$3 million has been made available for this round of the Wastewater Infrastructure Engineering Planning Grant (EPG) program.

Grants of up to \$100,000⁴ to finance engineering and planning services for the production of an engineering report will be provided to municipalities with a Median Household Income (MHI) of:

- Equal to or less than \$65,000 in the following Regional Economic Development Council (REDC) regions
 - Capital District
 - o Southern Tier
 - North Country
 - Mohawk Valley
 - Central NY
 - o Finger Lakes
 - Western NY
- Equal to or less than \$85,000 in the following REDC regions
 - o Long Island
 - New York City
 - o Mid-Hudson

The ultimate goal of the EPG program is to advance water quality projects to construction for needy communities. Successful applicants can use the engineering report funded by the grant to seek financing through the CWSRF program or other funding entities to further pursue the identified solution.

Eligible Types of Applicants

- Municipalities as defined in the Key Definitions section of this document; and
- Median household income (MHI) of the municipality is
 - Equal to or less than \$65,000 according to the United States Census, 2015
 American Community Survey for municipalities located in REDC regions of
 Capital District, Southern Tier, North Country, Mohawk Valley, Central NY, Finger Lakes, or Western NY; or
 - Equal to or less than \$85,000 according to the United States Census, 2015
 American Community Survey for municipalities located in REDC regions of Long Island, New York City and Mid-Hudson.

A summary of the United States Census, 2015 American Community Survey MHI data can be found on the EFC EPG website, www.efc.ny.gov/epg.

- Municipalities may only have two *active* EPG awards; they are not eligible to have three active awards.
 - o An active EPG award means a project that has been awarded funding and

⁴ See the "Grant Award Details" section of this document for details of funding amounts.

awaiting an executed grant agreement or currently has an executed grant agreement with EFC.

Eligible Activities

Funding can be used by municipalities for the preparation of an engineering report⁵ and planning activities to determine the scope of water quality issues, evaluate alternatives, and propose a capital improvement project. In addition, the costs to conduct an environmental review for the recommended alternative in the report are eligible.

Priority will be given to municipalities proposing planning projects that are:

- required by an executed Order on Consent;
- required by a draft or final State Pollutant Discharge Elimination System (SPDES) permit;
- upgrading or replacing an existing wastewater system;
- constructing a wastewater treatment and/or collection system for an area with failing onsite septic systems; or
- identified in a Total Maximum Daily Load (TMDL) implementation plan.

The report must follow EFC's current Engineering Report Outline. The report must contain a comprehensive analysis of the following alternatives, as applicable:

- No-action alternative (required)
- Green infrastructure in combination with gray infrastructure or individually (required for projects involving stormwater, including stormwater inflow to sewer systems)
 - A justification must be provided if a green infrastructure component is not part of the recommended alternative
- Repair or replacement versus new construction
- Regional consolidation opportunities
- Centralized versus decentralized (required for new systems), or a combination thereof (small cluster or individual systems)

Any alternatives considered technically infeasible should be identified as such and the rationale briefly discussed.

Smart Growth alternative(s) must be considered and documented in the engineering report.

In accordance with the laws, rules and regulations governing the CWSRF, projects defined in the federal Clean Water Act, Section 212 as treatment works must be publicly-owned.

Ineligible Activities

- Projects that do not lead to the restoration or protection of a surface waterbody.
- Projects that do not address improvements to a publicly-owned treatment works.⁶
- Projects and scope listed on the 2017 CWSRF Intended Use Plan Annual Project Priority List.
- Design and construction costs for any projects.

Grant Award Details

⁵ See the "Key Definitions" section of this document for specific information on the required contents of the engineering report.

⁶ See the "Key Definitions" section of this document on what is considered an eligible publicly-owned treatment works activity.

Option 1 - \$30,000 Grant

- Population of Municipality: 50,000 or less according to the United States Census, 2015 American Community Survey. Population data can be found on the EFC EPG website at www.efc.ny.gov/epg.
- Type of Planning Project: any wastewater infrastructure-related, including disinfection projects.
- Engineering Report Requirements: Due within 12 months of grant agreement execution.

Option 2 - \$50,000 grant

- Population of Municipality: Greater than 50,000 according to the United States Census, 2015 American Community Survey. Population data can be found on the EFC EPG website at www.efc.ny.gov/epg.
- Type of Planning Project: any wastewater infrastructure-related, including disinfection projects.
- Engineering Report Requirements: Due within 12 months of grant agreement execution.

Option 3 - \$100,000 grant

- Population of Municipality: no limit
- Type of Planning Project: Only for wastewater infrastructure inflow and infiltration issues as a result of an Order on Consent or SPDES Permit Compliance Schedule.
- Engineering Report Requirements: Due within 18 months of grant agreement execution.

Match

All grants require a local match equal to 20 percent of the requested grant amount. The match can include cash and/or in-kind services⁷. Other grants may not be used for local match. The applicant should identify the source of the match at the time that the application is submitted. The grant will provide up to 80 percent of the eligible planning costs.

Grant Payment

The grant will be disbursed in two payments. The municipality will be eligible to receive half the award amount as an advance payment once the grant agreement is executed. The remainder of the grant award will be paid when the municipality's engineering report has been completed and accepted by DEC and EFC.

Long Range Program Goals

The state encourages grant recipients to use the engineering report completed under this grant to seek financing through the CWSRF program or from other funding entities to further pursue the recommended solution.

⁷ See the "Key Definitions" section of this document for specific information on what is considered in-kind services.

Selection Criteria

Projects will be scored and selected based on the following criteria.

	Points Assigned	Criteria
Regional Economic Development Priority	20 points	Alignment with the goals and priorities of its Regional Economic Development Council (REDC).
Performance Measures	38 points	Severity of existing water quality impairments.
Strategies	22 points	Proposed project is required by an Order on Consent, SPDES permit or TMDL.
Vision	10 points	Planning project is identified in a formally adopted plan and has both public support and a committed local leadership.
Agency Priority	10 points	Alignment with DEC and EFC priorities

Projects will receive a final score and then be selected for grant funding beginning with the highest down to the lowest ranked scores.

In case of a tie, DEC will look at individual scoring categories to determine a grant award. The following evaluation criteria will be reviewed in the following order:

- 1. Performance measures
- 2. Agency priorities
- 3. REDC
- 4. Strategies
- 5. Vision

DEC and EFC will consider regional distribution in the determination of awards, to the extent practicable.

Multiple Application Submissions

Only one project per municipality may be awarded in this Round. If an applicant is submitting multiple applications for their municipality, they are asked to prioritize their applications. In addition, municipalities may only have two *active* EPG awards, they are not eligible to receive a third.

Successful Applicant Requirements

<u>Documentation</u>: Recipients must provide documentation of the following requirements before entering into a grant agreement for the planning project. Forms and examples can be found at: www.efc.ny.gov/epg.

- Legal right to own, operate and maintain the project for the duration of its useful life.
- Compliance with the NYS Smart Growth Infrastructure Policy Act of 2010.
- Compliance with the NYS Minority/Woman-owned Business Enterprises (MWBE) requirements and Service Disabled Veterans Program requirements. www.efc.ny.gov/mwbe
- Executed Engineering Agreement that includes MWBE contract language provided by EFC. An MWBE Work Plan and approved Utilization Plan showing attainment of the required 30% MWBE goal will be required if the Engineering Agreement exceeds \$25,000. www.efc.ny.gov/mwbe

- Detailed final budget and plan of finance including all third party funding agreements, and satisfaction of the minimum 20 percent local match requirement.
- Local resolution authorizing and obligating local match funds. The match can include cash and/or in-kind services. Other grants may not be used for local match.
- Local resolution declaring State Environmental Quality Review Act (SEQR) findings or determinations for the planning activities associated with the grant.
- Local resolution for designation of an Authorized Representative for the project.
- Acknowledgement of project review by the New York State Office of Parks and Historic Preservation's State Historic Preservation Office (SHPO). EFC expects to obtain this on behalf of the recipients.

The grant agreement must be executed within 12 months of grant award.

Key Definitions

<u>Engineering Report</u> - means the document or documents, which determines the technical and economic feasibility of a CWSRF eligible project. [Reference: 21 NYCRR 2602.2(a)(22) New York State Clean Water Revolving Fund Regulations]

Please refer to EFC's current Engineering Report Outline (www.efc.ny.gov/epg) for details on the required report components. In particular, the report must recommend a capital improvement project and consider both Smart Growth alternative(s) and green infrastructure alternative(s). Reports must be submitted electronically.

<u>In-Kind Services</u> - means services performed by capable and qualified employees of the grant recipient for technical and administrative force accounts that are directly related to and in support of the development of the Engineering Report and are deemed reasonable by the Environmental Facilities Corporation.

<u>Municipality</u> - means any county, city, town, village, district corporation, county or town improvement district, Indian reservation wholly within New York State, any public benefit corporation or public authority established pursuant to the laws of New York or any agency of New York State which is empowered to construct and operate a project, or any two or more of the foregoing which are acting jointly in connection with a project. [Reference: 21 NYCRR 2602.2(a)(49) New York State Clean Water Revolving Fund Regulations]

<u>Planning</u> - means the orderly development of a project concept from the original statement of need or purpose through the evaluation of alternatives to a final recommendation on a course of action and measures to implement the selected alternative, including completion of the environmental review process. [Reference: 21 NYCRR 2602.2(a)(51) New York State Clean Water Revolving Fund Regulations]

<u>Treatment Works (Publicly-Owned)</u> – means eligible activities identified in Section 2 of the Clean Water State Revolving Fund Final Intended Use Plan (IUP) for Federal Fiscal Year 2017.

Additional Resources

For more information, visit http://www.dec.ny.gov/pubs/81196.html or www.efc.ny.gov/epg

New York State Department of Environmental Conservation (DEC) – Water Quality Improvement Project Program

Funding Available: Up to \$87 million

DESCRIPTION

The Water Quality Improvement Project (WQIP) program is a competitive, statewide reimbursement grant program open to local governments and not-for-profit corporations for implementation projects that directly address documented water quality impairments or protect a drinking water source. This grant program requires recipients to provide 15% of the award amount as a local share of the project for high priority Wastewater Treatment Improvement projects; 25% of the award amount as a local share of the project for Non-agricultural Nonpoint Source Abatement and Control, Land Acquisition for Source Water Protection, Salt Storage, Aquatic Habitat Restoration, and Municipal Separate Storm Sewer System projects; and 60% of the award amount as a local share of the project for General Wastewater Infrastructure Improvement projects.

Additional Resources

The RFA is available on the Department of Environmental Conservation's (Department's) website: http://www.dec.ny.gov/pubs/4774.html. Updates and/or modifications to the RFA, along with answers to questions received, will be posted on the Department's website. Questions should be submitted to user.water@dec.ny.gov no later than July 10, 2017.

Pre-application workshops will be held around the State. The workshop schedule along with additional information is available at http://regionalcouncils.ny.gov/. All those who would like to have the application process explained or have process-related and/or grant-related questions are encouraged to attend.

Funding

The Department anticipates having up to \$87 million available for WQIP projects, including up to \$1 million available for projects to abate nitrogen loading in Long Island.

The Department may potentially receive additional funding for qualifying projects (e.g., wastewater treatment, nonpoint source abatement and control, aquatic habitat restoration) located in Nassau and Suffolk counties. Should such funding become available, the Department reserves the right to award funding for scored and ranked projects, consistent with the method of award described in this grant opportunity. In addition, the Department may potentially receive additional funding for qualifying beach restoration projects. Should such funding become available, the Department reserves the right to award funding for scored and ranked projects, consistent with the method of award described in this grant opportunity.

Eligible Types of Applicants

Generally, applicants meeting the following criteria are eligible for WQIP funds. There is some variability among eligible applicants for specific project types. Applicant eligibility criteria is more clearly identified under each specific WQIP project type contained in this Request for Applications (RFA).

- Municipalities
- Municipal corporations
- Regulated traditional Municipal Separate Storm Sewer Systems (MS4s)
- Soil and water conservation districts
- Not-for-profit corporations, (Only land acquisition for source water protection projects OR aquatic habitat restoration projects)

The "Legal Name of Applicant" listed in the application must be the name of the entity that will enter into the contract if awarded. The Legal Name of Applicant field should not list an individual. Be sure to select the correct entity that is applying for the grant because the name cannot be switched in any way (i.e. change from the County to the County Office of Planning) after award.

Applicants who have demonstrated poor management of past WQIP contract(s) will not be funded in Round 14. Also applicants who have not previously been awarded a WQIP grant but whose Round 14 application does not demonstrate the experience and ability to carry out the project will not be funded in Round 14.

Projects must have secured at least some of the necessary approvals and be ready to proceed with project implementation to be funded.

Projects that include ineligible activities will be deemed ineligible. See individual project types for a list of ineligible activities for each project type.

All municipalities and soil and water conservation districts must register in the NYS Grants Gateway to be eligible for this grant (http://grantsreform.ny.gov).

All not-for-profits must register and prequalify in the NYS Grants Gateway by the due date of this application to be eligible for this grant (http://grantsreform.ny.gov).

Eligible Types of Projects

- Wastewater Treatment Improvement
- Non-agricultural Nonpoint Source Abatement and Control
- Land Acquisition Projects for Source Water Protection
- Salt Storage
- Aquatic Habitat Restoration
- Municipal Separate Storm Sewer Systems (MS4s)

Ineligible WQIP Projects

- Application proposals that do not address water quality impairment or protect a drinking water source
- Projects that provide no matching funds
- Projects that are seeking funding for planning or design only
- Projects that include ineligible activities as described in the project type descriptions
- For Aquatic Habitat Restoration projects, projects which do not provide any species miles and have a pre-existing condition of minor or less

Funding Priorities

Funding priorities are described in each individual WQIP project type description in this RFA.

DETAILED WQIP PROJECT TYPES AND DESCRIPTIONS ARE LISTED BELOW

Wastewater Treatment Improvement

Eligible Applicants

Municipalities⁸

Eligible Projects

- Wastewater Effluent Disinfection Wastewater treatment projects (as defined in Environmental Conservation Law §56-0101) for facilities that currently do not disinfect their effluent to upgrade municipal systems to meet new wastewater treatment effluent disinfection requirements and increase wastewater treatment plant resiliency with the installation of backup power. Prior to submitting an application, eligible projects must have been notified by the Department that their treatment system requires an upgrade to add effluent disinfection. Municipalities with no current disinfection system will take precedence over repairs or upgrades to an existing system. Applicants will be required to submit an engineering report for the project with their application. Maximum grant available per facility is \$1 million.
- Combined Sewer Overflow/Sanitary Sewer Overflow (CSO/SSO) Projects to upgrade
 municipal systems to meet CSO or SSO discharge requirements. CSO projects under an
 approved Long Term Control Plan will be given highest priority. SSO projects for an
 SSO included in a capacity, management, operation and maintenance (CMOM)
 program, a sanitary sewer evaluation survey plan, identified as a Type 1 outfall in a
 SPDES permit, or listed in a consent order will be given highest priority. Applicants will
 be required to submit an engineering report for the project with their application.
 Maximum grant available per municipality is \$5 million.
- TMDL Implementation Projects to purchase and install equipment necessary to meet Total Maximum Daily Load (TMDL) requirements, such as chemical addition and other techniques to remove phosphorous or nitrogen before the water is discharged from the plant. TMDL Implementation projects listed in a TMDL Implementation Plan, nine element watershed plan or SPDES permit will be given highest priority. Applicants will be required to submit an engineering report for the project with their application. Maximum grant available per facility is \$1,000,000.
- Communities with Inadequate On-Site Septic Systems— Projects to construct systems to serve communities with inadequate on-site septic systems. Communities with Inadequate On-Site Septic Systems projects listed in the PWL as a source of impairment, having a completed sanitary survey conducted by the Department of Health, or listed in the Suffolk County Subwatersheds Wastewater Plan will be given highest priority. Applicants will be required to submit an engineering report for the project with their application. Maximum grant available per system is \$5 million.
- General wastewater infrastructure improvements Wastewater treatment improvement projects (as defined in Environmental Conservation Law §56-0101) to upgrade municipal systems to meet wastewater treatment discharge requirements. Applicants will be required to submit an engineering report for the project with their application. Maximum grant available per facility is \$2.5 million.

⁸ For the purposes of Wastewater Treatment Improvement projects under this grant opportunity, "Municipality" means a local public authority or public benefit corporation, a county, city, town, village, school district, supervisory district, district corporation, improvement district within a county, city town or village, or Indian nation or tribe recognized by the state or the United States with a reservation wholly or partly within the boundaries of New York State, or any combination thereof.

Priorities

The Department will assess the Wastewater Treatment Improvement applications based on the following:

- Highest priority will be given to projects addressing new effluent disinfection, CSO/SSO, TMDL Implementation or Communities with Inadequate On-Site Septic Systems.
- Secondary priority will be given to projects addressing general wastewater infrastructure improvements.

The Department will fund eligible high priority projects starting with the highest scoring projects. The Department reserves the right to award one project from each high priority category scoring 70 or above before awarding additional high priority wastewater projects. Once all the quality high priority projects have been funded, the Department will award funding to the general wastewater infrastructure improvement projects (secondary priority) starting with the highest scoring project.

Performance Measures

The Department will assess the Wastewater Treatment Improvement projects based on the following:

- Highest priority will be given to:
 - Wastewater effluent disinfection projects for facilities that currently do not disinfect their effluent who have been notified by the Department that their treatment system requires an upgrade to add effluent disinfection.
 - o CSO projects that are under a Long Term Control Plan
 - SSO projects that are for an SSO included in a capacity, management, operation and maintenance (CMOM) program, a sanitary sewer evaluation survey plan, identified as a Type 1 outfall in a SPDES permit, or listed in a consent order
 - TMDL Implementation projects that are listed in a TMDL Implementation Plan, nine element watershed plan, or SPDES permit
 - Communities with inadequate on-site septic systems projects that address a source of impairment listed in the PWL, a DOH Sanitary Survey, or in the Suffolk County Subwatersheds Wastewater Plan.
- Secondary priority will be given to:
 - o Projects that are:
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired".
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA with active public water systems where drinking water use has been identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as "stressed" or "threatened".
- Tertiary priority will be given to:
 - Projects that are:
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened"
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA without an active public water system

Scoring

A scoring rubric can be found in the "Evaluation Process for All Project Types" section toward the end of this document.

Grant/Match Fund Split

Grant funds are available for up to:

- 85 percent of the project cost for Wastewater Effluent Disinfection, CSO/SSO, TMDL Implementation or Communities with Inadequate On-Site Septic Systems.
- 40 percent of the project cost for General Wastewater Infrastructure Improvements.

Applicants must provide match funds of at least 15/60 percent of the requested grant amount.

Eligible Costs

Eligible grant and match costs include salary, fringe, contractual, equipment costs, and construction inspection costs incurred by the awardee to implement the construction phase of the project such as general, electrical, plumbing, HVAC and mechanical. Costs must be incurred within the start and end date of the contract to be eligible. The start date of the contract can be no earlier than May 1, 2017.

Ineligible Costs

The following costs are NOT eligible for match or grant reimbursement:

- Engineering
- Design
- Construction oversight
- Non-construction costs incurred during the construction phase of the project.
- Indirect costs (e.g. travel, space/property rent, utilities, and other office supplies)
- Administrative costs
- Legal fees
- Costs incurred outside the start and end date of the contract

Match Funds

Only activities considered eligible for WQIP funding are eligible to be used as match funds. Match funds considered eligible for WQIP funding must be incurred within the start and end date of the contract. Match funds consist of cash contributions and in-kind services put forth by the applicant to complete the awarded project. State or federal grant dollars cannot be used for the match funds. When applying for this grant, the applicant must identify the source of the matching funds.

Contact

NYS Department of Environmental Conservation Division of Water, (518) 402-8179

Non-agricultural Nonpoint Source Abatement and Control

Eligible Applicants

Municipalities⁹

⁹ For the purposes of Non-agricultural Nonpoint Source Abatement and Control projects under this grant opportunity, "Municipality" means a local public authority or public benefit corporation, a county, city, town, village, school district, supervisory district, district corporation, improvement district within a county, city town or village, or Indian nation or tribe recognized by the state or the United States with a reservation wholly or partly within the boundaries of New York State, or any combination thereof.

Soil and water conservation districts

Eligible Projects

Nonpoint Source Best Management Practices (BMPs)

Details on specific practices can be found in the following guidance documents.

- NYSDEC NPS Best Management Practices Catalogs, (http://www.dec.ny.gov/chemical/96777.html)
- New York State Stormwater Design Manual, (http://www.dec.ny.gov/chemical/29072.html)
- New York State Standards and Specifications for Erosion and Sediment Control (2016), (http://www.dec.ny.gov/chemical/29066.html)
- NYSDEC Forestry BMPs for Water Quality BMP Field Guide 2011 edition, (http://www.dec.ny.gov/lands/37845.html)
- Design Standards for Intermediate-Sized Wastewater Treatment Systems (2014), (http://www.dec.ny.gov/permits/95768.html)
- In-Waterbody BMPs General and Technical Resources, (http://www.dec.ny.gov/chemical/96777.html)
- Riparian buffers Maintenance and Planting Resources, (http://www.dec.ny.gov/chemical/106345.html)
- Shoreline stabilization General and Technical Resource, (http://www.dec.ny.gov/permits/67096.html)

Maximum grant available per project unless otherwise noted below is \$1,000,000.

Additional Resources

For use in estimating pollutant load reductions, please see the calculator found at: http://www.dec.ny.gov/chemical/96777.html

For the most updated Priority Waterbodies List map and guidance on how to read the PWL data sheets, please visit the Department website at: http://www.dec.ny.gov/chemical/36730.html

A map of the hydrologic unit code (HUC 12) watersheds can be found at: http://www.arcgis.com/home/webmap/viewer.html?webmap=a1c786a4252e44848f4357e9534b 3e74

Scoring

For the Non-agricultural Nonpoint Source category, the scoring for Vision is comprised of the Performance Measures score multiplied by the Impact Factor for the specific Priority Best Management Practice category. See each category for a more detailed description of the Impact Factor. A scoring rubric can be found in the "Evaluation Process for All Project Types" section toward the end of this document.

Non-Agricultural Nonpoint Source Priorities

- Decentralized Wastewater Treatment Facilities for Failing On-Site Treatment Systems
- Green Infrastructure Practice/Stormwater Retrofits
- Great Lakes Nature-Based Shoreline Projects

- Streambank Stabilization/Restoration and Riparian Buffers
- In-Waterbody Controls for Nutrients
- Beach Restoration
- Other NPS Projects
- Decentralized Wastewater Treatment Facilities for Failing On-site Treatment Systems:

Summary:

The construction of decentralized wastewater treatment facilities including the necessary collection and conveyance system. The decentralized wastewater treatment facility must consist of a subsurface treatment and disposal system designed in accordance with Department standards. Collection may take the form of either a septic tank effluent pump (STEP) or septic tank effluent gravity (STEG), grinder pump or gravity sewer system.

Specific Requirements:

Applicants must demonstrate that necessary approvals and agreements can be in place within 12 months of grant award to complete the process of sewer district formation.

Performance Measures

The Department will assess the Decentralized Wastewater Treatment Facilities for Failing On-Site Treatment Systems projects based on the following:

- Highest priority will be given to:
 - o Project is specifically listed as a priority in:
 - Total Maximum Daily Load (TMDL) Implementation Plan;
 - Watershed Action Agenda;
 - Nine Element Watershed Plan:
 - Source Water Assessment Plan:
 - o Projects that reduce nonpoint source pollutants (nutrients, or pathogens):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired".
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA with active public water systems where drinking water use has been identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as "stressed" or "threatened".
- Secondary priority will be given to:
 - Projects is for a type of project that is the main focus of a:
 - TMDL Implementation Plan
 - Watershed Action Agenda
 - Nine Element Watershed Plan
 - Source Water Assessment Plan
 - o Projects that reduce nonpoint source pollutants (nutrients, or pathogens):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened"
 - Located in the HUC 12 watershed of waterbodies classified as Class
 A or Class AA without an active public water system

Impact Factor Definitions:

4 points: will be given to projects that were identified in a TMDL, Nine Element Watershed Plan or Source Water Protection Plan as significant source of pollution; and the proposed project serves properties within 500 feet of the impaired waterbody;

3 points: will be given to projects where on-site septic was identified as a source of pollution on the Priority Waterbody List (PWL) segment datasheet; and the proposed project serves properties within 500 feet of the PWL segment;

2 points: will be given to projects that were identified in a TMDL, Nine Element Watershed Plan, Source Water Protection Plan, or PWL segment datasheet as a source of pollution; and the proposed project serves properties located on a tributary to the segment;

1 point: will be given to projects that were identified in a TMDL, Nine Element Watershed Plan, Source Water Protection Plan or PWL segment datasheet as a source of pollution; and the proposed project serves properties located within HUC 12 watershed.

Contact

New York State Department of Environmental Conservation Division of Water, Ken Kosinski, (518) 402-8086

Green Infrastructure Practices/Stormwater Retrofits

Summary

Green Infrastructure: Projects to address Combined Sewer Overflows (CSO) that are either under an approved Long Term Control Plan or are projects that the Department has determined are consistent and compatible with the requirements for an approved Long Term Control Plan will be given priority. DEC also encourages projects that address a regional water quality issue. Projects to address regional water quality issues must go above and beyond the water quality volume treatment and/or reduction requirements listed in the SPDES Construction General Permit. All Green Infrastructure projects should include policies and procedures for maintaining the green infrastructure BMPs installed.

Stormwater Retrofits: Installation of stormwater retrofits designed to capture and remove the pollutant of concern (POC) causing a water quality impairment.

Specific Requirements:

Applicants applying for green infrastructure/stormwater retrofit projects must complete a feasibility study for the proposed project and submit the study with the electronic application. The feasibility study must include all of the Required Elements listed in the WQIP Required Green Infrastructure Documentation Guidance attached here as WQIP RFA Appendix A.

Performance Measures

The Department will assess the Green Infrastructure Practices/Stormwater Retrofits projects based on the following:

- Highest priority will be given to:
 - o Project is specifically listed as a priority in:
 - Total Maximum Daily Load (TMDL) Implementation Plan;

- Watershed Action Agenda;
- SPDES Permit;
- SPDES Permit Modification;
- Nine Element Watershed Plan:
- Long Term Control Plan;
- Source Water Assessment Plan;
- Beach restoration report funded by the Ocean and Great Lakes Program of the Environmental Protection Fund Beach Closure Mitigation Pilot Program
- Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired."
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA with active public water systems where drinking water use has been identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as "stressed" or "threatened".
- Retrofits installed to achieve reduction in the Pollutant of Concern as required by the MS4 General Permit;
- Secondary priority will be given to:
 - Project is for a type of project that is the main focus of a:
 - TMDL Implementation Plan
 - Watershed Action Agenda
 - SPDES Permit
 - SPDES Permit Modification
 - Nine Element Watershed Plan
 - Long Term Control Plan
 - Source Water Assessment Plan
 - Beach restoration report funded independently
 - Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened."
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA without an active public water system.

Impact Factor Definitions:

The impact factor will be scored based on the capacity of stormwater the practice can accommodate per water quality storm event. The breakdown of points will be as follows:

4 points: Total WQv treated or reduced – 7,500 ft³ or more

3 points: Total WQv treated or reduced – 5.000 to 7.499 ft3

2 points: Total WQv treated or reduced – 2,500 to 4,999 ft3

1 point: Total WQv treated or reduced – 0 to 2,499 ft3

Contact

New York State Department of Environmental Conservation Division of Water, Ryan Waldron, (518) 402-8244

Great Lakes Nature-Based Shoreline Projects:

Summary:

Up to \$1.5 million is available for qualifying nature-based or "soft engineering" shoreline stabilization projects located along the open shorelines and embayments of Lake Erie, Lake Ontario, the St. Lawrence River and the Finger Lakes to reduce erosion, enhance coastal resilience and improve water quality and coastal habitat. Nature-based shoreline projects incorporate natural features and materials alone or in combination with structural components to manage erosion and stabilize shorelines, while enhancing aquatic habitat, natural coastal processes and access to the extent practicable or desired. Information on preferred, nature-based methods of shoreline stabilization is available at http://www.dec.ny.gov/permits/50534.html.

Specific Requirements:

Applicants applying for the Great Lakes nature-based shoreline project category must include any site assessments, permits, feasibility studies or other documentation that demonstrates the likelihood of project success and/or feasibility. Such documentation should be submitted with the electronic application.

Performance Measures

The Department will assess the Great Lakes Nature-Based Shoreline projects based on the following:

- Highest priority will be given to:
 - Projects that demonstrate protection of infrastructure (such as roads, water treatment facilities, schools, and parks) vulnerable to impacts of coastal erosion and flooding
 - Project is specifically listed as a priority in:
 - Watershed Action Agenda;
 - Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired."
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA with active public water systems where drinking water use has been identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as "stressed" or "threatened";
 - Retrofits installed to achieve reduction in the Pollutant of Concern as required by the MS4 General Permit;
- Secondary priority will be given to:
 - o Project is for a type of project that is the main focus of a:
 - Watershed Action Agenda
 - Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened."
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA without an active public water system.
- Tertiary priority will be given to projects addressing a water quality impairment not listed on the PWL that has been reported and substantiated by a credible agency.

Impact Factor Definition:

4 points: will be given to projects that demonstrate protection of infrastructure and the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired";

3 points: will be given to projects that demonstrate protection of infrastructure and the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened";

2 points: will be given to projects that either demonstrate protection of infrastructure OR the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired";

1 point: will be given to projects that do not demonstrate protection of infrastructure but the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened".

Contact

New York State Department of Environmental Conservation Division of Water, Shannon Dougherty, (716) 851-7070

Streambank Stabilization/Restoration and Riparian Buffers:

Summary:

- Streambank Stabilization/Restoration: Projects to address sedimentation of waterbodies caused by erosion of streambanks. Streambank stabilization and restoration practices include but are not limited to staking, erosion control matting, root wads, and rip-rap. Guidance for such projects can be found at: http://www.dec.ny.gov/permits/67096.html. Bioengineered practices are preferred over hard structural practices. Streambank stabilization/restoration projects that are paired with replanting of riparian buffers are preferred.
- Riparian Buffers: Projects to replant vegetation within the riparian zone of waterbodies to filter nutrients and sediment, prevent streambank erosion and reduce thermal impacts to streams. Guidance for such projects can be found at: http://www.dec.ny.gov/chemical/106345.html.

Specific Requirements:

Applicants applying for the Streambank Stabilization/Restoration and Riparian Buffer project category should include any site assessments, permits, feasibility studies or other documentation that demonstrates the likelihood of project success and/or feasibility. Such documentation should be submitted with the electronic application.

Performance Measures

The Department will assess the Streambank Stabilization/Restoration and Riparian Buffers projects based on the following:

- Highest priority will be given to:
 - o Project is specifically listed as a priority in:

- Total Maximum Daily Load (TMDL) Implementation Plan;
- Watershed Action Agenda;
- Nine Element Watershed Plan;
- Source Water Assessment Plan;
- o Projects that reduce nonpoint source pollutants (nutrients or silt/sediment):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired."
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA with active public water systems where drinking water use has been identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as "stressed" or "threatened".
- Secondary priority will be given to:
 - o Project that is for a type of project that is the main focus of a:
 - TMDL Implementation Plan
 - Watershed Action Agenda
 - Nine Element Watershed Plan
 - Source Water Assessment Plan
 - o Projects that reduce nonpoint source pollutants (nutrients or silt/sediment):
 - Located in the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened."
 - Located in the HUC 12 watershed of waterbodies classified as Class A or Class AA without an active public water system.

Impact Factor Definitions:

4 points: will be given to projects that restore riparian buffers that are located on the impaired segment OR streambank restoration projects that include riparian buffers located on the impaired segment

3 points: will be given to streambank restoration projects located on an impaired segment that do not include a riparian buffer

2 points: will be given to riparian buffer projects or streambank restoration projects located on a tributary to the impaired segment that do not include a riparian buffer

1 point: will be given to riparian buffer projects or streambank restoration projects located within the HUC 12 watershed of an impaired segment that do not include a riparian buffer

Contact

New York State Department of Environmental Conservation Division of Water, Lauren Townley, (518) 402-8283

In-Waterbody Controls for Nutrients:

Summary:

Projects that reduce internal loading of nutrients (mainly phosphorus) within waterbodies. For waterbodies experiencing internal nutrient cycling leading to excessive algae and plant growth, low water clarity, and other water quality impairments. Eligible practices to address these issues include but are not limited to: hypolimnetic aeration,

hypolimnetic withdrawal, and dredging. External sources of nutrients must be controlled or eliminated prior to submitting an application for in-waterbody control for nutrients or projects must be underway.

Specific Requirements:

Proposals for in-waterbody practices to control nutrients must:

- Show that a plan has been completed or is underway for controlling external sources and that the plan is being implemented;
- Provide a study, completed by a qualified professional, as demonstrated through work experience and/or education (e.g. certified lake manager, professional engineer, marine scientist or limnologist), that identifies significant internal waterbody loading and justification for the use of the BMP;
- Provide a plan for long term operation and maintenance of the BMP, if applicable (Hypolimnetic Aeration and Withdrawal);
- Applicants must secure appropriate permits prior to submitting application

Performance Measures

The Department will assess the In-Waterbody Controls for Nutrients projects based on the following:

- Highest priority will be given to:
 - o Project is specifically listed as a priority in:
 - Total Maximum Daily Load (TMDL) Implementation Plan;
 - Watershed Action Agenda;
 - Nine Element Watershed Plan:
 - Source Water Assessment Plan;
 - o Projects that reduce nonpoint source pollutants (nutrients, silt/sediment):
 - Located in the watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired."
 - Located in the watershed of waterbodies classified as Class A or Class AA
 with active public water systems where drinking water use has been identified
 in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as
 "stressed" or "threatened".
- Secondary priority will be given to:
 - Project that is for a type of project that is the main focus of a:
 - TMDL Implementation Plan
 - Watershed Action Agenda
 - Nine Element Watershed Plan
 - Source Water Assessment Plan
 - o Projects that reduce nonpoint source pollutants (nutrients, silt/sediment):
 - Located in the watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened."
 - Located in the watershed of waterbodies classified as Class A or Class AA without an active public water system.

Impact Factor Definitions:

4 points: will be given to projects that combine two or more related best management practice and are included in a TMDL Implementation Plan, Watershed Action Agenda, Nine Element Watershed Plan, or Source Water Assessment Plan;

3 points: will be given to projects with one best management practice and are included in a TMDL Implementation Plan, Watershed Action Agenda, Nine Element Watershed Plan, or Source Water Assessment Plan;

2 points: will be given to projects that combine two or more best management practices to reduce/restore waterbody;

1 point: will be given to projects with one best management practice to reduce/restore.

Contact

New York State Department of Environmental Conservation Division of Water, Lauren Townley, (518) 402-8283

Beach Restoration:

Summary:

The Department may potentially receive additional funding for qualifying beach restoration projects. Should such funding become available, the Department reserves the right to award funding for scored and ranked projects, consistent with the method of award described in this grant opportunity. If such funding does not become available, the Department reserves the right to award funding for scored and ranked projects consistent with the method of award described in this grant opportunity, however there will be a \$600,000 category cap. Projects to implement designs recommended in beach restoration green infrastructure design reports. Projects may include, but are not limited to, porous pavement, bioinfiltration/bioretention, rain gardens, stormwater tree trenches, greenways, beach re-naturalization, beach sand enrichment/nourishment, beach sloping/grading, constructed wetlands, or trumpeter swan or coyote decoys.

Special Requirements:

Projects must have a completed beach sanitary survey to be eligible. Applicants applying for the beach restoration project category should include topographic surveys, borehole/percolation test information, permits, construction designs, feasibility studies or other documentation that demonstrates the likelihood of project success and/or feasibility. Such documentation should be submitted with the electronic application.

Performance Measures

The Department will assess the Beach Restoration projects based on the following:

- Highest priority will be given to:
 - Project is specifically listed as a priority in:
 - Beach restoration report funded through Ocean and Great Lakes EPF pilot beach closure mitigation project
 - Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired."
 - Located in the watershed of waterbodies classified as Class A or Class AA with active public water systems where drinking water use has been identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as "stressed" or "threatened".

- Retrofits installed to achieve reduction in the Pollutant of Concern as required by the MS4 General Permit;
- Secondary priority will be given to:
 - Project that is for a type of project that is the main focus of a:
 - Beach restoration report funded independently
 - Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened."
 - Located in the watershed of waterbodies classified as Class A or Class AA without an active public water system.
- Projects based on beach sanitary surveys alone will receive the lowest priority.

Impact Factor definitions:

4 points: will be given to projects that combine two or more practices (e.g., porous pavement, rain gardens and bioswale) to reduce/restore waterbody (such that the water quality benefit is greater than any one practice alone); and the proposed project is located on the beach or within the beach/park property;

3 points: will be given to projects that combine two or more practices (e.g., porous pavement, rain garden and bioswale) to reduce/restore waterbody (such that the water quality benefit is greater than any one practice alone); and the proposed project is located on a tributary adjacent to the beach that has been identified as a source of pollution;

2 points: will be given to projects with one practice to reduce/restore waterbody; and the proposed project is on a tributary adjacent to the beach that has been identified as a source of pollution;

1 point: will be given to projects with one practice to reduce/restore waterbody; and the proposed project is located within the HUC 12 watershed.

Contact

New York State Department of Environmental Conservation Division of Water, Karen Stainbrook, (518) 402-8095

Other NPS Projects:

Summary:

All other nonpoint source projects that do not fall into the above best management practices will be considered under this section.

Special Requirements:

None

Performance Measures

The Department will assess the Non-agriculture Nonpoint Source applications projects based on the following:

- Highest priority will be given to:
 - Project is specifically listed as a priority in:

- Total Maximum Daily Load (TMDL) Implementation Plan;
- Watershed Action Agenda;
- SPDES Permit;
- SPDES Permit Modification;
- Nine Element Watershed Plan;
- Long Term Control Plan;
- Source Water Assessment Plan;
- Beach restoration report funded by the Ocean and Great Lakes Program of the Environmental Protection Fund Beach Closure Mitigation Pilot Program
- Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired."
 - Located in the watershed of waterbodies classified as Class A or Class AA with active public water systems where drinking water use has been identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet as "stressed" or "threatened".
- Retrofits installed to achieve reduction in the Pollutant of Concern as required by the MS4 General Permit;
- Secondary priority will be given to:
 - o Project that is for a type of project that is the main focus of a:
 - TMDL Implementation Plan
 - Watershed Action Agenda
 - SPDES Permit
 - SPDES Permit Modification
 - Nine Element Watershed Plan
 - Long Term Control Plan
 - Source Water Assessment Plan
 - Beach restoration plan funded independently
 - Projects that reduce nonpoint source pollutants (nutrients, silt/sediment, chloride/salts or pathogens):
 - Located in the watershed of waterbodies identified in the Waterbody Inventory/Priorities Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened."
 - Located in the watershed of waterbodies classified as Class A or Class AA without an active public water system.

Impact Factor definitions:

Unless otherwise noted in the specific category, the following impact factors will be used in scoring of projects:

4 points: will be given to projects that combine two or more related best management practices (e.g, ditch maintenance, hydroseeding, and filter strip system; or installation of porous pavement, bioswale, rain gardens, and tree bowls as complete project) to reduce/restore waterbody (such that the water quality benefit is greater than any one practice alone) and the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired";

3 points: will be given to projects that combine two or more related best management practices (e.g, catch basin cleaning and street vacuuming programs) to reduce/restore waterbody (such that the water quality benefit is greater than any one practice alone) and the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened";

2 points: will be given to projects with one best management practice to reduce/restore waterbody and the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "precluded" or "impaired";

1 point: will be given to projects with one best management practice to reduce/restore waterbody and the proposed project is located within the HUC 12 watershed of waterbodies identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses listed as "stressed" or "threatened"; or projects located in the watershed of waterbodies classified as Class A or Class AA that are identified in the Waterbody Inventory/Priority Waterbodies List (PWL) sheet with uses other than "precluded", "impaired", "stressed", or "threatened".

Contact

New York State Department of Environmental Conservation Division of Water, Jacqueline Lendrum, (518) 402-8086

Additional Information for all Non-Agricultural Nonpoint Source Projects:

Land Owner Agreements

The applicant must own the property, or obtain an applicable access agreement, for the proposed project site.

- If the property owner is a municipality A resolution by the municipality supporting the project.
- If the property is not owned by the applicant a formal written agreement between the applicant and landowner which allows the applicant access to the property, and represent the landowner, to accomplish the proposed project.

Grant/Match Fund Split

Grant funds are available for up to 75 percent of the total project costs. Applicants must provide match funds of at least 25 percent of the requested grant amount.

Eligible Costs

Eligible grant and match costs include personal services (e.g. salary, fringe); and non-personal services (e.g. contractual services, travel, equipment operating expenses, etc.) incurred by the awardee to implement the project. The following categories of costs are considered eligible:

- Construction
- Construction inspection
- Planning and Design (cannot exceed 20% of award amount)

Costs must be incurred within the start and end date of the contract to be eligible. The start date of the contract can be no earlier than May 1, 2017.

Ineligible Costs

The following costs are NOT eligible for match or grant reimbursement:

- Projects with planning and design costs in excess of 20% of the award amount
- Construction oversight
- Land purchases
- Indirect costs (e.g. space/property rent, utilities, and other office supplies)
- Administrative costs
- Legal fees
- Costs incurred outside the start and end date of the contract
- Costs associated with grant application and/or its administration and securing applicable approvals, permits, easements, etc.

Match Funds

Only activities considered eligible for WQIP funding are eligible to be used as match funds. Match funds considered eligible for WQIP funding must be incurred within the start and end date of the contract. Match funds consist of cash contributions and in-kind services put forth by the applicant to complete the awarded project. State or federal grant dollars cannot be used for the match funds. When applying for this grant, the applicant must identify the source of the matching funds.

Land Acquisition Projects for Source Water Protection

Eligible Applicants

- Municipalities¹⁰
- Soil and water conservation districts
- Not-for-profit corporations¹¹

Before starting an application, applicants interested in Land Acquisition Projects for Source Water Protection are strongly encouraged to investigate steps that must be taken and local approvals that are needed to start a project of this type (permits, easements, etc.). Applicants who have questions about what is needed for their project are encouraged to attend the CFA workshops offered statewide or to call or email WQIP staff.

Eligible Programs

 Protection of Surface Drinking Water Supplies - Applicants can apply for funding to purchase land or conservation easements adjacent to surface waters (streams, lakes, rivers, and reservoirs) permitted for public drinking water. Land acquisition projects must be paired with creation or restoration of vegetated riparian buffers and/or wetlands if the land does not already contain vegetated riparian buffers or wetlands. Riparian buffers and wetlands must meet the requirements listed below. Riparian buffer and wetland creation or restoration costs are eligible for funding.

¹⁰ For the purposes of Land Acquisition Projects for Source Water Protection under this grant opportunity, "Municipality" means a local public authority or public benefit corporation, a county, city, town, village, school district, supervisory district, district corporation, improvement district within a county, city town or village, or Indian nation or tribe recognized by the state or the United States with a reservation wholly or partly within the boundaries of New York State, or any combination thereof.

¹¹ Environmental Conservation Law, Article 56-0101 (16), "Not-for-profit corporation" means a corporation formed pursuant to the not-for-profit corporation law and qualified for tax-exempt status under the federal internal revenue code.

- Protection of Groundwater Drinking Water Supplies Applicants can apply for funding to purchase land or conservation easements adjacent to groundwater wellheads actively used for public drinking water.
- In-Waterbody Practices to Control Nutrients For waterbodies experiencing internal
 nutrient cycling leading to excessive algae and plant growth, low water clarity, or other
 water quality impairments that impact source water quality for drinking water systems or
 necessitating enhanced drinking water treatment. Eligible practices include but are not
 limited to: hypolimnetic aeration, hypolimnetic withdrawal, and dredging. External
 sources of nutrients must be controlled or eliminated or a project must be underway prior
 to submitting an application for Reduction of In-Waterbody Nutrient Loading projects.
 Projects must include some land acquisition to be eligible.

Priorities

Highest priority will be given to:

- Programs that target protection and/or create or restore riparian buffers or wetlands directly adjacent to surface waterbodies permitted as a drinking water supply
- Programs that protect land within the "inner well zone" for a groundwater drinking water source identified in a Source Water Assessment Plan (SWAP) report or within 1,000 feet of a groundwater drinking water source if no SWAP has been developed.
- Parcels specifically identified or located in watersheds prioritized in the New York State
 Open Space Plan for drinking water protection.
- Projects that target disinfection by-product precursors in surface waterbodies serving as a public water supply

Secondary priority will be given to:

- Programs that protect and/or create or restore riparian buffers or wetlands adjacent to tributaries that directly drain, within 2,000 feet, into a surface waterbody permitted as an active drinking water supply source
- Programs that protect land within the "outer well zone" identified in a SWAP report for a permitted groundwater drinking water source or between 1,000 and 2,000 feet if no SWAP has been developed

Scoring

A scoring rubric can be found in the "Evaluation Process for All Project Types" section toward the end of this document.

Riparian Buffer Requirements

- Riparian buffers must be revegetated using only native trees, shrubs, or grasses appropriate for the site conditions
- Riparian buffers must have a minimum average width of 100 feet if they are adjacent to tributaries
- Riparian buffers must have a minimum average width of 300 feet if they are adjacent to reservoirs
- For newly created or restored buffers, the applicant must develop and implement a
 maintenance plan during the buffer establishment period, defined as 3-5 years after
 planting of vegetation. Guidance on designing and maintaining buffers can be found
 here: http://www.dec.ny.gov.chemical.106345.html.

Wetland Requirements

- Project plans must describe how the work in and near wetlands will protect drinking water supplies and provide improved wetland function.
- Work within or immediately adjacent to existing wetlands must be limited to activities that will improve wetland function. Disturbances that compromise ecological functions are ineligible for funding under this RFA.
- Projects cannot mitigate for impacts to regulated wetlands. Wetland mitigation projects are ineligible for funding under this RFA.
- The applicant must develop and implement a maintenance plan for any wetland creation or enhancement. The maintenance plan must include protocols for addressing problems for a minimum of 3 years following creation or enhancement.

Land Purchase and Conservation Easement Requirements

- Lands currently protected by a federal or state easement program are not eligible for funding under this RFA.
- Conservation easements must be acquired in perpetuity.
- If the grantor loses control of the property, control must be fully restored to the Grantor or the property must be replaced, within three years, with like property of equal value at current market prices and equal benefits.
- If the property is used for activities which interfere with the accomplishment of approved purposes, the violating activities must cease and any resulting adverse effects must be remedied.
- Disturbances that compromise the ecological condition of the riparian buffer area, including, but not limited to, livestock access to the riparian buffer, wood or timber harvesting, excessive mowing and recreational vehicular use must be prohibited.
- Applicants must describe in detail protocols for stewardship, monitoring and enforcement of properties or easements as part of their application for funding.
- Streambanks must be stable prior to creation or restoration of riparian buffers. "Soft" streambank stabilization practices including but not limited to, live staking, contour wattling, erosion control matting, and root wads, are eligible for funding as part of a buffer project under this category. Guidance for such projects can be found at: http://www.dec.ny.gov/permits/67096.html. Hard armoring of streambanks, including stone rip rap, is not eligible for funding under this category. Streambank stabilization costs cannot exceed 25% of the award amount.
- Selective cutting of trees, removal of invasive species, or supplemental planting of trees, shrubs, or grasses are allowed provided they improve habitat and function of the riparian buffer or remove, mitigate, or warn against unreasonable harm to people, property or health of native species on or around the defined riparian buffer area.

In-waterbody Practices to Control Nutrients Requirements

Proposals for in-waterbody practices to control nutrients must:

- Show that a plan has been completed or is underway for controlling external sources and that the plan is being implemented;
- Provide a study, completed by a qualified professional, as demonstrated through work experience and/or education (e.g. certified lake manager, professional engineer, marine scientist or limnologist), that identifies significant internal waterbody loading and justification for the use of the BMP;
- Provide a plan for long term operation and maintenance of the BMP if applicable (Hypolimnetic Aeration and Withdrawal);
- Applicants must secure appropriate permits prior to commencing any work.

Grant/Match Fund Split

Grant funds are available for up to 75 percent of the total project costs. Applicants must provide match funds of at least 25 percent of the requested grant amount.

Eligible Costs

Eligible grant and match costs include personal services (e.g. salary, fringe) and non-personal services (e.g. contractual services, travel, equipment) incurred by the awardee to implement the project. The following categories of costs are considered eligible:

- Land acquisition costs: value of the land or development rights being acquired
- Transactional costs: e.g. property surveys, appraisals, baseline documentation reports, filing fees or other closing costs
- Riparian buffer or wetland creation or restoration costs including:
 - Streambank stabilization and site preparation costs for surface water protection projects
 - Planning and design (cannot exceed 20% of the award amount)

Costs must be incurred within the start and end date of the contract to be eligible. The start date of the contract can be no earlier than May 1, 2017.

Ineligible Costs

The following costs are NOT eligible for match or grant reimbursement:

- Projects with planning and design costs in excess of 20% of the award amount
- Wetland mitigation projects
- Disturbances that compromise ecological functions of wetlands
- Projects with streambank stabilization costs in excess of 25% of the award amount
- Projects that do not include land acquisition as part of the grant
- Construction oversight
- Indirect costs (e.g. space/property rent, utilities, and other office supplies)
- Costs incurred outside the start and end date of the contract

Match Funds

Only activities considered eligible for WQIP funding are eligible to be used as match funds. Match funds considered eligible for WQIP funding must be incurred within the start and end date of the contract. Match funds consist of cash contributions and in-kind services put forth by the applicant to complete the awarded project. State or federal grant dollars cannot be used for the match funds. When applying for this grant, the applicant must identify the source of the matching funds.

Contact

New York State Department of Environmental Conservation Division of Water, Jacqueline Lendrum, (518) 402-8086

Salt Storage

Eligible Applicants

- Municipalities¹²
- Soil and water conservation districts

Eligible Projects

Projects to construct a structure to cover a salt storage pile. Projects should be designed to locate sheds as far from public water systems and private water supplies as possible.

Priorities

Highest priority will be given to projects that relocate a salt storage pile to a location greater than 2,000 feet from the public water system and/or greater than 500 feet from a private well. Secondary priority will be given to projects that are for a new structure but do not include relocation of the salt storage pile. Projects must adhere to the OGS salt storage specs (https://ogs.ny.gov/bu/dc/DesignProceduresManual.asp; Section 9.7) to be eligible for this grant. Only costs related to the construction of the storage shed will be eligible for reimbursement. Projects that include any costs that are not for construction of the shed itself (e.g. office space, additional maintenance facilities, etc.) will be deemed ineligible. Maximum grant amount available per project is \$750,000.

<u>Scoring</u>

For the Salt Storage category, the scoring for Vision is comprised of the Performance Measures score multiplied by the Impact Factor. See below for more details. A scoring rubric can be found in the "Evaluation Process for All Project Types" section toward the end of this document.

Performance Measures

The Department will assess the Salt Storage applications projects based on the following:

- Highest priority will be given to projects:
 - o That relocate a salt storage pile to a location greater than 2,000' from the public water system and/or greater than 500' from a private well
- Secondary priority will be given to projects that build a structure where none currently exists:
 - Within primary aquifers (for more information on primary aquifers, please visit the Department's website at http://www.dec.ny.gov/lands/36119.html)
 - The existing salt storage pile is within 2000' of a public water system.
 - The existing salt storage pile is within 500' of private water wells
 - Within Queens, Nassau, or Suffolk counties as this area is a sole source aquifer
- Tertiary priority will be given to projects that build a structure where none currently exists:
 - The existing salt storage pile is within 4,000' of a public water system
 - The existing salt storage pile is within 1,000' of private water wells
 - Quaternary priority will be given to projects that build a replacement structure:
 - The existing salt storage pile is within 2000' of a public water system
 - The existing salt storage pile is within 500' of private water wells

¹² For the purposes of Salt Storage projects under this grant opportunity, "Municipality" means a local public authority or public benefit corporation, a county, city, town, village, school district, supervisory district, district corporation, improvement district within a county, city town or village, or Indian nation or tribe recognized by the state or the United States with a reservation wholly or partly within the boundaries of New York State, or any combination thereof.

- Lowest priority will be given to projects that build a replacement structure:
 - The existing salt storage pile is within 4000' of a public water system
 - The existing salt storage pile is within 1000' of private water wells

<u>Impact Factor Definitions:</u>

4 points: will be given to projects located within Primary Aquifers, projects where the existing salt storage pile is within 2,000 feet of public water system, projects where the existing salt storage pile is within 500 feet of private water wells, or projects within Queens, Nassau, or Suffolk Counties.

3 points: will be given to projects where the existing salt storage pile is located within 4,000 feet of public drinking water supplies or projects where the existing salt storage pile is within 1,000 feet of private water wells.

2 points: will be given to uncovered salt piles that do not fall within the first two impact factor criteria.

1 point: will be given to projects where an existing salt storage structure is being replaced by a new structure.

Land Owner Agreements

The applicant must own the property, or obtain an applicable access agreement, for the proposed project site.

- If the property owner is a municipality A resolution by the municipality supporting the project.
- If the property is not owned by the applicant a formal written agreement between the applicant and landowner which allows the applicant access to the property, and represent the landowner, to accomplish the proposed project.

Grant/Match Fund Split

Grant funds are available for up to 75 percent of the total project costs. Applicants must provide match funds of at least 25 percent of the requested grant amount.

Eligible Costs

Eligible grant and match costs include personal services (e.g. salary, fringe); and non-personal services (e.g. contractual services, travel, equipment operating expenses, etc.) incurred by the awardee to implement the project. The following categories of costs are considered eligible:

- Construction
- Construction inspection
- Planning and Design (cannot exceed 20% of award amount)
- Land purchases

Costs must be incurred within the start and end date of the contract to be eligible. The start date of the contract can be no earlier than May 1, 2017.

Ineligible Costs

The following costs are NOT eligible for match or grant reimbursement:

- Projects with planning and design costs in excess of 20% of the award amount
- Construction oversight
- Indirect costs (e.g. space/property rent, utilities, and other office supplies)
- Administrative costs
- Legal fees

- Costs incurred outside the start and end date of the contract
- Costs associated with grant application and/or its administration and securing applicable approvals, permits, easements, etc.

Match Funds

Only activities considered eligible for WQIP funding are eligible to be used as match funds. Match funds considered eligible for WQIP funding must be incurred within the start and end date of the contract. Match funds consist of cash contributions and in-kind services put forth by the applicant to complete the awarded project. State or federal grant dollars cannot be used for the match funds. When applying for this grant, the applicant must identify the source of the matching funds.

Contact

New York State Department of Environmental Conservation Division of Water, Don Tuxill, (518) 402-8168

Aquatic Habitat Restoration

Eligible Applicants

- Municipalities¹³
- Soil and water conservation districts
- Not-for-profit corporations¹⁴

Eligible Project Types

Aquatic Habitat Restoration (as defined in Environmental Conservation Law §56-0101) projects must meet the following criteria to be eligible for WQIP funding:

- 1. Connectivity Projects located in New York State: Eligible applications must focus on work that improves aquatic habitat connectivity at road/stream crossings or dams, with the primary intent to improve the natural movement of organisms. Projects should correct limitations to aquatic connectivity and must focus on culverts, bridges or dams that are causing these barriers. There is a maximum grant amount for this category of \$250,000. Sample projects, include, but are not limited to, the following:
 - Upgrade and replacement of road stream crossing structures (culverts and bridges) to a larger size and appropriate design to increase ecological connectivity and hydrologic capacity. Guidance for such projects is found at: http://www.dec.ny.gov/permits/49066.html
 - Removal or breach of stream barriers such as dams or weirs that limit aquatic connectivity. Removals must meet natural resource management goals of an area

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¹³ For the purposes of Aquatic Habitat Restoration projects under this grant opportunity, "Municipality" means a local public authority or public benefit corporation, a county, city, town, village, school district, supervisory district, district corporation, improvement district within a county, city town or village, or Indian nation or tribe recognized by the state or the United States with a reservation wholly or partly within the boundaries of New York State, or any combination thereof. In the case of aquatic habitat restoration projects, the term municipality shall include the state.

¹⁴ Environmental Conservation Law, Article 56-0101 (16), "Not-for-profit corporation" means a corporation formed pursuant to the not-for-profit corporation law and qualified for tax-exempt status under the federal internal revenue code.

2. Projects within the marine district (New York/New Jersey Harbor Estuary Comprehensive Conservation and Management Plan¹⁵, Nassau and Suffolk counties): Eligible applications must improve the ecological condition of the waters of the state including ponds, bogs, wetlands, bays, sounds, streams, rivers, or lakes and shorelines with the intent to support a spawning, nursery, wintering, migratory, nesting, breeding, or foraging environment for fish and wildlife and other biota. There is no maximum grant amount for this category, however typically grants range from \$200,000 - \$500,000.

Sample projects, include, but are not limited to, the following:

- Restoration or management of tidal or freshwater wetlands
- Creation or restoration of submerged aquatic vegetation
- Restoration or enhancement of shellfish and shellfish beds
- Removal of tidal restrictions (i.e., berms, culverts) to reconnect formerly functioning wetlands
- Fish passage

Applicants will be required to submit a feasibility study for the project with their application. Please see the WQIP Required Marine District AHR Documentation Guidance attached here as WQIP RFA Appendix B.

Scoring

A scoring rubric can be found in the "Evaluation Process for All Project Types" section toward the end of this document.

Land Owner Agreements

The applicant must own the property, or obtain an applicable access agreement, for the proposed project site.

- If the property owner is a municipality A resolution by the municipality supporting the project.
- If the property is not owned by the applicant a formal written agreement between the applicant and landowner which allows the applicant access to the property, and represent the landowner, to accomplish the proposed project.
- If the applicant is a not-for-profit proposing a project on municipal property a signed Municipal Endorsement. A municipal endorsement provides authorization for the not-forprofit to conduct the proposed project on municipal property.

Grant/Match Fund Split

Grant funds are available for up to 75 percent of the project costs. Applicants must provide the remaining match funds of at least 25 percent of the requested grant amount.

Eligible Costs

Eligible grant and match costs include salary, fringe, contractual costs, travel and equipment incurred by the awardee in the following categories:

- Planning and design (cannot exceed 20% of award amount)
- Construction inspection
- Maintenance
- Reconstruction
- Revitalization

¹⁵ New York/New Jersey Harbor & Estuary Program boundaries within New York State can be found at: http://www.harborestuary.org/geography.htm

Rejeuvenation activities

Costs must be incurred within the start and end date of the contract to be eligible. The start date of the contract can be no earlier than May 1, 2017.

Ineligible Costs

The following costs are NOT eligible for match or grant reimbursement:

- Projects with planning and design costs in excess of 20% of the award amount
- Monitoring costs in excess of 20% of grant amount
- Construction oversight
- Indirect costs (e.g. space/property rent, utilities, and other office supplies)
- Administrative costs
- Legal fees
- Costs incurred outside the start and end date of the contract

Match Funds

Only activities considered eligible for WQIP funding are eligible to be used as match funds. Match funds considered eligible for WQIP funding must be incurred within the start and end date of the contract. Match funds consist of cash contributions and in-kind services put forth by the applicant to complete the awarded project. State or federal grant dollars cannot be used for the match funds. When applying for this grant, the applicant must identify the source of the matching funds.

Contacts

Statewide Connectivity Projects: NYS Department of Environmental Conservation Division of Fish and Wildlife, Josh Thiel, (518) 402-8978

Marine District Projects:

NYS Department of Environmental Conservation Division of Marine Resources, Dawn McReynolds, (631) 444-0452

Municipal Separate Storm Sewer Systems (MS4s)

Eligible Applicants

Regulated Traditional MS4s¹⁶

Municipalities¹⁷

¹⁶ 40 CFR 122.26(b)(16)(i), Small municipal separate storm sewer system means all separate storm sewers that are owned or operated by the United States, a State, city, town, borough, county parish, district, association, or other public body (created by or pursuant to State law) having jurisdiction over disposal of sewage, industrial wastes, storm water, or other wastes, including special districts under State law such as a sewer district, flood control district or drainage district, or similar entity, or an Indian tribe or an authorized Indian tribal organization, or a designated and approved management agency under section 208 of the CWA that are discharges to waters of the United States.

¹⁷ For the purposes of Municipal Separate Storm Sewer Systems projects under this grant opportunity, "Municipality" means a local public authority or public benefit corporation, a county, city, town, village, school district, supervisory district, district corporation, improvement district within a county, city town or village, or Indian nation or tribe recognized by the state or the United States with a reservation wholly or partly within the boundaries of New York state, or any combination thereof. In the case of aquatic habitat restoration projects, the term municipality shall include the state.

Soil and water conservation districts

Funding will be considered for proposals submitted on behalf of multiple regulated MS4s. Only the lead applicant needs to register in the NYS Grants Gateway (http://grantsreform.ny.gov).

To be eligible to receive funding, applicants must participate in an area-wide municipal cooperative stormwater group (e.g., coalition), if one exists. If one does not currently exist, the applicant needs to document the steps that are being taken to develop such a group. In these cases, the group has to be in place prior to receiving a grant award. In the rare case where a coalition does not exist nor will be established in the project area, the applicant must justify the reasons in the application.

Applicants requesting funds must provide a list of cooperating MS4s. If funded, the lead applicant must get a signed commitment from each participating MS4 by the date of the contraction execution. The agreement must state that the partner municipality will deliver its share of the outputs specified in the contract workplan. Failure to obtain the signed agreements could result in the grant award being rescinded.

Eligible Projects

There is no maximum grant amount for this category however typically grants range from \$20,000 to \$400,000. Eligible activities include (*proposed projects must meet the minimum MS4 permit requirements*):

- Development of Retrofit plans for existing unmanaged and/or inadequately managed stormwater runoff to MS4s discharging to impaired watersheds with approved TMDLs (MS4 General Permit Part IX). Eligible projects are those that will deliver an inventory and ranking of all MS4-owned properties and infrastructure with retrofit potential. Plans should be developed using the "Center for Watershed Protection Urban Stormwater Retrofit Practices Guidance."
 - Identification of potential retrofit locations at publicly owned properties, street right of way, culverts/outfalls and existing detention practices;
 - Identification of potential retrofit treatment options and constraints;
 - Development of an inventory of potential retrofit projects with conceptual design;
 - Evaluation and ranking of potential retrofits; and
 - Identification of the most cost effective approaches.
- 2. Comprehensive system mapping/program mapping
 - Mapping requirements (see the following table):

REQUIRED Items for Comprehensive System Mapping/Program Mapping	Basic Comprehensive Map (only newly designated MS4s)	Required Elements Map (Maps must include these elements to be considered for funding)	Additional Elements Map (Elements beyond the minimum required elements)
Waterbody Mapping			
All Waterbodies within the MS4 jurisdiction	X		

Impaired Segments		X	
Outfall Mapping			
Electronic GIS Map	Χ		
Receiving Waterbody Name	X		
Type of Conveyance	7.0	Х	
Outfall material		X	
Outfall shape		X	
Type of outfall		X	
Submerged in water?		X	
Submerged in water: Submerged in sediment?		X	
Inspection data		X	
Location of interconnected MS4 outfalls			X
Sewershed Boundary			
Preliminary	X		
Impaired waters			X
Per MS4 outfall			X
Land Use within Impaired Watersheds			
(Commercial, HD Residential, LD			V
Residential, Industrial, Open Space) Land Use within Other sewersheds			Λ
(Commercial, HD Residential, LD			
Residential, Industrial, Open Space)			X
Priority Areas			
Areas with Onsite wastewater systems			
subject to Part IX requirements	Χ		
Description of Concern (Sewershed to			
impaired waters, septic systems, high			
water table, industrial area, etc.)		X	
Pollutant(s) of Concern (Litter, Sediment, Nutrients, etc.)		X	
Areas of high discharge potential (Refer		^	
to Table 14 of IDDE Guidance Manual for			
identification)			X
Areas of Shallow Groundwater			Χ
Areas of Low Infiltrative Soils			Χ
Areas where stormwater flows have			
significant potential to cause erosion (soil,			
silt, rock, etc.)			X
Areas of historic on-site sanitary system			V
failures Sites with a history of major oil or			A
chemical leaks/spills (Include date of			
event, type of spill, and final resolution)			X
High priority construction sites			
(Discharges to impaired waters, AA-S,			
AA, or A classified water sources, or T			X

1		
(trout)/TS (trout spawning) protected bodies)		
Other areas of Concern (wetlands,		
riparian buffers, flood plains, steep		
slopes, etc.)		X
Areas with Onsite wastewater systems		
(Typical age?)		X
Stormwater Management Practice		
(SMP) Mapping (minimum data must include)		
Location	X	
Type of SMP (Pond, Bioretention, Swale,	^	
Rain Garden, etc.)	X	
Post construction specific SMPs	X	
Reason for SMP (Retrofit, New	7.	
Development, Flood Control, etc.)		X
Ownership of SMP		X
Location where SMP discharges (Does		X
SMP drain to MS4?)		X
Contributing Drainage area to SMP (if		
known) Construction date (if known)		X
Last Inspection date (if known)		X
Proposed Retrofits		
Location		X
Contributing drainage area to the		
proposed stormwater retrofit		X
Municipality owned/operated facilities		
Location	X	
Type (Municipal Buildings, DPW Garage,		
vehicle and fleet maintenance areas (fire station, police station, bus stations),		
landfills, salt storage areas, parks & open		
space, solid waste disposal areas,		
transfer stations, marinas, etc.)	X	
Contact		Χ
Last Assessment Date		X
Storm Sewer System Mapping (for		
areas not subject to Part IX)		
Type of Conveyance System (closed pipe		
or open drainage		X
*Closed Pipe (Pipe material; Shape; Size)		X
*Open Drainage (Channel/Ditch lining		
material; Shape; Dimensions; Locations		
and dimensions of any culvert crossings)		X
Drop Inlet, catch basin and manhole		V
locations		Х
		X

Direction of Flow

Purchase of equipment already owned and available through the cooperative stormwater group and development of materials already available through the group are not eligible for funding.

Scoring

A scoring rubric can be found in the "Evaluation Process for All Project Types" section toward the end of this document.

Grant/Match Fund Split

Grant and match funds are available for up to 75 percent of the project costs. Applicants must provide the remaining match funds of at least 25 percent of the requested grant amount.

Eligible Costs

Eligible grant and match costs include salary, fringe, contractual costs, travel and equipment costs, and construction inspection fees incurred by MS4s to develop and implement a stormwater management program (SWMP) that complies with GP-0-15-003. Costs must be incurred within the start and end date of the contract to be eligible. The start date of the contract can be no earlier than May 1, 2017.

Ineligible Costs

The following costs are NOT eligible for match or grant reimbursement:

- Indirect costs (e.g. space/property rent, utilities, and other office supplies)
- Administrative costs
- Legal fees
- Costs incurred outside the start and end date of the contract

Match Funds

Only activities considered eligible for WQIP funding are eligible to be used as match funds. Match funds considered eligible for WQIP funding must be incurred within the start and end date of the contract. Match funds consist of cash contributions and in-kind services put forth by the applicant to complete the awarded project. State or federal grant dollars cannot be used for the match funds. When applying for this grant, the applicant must identify the source of the matching funds.

Contact

New York State Department of Environmental Conservation Division of Water, Ethan Sullivan, (518) 402-1382

EVALUATION PROCESS FOR ALL PROJECT TYPES

Scoring and Selection

All applications are first reviewed for eligibility and then scored by a review team in accordance with the evaluation and scoring criteria contained in this RFA. Applicants are strongly encouraged to read and address the scoring standards in the process of developing an application. Knowledge of the scoring criteria is valuable for designing and proposing a relevant and quality project.

Method of Award Criteria Details

Funding will be distributed to the highest scoring projects in each WQIP category until the available funding is exhausted or the amounts listed in the RFA have been met. High priority projects will be awarded funding based on score. Any remaining funding will be awarded to the highest scoring secondary priority projects.

Eligibility Criteria:

To be eligible for consideration applicants must meet the following criteria:

- 1. Eligible Applicant
 - a. Municipality
 - b. Municipal Corporation
 - c. Regulated traditional Municipal Separate Storm Sewer Systems (MS4s)
 - d. Soil and Water Conservation District
 - e. Not-for-Profit Corporation (**Only** land acquisition for source water protection projects OR aquatic habitat restoration projects)
- 2. Eligible Project Type
 - a. Wastewater Treatment Improvement
 - b. Non-agricultural Nonpoint Source Abatement and Control
 - c. Land Acquisition Projects for Source Water Protection
 - d. Salt Storage
 - e. Aquatic Habitat Restoration
 - f. Municipal Separate Storm Sewer Systems (MS4s)
- 3. Registration in the NYS Grants Gateway
 - a. Municipalities, Municipal Corporations and Soil and Water Conservation Districts must be registered in the NYS Grants Gateway by the time of project award.
 - b. Not-for-Profit Corporations must be registered and pre-qualified in the NYS Grants Gateway by the application due date.

Selection Criteria

Projects will be scored and selected based on the following criteria.

Wastewater Treatment Improvement Projects Scoring Rubric

	Maximum Points			Minimum Points
Performance Measures	Wastewater effluent disinfection projects for facilities that currently do not disinfect their effluent who have been notified by the Department that their treatment system requires an upgrade to add effluent disinfection	Projects that are located in the HUC 12 watershed of waterbodies listed on PWL as "precluded" or "impaired" OR	Projects that are located in the HUC 12 watershed of waterbodies listed on PWL as "stressed" or "threatened". OR	Project necessary to preserve or protect a surface waterbody not listed on the PWL. OR
	CSO projects that are under a Long Term Control Plan OR	Projects that are located in the HUC 12 watershed of waterbodies classified as a Class A or Class AA waterbody with an active public water system and drinking water use is listed on PWL as "stressed" or "threatened" OR	Projects that are located in the HUC 12 watershed of waterbodies classified as Class A or Class AA without an active public water system	
	SSO projects that are for an SSO included in a capacity, management, operation and maintenance (CMOM) program, a sanitary sewer evaluation survey plan, identified as a Type 1 outfall in a SPDES permit, or listed in a consent order			
	OR TMDL Implementation projects that are listed in a TMDL Implementation Plan, nine element watershed plan, or SPDES permit			

	0	R				
	Communities Inadequate Septic Syst are either lip PWL as a simpairment completed survey condition the Department Health, or at the Suffolk Subwatersh Wastewate Points: 40	On-Site ems that sted in the cource of have a sanitary ducted by nent of are listed in County neds	Points: 30		Points: 20	Points: 10
Reasonablene ss of Cost	Exceptiona the cost as to both ach project object objects. Also to be of for Wastew Treatment project. Also to be of the community taken Actions 3.32, 7.1 or information or more of the complication.	it applies ieving the ectives and eally sound considered ater projects is eart is a part of a sound from one the Actions ed in the	Cost is good applies to be achieving to objectives a fiscally so project.	ooth he project and being	Cost is reasonable as it applies to both achieving the project objectives and being a fiscally sound project.	Cost not reasonable for this type of project.
Classification Points Factor	Points: 20 AA, SA, GA (primary water supply aquifer), AA	A, A special, GA (other), GSA	Points: 10 B, SB, C(T), C(TS)	C, SC, I	Points: 5 D, SD, GSB	Points: 0 No resource is impaired
	special Points: 10	Points: 8	Points: 6	Points: 4	Points: 2	Points: 0

Project Readiness	Project has all necessary permits (or does not need permits) and approvals. The project is ready to move forward with construction. Points: 5	Project is not ready to proceed with construction but has some of the necessary approvals and is expected to lead to construction without delay. Points: 3	Project has not secured any of the necessary approvals and is not ready to proceed to construction. Applications that fall into this category will not be funded. Points: 0
Experience and Ability	Applicant has shown the ability to complete all WQIP projects. Points: 5	Applicant has shown the ability to complete most WQIP contracts. OR Applicant has not previously been awarded a WQIP grant but appears to have the experience and ability to carry out the project. Points: 3	Applicant has demonstrated poor management of WQIP contract(s). OR Applicant has not previously been awarded a WQIP grant and does not appear to have the experience and ability to carry out the project. Applications that fall into this category will not be funded. Points: 0
Regional Economic Development Priority	20 points for this crite Development Councils		ne Regional Economic
Total Maximum Points	100 points		

Nonpoint Source Abatement Scoring Rubric

	Maximum Points	N110		Minimum
				Points
Performance Measures	Project is specifically listed as a priority in: TMDL Implementation Plan, Watershed Action Agenda, SPDES Permit Modification Nine Element Watershed Plan Long Term Control Plan Source Water Assessment Plan or Beach restoration report funded through Ocean and Great Lakes EPF pilot beach closure mitigation project OR	Project is for a type of project that is the main focus of: • TMDL Implementation Plan, • Watershed Action Agenda, • SPDES Permit • SPDES Permit Modification • Nine Element Watershed Plan • Long Term Control Plan • Source Water Assessment Plan or • Beach restoration plan funded independently OR	Project addresses a documented water quality impairment not listed on the PWL. OR For Great Lakes Nature- Based Shoreline projects: Project addressing a water quality impairment not listed on the PWL that has been reported and substantiated by a credible agency. OR For beach restoration projects: project is based on a completed sanitary survey	Project necessary to preserve or protect a surface waterbody not listed on the PWL. OR
	Projects that reduce a nonpoint source pollutant located in the HUC 12 watershed of waterbodies listed on PWL as "precluded" or "impaired" OR Projects that reduce a nonpoint source pollutant located in the HUC 12 watershed of	Projects that reduce a nonpoint source pollutant located in the HUC 12 watershed of waterbodies listed on PWL as "stressed" or "threatened". OR Projects that reduce a nonpoint source pollutant located in the HUC 12		

	waterbodies classified as a Class A or Class AA waterbody with a active public water system and drinking water use is listed on PWL as "stressed" of "threatened" OR Pollutant of Concern (POC) identified in MS4 Permit	waterbodies classified as Class A or Class AA without an active public wate system r		
	Points: 10	Points: 5	Points: 3	Points: 1
Impact Factor	See individual NPS Priorities for definition	See individual NPS n Priorities for definition	See individual NPS Priorities for definition	See individual NPS Priorities for definition
	Points: 4	Points: 3	Points: 2	
Vision	Vision will be calculated by multiplying Performance Measures times Impact Factor. Performance Measures points and Impact Factor points will not be included in the total score, only the combined Vision points.			
Reasonablene ss of Cost	Exceptional value for the cost as it applies to both achieving the project objectives and being a fiscally soun project. Points: 20	applies to both achieving the project objectives and being a fiscally sound project.	Cost is reasonable as it applies to both achieving the project objectives and being a fiscally sound project.	Cost not reasonable for this type of project.
Classification	AA, SA, A, A	Points: 10 B, SB, C, SC, I	Points: 5 D, SD, GSB	Points: 0 No resource is
Points Factor	GA special, (primary GA (other), supply aquifer),	C(T), C(TS)	D, 3D, 33B	impaired

Project Readiness	AA special Points: 10 Project has necessary points does not nepermits) and approvals. project is remove forward construction	permits (or eed d The ady to rd with	Project is not oproceed construction some of the necessary and is expelled to conwithout deliverse and the construction of the necessary and is expelled to conwithout deliverse and the necessary and is expelled to conwithout deliverse and the necessary and the nec	with n but has e approvals ected to struction	the necessary a not ready to pro construction.	that fall into this
Empiones	Points: 5					la ca a ca atuata d
Experience and Ability	Applicant hat the ability to all WQIP pr	complete	Applicant has shown the ability to complete most WQIP contracts. OR Applicant has not previously been awarded a WQIP grant but appears to have the experience and ability to carry out the project. Points: 3		Applicant has r been awarded and does not a the experience carry out the pr Applications to	DR not previously a WQIP grant ppear to have and ability to
Regional Economic Development Priority	•	or this crite ent Council	•	ovided by th	ne Regional Eco	onomic
Total Maximum Points	100 points					

Land Acquisition Projects for Source Water Protection Scoring Rubric

Lana Acquisition Fit	Maximum Points	Minimum Points		
Dorformonoo		Drograms that protect		
Personableness	Programs that protect land and/or create or restore riparian buffers or wetlands directly adjacent to a surface waterbody permitted as an active surface drinking water supply source OR Programs that protect land within the "inner well zone" identified in a SWAP report for a permitted groundwater drinking water source or within 1,000 feet if no SWAP has been developed OR Parcels are specifically identified or located in watersheds prioritized in the New York State Open Space Plan for drinking water protection. OR Projects that target disinfection byproduct precursors in surface waterbodies serving as a public water supply Points: 30 Pudget clearly	Programs that protect and/or create or restore riparian buffers or wetlands adjacent to tributaries that directly drain, within 2,000 feet, into a surface waterbody permitted as an active drinking water supply source OR Programs that protect land within the "outer well zone" identified in a SWAP report for a permitted groundwater drinking water source or between 1,000 and 2,000 feet if no SWAP has been developed Points: 20	Programs that protect land and/or create or restore riparian buffers or wetlands adjacent to tributaries within the watershed but beyond 2,000 feet of a waterbody permitted as an active drinking water supply source OR Programs that protect land located outside of the "outer well zone" but within the capture zone of a permitted groundwater drinking water source or greater than 2,000 feet if no SWAP has been developed Points:10	
Reasonableness of Cost	Budget clearly reflects and details above-average value for land acquisition and/or buffer or wetland	Budget clearly reflects and details average value for land acquisition and/or buffer or wetland	Budget clearly reflects and details belowaverage value for land acquisition Budget does not clearly reflect or detail costs for land acquisition	
	wetland	wetland	acquisition acquisition	

	creation/restoration costs.	creation/restoration costs.	and/or buffer or wetland creation/restor ation costs.	and/or buffer or wetland creation/resto ration Applications that fall into this category will not be funded.
			Points: 5	
	Points: 20	Points: 10		Points: 0
Susceptibility Rating	SWAP report identifies susceptibility rating of "Very High" or "High" for one or more contaminant categories Points: 20	SWAP report identifies susceptibility rating of "Medium-High" or "Medium" for one or more contaminant categories Points: 10	SWAP report ide susceptibility rat one or more con categories OR No SWAP report developed	ing of "Low" for taminant
			Points: 5	
Program Readiness	Parcels have been identified; landowner endorsement is demonstrated by a letter of commitment. Applicants have provided detailed protocols for stewardship, monitoring and enforcement in their application.	Parcels have been identified but landowner endorsement has not been obtained yet. Applicants have provided detailed protocols for stewardship, monitoring and enforcement in their application.	Parcels have not been identified and landowner endorsement has not been obtained OR applicants have provided detailed protocols for stewardship, monitoring, and enforcement in their application.	Parcels have not been identified; landowner endorsement has not been obtained yet and applicants have not provided detailed protocols for stewardship, monitoring and enforcement in their application.
	Points: 5	Points: 3	Points: 1	Applications that fall into this category will not be funded.

				Points: 0
Experience and Ability	Applicant possesses the knowledge, skills and ability to complete the program, and has prior experience with DEC grants, and completed all tasks in a timely manner	Applicant possesses the knowledge, skills and ability to complete the program, but does not have prior experience with DEC grants	Applicant does not knowledge, skills complete the promote have prior experience with within the last 2 ynot complete all timely manner.	s and ability to ogram and does operience with as previous DEC grants years and did
	Points: 5	Points: 3	Applications th category will no Points: 0	
Regional Economic Development Priority	20 points for this criterion are provided by the Regional Economic Development Councils.			
Total Maximum Points	100 points			

Salt Storage Scoring Rubric

Salt Storage Sco	Maximum Po	inte		I			Minimum
	Waxiiiuiii Fo	iiits					Points
Performance Measures	Relocating a salt storage pile to a location greater than 2,000' from the public water system and/or greater than 500'	New structure within: Primary aquifer 2000' of public water system 500' of private well Queens, Nassau	New structur within: • 4000' of pu water syste • 1000' of pri well Points: 5	ıblic em	stru with • 2 p w sy • 5 p	placement ucture hin: 000' of ublic vater ystem 00' of rivate well	Replacement structure within: • 4000' of public water system • 1000' of private well
	from a private well	or Suffolk counties Points: 7			PO	iins. 3	Foints. 1
Impact Factor	See Salt Storage section for definition		See Salt Storage section for definition		Sto	e Salt orage ction for inition	See Salt Storage section for definition
	Points: 4		Points: 3		Po	ints: 2	Points: 1
Vision	Factor. Pe	pe calculated be rformance Mealuded in the tol	asures points	and Impa	act F	actor points	will not be
Reasonablene ss of Cost	Exceptional value for the cost as it applies to both achieving the project objectives and being a fiscally sound project.		Cost is good applies to be achieving the project object and being a sound project	eth etives fiscally	rea as to b ach pro obj and	st is asonable it applies both nieving the ject ectives d being a bally	Cost not reasonable for this type of project.
	Points: 20		Points: 10		pro Po	ject. <i>ints: 5</i>	Points: 0
Classification Points Factor	AA, SA, GA (primary water supply aquifer), AA special	A, A special, GA (other), GSA	B, SB, C(T), C(TS)	C, SC,	I	D, SD, GSB	No resource is impaired

	Points: 10	Points: 8	Points: 6	Points	: 4	Points: 2	Points: 0
Project Readiness	Project has all permits (or do permits) and a The project is move forward construction. Points: 5	es not need approvals. ready to	Project is not to proceed we construction has some of necessary approvals an expected to lead to construction without delay points: 3	vith but the ad is lead to	of an to <i>Ap</i> the	the necessa d is not read construction	that fall into
Experience and Ability	Applicant has ability to comp WQIP project	olete all	,		Applicant has demonstrated poor management of WQIP contract(s). OR Applicant has not previously been awarded a WQIP grant and does not appear to have the experience and ability to carry out the project. Applications that fall into this category will not be funded. Points: 0		nent of WQIP R not previously a WQIP grant appear to have and ability to roject. that fall into
Regional Economic Development Priority	20 points for Developmen		are provided	by the l	Reg	ional Econd	omic
Total Maximum Points	100 points						

Aquatic Habitat Restoration (AHR) Projects Scoring Rubric

Aquatic Habitat Restoration (AHR) Projects Scoring Rubric					
	Maximum				Minimum
	Points				Points
Performance Measures (Statewide Projects) ¹⁸ Performance Measures (New York/New Jersey Harbor Estuary CCMP ²¹ , Nassau and Suffolk Counties)	Species Miles 19: 5 or more Barrierity 20: Significant or greater Points: 40 Excellent: Addresses three or more habitat restoration priorities or critical habitat identified in a Federal or state management plan. OR Project	Species Miles: 3 or more Barrierity: Significant or greater Points: 30 Good: Addresses two habitat restoration priorities or critical habitats identified in a Federal of State management plan. OR Project	Species Miles: 1 or more Barrierity: Moderate or greater Points: 20 Fair: Addresses one habitat restoration priorities or critical habitats identified in a Federal or State management plan OR Project	Species Miles: 0.1 or more Barrierity: Minor or greater Points: 10 Poor: Addresses any goal identified in a Federal or state managem ent plan. OR Project provides direct benefit to	Species Miles: 0 Barrierity: Moderate or greater Points: 5 Lowest: Addresses only one goal identified in a Federal or State management plan
	provides benefit to three or more SGCN or Federal trust species. Points: 40	provides benefit to two or more State SGCN or Federal trust species. Points: 30	provides benefit to one or more State SGCNs or Federal trust species. Points: 20	any species of managem ent concern to the Departme nt. Points: 10	Points: 5
Reasonablene ss of Cost	Exceptional value for the cost as it applies to both achieving the project objectives and	Cost is good as it applies to both achieving the project objectives and being a fiscally sound project.	Cost is reasonable as it applies to both achieving the project objectives and being a		easonable for project.

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¹⁸ Projects that do not achieve 5 or more points within Performance Measures will not be funded.

¹⁹ Species Miles: See explanation at the end of this matrix.

²⁰ Barrierity: See explanation at the end of this matrix.

 $^{^{21}}$ New York/New Jersey Harbor & Estuary Program boundaries within New York State can be found at: $\underline{\text{http://www.harborestuary.org/geography.htm}}$

	1 ' " "	I	<i>c</i>	<u> </u>
	being a fiscally		fiscally sound	
	sound project.		project.	
			Points: 5	
	Points: 20	Points: 10	Politis. 5	
	Foints. 20	Foints. 10		
				Points: 0
Vision	Proposed	Proposed	Proposed proje	ect will have no reduction to
	project will	project will		level as it pertains to the
	improve a	improve a	goals of the Aq	uatic Habitat Restoration
	waterbodies	waterbodies	• •	ch impairments as listed on
	impairment	impairment		es Inventory/Priority
	level as it	level as it	Waterbodies Li	st (WI/PWL).
	pertains to the	pertains to the		
	goals of the	goals of the		
	Aquatic Habitat	Aquatic		
	Restoration	Habitat		
	category or such	Restoration		
	impairments as	category or such		
	listed on the	impairments		
	Waterbodies	as listed on		
	Inventory/Priori	the		
	ty Waterbodies	Waterbodies		
	List (WI/PWL)	Inventory/Prio		
	by two levels	rity		
	or will	Waterbodies		
	eliminate the	List (WI/PWL)		
	impairment.	by one level.	Points: 0	
	Points: 10	Points: 5		
Project	Project has all	Project is not	•	secured any of the
Readiness	necessary	ready to		rovals and is not ready to
	permits (or	proceed with	proceed to con	
	does not need	construction		hat fall into this category
	permits) and	but has some of the	will not be fun	idea.
	approvals. The project is	necessary		
	ready to move	approvals and		
	forward with	is expected to		
	construction.	lead to		
	3	construction		
		without delay.		
		Points: 3		
	Points: 5		Points: 0	
Experience	Applicant has	Applicant has		demonstrated poor
and Ability	shown the	shown the	management o	f WQIP contract(s).
	ability to	ability to		OR
	complete all	complete		not previously been awarded
	WQIP projects.	most WQIP		and does not appear to have
		contracts.	•	and ability to carry out the
		OR	project.	

	Points: 5	Applicant has not previously been awarded a WQIP grant but appears to have the experience and ability to carry out the project.	Applications that fall into this category will not be funded.
Regional Economic Development Priority		Points: 3	Points: 0 provided by the Regional Economic
Total Maximum Points	100 points		

Species Miles

Describes the functional gain achieved by removing a barrier to aquatic organism passage. The total number of SGCN (http://www.dec.ny.gov/animals/9406.html) or other aquatic species of management concern to the Department is multiplied by the total number of stream miles which will be made accessible to these species. Stream miles is calculated by totaling the linear distance of each stream segment, including tributaries, from the existing barrier traveling upstream until the next impassable barrier. (Species x Stream Miles = Species Miles)

Barrierity

Describes the severity to which a structure creates a barrier to aquatic organism passage. It is derived from a protocol for calculating this value as part of the North Atlantic Aquatic Connectivity Project (NAACC) found at http://www.streamcontinuity.org/. When this methodology is not possible, professional judgement will be used to assess a structure that most closely replicates the categories used by SCP.

Severe	Less than 0.19
Significant	0.20 - 0.39
Moderate	0.40 - 0.59
Minor	0.60 - 0.79
Insignificant	0.80 - 0.1

Municipal Separate Storm Sewer System (MS4) Projects Scoring Rubric

Municipal Separate	Storm Sewer Syste		S Scoring Rubiic	Minimum
	Maximum 1 Onto			Points
Performance Measures	Project addresses of mapping and storms planning. Points: 30		Project addresses comprehensive mapping OR Project addresses stormwater retrofit planning Points: 15	Retrofit planning for areas outside TMDL WIS areas. Points: 5
Reasonableness	Exceptional value	Cost is good as	Cost is reasonable	Cost is not
of Cost	for the cost as it applies to both achieving the project objectives and being a fiscally sound project.	it applies to both achieving the project objectives and being a fiscally sound project.	as it applies to both achieving the project objectives and being a fiscally sound project.	reasonable for this type of project.
	Points: 20	Points: 10	Points: 5	Points: 0
Vision	Project greatly exceeds permit requirements mapping including many above and beyond elements or innovative retrofit planning that includes desktop analysis, field reconnaissance, site inventory, site evaluation and ranking, subwatershed analysis). Points: 20	Project exceeds permit requirements (mapping including some above and beyond elements retrofit planning that includes desktop analysis, field reconnaissance, site inventory, site evaluation and ranking).	Project meets permit requirements (retrofit planning that includes desktop analysis, field reconnaissance). Points: 5	Project only partially meets or does not meet permit requirements. Points: 1
Project Readiness	Project has all necessary pieces in place to complete retrofit planning and/or mapping. Points: 5	Project has some of the necessary pieces in place to complete retrofit planning and/or mapping. Points: 3	Project has not secured any of the necessary approvals and is not ready to proceed with project implementation. Applications that fall into this category will not be funded.	
Experience and Ability	Applicant has shown the ability to complete all WQIP projects.	Applicant has shown the ability to	Points: 0 Applicant has demonst management of WQIP OR	

	1	1	
		complete most	Applicant has not previously been
		WQIP contracts.	awarded a WQIP grant and does not
		OR	appear to have the experience and
		Applicant has	ability to carry out the project.
		not previously	Applications that fall into this
		been awarded a	category will not be funded.
		WQIP grant but	3 ,
		appears to have	
		the experience	
		and ability to	
		carry out the	
	Points: 5	project.	
		Points: 3	Points: 0
Regional	20 points for this o	criterion are provi	ded by the Regional Economic
Economic	Development Coul	ncils.	
Development			
Priority			
Total Maximum	100 points		
Points	pom.co		
	1		

The Department of Environmental Conservation reserves the right to:

- Award additional and available funding for scored and ranked projects consistent with this grant opportunity.
- Award an agreement for any or all parts of the RFA in accordance with the method of award, or withdrawal of the RFA at any time at the Department's sole discretion.
- Award only one application for funding in the event there are multiple application submissions for a single project or for pieces of a single project.
- Award to the next highest scoring application in the event a grantee fails to negotiate a grant contract with the Department within 90-120 days of a grant award.
- Consider regional distribution in the determination of awards, to the extent practicable.
- Monitor the progress of all grant awards and withdraw grant funding if the grantee fails to make significant and timely progress on the project, or fails to receive the necessary permissions and permits for the project.
- The Department reserves the right not to fund projects that are determined not to be consistent with NYS's Smart Growth Public Infrastructure Policy Act.

Smart Growth Infrastructure Policy Act

New York State's Smart Growth Public Infrastructure Policy Act (ACT), Environmental Conservation Law Article 6, requires the Department and all State infrastructure agencies to assess whether each public infrastructure project that receives state funding is consistent with the State Smart Growth Public Infrastructure criteria specified in the Act, or that compliance is considered to be impracticable, before making any commitment to fund such project(s).

Insurance Requirements

Applicants will be required to carry appropriate insurance upon execution of a MCG and as specified in the MGC Attachment A-1 Program Specific Terms and Conditions, and agree that each project consultant, project contractor and project subcontractor secures and delivers to the contractor appropriate policies of insurance issued by an insurance company licensed to do business in the State of New York. Please refer to Program Terms and Conditions for additional insurance information.

Signage Requirements

The Department may require the installation of a project sign (2' x 4') which identifies the EPF as a source of funding as outlined in the requirements and specifications attached to and made part of this contract as Attachment E.

For projects with multiple funding sources the Contractor acknowledges that a portion of this grant is funded by the Department as a Water Quality Improvement Project. The Contractor agrees to identify the Department as a source of funding for this project in any communications to the public.

Permit Requirements (if applicable)

Contractors agree to obtain all required permits, including but not limited to, local, state and federal permits prior to the commencement of any project related work. The Contractor agrees that all work performed in relation to the project by the Contractor or its agents, representatives, or contractors will comply with all relevant federal, state and local laws, rules, regulations and standards, zoning and building codes, ordinances, operating certificates for facilities, or licenses for an activity.

State Environmental Quality Review (SEQR) Documentation

With respect to the project, the Contractor certifies that it has complied, and shall continue to comply with all requirements of the State Environmental Quality Review Act (SEQRA). The Contractor agrees to provide all environmental documents as may be required by the Department. The Contractor has notified, and shall continue to notify, the Department of all actions proposed for complying with the environmental review requirements imposed by SEQRA.

Vendor Responsibility Questionnaire

Not-For-Profit contractors and/or subcontractors are subject to a vendor responsibility review by the State to ensure public dollars are being spent appropriately with responsible contractors. A vendor responsibility review may include a contractor and/or subcontractor to present evidence of its continuing legal authority to do business in NYS, integrity, experience, ability, prior performance, and organizational and financial capacity. To enroll in and use the NYS VendRep System go to the VendRep System at https://portal.osc.state.ny.us

Iran Divestment Act

As a result of the Iran Divestment Act of 2012 (Act), Chapter 1 of the 2012 Laws of New York, a new provision has been added to the State Finance Law (SFL), § 165-a, effective April 12, 2012. By entering into a Contract, the Contractor certifies that it is not on the "Entities Determined To Be Non-Responsive Bidders/Offerers Pursuant to The New York State Iran Divestment Act of 2012" list ("Prohibited Entities List") posted on the OGS website at: http://www.ogs.ny.gov/about/regs/docs/ListofEntities.pdf and further certifies that it will not utilize on such Contract any subcontractor that is identified on the Prohibited Entities List. Additional detail on the Iran Divestment Act can be found in the MCG, Attachment A-1 Program Specific Terms and Conditions.

Minority/Women Business Enterprises (M/WBE) And Equal Employment Opportunities (EEO) Requirements

The Department is required to implement the provisions of New York State Executive Law Article 15-A and 5 NYCRR Parts 142-144 ("MWBE Regulations") for all State contracts with a value (1) in excess of \$25,000 for labor, services, equipment, materials, or any combination of the foregoing or (2) in excess of \$100,000 for real property renovations and construction.

- Applicants subject to executing a future NYS Master Contract for Grants agree, in addition to any other nondiscrimination provision of the MCG and at no additional cost to the Department, to fully comply and cooperate with the Department in the implementation of New York State Executive Law Article 15-A. These requirements include equal employment opportunities for minority group members and women ("EEO") and contracting opportunities for certified minority and women-owned business enterprises ("MWBEs"). Contractor's demonstration of "good faith efforts" pursuant to 5 NYCRR §142.8 shall be a part of these requirements. These provisions shall be deemed supplementary to, and not in lieu of, the nondiscrimination provisions required by New York State Executive Law Article 15 (the "Human Rights Law") or other applicable federal, state or local laws.
- Failure to comply with M/WBE and EEO requirements may result in a Department finding of non-responsiveness, non-responsibility and/or a breach of contract, leading to the withholding of funds or such other actions, liquidated damages or enforcement proceedings.
- Please refer to the NYS Master Contract for Grants Article IV.(J) and Attachment A-1 Program Specific Terms and Conditions - Article X, to review M/WBE and EEO

requirements. Required M/WBE and EEO related forms can be found at http://www.dec.ny.gov/about/48854.html

- The local government is responsible for designating someone to serve as their Affirmative Action representative. The governing body should make this designation through official means.
- A list of certified M/WBE enterprises can be obtained via the internet from the NYS
 Department of Economic Development at
 https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp?TN=ny&XID=988
- Contracts which meet the established M/WBE-EEO thresholds require the Contractor to submit Quarterly Reports, http://www.dec.ny.gov/docs/administration_pdf/quarterly.pdf, detailing payments made by the Prime Contractor to NYS Certified M/WBEs.
- The following M/WBE-EEO "Fair Share" goals are established as follows:

Minority and Women Owned Business Enterprise (MWBE) Overall Participation Goals:

Construction/Engineering – 30%

Commodities - 30%

Services/Technologies - 30%

Equal Employment Opportunity (EEO) Participation Goals

EEO Minority Workforce Participation Goals (DEC Regions 1-9) 10%

EEO Female Workforce Participation Goals (DEC Regions 1-9) 10%

• DEC M/WBE Contact Person

Carla Leubner, Compliance Specialist NYS Department of Environmental Conservation Bureau of Contract and Grant Development/MWBE Program 625 Broadway, 10th Floor Albany, New York 12233-5028

Phone: (518) 402-9240 Fax: (518) 402-9023

Procurement of Contractors/Subcontractors

Municipalities must comply with General Municipal Law Sections 103 (competitive bidding) and 104-b (procurement policies and procedures). Not-for-profit corporations must follow procurement policies that ensure prudent and economical use of public money. Failure to comply with these requirements could jeopardize full reimbursement of your approved eligible project costs.

Satisfactory Progress

Grant recipients are expected to show satisfactory progress with the development of a project workplan and implementation of the project. Satisfactory progress includes, but is not limited to, timely submission of all necessary documents needed for contract execution, such as, required proofs of insurance, and an M/WBE Utilization Plan. A grantee must also submit timely quarterly payment requests, quarterly narrative reports, quarterly expenditure reports, and a final project summary report. Successful applicants are expected to manage their WQIP projects in accordance with the terms and condition of the State of New York Master Grant Contract. Failure to make satisfactory progress or to complete the project to the satisfaction of

the State may be deemed an abandonment of the project and may cause the termination of any financial obligation of the State.

Operation and Maintenance of Completed WQIP Projects

Grant recipients are fully responsible for ensuring the proper and efficient monitoring operation and maintenance of the project satisfactory to the Department, including, but not limited to, retaining a sufficient number of qualified staff and ensuring performance or required tests and requirements. After completion of the project, the grantee shall, for a period of thirty years (the useful life of the project as provided in State Finance Law § 61[18]), operate the project or otherwise cause the project to be operated properly and in a sound and economical manner and shall maintain, preserve and keep the project, or cause the project to be maintained, preserved and kept, in good repair, working order and condition and shall make, or cause to be made, all necessary and proper repairs, replacements and renewals from time to time, so that at all times the project may be operated properly in a manner consistent with the performance standards for the project, with the contract and with the requirements of any related permit or other governmental approval of the project.

Proposed Project Timeline and Contract Terms

The Department prefers contract terms of 2 -3 years in length. However, in rare cases, the Department will consider time extensions beyond 3 years with written justification from the Grantee, describing the need for an extension and a timeline that supports project implementation. Contract amendments may not exceed a maximum term of 5 years. Applicants should not submit an application if they do not anticipate their project can be completed within the specific time frame.

Project-related costs must be incurred between the start and end dates of the contract to be considered eligible for reimbursement and towards meeting project type match requirements. The start date of the contract can be no earlier than May 1, 2017.

Application Limits

Applicants may submit up to 1 application per project. Applicants are limited to 5 applications per round.

ADDITIONAL APPLICATION SUBMISSION INFORMATION Pre-Application Requirements

All governmental entities (municipalities, municipal corporations, and soil and water conservation districts, and as further defined in this RFA), and NFP corporations must register in the NYS Grants Gateway to be considered eligible for this grant opportunity http://grantsreform.ny.gov

In addition to registering, NFP organizations must also complete the Vendor Prequalification process in the NYS Grants Gateway to be considered eligible to apply for this grant opportunity. Government entities are currently not required to complete the Vendor Prequalification Process. **NYS Grants Gateway Registration Instructions:**

If your organization has not already registered in the Grants Gateway, the registration is NOT an online process. Register now to allow time for processing!!

- 1.) On the Grants Reform Website at www.grantsreform.ny.gov/Grantees, download a copy of the Registration Form for Administrator.
- 2.) Complete the form according to the instructions provided. The completed form must be signed and notarized.

- 3.) Mail the signed and notarized original form to the Division of Budget at the address provided in the instructions.
- 4.) After the form is received and reviewed, you will be provided with a Username and Password allowing you to access the Grants Gateway.
- 5.) Log in to the Grants Gateway at https://grantsgateway.ny.gov. You will be prompted to change your password at the bottom of your Profile page. Enter a new password and click the SAVE button located on the top, right-hand side of the page.

If you have previously registered and do not know your Username please email grantsreform@budget.ny.gov. If you do not know your Password, please click the Forgot Password link from the main log in page and follow the prompts.

Not-For-Profit Prequalification Instructions:

Pursuant to the New York State Division of Budget Bulletin H-1032, dated June 7, 2013, New York State has instituted key reform initiatives to the grant application and contract processes. These initiatives require not-for-profit organizations to complete the Vendor Prequalification process to be considered eligible to apply for a grant.

Below is a summary of the steps to complete the prequalification requirements. The Vendor Prequalification Manual on the Grants Reform website at www.grantsreform.ny.gov/Grantees provides additional information and instruction.

- 1.) Complete your Prequalification Application.
 - Log in to the Grants Gateway at https://grantsgateway.ny.gov. If this is your first time logging in, you will be prompted to change your password at the bottom of your Profile page. Enter a new password and click the SAVE button located on the top, right-hand side of the page.
 - Click the Organization(s) link at the top of the page and complete the required fields including selecting the State agency you have the most grants with. This page should be completed in its entirety before you SAVE. A Document Vault link will become available near the top of the page. Click this link to access the main Document Vault page.
 - Answer the questions in the *Required Forms* and upload the *Required Documents*. This constitutes your Prequalification Application. Optional Documents are not required unless specified in this Request for Proposal.
 - Specific questions about the prequalification process should be referred to your agency representative or to the Grants Reform Team at grantsreform@budget.ny.gov.
- 2.) Submit Your Pregualification Application
 - After completing your Prequalification Application, click the Submit Document Vault button located below the Required Documents section to submit your Prequalification Application for State agency review. Once submitted, the status of the Document Vault will change to In Review.
 - If your Prequalification reviewer has questions or requests changes you will receive email notification from the Gateway system.
 - Once your Prequalification Application has been approved, you will receive a Gateway notification that you are now prequalified to do business with New York State.

Additional registration and prequalification information, including a video tutorial, is available on the Grants Reform website at www.grantsreform.ny.gov/

CONTRACTING INFORMATION

State of New York Master Contract for Grants (MCG)

Applicants selected to receive a grant award will be required to execute a MCG in the NYS Grants Gateway within 90 - 120 days from the time of their award notification. Department staff are available to assist successful applicants through the contracting process. Failure to submit timely required MCG documents could cause a grantee to lose their grant award. Applicants should review and be prepared to comply with all MCG terms and conditions should grant funding be awarded. The MCG and attachments can be reviewed and/or downloaded at: http://www.dec.ny.gov/pubs/44916.html

The MCG and attachments include:

- MCG Grants Face Page
- Standard Terms and Conditions (NYS standard terms and conditions)
- Attachment A-1 Program Specific Terms and Conditions (*Agency and Program specific terms and conditions*)
- Attachment B-1 Expenditure Based Budget (project expense categories and detail)
- Attachment C Work Plan (project objectives, tasks and performance measures)
- Attachment D Payment and Reporting Schedule (*claims for reimbursement and grant reporting provisions*)

Grant opportunity payment and reporting conditions

- For all WQIP project types except wastewater treatment, upon approval of the MCG by the Office of the State Comptroller, an advance payment of up to twenty-five percent (25%) of the total Contract Amount may be provided under this Contract to the Contractor, including Contractors that are municipalities, for project start-up funding. Contractors must provide justification of the need for the advance payment.
- No reimbursement payments under the MCG will be made by the Department to the Contractor unless the Contractor provides supporting cost documentation to support how the 25% advance funding was spent on the Project. Future reimbursement payments shall be made upon audit and approval by the Department and the Comptroller's Office of vouchers executed by an authorized officer of the Contractor.
- Project costs eligible for reimbursement and project match must be incurred between the MCG term start date and the MCG term end date. Costs incurred prior to the MCG term start date or after the MCG term end date will not be considered eligible for grant reimbursement or match. Copies of supporting cost documentation (paid invoices, receipts, cancelled checks, etc.) must be audited and approved by the Department for costs to be eligible for grant reimbursement.
- Quarterly MCG payment reimbursement requests will be accepted prior to submission of a final closeout reimbursement request. Approved project design, required permits and landowner permissions must be in place to submit a reimbursement request.
- Quarterly Narrative Reports must be submitted in narrative form, no later than 30 days from the end of the quarter. The reports will summarize how the project progressed towards meeting project objectives and deliverables during the quarter.
- Quarterly Expenditure Reports, detailed by object of expense as defined in the MCG Attachment B-1 Expenditure Based Budget, must accompany the quarterly Narrative

- Reports, no later than 30 days from the end of the quarter. These reports must correlate to subsequent vouchers submitted for payment.
- Final Report must be submitted and approved by the Department prior to the release of
 the final contract payment to the Grantee. The Contractor must submit the Final Report
 no later than 60 days after the end of the contract period. The Final Report should report
 on all aspects of the program and detail how the grant funds were utilized in achieving
 the goals set forth in the approved MCG Attachment C Work Plan. Copies of appropriate
 documents (i.e. inventory and/or management plan) must be submitted and approved by
 the Department.
- A Department on-site inspection may be required to confirm all work was completed in accordance to the approved project work plan.

RFA Appendix A

WQIP Required Green Infrastructure Documentation Guidance

1. Feasibility Study

Applicants are required to submit sufficient information to demonstrate that the proposed green infrastructure project is feasible to construct at their project location. The Feasibility Study is a written document which must be submitted along with an online application. Based on a design professional's site evaluation, the Feasibility Study provides the basis and justification for your proposed design.

The Feasibility Study must be signed and stamped by a Qualified Professional licensed or certified to practice in New York State. A qualified professional is an individual who is knowledgeable in the principles and practices of stormwater management and treatment, such as a Professional Engineer or Registered Landscape Architect.

Required Elements

NOTE: The Feasibility Study must primarily address the green infrastructure practice(s), even if it is a portion of a larger project.

The recommended outline below contains the required elements which must be included when preparing your Feasibility Study.

- **I. Cover Page** (project title, owner, prepared by, professional's stamp, and date)
- **II. Executive Summary** (Overview of the project's purpose)
- **III.Project Objective(s)** (Describe goals for Green Infrastructure elements. Indicate whether the green infrastructure elements are a portion of a larger project.

NOTE: Only the green practices constructed that exceed the requirements of the SPDES General Permit for Stormwater Discharges from Construction Activity are eligible for WQIP funding.

IV.Existing Conditions: Include an analysis of the proposed project site which addresses the following elements:

- a. Current Land Use
- b. Depth to Bedrock
- c. USGS Soil Classification at green infrastructure practice location(s) (see <u>USDA Web Soil Survey mapping tool</u>)
- d. Depth to water table at green infrastructure practice location(s)
- e. Discussion of any other site considerations (wetlands, flood plain elevations, hotspots, brownfield remediation or other potential design issues at the site)
- f. Results of any boring logs, infiltration tests, or other subsurface investigations. If your project is selected, these will be required as part of the design process.

NOTE: If site conditions are not conducive to implementing green infrastructure practices, you should consider alternative funding sources that can support these other activities.

V. Project Description

- a. Recommended Green Infrastructure Practice(s): Provide a narrative that explains the proposed project and green infrastructure practices and why they were selected. Please see the New York State Stormwater Management Design Manual for a catalog of green infrastructure practices.
- b. Provide an estimate of the water quality volume to be managed through infiltration, evapotranspiration, and / or use on site. The <u>NYSDEC</u> <u>Runoff Reduction Worksheets</u> may be used as a reference in calculating estimates.
- VI. Anticipated Regulatory Approval and Permits (list all that will apply -- e.g., NYSDEC, NYSDOT, etc.)

2. Existing Conditions Graphic

A plan or diagram of the existing project site is required. It should include:

- a.Engineer / Landscape Architect name; date and project title
- b. North arrow / legend
- c. Graphical scale
- d. Site features (wetlands, streets, buildings, etc.)
- e.Location map
- f. Site topography
- g. Project location / address (including nearest cross street)
- h. Stormwater flowpath (also consider adjacent sites)
- i. Nearest receiving waterbody
- j. Location relative to the 100-year floodplain
- k. Other site considerations (hotspots, brownfield remediation or other potential design issues at the site)
- I. Location of any available boring logs, infiltration tests, or other subsurface investigations.

3. Conceptual Site Plan

A plan or diagram of the project's conceptual design is required. It must include:

- a. Engineer / Landscape Architect name; date and project title
- b. North arrow / legend
- c. Graphical scale (1 " = 10', 20', 30', 40', 50', 60' or 100')
- d. Location map
- e. Site features (wetlands, nearest waterbody, streets, buildings, etc.)

- f. Proposed GI practice location / layout showing stormwater flowpath (arrows)
- g. Estimated drainage area (indicate area(s) to be managed by each practice)
- h. Site grading (proposed conditions)
- i. Other design considerations

4. Site PhotographsPlease submit photographs that are representative of existing site conditions.

RFA Appendix B

WQIP Required Marine District AHR Documentation Guidance

1. Feasibility Study

Applicants are required to submit sufficient information to demonstrate that the proposed aquatic habitat restoration (AHR) project is feasible to construct at their project location. The Feasibility Study is a written document which must be submitted along with an online application. Based on a habitat restoration professional's site evaluation, the Feasibility Study provides the basis and justification for your proposed design.

A qualified professional is an individual who is knowledgeable in the principles and practices of aquatic habitat restoration, such as a Wetland Specialist, Professional Engineer, with at least 3 years' experience in aquatic habitat restoration. Applicants are required to submit a CV of experience along with documentation of at least five successful aquatic habitat restoration projects of the type applied for.

Required Elements

NOTE: The Feasibility Study must primarily address the AHR practice(s), even if it is a portion of a larger project.

The recommended outline below contains the required elements which must be included when preparing your Feasibility Study.

- **I. Cover Page** (project title, owner, prepared by, and date)
- **II. Executive Summary** (Overview of the project's purpose)
- **III.Project Objective(s)** (Describe goals for AHR elements. Indicate whether the AHR elements are a portion of a larger project.
- **IV. Existing Conditions:** Include an analysis of the proposed project site which addresses the following elements:
 - a. Current Land Use
 - b. Characterization of existing habitat, fish and wildlife at and adjacent to the site, types and condition of those habitats and wildlife to be affected by subject proposal (ex. wetlands, riparian areas, upland habitats, fish resources and species of concern).
 - c. Appropriate soil or sediment classification, if applicable to success of your project, (borings or subsurface investigations) See Soil Survey mapping tool)
 - d. Discussion of any other site considerations (hydrology, use conflicts, public health implications, flood plain elevations, brownfield remediation, utilities or other potential design issues at the site)

NOTE: If site conditions are not conducive to implementing habitat restoration you should consider alternative funding sources that can support these other activities. **Project Description**

e. **Recommended AHR Practice(s)**: Provide a narrative that explains

the proposed project and AHR practices, why they were selected and projected benefits to aquatic habitats.

V. Anticipated Regulatory Approval and Permits (list all that will apply -- e.g., NYSDEC, D O S, U S A C E, etc.)

2. Existing Conditions Graphic

A plan or diagram of the existing project site is required. It should include:

- a. Restoration Professional name; date and project title
- b. North arrow / legend
- c. Graphical scale
- d. Site features (wetlands, streets, buildings, etc.)
- e. Location map
- f. Site topography
- g. Project location / address (including nearest cross street)
- h. Nearest receiving waterbody
- i. Location relative to wetlands or other significant habitats and wildlife of concern.
- j. Other site considerations (hydrology, use conflicts, public health implications, *flood plain elevations, brownfield remediation*, *utilities or other potential design issues at the site*)
- k. Appropriate soil or sediment classification, if applicable to success of your project, (borings or subsurface investigations), See Soil Survey mapping tool.

3. Conceptual Site Plan

A plan or diagram of the project's conceptual design is required. It must include:

- a. Restoration professional name; date and project title
- b. North arrow / legend
- c. Graphical scale (1" = 10', 20', 30', 40', 50', 60' or 100')
- d. Location map
- e. Site features (wetlands, nearest waterbody, streets, buildings, etc.)
- f. Proposed AHR practice location in relation to existing site conditions.
- g. Site grading (proposed conditions) or alterations to existing elevations.
- h. Other site considerations (hydrology, use conflicts, public health implications, flood plain elevations, brownfield remediation, utilities or other potential design issues at the site)

4. Site Photographs

Please submit photographs that are representative of existing site conditions.

Environmental Facilities Corp. - Green Innovation Grant Program

Funding Available: \$15 million

DESCRIPTION:

The Green Innovation Grant Program (GIGP) provides grants on a competitive basis to projects that improve water quality and demonstrate green stormwater infrastructure in New York. GIGP is administered by the New York State Environmental Facilities Corporation (EFC).

Green infrastructure practices treat rainwater as a valuable resource to be harvested and used on site, or filtered and allowed to soak back into the ground, recharging our aquifers, rivers and streams. The plants used in green infrastructure help to cool our surroundings and improve air quality through the process of evapotranspiration. These green practices have multiple benefits, which include restoring habitat, protecting against flooding, providing cleaner air, and beautifying our streets to spur economic development and community revitalization.

Projects selected for funding go beyond offering a greener solution. They maximize opportunities to leverage the multiple benefits of green infrastructure, spur innovation in the field of stormwater management, build capacity to construct and maintain green infrastructure, and/or facilitate the transfer of new technologies and practices to other areas of the State.

PROGRAM PRIORITIES:

GIGP 9 will give priority to larger transformative projects that improve water quality through the incorporation of green stormwater infrastructure. Priority will also be given to projects that demonstrate the effectiveness of green infrastructure in a natural environment, such as floodplains, riparian buffers, streams, and wetlands.

GIGP applicants are strongly encouraged to work with their Regional Council to align their project with regional goals and priorities. EFC reserves the right to fund all, or a portion of, an eligible proposed project. Grants will be available from a minimum of 40% up to a maximum 90% of the total eligible project costs set forth in the application. A minimum of 10% up to 60% match from state or local sources is required. Funding will be provided to selected projects to the extent that funds are available.

ELIGIBLE APPLICANTS INCLUDE:

- Municipalities
- Intermunicipalities
- Interstate Agencies
- State Agencies
- Private Entities
- Soil and Water Conservation Districts

Eligible applicants may submit more than one grant application. However, EFC reserves the right to limit GIGP 9 funding to one grant award per applicant.

ELIGIBLE ACTIVITIES / PROGRAM BENEFIT REQUIREMENTS:

GIGP funding is provided for water quality projects. Eligible project costs are limited to items that are directly attributable to the improvement or protection of water quality and integral to the success of the following eight specific green infrastructure practices:

Bioretention

Bioretention systems are shallow vegetated depressions often referred to by a variety of names such as bioinfiltration areas, biofilters, rain gardens, bioswales, or recharge gardens. They are very effective at removing pollutants and reducing stormwater runoff. These systems are designed to collect water in the depression where it ponds on the surface. This water is then used by the vegetation in evapotranspiration and infiltrated into the soil. Larger volume systems are designed to include stone storage underneath the soil to provide additional stormwater capacity. Properly designed bioretention practices mimic natural ecosystems through species diversity, density and distribution of vegetation, and the use of native species, which results in a system that is resistant to insects, disease, pollution, and climatic stresses.

Downspout Disconnection

Downspout disconnection is the removal of roof runoff from a direct connection to a combined or storm sewer. Historically, many communities required that roofs have stormwater connected to the sewer to rapidly convey the water away from the structure. However, by redirecting the rain to a designated vegetated pervious area, or catchment system runoff volume can be greatly reduced and water quality benefits can be achieved. When disconnecting a downspout, the runoff is directed to a vegetated and pervious area where plants and soil can filter and infiltrate the water.

Establishment or Restoration of, Floodplains, Riparian buffers, Streams or Wetlands

Floodplains are a natural water right-of-way that provide temporary storage for large flood events, keeping people and structures out of harm's way and preserving riparian ecosystems and habitats. Over time, people have filled in and built on floodplains thereby reducing nature's ability to cope with large rain events. Restoring floodplains helps provide safe storage of excess water in large storm events, reduces volume through infiltration and evaporation, and filters sediment and nutrients from the water before it reaches or re-enters the larger waterbody.

Riparian Buffers are vegetated or undisturbed natural areas that filter runoff before it enters a waterbody. Riparian zones reduce sediment, nitrogen, phosphorous, pesticides and other pollutants by soaking the water and associated pollutants into the ground where some of these can be broken down. Healthy riparian buffers increase habitat, stabilize channels and banks, improve water quality, provide stream shade and temperature control, and improve aesthetics.

Stream bank stabilization uses bioengineering and soft redirected methods to rehabilitate streams to a more natural flow with an overarching goal of reducing erosion and destructive flows. Stream stabilization typically consists of vegetative improvements as well as the use of lock logs, stones, vanes, weirs and j-hooks where appropriate.

Stream daylighting includes the removal of natural streams from artificial pipes and culverts to restore a more natural stream morphology that is capable of accommodating a range of hydrologic conditions while improving biological integrity. Stream daylighting provides habitat, promotes infiltration, helps reduce pollutant loads and can provide better runoff attenuation because it increases the storage size of the natural system. The historic enclosure of rivers and streams often took place in urbanized areas to accommodate development. Stream daylighting is not only an important water quality practice, but it is also a powerful economic development and community revitalization tool.

Wetlands and Constructed Wetlands are shallow marsh systems planted with emergent vegetation that are designed to treat stormwater runoff. They are extremely effective for pollutant removal and can mitigate peak rates and reduce runoff volume. Constructed

wetlands have considerable aesthetic and wildlife benefits and are a good option for retrofitting existing detention basins.

Green Roofs

Green roofs consist of vegetation, growing media, and a drainage layer installed on top of a conventional flat or sloped roof. The rooftop vegetation soaks up rainwater. Some of this water evaporates off the surface, some is used by the plants in evapotranspiration, and in larger storms a portion of the water will runoff. Through storage of water in the plants, the soils and the drainage layer, the green roof reduces stormwater runoff volumes and attenuates peak flows.

Green Walls

Green Walls are vertical systems which consist of a modular container to hold growing media and vegetation.

Plants can be rooted in the ground, or installed in modular containers, growing blocks or growing mats along the face of the structure. In addition, green walls provide air quality and stormwater benefits, and can help to reduce energy usage.

Permeable Pavements

Permeable pavement is designed to convey rainfall through the pavement surface into an underlying reservoir where it can infiltrate, thereby reducing stormwater runoff from a site. Given appropriate soil and subsurface conditions, permeable pavements can be used in any type of development, for example: roads, parking lots, sidewalks, basketball and tennis courts, playgrounds, and plaza surfaces. Permeable pavement includes porous asphalt, porous concrete, and pervious pavers such as reinforced turf, interlocking modules and pavers.

Stormwater Harvesting and Reuse, e.g. Rain Barrel and Cistern Projects

Rain barrels are rooftop catchment storage systems typically utilized in residential settings while cisterns are large-scale rain barrels used in commercial and industrial settings. Rain barrels and cisterns capture and store stormwater runoff to be used later for lawn and landscaping irrigation, or water can be filtered and used for non-potable activities such as car washing or filling swimming pools. Rain barrels and cisterns may be constructed of any water-retaining material; their size varies from hundreds of gallons for residential uses to tens of thousands of gallons for commercial and/or industrial uses. These storage systems may be located either above or below ground.

Stormwater Street Trees / Urban Forestry Programs Designed to Manage Stormwater
Stormwater street trees include engineered tree pits, tree boxes and trenches designed to capture stormwater from the adjacent roadway and manage the stormwater through evapotranspiration and infiltration. Urban Forestry Programs use a detailed inventory and map of existing and proposed trees to manage and maintain their urban canopy. These tools help determine planting sites, select appropriate species, schedule maintenance, and evaluate the most effective practices to ensure tree health and stormwater capacity. Implementing an Urban Forestry Program can provide water quality benefits in addition to numerous other benefits including: reducing energy usage by shading buildings in the summer to reduce thermal loads and blocking winter winds, providing wildlife habitat, sequestering carbon dioxide and other greenhouse gases, intercepting and absorbing pollutants through their leaves and branches.

Applicants should refer to the New York State Stormwater Management Design Manual http://www.dec.ny.gov/chemical/29072.html for design guidance.

APPLICATION REQUIREMENTS:

All applicants must submit a conceptual site plan, existing conditions plan, a feasibility study, and site photographs with their Consolidated Funding Application (CFA). Minimum content requirements for the feasibility study, conceptual site plan, and existing conditions plan, are included in the CFA and can also be found at: www.efc.ny.gov/gigp

INELIGIBLE ACTIVITIES:

Projects which are **NOT ELIGIBLE** for GIGP funding include:

- Capital equipment costs such as street sweepers, sewer cleaners, and vactor trucks
- Costs not directly attributable to water quality including: asbestos abatement and site amenities e.g. bus shelters, benches, light poles, traffic devices, etc.
- Green infrastructure practices which are being implemented to comply with the requirements
 of the New York State Department of Environmental Conservation SPDES General Permit
 for Stormwater Discharges from Construction Activity Permit No. GP-0-15-002 ("Permit").
 (Note: practices which are over and above Permit requirements will be considered for
 funding)
- Hardening, channelizing or straightening streams and/or stream banks
- In-line and end-of-pipe treatment systems that only filter or detain stormwater
- Potable water irrigation systems
- Stormwater controls that have impervious or semi-impervious liners and provide no compensatory evapotranspirative or harvesting function for stormwater retention
- Stormwater conveyance systems that are not soil/vegetation based (swales) such as pipes and concrete channels
- Stormwater ponds that serve an extended detention function and/or extended filtration, including dirt-lined detention basins
- Underground stormwater control and treatment devices such as swirl concentrators, hydrodynamic separators, baffle systems for grit, trash removal/floatables, oil and grease, inflatable booms and dams for in-line underground storage and diversion of flows
- Wetlands construction or restoration required as compensation (mitigation) for adverse impacts to wetlands or other environmental damage caused through construction activities.
 This ineligible category includes both tidal and freshwater wetland mitigation projects

SELECTION CRITERIA:

EFC will score and select projects in no particular order based on the following criteria:

- Addressing or demonstrating solutions to Regional water quality issues
- Alignment with the goals and priorities of its Regional Council Strategic Plan
- Builds capacity through the incorporation of green stormwater infrastructure as key components of larger transformative projects
- Establishing or restoring natural features, ecology and hydrology
- Leveraging of additional resources through removing barriers to collaboration, developing new partnerships, utilizing staff and in-kind resources, securing other funding and investments, and/or provides workforce development
- Likelihood of project success, based on project development at time of application
- Measurable improvement or protection of water quality, including applicant's proposal for generating water quality metrics
- Outreach and educational opportunities provided by the project applicant in order to facilitate
 the transfer of new technologies, knowledge, and practices to other NYS water quality
 issues and other regions of the State

- Plan for the long-term operation, maintenance, and water quality of the project
- Spurs innovation in the area of green stormwater infrastructure through the development and/or adoption of new technologies

EFC will consider regional distribution in the determination of awards, to the extent practicable.

SUCCESSFUL APPLICANT REQUIREMENTS:

Grant Recipients must provide documentation of the following before entering into a Grant Agreement:

- Legal right to own, operate and maintain the project for the duration of its useful life
- Successful completion of all State environmental and historic preservation reviews i.e., SEQR and SHPO
- Detailed final budget and plan of finance including all third party funding agreements, intermunicipal agreements, and bond resolutions to show that sufficient funding has been secured to provide for the local match requirement and total project cost
- EFC Approved Final Feasibility Study
- Compliance with Minority Women Based Enterprises (MWBE) requirements

ADDITIONAL RESOURCES:

For more information, visit http://www.efc.ny.gov/gigp

Sustainability Planning and Implementation

Climate Smart Communities Grant Program

Funding Available: Up to \$10 million

DESCRIPTION

Funding will be available for inventory, assessment, planning and implementation projects that advance the work of municipalities in addressing climate change. Priorities for the 2017 round include specific adaptation actions that reduce flood risk and increase preparedness for future extreme weather conditions, specific mitigation activities related to transportation and reduction of food waste, and specific Climate Smart Communities certification actions that advance municipal ability in the future to implement adaptation and mitigation projects in the identified implementation categories.

A municipal resolution from the lead applicant authorizing application submission and documenting the availability of local match in the event of grant award must be submitted at the time of application.

For general information and questions on the Climate Smart Communities Program, please contact the Office of Climate Change, New York State Department of Environmental Conservation, Office of Climate Change, 625 Broadway, Albany, NY 12233, 518-402-8448, climatechange@dec.ny.gov.

Eligible Applicants

Counties, cities, towns, villages and boroughs of the State of New York are eligible for funding.

Partnership projects are encouraged, but only one eligible, designated lead applicant can submit the application for grant funding. The lead applicant must assume the responsibility for the project application, performance of work consistent with this RFA, and compliance with the State of New York Master Contract for Grants. Letters or other written agreements substantiating the collaboration of each partner are required at the time of application.

Eligible Activities

Both implementation and certification (planning) projects will be considered, as follows:

1. <u>Implementation Projects</u>

Implementation projects must advance specific climate adaptation and greenhouse gas (GHG) mitigation activities in one of the categories described under a. and b. below.

Total available - up to \$9.5 million

 Minimum award \$10,000

 Maximum award \$2,000,000

Design & engineering - up to a maximum of 15% of the grant request

No more than 50% of the total available funds for implementation projects will be awarded to cities or towns with a population greater than 100,000 or to any single municipality.

a. Adaptation Categories:

Eligible projects in the adaptation categories will be evaluated based on their potential to provide a meaningful response at the municipal level to anticipated future conditions as a result of climate change. You will be scored based on the anticipated future effectiveness of your response to projected climate conditions. Please review the evaluation criteria and scoring for implementation projects.

- Reduction of future flood risks Based on assessment of projected future conditions, the implementation of projects necessary to reduce future flood risks as a result of climate change, including but not limited to the following:
 - Increasing or preserving natural resiliency: Based on assessment of projected future conditions, the construction of living shorelines and other nature-based landscape features for the purpose of decreasing vulnerability to the impacts of climate change, and/or to improve or facilitate conservation, management and/or restoration of natural floodplain areas and/or tidal marsh systems that will need to migrate as sea level rises.
 - Relocation or retrofit of critical facilities or infrastructure: Based on assessment of
 projected future conditions, the strategic relocation of climate-vulnerable critical
 municipal facilities or infrastructure, and/or the retrofit of critical facilities or
 infrastructure, for the purpose of reducing future climate risks.
 - Replacing or right-sizing flow barriers: Based on assessment of projected future conditions, right-sizing bridges or culverts or improving flow barriers for the purpose of facilitating emergency response or protecting population centers, critical facilities and/or infrastructure, and/or natural resources.
- 2) Extreme event preparation Based on assessment of projected future conditions, the implementation of projects or programs to address extreme weather events and conditions, including but not limited to the following:
 - Establishment of cooling centers, construction of permanent shade structures and implementation of other cooling features or programs.
 - Establishment of emergency warning systems or implementation of emergency preparedness and/or response programs that leverage social resilience networks.

b. Mitigation Categories:

Eligible projects in the mitigation categories will be evaluated based on their potential to provide a meaningful reduction in GHG emissions at the municipal level. You will be scored based on the greenhouse gas emission reduction potential of your project. Please review the evaluation criteria and scoring for implementation projects.

- 1) Reduction of Vehicle Miles Travelled (VMT) The implementation of projects or programs that reduce VMT including but not limited to the following:
 - Construction of on-road or off-road facilities for non-motorized forms of transportation that connect municipal activity and population centers for the purpose of facilitating access to daily needs (i.e., non-recreational uses)
 - Implementation of transit improvements that have the potential to substantially increase ridership.
 - Implementation of projects or programs to reduce distances commuted in individual gas-powered vehicles, such as densification or smart growth strategies that specifically target VMT.
- 2) Reduction of Food Scraps Disposed The implementation of projects or programs to increase food donation and food scraps recycling for the purpose of diverting food waste from landfills where it will produce methane, including but not limited to the following:
 - Establishment or expansion of food donation programs including purchase and installation of cooling or storage equipment for food (see #4 below regarding used equipment).
 - Purchase and use of vehicles and/or other equipment or infrastructure to provide sustainable, long-term support for food recovery, distribution, and access.
 - Construction or installation of equipment to facilitate acceptance of food waste that cannot otherwise be donated at existing anaerobic digesters at wastewater treatment facilities.
- 3) **Enhanced Landfill Gas Capture** The implementation of projects to reduce methane leakage at landfills including but not limited to the following:
 - Installation of new methane capture systems or switching from passive to active capture.
 - Installation of methane leak detection equipment and programs to improve monitoring as part of a greenhouse gas mitigation plan.
- 4) **Reduction of Refrigerant Leakage -** The implementation of projects that reduce emissions of hydrofluorocarbons (HFCs) from refrigeration and A/C equipment currently in operation, and transition New York to non-HFC alternatives including but not limited to the following:
 - Replacement or retrofit of refrigeration, chillers, or air-conditioning equipment (e.g., food storage, ice rinks) to use alternative refrigerants.
 - Installation of refrigerant leakage monitoring equipment, and establishing a monitoring and repair plan.
 - Establishment of enhanced disposal programs to recover and recycle refrigerants or properly dispose of equipment so that leakage is minimized.
 - Adoption of codes or standards to enable the use of alternative refrigerants.

2. Certification Projects

Certification projects will encompass assessment, inventory and planning work necessary to advance one or more of the Climate Smart Communities certification actions identified (numbers in parentheses) for each category of actions below.

Total available - up to \$500,000

 Minimum award \$10,000

 Maximum award \$100,000

No more than 50% of the total available funds for certification projects will be awarded to cities or towns with a population greater than 100,000 or to any single municipality.

You will be scored based on the anticipated effectiveness of your strategy to address future climate conditions and/or your planning and assessments supporting greenhouse gas reduction. Please review the evaluation criteria and scoring for certification projects.

a. Climate Smart Adaptation Strategies (CSC certification action #)

- Conduct a vulnerability assessment (7.1).
- Review existing community plans and projects to identify climate adaptation strategies and policies or projects that may decrease vulnerability (7.3).
- Develop climate adaptation strategies (7.4).
- Update the multi-hazard mitigation plan to address changing conditions and identify specific strategies to reduce vulnerability to natural hazards (7.6).
- Develop strategies to address extreme heat, including a heat emergency plan (7.7), shade structures and features in public spaces (7.8), and cooling centers (7.9)
- Develop strategies to address flooding, including assessment to identify flooding and water quality priorities (7.10), and identification of opportunities for reconnection of floodplains and buffers in riparian areas (7.12) or for strategic relocation of uses that are not water dependent from flood prone areas (7.14).

b. Climate Smart Land Use Planning (CSC Certification Action #)

- Develop and adopt a comprehensive plan with sustainability elements (6.1) and/or incorporate smart growth principles into land-use policies and regulations (6.2).
- Create resource-efficient site design guidelines (6.5).
- Develop a natural resource inventory (6.17).

c. Climate Smart Transportation Strategies (CSC Certification Action #)

- Develop a plan to right-size the local government fleet (3.11).
- Develop strategies that support bicycling and walking (6.10).
- Develop strategies that increase public transit ridership and alternative transport modes (6.12).

d. Climate Smart Organic Waste Management Strategies (CSC Certification Action #)

- Develop and adopt a waste management strategy for government hosted and permitted events (3.19).
- Develop a plan to provide organic waste collection and composting in local government buildings (3.21).
- Conduct a local government waste audit and track diversion rate over time (3.23).
- Develop a plan to set up and manage a resource recovery center (5.6).

- Develop a strategy for food waste reduction and recycling in commercial entities (5.8).
- Develop a plan to provide compost bins to residents (for sale or free) (5.10).
- Plan for and create an organics or yard waste collection program (5.11).

More information about these certification actions can be found in the Climate Smart Communities Certification Manual, which is available on the Office of Climate Change web site at http://www.dec.ny.gov/energy/96511.html. For consideration in any of the certification categories, applicants must identify the applicable certification action(s) being addressed by the proposed project.

Match

Per NYS Environmental Conservation Law at §54-1511(3), a local match equal to **50 percent of total eligible project costs** is required.

All eligible costs may be used as match with approval by the Department of Environmental Conservation (DEC), with the exception of costs that are supported by other New York State or federal funding. The applicant must identify all sources of match at the time the application is submitted. *Projects for which a complete 50% match is not identified may be deemed ineligible.*

The acquisition of land that is necessary for and directly related to the proposed project may be used as match, but cannot be supported with the grant request itself. The applicant must submit all requested acquisition documentation, including a map identifying the property, current appraisal report, and copy of the recorded deed conveying title, at the time the application is submitted. *Projects for which complete documentation is not submitted may be deemed ineligible.*

Eligible Costs

Eligible budget items include:

- personal services (salary and fringe),
- non-personal services (contractual).
- in-kind services directly related to the project,
- supplies and materials,
- equipment, and
- project-related travel.

Ineligible Costs

Ineligible budget items include:

- costs for purchase of zero-emission vehicles (ZEV) and/or installation of electric vehicle service equipment (EVSE) or other charging or re-fueling infrastructure;
- indirect or overhead costs of the municipality, such as rent, telephone service, general administrative support, general-use computers, office equipment, general office supplies, general operations costs, membership fees, or subscription costs.
- Salaries and other expenses of elected officials, whether incurred for purposes of project direction, execution, or legislation;
- fund raising expenses;
- taxes, insurance, fines, deficit funding, bond interest and associated fees;
- contingency costs; and

federal and other New York State funds.

Property Ownership/Climate Change Mitigation Easement

For development, improvement, restoration and/or rehabilitation projects, the applicant must own the property or obtain, pursuant to the requirements of Title 15 of the Environmental Protection Fund, a **climate change mitigation easement** from the owner of the project site. At the time of application, the applicant will be required to submit proof of property ownership and/or landowner agreement as follows:

- If the property owner is a municipality a **resolution** by the municipal property owner in support of the project indicating an agreement to enter into a climate change mitigation easement with the applicant.
- If the property owner is not a municipality a written statement from the property owner in support of the project indicating an agreement to enter into a climate change mitigation easement with the applicant.

During the term of any Climate Smart Communities grant award contract for development, improvement, restoration and/or rehabilitation projects, the municipality must develop, execute and file with the appropriate County clerk's office a climate change mitigation easement which ensures:

- The property shall be accessible to the municipality for any necessary work to achieve the funded purpose throughout the anticipated life of the project;
- The property shall provide the identified public benefit throughout the anticipated life of the project;
- The property shall be used to achieve climate protection and mitigation goals pursuant to ECL Article 54 Title 15 "Climate Smart Community Projects" throughout the anticipated life of the project;
- The property owner shall provide information and data to the municipality, or will provide access to the municipality for collection of data, as specified in the grant contract;
- A minimum ten year term for the easement to adequately reflect the expected useful life of the project.

Minimum Eligibility (Pass/Fail Criteria)

A failure to meet any one criterion below will disqualify the application from further consideration.

- The applicant is a county, city, town or village of the State of New York, and a copy of a municipal resolution authorizing application submission has been included.
- The application directly addresses one of the eligible project categories and clearly
 describes the need for the project based on an assessment of future climate conditions
 derived from scientifically-supported climate projections.
- The applicant provides a completed Expenditure Budget in the requested format that itemizes costs and clearly articulates and differentiates the requested funding amount and an eligible match.
- The applicant **provides a detailed work program and timeline for work** outlining individual work tasks and their sequence, from initiation through completion.

• If applicable, documentation of land ownership and/or the necessary land access and use agreement(s) are provided.

Selection Criteria

Each eligible application will be scored by an evaluation team consisting of technical reviewers from DEC and other state agencies in appropriate disciplines. Using information gathered during technical review sessions, each eligible project will be scored according to the selection criteria outlined below. Technical reviewer scores will be averaged, and REDC priority points will be incorporated to develop a numerical score and ranking for all eligible projects. Funding will be recommended based on highest to lowest ranks within each funding category and within the expressed funding limits for municipalities with population size over 100,000 and/or any single municipality, as described in this RFA, until available funding has been exhausted.

Scoring Overview for Implementation Project Categories

	Max. Points				Min. Points
Financial Hardship (6)	6	2	-	-	0
CSC Status (4)	4	3	2	1	0
Implementation Readiness (15)	15	7	4	ı	0
Project Criticality (12)	12	6	3	ı	0
Effectiveness of Proposal (10)	10	5	2	ı	0
Planning Context (8)	8	4	1	-	0
Quality of Application (5)	5	3	1	-	0
Reasonableness of Cost (20)	20	15	7	4	0
Regional Economic Development Priority (20)	To be awarded by the REDC				
Total Available Points	100				

Implementation - Scoring Criteria and Values

Scoring Criterion	Point Values		
Financial Hardship (6)	 a) Applicant is a community with a Median Household Income (MHI)²² less than 80% of the 2015 Statewide MHI (<i>i.e.</i>, MHI less than \$47,415) – 6 points. b) Applicant is a community with a MHI less than the 2015 Statewide MHI but not less than 80% of the 2015 MHI (<i>i.e.</i>, MHI greater than or equal to \$47,415 but less than \$59,269) – 2 points. c) Applicant is not a hardship community, as defined above – 0 points. 		
CSC Status (4)	 a) Applicant is a certified Climate Smart Community - 4 points. b) Applicant is a registered Climate Smart Community and has submitted documentation for certification, but is not yet certified – 3 points. c) Applicant is a registered Climate Smart Community - 2 points. d) All other applicants - 0 points. 		
Implementation Readiness (15)	 a) Application clearly describes <u>all of the following</u>: the planning used for identification, prioritization, selection, and design of the project as proposed. 		

²² Median Household Income (MHI) may be established using publicly available census data and does not require detailed demographic and economic data from the municipality. Per the U.S. Census American Community Survey (https://www.census.gov/acs/www/data/data-tables-and-tools/data-profiles/2015/), the 2015 Statewide MHI for New York State is \$59,269.

	 project participants and their roles. 					
	 necessary project partnerships and agreements. 					
	ownership of and/or permission to use the property or facilities proposed					
	for work.					
	 a realistic schedule for obtaining all necessary permits or approvals. 					
	 an available source of eligible match. – 15 points. 					
	b) Application clearly describes at least 4 of the above factors, including the					
	following:					
	the proposal is based on planning resulting in identification, prioritization,					
	selection, and design of the project as proposed.					
	 a realistic schedule for obtaining all necessary permits or approvals. 					
	 an available source of eligible match. – 7 points. 					
	c) Application clearly describes at least 3 of the above factors, including the					
	following:					
	 a realistic schedule for obtaining all necessary permits or approvals. 					
	 an available source of eligible match. – 4 points. 					
	d) Application does not identify an available source of eligible match, has					
	outlined a realistic schedule for obtaining all necessary permits or					
	approvals, and/or does not clearly describe the factors listed above. – 0					
	points.					
	a) Application specifically identifies and describes:					
	scientifically-supported projections of <u>future local or regional</u> climate					
	conditions ²³ and how the proposed project addresses vulnerabilities and					
	risks associated with those conditions or their impacts; or					
	the results of <u>local and/or regional greenhouse gas emissions</u> inventories 24 and how the prepared project addresses identified.					
	<u>inventories</u> ²⁴ and how the proposed project addresses identified priorities for emissions reduction identified from those results - 12					
	priorities for emissions reduction identified from those results - 12 points.					
	b) Application generally describes:					
Project Criticality	 scientifically-supported projections of <u>future climate conditions at any</u> 					
(12)	scale and how the proposed project addresses vulnerabilities and risks					
()	associated with those conditions or their impacts; or					
	 information or data on greenhouse gas emissions at any scale and how 					
	the proposed project addresses identified priorities for emissions					
	reduction – 6 points.					
	c) Application generally describes a relationship between climate change, its					
	causes and impacts, and the need for the proposed project - 3 points.					
	d) Application does not provide sufficient information to understand the					
	relationship between climate change, its causes and impacts, and the need					
	for the proposed project - 0 points .					
Effectiveness of	a) Application specifically identifies and provides calculations or data that show					
	how the proposed project will improve local or regional resiliency in the					
Proposal (10)	community and/or natural systems related to future conditions, will minimize					
1 \ -/	local or regional impacts of climate change, or achieve a meaningful					
	reduction in greenhouse gas emissions - 10 points.					

²³ See, e.g., New York State 'ClimAID' report (https://www.nyserda.ny.gov/climaid) or the National Climate Assessment (https://nca2014.globalchange.gov/)

²⁴ See NYS regional greenhouse gas emissions inventories and other inventory information here: http://www.dec.ny.gov/energy/57170.html.

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	 b) Application generally identifies and/or describes how the proposed project will improve local or regional resiliency in the community and/or natural systems related to future conditions, will minimize local or regional impacts of climate change, or achieve a reduction in greenhouse gas emissions – 5 points. c) The proposed project may lead to indirect, secondary, or partial benefits associated with local or regional resiliency or the minimization of climate change impacts, or may indirectly facilitate reduction of greenhouse gas emissions - 2 points. d) The proposed work will not lead to an identifiable climate change resiliency benefit or reduce greenhouse gas emissions; or the application does not
	provide sufficient information to evaluate the effectiveness of the proposed project - 0 points .
	 a) The proposed project <u>identifies</u> and <u>directly</u> addresses one or more specific recommendations or priorities outlined in local or regional plans, or developed by a local or regional climate, energy or greenhouse gas task force or committee - 8 points. b) The proposed project <u>identifies</u> and <u>generally</u> addresses or <u>supports</u> local or regional plans or documented initiatives of climate, energy or greenhouse
Planning Context (8)	gas task forces or committees – 4 points . c) The proposed project <u>identifies and is consistent with the purpose of or provides indirect benefit</u> related to local or regional plans or documented initiatives of climate, energy or greenhouse gas task forces or committees - 1 point.
	d) The application does not identify a local or regional planning context, or does not provide sufficient information to evaluate the relationship of the proposed project with local or regional plans, task forces or committees - 0 points.
Quality of Application (5)	 a) The application is complete, including an anticipated schedule and a detailed budget breakdown, and all necessary questions have been answered. The purpose of the project and the work proposed are clearly and specifically described and all supporting information and documentation is included 5 points. b) The application generally describes the purpose of the project and the work proposed, but some questions have not been fully or adequately answered, supporting documentation is missing, and/or the budget or schedule generalizes across broad categories - 3 points. c) The application does not clearly describe the purpose of the project or the work proposed for funding, and/or there are discrepancies in the proposal or between the work proposed and the included budget - 1 point. d) The application is missing a significant amount of information, does not address the stated purpose of the grant program and its eligible project categories, and/or does not provide sufficient budget information to understand the amount of funding requested - 0 points.
Reasonableness of Cost (20)	 To determine the reasonableness of cost, the following ten questions will be considered: 1) Have costs been thoroughly explained and estimated using specifically-identified, typical, historical, or published supplier costs? 2) Does the project demonstrate a new technology or innovative approach? 3) Will the work or the approach be transferable to other communities or replicable in other sectors?

Total Available Points:	100 Points
Regional Economic Development Priority (20)	To be awarded separately by the Regional Economic Development Councils
	 d) Projects that meet at least 3 of the criteria listed above – 4 points. e) Projects that meet fewer than 3 of the criteria listed above - 0 points.
	- 7 points.
	 - 15 points. c) Projects that meet at least 4 of the criteria listed above, including criterion 1
	b) Projects that meet at least 6 of the criteria listed above, including criterion 1
	 a) Projects that meet 7 or more of the criteria listed above, including criterion 1 - 20 points.
	previously-funded projects? 10) Does the applicant provide at least 10% more than the required 50% in local matching funds?
	 Are the proposed costs comparable to costs for similar projects in the same geographic area and/or comparable to market prices and/or comparable to
	8) Where appropriate, does the applicant leverage municipal staff or other non- contractual services or other resources to accomplish the proposed work?
	7) Does the project build on previous investment and/or advance or otherwise improve previous projects or initiatives?
	6) Will the completed project provide a meaningful climate mitigation or adaptation benefit relative to anticipated project costs?
	5) Are the size and scope of the project suitable to accomplish the desired outcome?
	Will the project catalyze additional action related to the project's purpose that will not require state funding?

Scoring Overview for Certification Project Categories

	Max. Points				Min. Points
Financial Hardship (6)	6	2	-	-	0
CSC Status (10)	10	6	3	1	0
Certification Readiness (7)	7	5	2	-	0
Project Criticality (12)	12	6	3	1	0
Effectiveness of Proposal (10)	10	5	2	-	0
Planning Context (10)	10	4	1	-	0
Quality of Application (5)	5	3	1	-	0
Reasonableness of Cost (20)	20	15	7	4	0
Regional Economic Development Priority (20)	To be awarded by the REDC				
Total Available Points	100				

Certification - Scoring Criteria and Values

Scoring Criterion	Point Values
Financial Hardship (6)	 a) Applicant is a community with a Median Household Income (MHI)²⁵ less than 80% of the 2015 Statewide MHI (<i>i.e.</i>, MHI less than \$47,415) – 6 points. b) Applicant is a community with a MHI less than the 2015 Statewide MHI but not less than 80% of the 2015 MHI (<i>i.e.</i>, MHI greater than or equal to \$47,415 but less than \$59,269) – 2 points. c) Applicant is not a hardship community, as defined above – 0 points.
CSC Status (10)	 a) Applicant is a certified Climate Smart Community - 10 points. b) Applicant is a registered Climate Smart Community and has submitted documentation for certification but is not yet certified – 6 points. c) Applicant is a registered Climate Smart Community - 3 points. d) All other applicants - 0 points.
Certification Readiness (7)	 a) The proposal includes, or builds upon previous completion of, all of the following certification actions: 1.1 Pass a resolution adopting the CSC Pledge; 1.2 Create a community task force focused on climate mitigation and adaptation; 1.3 Appoint a Climate Smart Community coordinator; 1.4 Create an internal green team focused on climate mitigation and adaptation; 2.1 Develop a government operations GHG emissions inventory; 2.3 Establish a government operations emissions reduction target; and at least one of the following Certification Actions: 2.2 Develop a community GHG emissions inventory; 2.4 Establish a community emissions reduction target; 2.5 Develop a government operations climate action plan; 2.6 Develop a community climate action plan; 3.1 Conduct energy audits of local government buildings; 7.1 Conduct a vulnerability assessment; or 7.3 Review existing community plans and projects to identify climate adaptation strategies as well as policies or projects that may increase vulnerability – 7 points. b) The proposal includes, or builds upon previous completion of, at least the following certification actions: 1.1 Pass a resolution adopting the CSC Pledge; 1.2 Create a community task force focused on climate mitigation and adaptation; 1.3 Appoint a Climate Smart Community coordinator; 1.4 Create an internal green team focused on climate mitigation and adaptation – 5 points. c) The proposal includes, or builds upon previous completion of, at least the following Certification Actions:

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²⁵ Median Household Income (MHI) may be established using publicly available census data and does not require detailed demographic and economic data from the municipality. Per the U.S. Census American Community Survey (https://www.census.gov/acs/www/data/data-tables-and-tools/data-profiles/2015/), the 2015 Statewide MHI for New York State is \$59,269.

	4.4 Dans a recolution adoption the OCO District
	1.1 Pass a resolution adopting the CSC Pledge;
	1.4 Create an internal green team focused on climate mitigation and
	adaptation – 2 points.
	d) All other applications – 0 points .
	a) Application specifically identifies and describes:
Project Criticality (12)	scientifically-supported projections of <u>future local or regional</u> climate
	conditions ²⁶ and how the proposed project addresses vulnerabilities and
	risks associated with those conditions or their impacts; or
	 the results of <u>local and/or regional greenhouse gas emissions</u>
	inventories ²⁷ and how the proposed project addresses identified
	priorities for emissions reduction identified from those results - 12
	points.
	b) Application generally describes:
	 scientifically-supported projections of <u>future climate conditions at any</u>
	scale and how the proposed project addresses vulnerabilities and risks
	associated with those conditions or their impacts; or
	 information or data on greenhouse gas emissions at any scale and how
	the proposed project addresses identified priorities for emissions
	reduction – 6 points.
	c) Application generally describes a relationship between climate change, its
	causes and impacts, and the need for the proposed project - 3 points.
	d) Application does not provide sufficient information to understand the
	relationship between climate change, its causes and impacts, and the need
	for the proposed project - 0 points .
Effectiveness of Proposal (10)	a) Application identifies and describes how the proposed project will lead to
	specific implementation projects that improve local or regional resiliency in
	the community and/or natural systems, minimize local or regional impacts of
	climate change, or achieve a meaningful reduction in greenhouse gas
	emissions - 10 points.
	b) Application describes how the proposed project will generally lead to
	additional efforts that improve local or regional resiliency in the community
	and/or natural systems, minimize local or regional impacts of climate
	change, or achieve a meaningful reduction in greenhouse gas emissions – 5
	points.
	c) The proposed project <u>may lead to indirect, secondary, or partial benefits</u> for local or regional resiliency or the minimization of climate change impacts, or
	may indirectly support or facilitate reduction of greenhouse gas emissions - 2 points.
	•
	 d) The proposed project will not lead to an identifiable climate change resiliency benefit or that reduces greenhouse gas emissions; or the
	application does not provide sufficient information to evaluate the
	effectiveness of the proposed project - 0 points .
	a) The proposed project identifies and directly addresses one or more specific
Planning Context (10)	recommendations or priorities outlined in local or regional plans, or
	developed by a local or regional climate, energy or greenhouse gas task
	force or committee - 10 points .

²⁶ See, e.g., New York State 'ClimAID' report (https://www.nyserda.ny.gov/climaid) or the National Climate Assessment

²⁷ See NYS regional greenhouse gas emissions inventories and other inventory information here: http://www.dec.ny.gov/energy/57170.html.

The proposed project identifies and generally addresses or supports local or regional plans or documented initiatives of climate, energy or greenhouse gas task forces or committees - 4 points. c) The proposed project identifies and is consistent with the purpose of or provides indirect benefit related to local or regional plans or documented initiatives of climate, energy or greenhouse gas task forces or committees -1 point. d) The application does not identify a local or regional planning context, or does not provide sufficient information to evaluate the relationship of the proposed project with local or regional plans, task forces or committees - 0 points. a) The application is complete, including an anticipated schedule and a detailed budget breakdown, and all necessary questions have been answered. The purpose of the project and the work proposed are clearly and specifically described and all supporting information and documentation is included. - 5 points. b) The application generally describes the purpose of the project and the work proposed, but some questions have not been fully or adequately answered, Quality of supporting documentation is missing, and/or the budget or schedule Application (5) generalizes across broad categories – 3 points. c) The application does not clearly describe the purpose of the project or the work proposed for funding, and/or there are discrepancies in the proposal or between the work proposed and the included budget – 1 point. d) The application is missing a significant amount of information, does not address the stated purpose of the grant program and its eligible project categories, and/or does not provide sufficient budget information to understand the amount of funding requested - **0 points**. To determine the reasonableness of cost, the following ten questions will be considered: 1) Have costs been thoroughly explained and estimated using specificallyidentified, typical, historical, or published supplier costs? 2) Does the project demonstrate a new technology or innovative approach? 3) Will the work or the approach be transferable to other communities or replicable in other sectors? 4) Will the project catalyze additional action related to the project's purpose that will not require state funding? 5) Are the size and scope of the project suitable to accomplish the desired outcome? 6) Will the completed project provide a meaningful climate mitigation or Reasonableness of adaptation benefit relative to anticipated project costs? Cost (20) 7) Does the project build on previous investment and/or advance or otherwise improve previous projects or initiatives? 8) Where appropriate, does the applicant leverage municipal staff or other noncontractual services or other resources to accomplish the proposed work? 9) Are the proposed costs comparable to costs for similar projects in the same geographic area and/or comparable to market prices and/or comparable to previously-funded projects? 10) Does the applicant provide at least 10% more than the required 50% in local matching funds? a) Projects that meet 7 or more of the criteria listed above, including criterion 1 - 20 points.

	 b) Projects that meet at least 6 of the criteria listed above, including criterion 1 – 15 points. c) Projects that meet at least 4 of the criteria listed above, including criterion 1 – 7 points.
	 d) Projects that meet at least 3 of the criteria listed above – 4 points. e) Projects that meet fewer than 3 of the criteria listed above - 0 points.
Regional Economic Development Priority (20)	To be awarded separately by the Regional Economic Development Councils
Total Available Points:	100 Points

Significant Statewide Programs

Proposed projects that are part of the following initiatives will be looked upon favorably:

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Related Projects

Each REDC may develop region-wide strategies, or may focus its efforts by designating one or more chronically distressed community as an "Opportunity Area." Projects seeking to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda and Strategic Plan, should provide evidence of such in their application.

Veterans' Related Projects

New York State is home to more than 900,000 veterans, 72 percent of whom served in combat. In 2014, the REDCs were asked to create a Veterans Work Group to promote participation by Veterans in the CFA, and develop strategies to encourage other potential CFA applicants to include workforce goals related to Veteran's employment. This is part of a comprehensive approach to improving services to the veterans and military families in New York. Applicants should provide any information that links their project proposals to the Veteran's Initiative strategies identified by the REDCs.

Department of Environmental Conservation Oversight

The Department of Environmental Conservation reserves the right to:

- award additional and available funding for scored and ranked projects consistent with this grant opportunity.
- award an agreement for any or all parts of the RFA in accordance with the method of award, or withdraw the RFA at any time at the Department's sole discretion.
- award only one application for funding in the event there are multiple application submissions for a single project or for pieces of a single project.
- award to the next highest scoring application in the event a grantee fails to negotiate a grant contract with the Department within 60 to 90 days of a grant award.
- consider regional distribution in the determination of awards, to the extent practicable.

- monitor the progress of all grant awards and withdraw grant funding if the grantee fails to make significant and timely progress on the project, or fails to receive the necessary permissions and permits for the project.
- not fund projects that are determined not to be consistent with the New York State Smart Growth Public Infrastructure Policy Act (Environmental Conservation Law Article 6).

Project Location

Eligible projects for grant funding must be located in the State of New York.

Application Limit

Applicants may submit multiple applications. Multiple applications may not be for the same project or project location.

NYS Grants Gateway

Eligible applicants must be registered in the NYS Grants Gateway. Applicants must have a valid Federal Employee Identification Number (FEIN) and a New York State Vendor Identification Number in order to complete their Grants Gateway registration. If a municipality (for example, a county) passes a governing resolution authorizing a department under its jurisdiction to apply for funding, that department can apply only if it is registered in the NYS Grants Gateway.

Registration in the NYS Grants Gateway is necessary to be eligible to:

- Apply for a NYS grant opportunity.
- Enter into a grant contract, an amendment to an existing contract.
- Apply for grant payments.

Registration is NOT an online process. Register now to allow time for processing!!

Grants Gateway Registration Instructions

- 1.) On the Grants Reform Website at www.grantsreform.ny.gov/Grantees, download a copy of the Registration Form for Administrator.
- 2.) Complete the form according to the instructions provided. The completed form must be signed and notarized.
- 3.) Mail the signed and notarized original form to the Division of Budget at the address provided in the instructions.
- 4.) After the form is received and reviewed, you will be provided with a Username and Password allowing you to access the Grants Gateway.
- 5.) Log in to the Grants Gateway at https://grantsgateway.ny.gov. You will be prompted to change your password at the bottom of your Profile page. Enter a new password and click the SAVE button located on the top, right-hand side of the page.

If you have previously registered and do not know your Username please email grantsreform@budget.ny.gov. If you do not know your Password, please click the Forgot Password link from the main log in page and follow the prompts.

Once your Organization is registered in the Grants Gateway, the User with the Delegated Administrator Role is responsible for creating additional roles in the system necessary for contract development and completion. Refer to Section 4.2 of the "Grantee User Guide", located

on the Grants Reform website at www.grantsreform.ny.gov/grantees, for instructions on creating user roles in the Grants Gateway system.

Smart Growth Infrastructure Policy Act

New York State's Smart Growth Public Infrastructure Policy Act (ACT), Environmental Conservation Law Article 6, requires the Department and all State infrastructure agencies to assess whether each public infrastructure project that receives state funding is consistent with the State Smart Growth Public Infrastructure criteria specified in the Act, or that compliance is considered to be impracticable, before making any commitment to fund such project(s). The applicant will be required to provide Smart Growth assessment information as part of its Consolidated Funding Application process.

Notification of Award

Applicants selected to receive a grant award will be notified by email and in an official Department award letter.

Program-Specific Contract Terms and Conditions

- If the grant recipient is not already a registered Climate Smart Community, the grant recipient shall take the Climate Smart Communities Pledge within the term of their grant contract.
- For climate mitigation projects, including the Clean Transportation and/or Reduction and Recycling of Food Waste categories, the grant recipient shall provide a report of estimates of emissions reduction as required by the Department.
- For certification actions funded in the Climate Smart Communities Certification Project category, the grant recipient shall adhere to the requirements and standards described in the Climate Smart Communities Certification Manual. The Climate Smart Communities Certification Manual is available on the Office of Climate Change web site at http://www.dec.ny.gov/energy/96511.html.
- If the grant recipient develops, improves, restores or rehabilitates real property that is not owned by the Contractor as part of the funded project, the grant recipient shall obtain a climate change mitigation easement from the owner of the real property. Climate change mitigation easements shall be enforced as conservation easements are enforced in ECL section 49-0305.

State of New York Master Contract for Grants (MCG)

Applicants selected to receive a grant award will be required to execute a MCG <u>within 60 - 90</u> <u>days</u> from the time of their award notification. Failure to submit timely required MCG documents could cause a grantee to lose their grant award. Applicants should review and be prepared to comply with all MCG terms and conditions should grant funding be awarded. The MCG and attachments can be reviewed and/or downloaded on DEC's website at http://www.dec.ny.gov/energy/76910.html. The MCG and attachments include:

- MCG Grants Face Page
- Standard Terms and Conditions (NYS standard terms and conditions)
- Attachment A-1 Program Specific Terms and Conditions (*Agency and Program specific terms and conditions*)
- Attachment A-2 Federally Funded Grant Terms and Conditions
- Attachment B-1 Expenditure Based Budget (project expense categories and detail)

- Attachment C Work Plan (project objectives, tasks and performance measures)
- Attachment D Payment and Reporting Schedule (*claims for reimbursement and grant reporting provisions*)

Important Note: Project related costs must be incurred within the term of the MCG to be considered eligible for reimbursement or match. Contract payments will not be approved or processed by the Department until a MCG is fully approved by the Department, and as applicable the Attorney General and the State Comptroller. All contracts must be approved by the contract start date of which will be determined at the time of an official award.

Applicants should be prepared to comply with the following MCG requirements:

• Insurance Requirements

Contractors will be required to carry appropriate insurance as specified in the MCG Attachment A-1 Program Specific Terms and Conditions, and agree that each project consultant, project contractor and project subcontractor secures and delivers to the contractor appropriate policies of insurance issued by an insurance company licensed to do business in the State of New York. Policies must name the Contractor as an additional insured, with appropriate limits, covering contractor's public liability and property damage insurance, contractor's contingency liability insurance, "all-risk" insurance and workers compensation/disability coverage for the project.

Permit Requirements (if applicable)

Contractors agree to obtain all required permits, including but not limited to, local, state and federal permits prior to the commencement of any project related work. The Contractor agrees that all work performed in relation to the project by the Contractor or its agents, representatives, or contractors will comply with all relevant federal, state and local laws, rules, regulations and standards, zoning and building codes, ordinances, operating certificates for facilities, or licenses for an activity.

State Environmental Quality Review (SEQR) Documentation

With respect to the project, the Contractor certifies that it has complied, and shall continue to comply with all requirements of the State Environmental Quality Review Act (SEQRA). The Contractor agrees to provide all environmental documents as may be required by the Department. The Contractor has notified, and shall continue to notify, the Department of all actions proposed for complying with the environmental review requirements imposed by SEQRA.

Vendor Responsibility Questionnaire

Not-For-Profit contractors and/or subcontractors are subject to a vendor responsibility review by the State to ensure public dollars are being spent appropriately with responsible contractors. A vendor responsibility review may include a contractor and/or subcontractor to present evidence of its continuing legal authority to do business in NYS, integrity, experience, ability, prior performance, and organizational and financial capacity. To enroll in and use the NYS VendRep System, see the VendRep System instructions available at http://www.osc.state.ny.us/vendrep/vendor_index.htm, or go directly to the VendRep System at https://portal.osc.state.ny.us.

• Iran Divestment Act

As a result of the Iran Divestment Act of 2012 (Act), Chapter 1 of the 2012 Laws of New York, a new provision has been added to the State Finance Law (SFL), § 165-a, effective April 12, 2012. By entering into a Contract, the Contractor certifies that it is not

on the "Entities Determined To Be Non-Responsive Bidders/Offerers Pursuant to The New York State Iran Divestment Act of 2012" list ("Prohibited Entities List") posted on the OGS website at: http://www.ogs.ny.gov/about/regs/docs/ListofEntities.pdf and further certifies that it will not utilize on such Contract any subcontractor that is identified on the Prohibited Entities List. Additional detail on the Iran Divestment Act can be found in the MCG, Attachment A-1 Program Specific Terms and Conditions.

Projected Periods/Terms

All projects must have defined objectives, tasks, and deliverables accounted for in performance measures that can be completed and invoiced within a five-year contract period/term. Applicants should not begin their projects or incur costs until a Master Contract for Grants has been fully approved by DEC, and if applicable, approved by the Attorney General and the State Comptroller. Time extensions beyond the contract term end date will be decided by the Department based upon written justification from the Grantee. Applicants should not submit an application if they do not anticipate their project can be completed within the specified contract term.

Permits

The applicant is responsible for assuring that any SEQR determinations, permits, approvals, lands, easements and rights-of way that may be required to carry out the activities of the project are obtained.

Historic Preservation Review Requirements

For projects that involve properties listed on the State or National Registers of Historic Places, all work undertaken as part of a grant-assisted project must conform to the Secretary of the Interior's Standards and Guidelines for Archaeology and Historic Preservation. Questions about or proposals for listing on the State or national Register should be directed to the OPRHP National Register Unit at (518) 237-8643. To ensure the public benefit from the investment of state funding, preservation covenants or conservation easements will be conveyed to the State (OPRHP) for all historic property grants.

Americans with Disabilities Act

In the event the monies defined herein are to be used for the development of facilities, outdoor recreation areas, transportation or written or spoken communication with the public, the Contractor shall comply with all requirements for providing access for individuals with disabilities as established by Article 4A of the New York State Public Buildings Law, Americans with Disabilities Act, and relevant sections of the New York State Uniform Fire Prevention and Building Code. Standards for certain Recreation Facilities are found in the 2010 ADA Standards for Accessible Design while others are found in the Architectural Barriers Act Accessibility Guidelines for Outdoor Recreation Areas https://www.access-board.gov/guidelines-and-standards.

Payment and Reporting

<u>Municipalities</u> are not eligible to receive advance payments under State Finance <u>Law</u>. Project costs eligible for reimbursement and project match must be incurred between the MCG term start and end dates. Costs incurred prior to the MCG term start date or after the MCG term end date will not be considered eligible for grant reimbursement or match. Copies of supporting cost

documentation (paid invoices, receipts, cancelled checks, etc.) must be audited and approved by the Department for costs to be eligible for grant reimbursement.

Quarterly MCG payment reimbursement requests will be accepted prior to submission of a final closeout reimbursement request. Approved project design, required permits and landowner permissions must be in place to submit a reimbursement request.

Quarterly Narrative Reports must be submitted in narrative form, no later than 30 days from the end of the quarter. The reports will summarize how the project progressed towards meeting project objectives and deliverables during the quarter.

Quarterly Expenditure Reports, detailed by object of expense as defined in the MCG Attachment B-1 Expenditure Based Budget, must accompany the quarterly Narrative Reports, no later than 30 days from the end of the quarter. These reports must correlate to subsequent vouchers submitted for payment.

Final Report must be submitted and approved by the Department prior to the release of the final contract payment to the Grantee. The Contractor must submit the Final Report no later than 60 days after the end of the contract period. The Final Report should report on all aspects of the program and detail how the use of grant funds were utilized in achieving the goals set forth in the approved MCG Attachment C Work Plan. Copies of appropriate documents (i.e. inventory and/or management plan) must be submitted and approved by the Department.

A Department on-site inspection may be required to confirm all work was completed in accordance to the approved project work plan.

Procurement of Contractors/Subcontractors

Municipalities must comply with General Municipal Law Sections 103 (competitive bidding) and 104-b (procurement policies and procedures). Not-for-profit corporations must follow procurement policies that ensure prudent and economical use of public money. Failure to comply with these requirements could jeopardize full reimbursement of your approved eligible project costs.

Minority/Women Business Enterprises (M/WBE) and Equal Employment Opportunities (EEO) Requirements

The Department is required to implement the provisions of New York State Executive Law Article 15-A and 5 NYCRR Parts 142-144 ("MWBE Regulations") for all State contracts with a value (1) in excess of \$25,000 for labor, services, equipment, materials, or any combination of the foregoing or (2) in excess of \$100,000 for real property renovations and construction.

Applicants subject to executing a future NYS Master Contract for Grants agree, in addition to any other nondiscrimination provision of the MCG and at no additional cost to the Department, to fully comply and cooperate with the Department in the implementation of New York State Executive Law Article 15-A. These requirements include equal employment opportunities for minority group members and women ("EEO") and contracting opportunities for certified minority and women-owned business enterprises ("MWBEs"). Contractor's demonstration of "good faith efforts" pursuant to 5 NYCRR §142.8 shall be a part of these requirements. These provisions shall be deemed supplementary to, and not in lieu of, the nondiscrimination provisions required by New

- York State Executive Law Article 15 (the "Human Rights Law") or other applicable federal, state or local laws.
- Failure to comply with M/WBE and EEO requirements may result in a Department finding of non-responsiveness, non-responsibility and/or a breach of contract, leading to the withholding of funds or such other actions, liquidated damages or enforcement proceedings.
- Please refer to the NYS Master Contract for Grants Article IV.(J) and Attachment A-1
 Program Specific Terms and Conditions Article X, to review M/WBE and EEO
 requirements. Required M/WBE and EEO related forms can be found at
 http://www.dec.ny.gov/about/48854.html.
- The local government is responsible for designating someone to serve as their Affirmative Action representative. The governing body should make this designation through official means.
- A list of certified M/WBE enterprises can be obtained via the internet from the NYS
 Department of Economic Development at
 https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp?TN=ny&XID=9885.
- Contracts which meet the established M/WBE-EEO thresholds require the Contractor to submit Quarterly Reports, http://www.dec.ny.gov/docs/administration_pdf/quarterly.pdf, detailing payments made by the Prime Contractor to NYS Certified M/WBEs.
- The following M/WBE-EEO "Fair Share" goals are established as follows:

Minority and Women Owned Business Enterprise (MWBE) Overall Participation Goals:

Construction/Engineering – 30%

Commodities – 30%

Services/Technologies – 30%

Equal Employment Opportunity (EEO) Participation Goals:

EEO Minority Workforce Participation Goals (DEC Regions 1- 9) – 10% EEO Female Workforce Participation Goals (DEC Regions 1-9) – 10%

DEC M/WBE Contact Person: Carla Leubner, Compliance Specialist

NYSDEC Bureau of Contract and Grant Development/MWBE Program 625 Broadway, 10th Floor

Albany, New York 12233-5028

Phone: (518) 402-9240 Fax: (518) 402-9023

Department of State - Local Government Efficiency Program

Funding Available: Approximately \$4 Million

DESCRIPTION

For the 2017-2018 program year approximately \$4 million is available under the Local Government Efficiency (LGE) Grant program to assist local leaders identify best practices and implement actions focused on reducing municipal expenditures, limiting the growth in property taxes and increasing efficiencies in service delivery. Projects can include local government reorganization, functional or service delivery consolidation, city or county charter revisions that include functional consolidation, cooperative service agreements, and establishment of regional service delivery mechanisms.

ELIGIBLE APPLICANTS

Local government efficiency projects must implement new opportunities for financial savings or exhibit great potential to modernize existing services. Additional benefits may include improving organization or management structures or improving public access to services.

Generally local governments must apply cooperatively for an LGE grant. However, in certain instances the program can provide direct assistance to fiscally stressed local governments to implement internal reorganizations or service delivery modifications.

ELIGIBLE ACTIVITIES / PROGRAM FUNDING:

Local governments may apply for implementation planning and implementation projects.

- The maximum funding for planning is \$12,500 for each local government involved in the project, not to exceed \$100,000.
- The total maximum cumulative funding for a project is \$200,000 for each local government involved in the project, not to exceed \$1,000,000.

Applicants are required to provide matching funds for all projects.

- For a planning grant, matching funds equal to at least 50% of the total project cost shall be required. Upon implementation, the original matching funds required will be refunded up to 90% of the eligible costs.
- For an implementation project, matching funds equal to at least 10% of the total project cost shall be required.

All grants are reimbursement grants. In order to receive full funding, the awardees must demonstrate that the project has received all appropriate public consideration, referenda where required.

For projects that implement a previously funded planning grant under the Local Government Efficiency (LGE) Grant program, the grant award from this RFA will be increased by the amount of the local matching funds provided for the planning grant.

PRE-APPLICATION REQUIREMENTS:

None

SUCCESSFUL APPLICANT REQUIREMENTS:

The Department of State requires that all successful applicants enter into a contract with the State of New York. The contract will be a fixed term agreement and will be dated April 1, 2017 – March 31, 2021. The Department of State may cancel an award if the state contract is not returned in a timely manner.

If an applicant is awarded a grant, the contract must be returned to the Department of State within ninety (90) days from its receipt to ensure that funds go to applicants that are ready to move forward.

All projects must be managed in accordance with the terms and conditions of the state contract and follow state and local procurement policies.

Failure to render satisfactory progress or to complete the project to the satisfaction of the state may be deemed an abandonment of the project and may cause the suspension or termination of any financial obligation of the state. Satisfactory progress includes, but is not limited to, execution of the state contract and submission of all necessary documents for execution by the state, submitting timely payment requests in accordance with the payment schedule in the state contract, completing satisfactory work products, and other tasks negotiated and agreed to in the executed state contract.

Expenses incurred after April 1, 2017 are eligible for reimbursement. Expenses incurred prior to the start date of the state contract cannot be reimbursed. The grant contractor will be required to submit payment requests every three (3) months.

Recipients of grants must submit project status reports along with every request for payment. Project close-out requires completion of terms and activities outlined in the state contract, including all deliverables identified in the work plan.

The New York Department of State Division of Local Government Services (DLGS) staff monitors each grant and will make site visits during the course of project completion to determine the rate and quality of progress. Notification of contract related meeting schedules and other media events must be provided to DLGS staff. In addition, some projects may be selected for more extensive review and inclusion in the Local Government Efficiency Annual Report submitted to the Governor and Legislature, and may be used as a resource for providing technical assistance.

INELIGIBLE ACTIVITIES:

For this application, projects shall not include plans for a local government re-organization eligible to receive a funding pursuant to the New York Department of State Local Government Citizens Re-Organization Empowerment Grant (CREG). CREG can assist those local governments that are developing plans for consolidation or dissolution pursuant to the terms of General Municipal Law 17-A, the "New N.Y. Government Reorganization and Citizen Empowerment Act". CREG funding is available on a monthly basis. Please visit the LGE program website at http://www.dos.ny.gov/funding/formore information on submitting a CREG grant.

PROJECT SELECTION CRITERIA:

An application is eligible to receive a total final score of 100, of which 80 percent is derived from program review criteria and 20 percent is allocated to the applicable Regional Economic Development Council (REDC) endorsement.

Application of LGE program score

Each application will be judged on an initial scale of 80 points.

Application of Regional Economic Development Council score

 Each REDC may award up to 20 points for each project, based upon the project's concurrency with the regional priorities.

LGE Program Scoring Criteria (Up to 80 points)

Priorities (Possible 10 points)

- The project implements a planning project completed with LGE funds. (5 points)
- Consolidation of Police, Fire or Emergency Medical Services. (5 points)

The following numerical evaluation scale will be used to assess the degree to which the application meets the grant criteria set forth below.

Fully meets program criteria
Partially meets program criteria
Marginally meets program criteria
Does not meet criteria
5 points
3 points
1 point
0 points

Project Need (Possible 5 points)

 Significance of existing conditions that created the need for the project, including unplanned increases in local expenditures or other financial challenges, recent requirements to modify existing service delivery or changes in the municipal workforce.

Since the Local Government Efficiency program is able to fund both implementation and planning projects, different questions have been asked for each type of project.

Implementation Questions

Determination of Cost Savings - (Possible 5 points)

 How much savings, as percentage of budget, will be generated by the completion of the project?

Fiscal Impact on the Taxpayer (Possible 5 points)

How the action may affect the property tax levy or user rates.

Operational Impact (Possible 5 points)

 How the project will change current business practices or management operations associated with the impacted services.

Service Delivery Impact (Possible 5 points)

 How the project will make significant impacts on the delivery of services and how the public will be affected by the project.

Measuring Future Performance (Possible 5 points)

• How continued performance of the project is measured to determine the future effectiveness of the project after implementation.

Project Readiness and Sustainability (Possible 5 points)

 What actions have already been undertaken that commit the local governments to complete the project. How the local governments will institutionalize the organizational and/or service delivery changes.

Public Engagement (Possible 5 points)

 How the project ensures ongoing transparency, public participation and stakeholder engagement.

Planning Questions

Type of Planning (Possible 10 points)

- General Shared Services Study 3 points
- Functional Consolidation Study 6 points
- Implementation Plan 10 points

Fiscal Impact on the Taxpayer (Possible 5 points)

Why the action may affect the property tax levy or user rates.

Operational Impacts (Possible 5 points)

 Why the project will change current business practices or management operations associated with the impacted services.

Service Delivery Impact (Possible 5 points)

• Why the project will make significant impacts on the delivery of services and how the public will be affected by the project.

Project/Partner Readiness (Possible 5 points)

 What actions have already been undertaken that commit the local governments to complete the project.

Public Engagement (Possible 5 points)

 How the project ensures ongoing transparency, public participation and stakeholder engagement.

Work Plan Questions

Work Plan Detail (Possible 5 Points)

 Clarity and detail of the work plan, including the project timeline, specific phases and associated tasks, and deliverables.

Work Plan Feasibility (Possible 5 Points)

• Feasibility of the work plan to complete the project within the scope and timeline.

Budget Questions

Cost Determination (Possible 10 Points)

How the budget and costs were determined.

Budget Detail (Possible 5 Points)

How each budget item relates to individual tasks for all project components.

Budget Relationship with Work Plan (Possible 5 Points)

How costs relate to and support activities in the proposed work plan.

ADDITIONAL RESOURCES: http://www.dos.ny.gov/lg/lge/index.html

Education/Workforce Development

Department of Labor - Workforce Development

Funding Available: Up to \$5 million

DESCRIPTION

Provides grants on a competitive basis for occupational skills training of employed, underemployed and unemployed individuals, commensurate with Regional Economic Development Council (REDC) priorities.

Occupational skills training is defined as instruction conducted in an institutional or worksite setting designed to provide individuals with the skills required to perform a specific job or group of jobs needed by a business.

ELIGIBLE PROJECT TYPE DESCRIPTIONS

Two project types are described:

- 1. Existing Employee Training (EET) Program; and
- 2. Unemployed Worker Training (UWT) Program.

1. Existing Employee Training (EET) Program

This program provides \$2 million in WIOA funds to train existing employees in specific occupational skills leading to attainment or retention of middle-skills occupations. Eligible bidders include private for-profit or private not-for-profit businesses or a lead bidder for a consortium of businesses that has two or more employees and are physically located in New York State.

Middle-skills occupations are defined as those requiring a medium level of preparation to work in that occupation and typically require some education and training beyond high school but less than a bachelor's degree. The postsecondary education and/or training may include an associate's degree, vocational certificates, significant on-the-job training, previous work experience, or some college.

The position(s) targeted for training must exist and be filled at the time the proposal is submitted. Part-time employees are eligible for training under this grant if they have a permanent, year-round attachment to the applicant. Temporary employees, seasonal employees, public (federal, state, county, municipal, public authority and public benefit corporation) employees and volunteers are not eligible for training under the EET Program.

Allowable costs under this program include:

- The costs of outside vendors or in-house trainers to provide on-site or off-site classroom training. Training provided by in-house staff may not be billed at a per trainee rate.
 NYSDOL will only reimburse for the actual hourly wage rate (salary only, no fringe benefits) of the in-house trainer. Training by in-house staff must be for a minimum of two trainees per course;
- Textbooks or training materials directly associated with the training;
- Distance learning fees (i.e., the fee for the training slot and software required to deliver the
 program of training). This grant will not pay for the cost of any hardware that may need to
 be purchased in order to access the instruction; and
- Credentialing exam fees.

The method of selection will be based on a point system with the program design worth 60% of the total score and program cost worth 20% of the total score. The REDC will also review the proposal and award a maximum of 20 points (20%) based on the proposal's alignment with regional priorities. Scores for the EET Program will be tabulated separately from the other NYSDOL program available under the 2017 Consolidated Funding Application. EET Program proposals will be awarded in rank order beginning with the proposal(s) with the highest total points until the funds allocated to the program have been exhausted.

2. Unemployed Worker Training (UWT) Program

This program provides \$3 million in WIOA funds to provide occupational skills training to unemployed and/or underemployed workers, with emphasis on serving priority populations, to qualify them for full-time (35-hours per week or more) or part-time employment or higher level of employment. Priority populations include but are not limited to: veterans, individuals with disabilities, formerly incarcerated individuals, long-term unemployed, and TANF and SNAP recipients. The complete list of priority populations under this program is presented in Attachment 11 of the solicitation.

Training is to be provided in a classroom setting, and there must be a commitment from business(es) to interview individuals who successfully complete the training. Program proposals that focus on priority populations will receive additional points in the scoring process.

Allowable costs under this program include:

- The cost of providing occupational skills training course(s) as a published tuition rate, if available, or an itemized non-published tuition rate, which may include admissions, career development, work readiness, job placement, staff compensation, and operational expenses as part of the occupational skills training;
- The cost of credentialing exam fees:
- The costs of textbooks or training materials directly associated with the training;
- The cost of software that is required to deliver the program of training;
- Distance learning fees (i.e., the fee for the training slot and software required to deliver the program of training). This grant will not pay for the cost of any hardware that may need to be purchased in order to access the instruction; and
- Supportive services for trainees which may include: miscellaneous participant expenses; incentives for reaching benchmarks; payments for transportation, child care, housing, and dependent care.

The method of selection will be based on a point system, with the program design worth 60% of the total score and program cost worth 20% of the total score. The REDC will also review the proposal and award a maximum of 20 points (20%) based on the applicant's alignment with regional priorities. Proposals will be awarded in rank order beginning with the proposal(s) with the highest total points until the funds allocated to the UWT program have been exhausted.

ELIGIBLE BIDDERS

EET Program

 Private sector for-profit businesses, including corporations, LLCs, LLPs, etc. with two or more employees, or the equivalent of two full-time employees; or Private sector not-for-profit businesses with two or more employees, or the equivalent of two full-time employees.

UWT Program

- Private sector for-profit businesses, including corporations, LLCs, LLPs, etc. with two or more employees, or the equivalent of two full-time employees;
- Private sector not-for-profit businesses with two or more employees, or the equivalent of two full-time employees;
- Public sector not-for-profit business with two or more employees, or the equivalent of two full-time employees;
- Local Workforce Development Boards (LWDBs) with two or more employees; or
- Training providers with two or more employees, or the equivalent of two full-time employees.

Unincorporated LWDBs interested in applying must designate the local area's WIOA Grant Recipient or Fiscal Agent as the official grantee for any award under this offering. Training should be provided by the training providers on the Eligible Training Provider List, but this is not a requirement. Private sector for-profit businesses, private and public sector not-for-profit businesses and LWDBs have the authority to enter into contracts with institutions of higher education, such as community colleges, or other eligible training providers to facilitate the training of multiple individuals in high-demand occupations. LWDBs/One-Stop Operators should not deliver training directly with these WIOA funds.

In keeping with the Governor's promise to reform the State's grant contracting process, New York State has established a standardized statewide grant contracting system called the Grants Gateway, which is designed to facilitate prompt contracting.

- All bidders are required to register in this system in order to be able to enter into a contract
 with New York State. All entities must log-in to the Grants Gateway website at
 https://grantsgateway.ny.gov and follow the instructions to complete the registration. The
 registration form must be signed, notarized and mailed to Gateway Administrators. Plan
 accordingly to avoid potential delays in applying for upcoming grant opportunities.
- Private not-for-profit organizations must take the additional step of prequalifying by completing a basic profile and storing organizational documents. Both registration and prequalification must be completed by private not-for-profit organizations before the proposal is submitted. Failure to do so will mean that their proposals will not be reviewed. Private not-for-profit organizations will be able to submit their responses online, and, once reviewed and approved by a state agency prequalification specialist, the private not-for-profit organization will be able to apply for grants, and all information will be stored in a virtual, secured vault. Private not-for-profit organizations will only have to prequalify once every three years, with responsibility to keep their information current throughout the three-year period.

For additional information on registration and prequalification, please log on to the Grants Gateway web site at https://grantsgateway.ny.gov and/or the Grants Reform Website at www.grantsreform.ny.gov.

AWARD, CONDITIONS & REQUIREMENTS

Awards

Awards may not exceed \$100,000 per applicant. Please note that there are two NYSDOL Workforce Development programs available under this solicitation: the EET Program and the UWT Program. Eligible bidders may apply for funding under one or both of these programs. However, the maximum award that an applicant may receive is \$100,000 regardless of the number of NYSDOL programs for which it applies.

For those bidders applying for both of the NYSDOL programs under this CFA, funds for both programs cannot be combined to use on the same trainees. For example, an applicant may not use UWT funds to train an underemployed worker on-the-job and then use EET funds to send the same worker to classroom training. Each group of trainees must remain separate and distinct and be trained solely under one NYSDOL CFA program.

Matching Fund Requirements:

The NYSDOL CFA Programs have no match requirements, but leveraged funds will factor in the scoring of proposals.

Contracts:

The start date for all contracts resulting from this solicitation may be no earlier than the date of the award letter issued by NYSDOL and no later than six months from the date of the award letter.

Training may not begin until after an award is made (i.e., once the due date passes, reviews are completed, due diligence is completed, EEO Staffing plan approvals are made, awardees are determined and award letters are issued). The earliest start date for any contract resulting from this solicitation is the date of the award letter. Any training that begins and/or is paid for prior to the date of the award letter will fall outside the contract period and be ineligible for reimbursement.

Contracts resulting from this solicitation will be awarded for a period of up to one year and will operate on a cost reimbursement basis. Only private or public not-for-profit organizations and LWDBs funded under the UWT Programs and private not-for-profit organizations under the EET program will be eligible for a cash advance of up to 25% upon contract execution at the sole discretion of NYSDOL and subject to the availability of funds appropriated and available for contracts entered into pursuant to this solicitation. Any award must be expended on program activities in New York State.

Once a contract is developed and formally executed, funds will be released to the applicant on a cost reimbursement basis, meaning that a grantee must first pay the expenses and then submit a voucher to NYSDOL for reimbursement. Vouchers must be submitted to NYSDOL on the prescribed forms before payment is made. For cost reimbursements to be approved, certain records must be kept and specific documents submitted.

CONTACT / ADDITIONAL PROGRAM INFORMATION:

The contact for this program is Krista Barringer, New York State Department of Labor, Division of Employment and Workforce Solutions, State Office Campus, Building # 12, Room # 440, Albany, New York, 12240, (518) 457-8392.

Bidders may submit questions via electronic mail (<u>CFA@labor.ny.gov</u>). Questions regarding this solicitation will be accepted no later than July 19, 2017. No telephone inquiries will be accepted. All inquiries should reference "CFA Question" in the Subject line. Answers to all questions will be

posted on NYSDOL's website (http://labor.ny.gov/businessservices/funding.shtm) on an ongoing basis, with the final posting taking place no later than July 21, 2017.

The full Request for Proposals (RFPs) and any related questions and answers are available on NYSDOL's web site at http://www.labor.ny.gov/businessservices/funding.shtm and at http://labor.ny.gov/cfa/index.shtm.

The New York State Department of Labor is an Equal Opportunity Employer. Auxiliary aids and services are available upon to individuals with disabilities.

Low Cost Financing

Federal Industrial Development Bond Cap

Available Funding: Up to \$300 million

DESCRIPTION:

Up to \$300 million of the 2017 statewide private activity bond allocation ("volume cap") authority under Federal guidelines will be dedicated to facilitate lower cost tax-exempt bond financing for qualified projects by authorized State and/or local government issuers.

ELIGIBLE APPLICANTS/PROJECT TYPES:

In order to receive the benefits of a tax-exempt interest rate, private borrowers and their projects must be eligible under one of the federally-recognized private activity bond categories described in the Internal Revenue Code (IRC) sections 142-144, and 1394.

The most common economic-development related private activity bonds include:

- Industrial Development Bonds for small (\$10 million or less) manufacturing projects;
 and
- Exempt Facility Bonds, which cover a wide range of facilities including:
 - o Airports;
 - Mass commuting facilities;
 - o Qualified residential rental projects;
 - Facilities for the furnishing of local electric energy or gas;
 - o Local district heating or cooling facilities; and
 - o Sewage facilities and solid waste disposal facilities.

Projects must meet the eligibility requirements of the federal IRC and any laws, rules, or regulations governing the provision of financial assistance by the authorized issuer. In addition, special consideration shall be given to projects supporting Regional Economic Development Council Opportunity Agenda priorities and Downtown Revitalization Initiative projects.

Downtown Revitalization Initiative

Priority consideration will be given to proposals which demonstrate they will advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses - creating dynamic neighborhoods where tomorrow's workforce will want to live, work, and raise a family.

Opportunity Agenda Summary

In his 2013 State of the State address, Governor Cuomo announced the Regional Economic Development Council Opportunity Agenda. Regional Councils will use the lessons they have learned and the collaborations they have forged to help poor communities overcome the challenges that prevent them from fully participating in the state's economic revitalization.

Applicants **must** be authorized issuers (e.g., local industrial development agency (IDA)) or agents of such authorized issuers. Where the applicant is not the authorized issuer, the authorized issuer **must** be included in CFA as a co-applicant or additional contact.

CONTACT/ADDITIONAL PROGRAM INFORMATION:

For more information eligible applicants should visit http://www.empire.state.ny.us/BusinessPrograms.html or contact George LaPointe at Empire State Development by calling (518) 292-5307.

